

**COUNTY OF ROCKLAND
Department of General Services
Purchasing Division**

Contract Award Notification

Title: **FURNITURE-OFFICE FURNITURE –
PERCENT DISCOUNT MULTIPLE AWARD**

Contract Period: January 14, 2013 through January 13, 2014 w/2-1 year options

Original Date of Issue: January 11, 2013

Date of Revision:

BID No: RFB-RC-2012-063

Ordering Method: Order by Special Request

Authorized Users: County Agencies, All Political Subdivisions

Address Inquires To:

Name: Paul Brennan
Title: Director of Purchasing
Phone: 845-364-3820
Fax: 845-364-3809
E-mail: brennanp@co.rockland.ny.us

Description

This contract is a percent discount off of various manufacturers of office furniture.

See next page for awarded vendors

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 12-063	0000011557	Furniture Pro Corp. 6 Wayne Road Spring Valley, NY 10977 Contact: David Ginsberg davidg@furnitureprocorp.com	845-362-2061 FAX: 845-503-2301
BID 12-063-A	0000010571	Hertz Furniture Systems 95 McKee Drive Mahwah, NJ 07430 Contact: David Azer bids@hertzfurniture.com	800-526-4677 Ext. 1010 FAX: 800-842-9290
BID 12-063-B	0000020012	Nickerson Box 5751 Bay Shore, NY 11706 Contact: Bruce J. Paci bpaci@nickersoncorp.com	631-666-0200 Ext. 30 FAX: 631-666-2667
BID 12-063-C	0000020013	Proftech 200 Clearbrook Road Elmsford, NY 10523 Contact: John Ballini jmontiel@proftech.com	800-937-8354 Ext. 112 FAX: 800-937-8353
BID 12-063-G	0000020508	Staples Contract and Commercial d/b/a Staples Advantage 45 Cedar Lane Englewood, NJ 07631 Contact: David Connolly david.connolly@staples.com	800-950-1257 Ext. 4619 FAX: 508-382-1669
BID 12-063-E	0000016139	United Supply Corp. 250 44 th Street Brooklyn, NY 11232 Contact: Moses Marcus bids@unitedsupplycorp.com	718-439-9387 Ext. 101 FAX: 718-492-0304
BID 12-063-F	0000017646	W.B. Mason Box 111 Brockton, MA 02303 Contact: Robert Davidson robert.davidson@wbmason.com	888-926-2766 Ext. 1966 FAX: 877-348-8591

See next page for award summary/instructions for use

AWARD SUMMARY / INSTRUCTIONS FOR USE

RFB-RC-2012-063

OFFICE FURNITURE – PERCENT DISCOUNT FROM MANUFACTURERS LIST PRICE

Awards have been made for 24 manufacturers' product lines for which multiple bids were received. No awards were made for manufacturers' product lines that received less than two competitive bids.

The following Manufacturers' product lines are covered under this contract:

Alera	Mahar Mfg.
Allsteel	Maxon
Candex	Mayline
Columbia	McCourt
Correll	Midwest Folding Products
Design Line	Office Star
Early Childhood	Oklahoma Sound
Global	SAFCO
High Point	Scholar Craft
HON	Tennsco
JSI Furniture	United Chair
Lesro Reception	Wood Designs

Orders shall be placed with the appropriate distributor for each manufacturer as per the Contract Award Notification.

Authorized users of this contract are responsible for obtaining a copy of the current price lists from the distributor before placing an order to ensure the correct pricing is being provided.

Authorized users of this contract should compare net pricing from the discounts on this contract to the net pricing based on the New York State Contract to determine which contract provides the best net price to their agency. Orders should not be placed until this analysis has been completed and documented.

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REVISED-ADDENDUM # 2
 COUNTY OF ROCKLAND
 DGS – PURCHASING DEPARTMENT
 BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD
 POMONA, NY 10970
 TELEPHONE NO.: 845-364-3820
 FAX NO.: 845-364-3809

LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
PERCENT DISCOUNT OFF CURRENT LIST PRICES ON THE FOLLOWING MANUFACTURERS:			
ABCO			
1	0 - \$50,000	42500	No Award - Insufficient Competition
2	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
3	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
ACADENIA			
4	0 - \$50,000	42500	No Award - Insufficient Competition
5	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
6	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
ADVANCED OFFICE FURNITURE			
7	0 - \$50,000	42500	No Award - Insufficient Competition
9	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
10	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
ALERA			
11	0 - \$50,000	42500	49.4 % - WB Mason
12	GREATER THAN \$50,000	42500	51% - WB Mason
13	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>ONE WEEK</u> DELIVERY TIME
ALLSTEEL			
14	0 - \$50,000	42500	40.1% - Staples Contract
15	GREATER THAN \$50,000	42500	42.1% - Staples Contract
16	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>2-6 WEEKS</u> DELIVERY TIME

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
ANDERSON HICKEY			
17	0 - \$50,000	42500	No Award - Insufficient Competition
18	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
19	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
APEX			
20	0 - \$50,000	42500	No Award - Insufficient Competition
21	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
22	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
ARNOLD			
23	0 - \$50,000	42500	No Award - Insufficient Competition
24	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
25	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
CANDEX			
26	0 - \$50,000	42500	42% - Hertz
27	GREATER THAN \$50,000	42500	44% - Hertz
28	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>FOUR WEEKS</u> DELIVERY TIME
CARSTONE			
29	0 - \$50,000	42500	No Award - Insufficient Competition
30	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
31	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
CHAIRWORKS			
32	0 - \$50,000	42500	No Award - Insufficient Competition
33	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
34	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
COLUMBIA			
35	0 - \$50,000	42500	42% - Nickerson Corporation
36	GREATER THAN \$50,000	42500	43% Nickerson Corporation
37	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>4-6 WEEKS</u> DELIVERY TIME
CORRELL			
38	0 - \$50,000	42500	35.5% - United Supply
39	GREATER THAN \$50,000	42500	35.5% United Supply
40	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-8 WEEKS</u> DELIVERY TIME
DATUM			
41	0 - \$50,000	42500	No Award - Insufficient Competition
42	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
43	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
DESIGN LINE			
44	0 - \$50,000	42500	39.74% - WB Mason
45	GREATER THAN \$50,000	42500	40.90% - WB Mason
46	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>4-5 WEEKS</u> DELIVERY TIME

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
	DSI INDUSTRIES (DSI/LINKS/LDF)		
47	0 - \$50,000	42500	No Award - Insufficient Competition
48	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
49	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
	EARLY CHILDHOOD		
50	0 - \$50,000	42500	30.5% - United Supply
51	GREATER THAN \$50,000	42500	31.5% - United Supply
52	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-8 WEEKS</u> DELIVERY TIME
	EDSAL		
53	0 - \$50,000	42500	No Award - Insufficient Competition
54	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
55	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
	GLOBAL		
56	0 - \$50,000	42500	48% - Proftech
57	GREATER THAN \$50,000	42500	49% - Proftech
58	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>THREE WEEKS</u> DELIVERY TIME
	HAWTHORTH		
59	0 - \$50,000	42500	No Award - Insufficient Competition
60	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
61	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
HERMAN MILLER			
62	0 - \$50,000	42500	No Award - Insufficient Competition
63	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
64	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
HIGH POINT			
65	0 - \$50,000	42500	42.5% - Furniture Pro
66	GREATER THAN \$50,000	42500	44.3% - Furniture Pro
67	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-6 WEEKS</u> DELIVERY TIME
HON			
68	0 - \$50,000	42500	50.3% - WB Mason
69	GREATER THAN \$50,000	42500	51.6% WB Mason
70	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>4-5 WEEKS</u> DELIVERY TIME
JSI FURNITURE			
71	0 - \$50,000	42500	38% - Nickerson Corporation
72	GREATER THAN \$50,000	42500	39% - Nickerson Corporation
73	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>FOUR WEEKS</u> DELIVERY TIME
KNOLL			
74	0 - \$50,000	42500	No Award - Insufficient Competition
75	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
76	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
KRUEGER (KI)			
77	0 - \$50,000	42500	No Award - Insufficient Competition
78	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
79	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
KRUG/KAUFMAN			
80	0 - \$50,000	42500	No Award - Insufficient Competition
81	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
82	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
LASCASSE			
83	0 - \$50,000	42500	No Award - Insufficient Competition
84	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
85	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
LASK			
86	0 - \$50,000	42500	No Award - Insufficient Competition
87	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
88	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
LA-Z- BOY CHAIR (CONTRACT)			
89	0 - \$50,000	42500	No Award - Insufficient Competition
90	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
91	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
	LESRO-RECEPTION ROOM FURNITURE		
92	0 - \$50,000	42500	39.4% - WB Mason
93	GREATER THAN \$50,000	42500	41.2% - WB Mason
94	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>5-8 WEEKS</u> DELIVERY TIME
	LORELL/SPR		
95	0 - \$50,000	42500	No Award - Insufficient Competition
96	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
97	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
	MAHAR MFG		
98	0 - \$50,000	42500	15.8% Furniture Pro
99	GREATER THAN \$50,000	42500	17.9% Furniture Pro
100	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>2-5 WEEKS</u> DELIVERY TIME
	MAXON		
101	0 - \$50,000	42500	42.0% United Supply
102	GREATER THAN \$50,000	42500	43.1% United Supply
103	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-8 WEEKS</u> DELIVERY TIME
	MAYLINE		
104	0 - \$50,000	42500	42.9% United Supply
105	GREATER THAN \$50,000	42500	44.2% - United Supply
106	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>2-8 WEEKS</u> DELIVERY TIME

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
McCOURT			
107	0 - \$50,000	42500	20.1% - Furniture Pro
108	GREATER THAN \$50,000	42500	22.1% - Furniture Pro
109	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>2-6 WEEKS</u> DELIVERY TIME
MIDWEST FOLDING PRODUCTS			
110	0 - \$50,000	42500	30.30% - WB Mason
111	GREATER THAN \$50,000	42500	30.90% - WB Mason
112	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>6-8 WEEKS</u> DELIVERY TIME
NATIONAL PUBLIC SEATING			
113	0 - \$50,000	42500	No Award - Insufficient Competition
114	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
115	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
NATIONAL SCHOOL LINES			
116	0 - \$50,000	42500	No Award - Insufficient Competition
117	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
118	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
NORSONS			
119	0 - \$50,000	42500	No Award - Insufficient Competition
120	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
121	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
OFFICE STAR			
122	0 - \$50,000	42500	51.20% - WB Mason
123	GREATER THAN \$50,000	42500	52.40% - WB Mason
124	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-5 WEEKS</u> DELIVERY TIME
OKLAHOMA SOUND			
125	0 - \$50,000	42500	35.3% - United Supply
126	GREATER THAN \$50,000	42500	36.3 - United Supply
127	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-8 WEEKS</u> DELIVERY TIME
QUAKER			
128	0 - \$50,000	42500	No Award - Insufficient Competition
129	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
130	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
RAYNOR			
131	0 - \$50,000	42500	No Award - Insufficient Competition
132	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
133	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
ROSEMOUNT			
134	0 - \$50,000	42500	No Award - Insufficient Competition
135	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
136	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
SAFCO			
137	0 - \$50,000	42500	35% - Proftech
138	GREATER THAN \$50,000	42500	36% - Proftech
139	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>THREE WEEKS</u> DELIVERY TIME
SCHOLAR CRAFT			
140	0 - \$50,000	42500	32.35% - WB Mason
141	GREATER THAN \$50,000	42500	35.35% - WB Mason
142	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>2-6 WEEKS</u> DELIVERY TIME
SEATING INC.			
143	0 - \$50,000	42500	No Award - Insufficient Competition
144	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
145	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
SICO			
146	0 - \$50,000	42500	No Award - Insufficient Competition
147	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
148	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
SPACESAVER			
149	0 - \$50,000	42500	No Award - Insufficient Competition
150	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
151	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
ST. TIMOTHY			
152	0 - \$50,000	42500	No Award - Insufficient Competition
153	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
154	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
STYLEX			
155	0 - \$50,000	42500	No Award - Insufficient Competition
156	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
157	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
TENNSCO			
158	0 - \$50,000	42500	34.2% United Supply
159	GREATER THAN \$50,000	42500	35.2% United Supply
160	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-8 WEEKS</u> DELIVERY TIME
UNITED CHAIR			
161	0 - \$50,000	42500	43.0% United Supply
162	GREATER THAN \$50,000	42500	44.5% - United Supply
163	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-8 WEEKS</u> DELIVERY TIME
VERIFLEX			
164	0 - \$50,000	42500	No Award - Insufficient Competition
165	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
166	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
VIRCO			
167	0 - \$50,000	42500	No Award - Insufficient Competition
168	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
169	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
VOGEL PETERSON			
170	0 - \$50,000	42500	No Award - Insufficient Competition
171	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
172	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
WISCONSIN BENCH			
173	0 - \$50,000	42500	No Award - Insufficient Competition
174	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
175	STANDARD DELIVERY TIME MFG. WARRANTY: _____		
WOOD DESIGNS			
176	0 - \$50,000	42500	19% - Nickerson Corp.
177	GREATER THAN \$50,000	42500	20% - Nickerson Corp.
178	STANDARD DELIVERY TIME MFG. WARRANTY: _____		<u>3-4 WEEKS</u> DELIVERY TIME
WORKSPACE INTERNATIONAL			
179	0 - \$50,000	42500	No Award - Insufficient Competition
180	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
181	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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LINE NO.	DESCRIPTION	ITEM NUMBER	% DISCOUNT
	ZOOM SEATING		
182	0 - \$50,000	42500	No Award - Insufficient Competition
183	GREATER THAN \$50,000	42500	No Award - Insufficient Competition
184	STANDARD DELIVERY TIME MFG. WARRANTY: _____		

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TITLE:
FURNITURE-OFFICE FURNITURE –
PERCENT DISCOUNT MULTIPLE AWARD

BID NUMBER:
RFB-RC-2012-063

GENERAL SPECIFICATIONS

1. SCOPE

- 1.1. The County of Rockland is soliciting sealed bids for the purpose of obtaining pricing for:

Annual contract(s) to purchase office furniture from various manufacturers and product lines on an as needed basis including inside delivery, set in place.

2. REQUIREMENTS

- 2.1. All furniture must be standard, new equipment and must meet the provisions of OSHA
- 2.2. The County of Rockland reserves the right to solicit separate bids or quotes for any item covered under this solicitation or resulting contract award.
- 2.3. Vendor must supply documentation from the Manufacturer certifying authorization to sell their products
- 2.4. Unless otherwise stated, all pricing submitted is include inside delivery, uncrating, assembly, set in place and removal of all debris.
- 2.5. The award of any item from this solicitation does not guarantee any purchases by the County of Rockland. All purchases must be made by formal purchase order, and will be done on an as needed basis with no minimum.
- 2.6. Space Planning: vendors receiving an award under this solicitation shall assist with space planning of work/office areas. There will be no additional charge for this service.
- 2.6.1. The finished design and layout (floor plan) shall include a complete materials and components listing and become the property of the County of Rockland.
- 2.6.2. No order shall be placed without a Purchase Order issued by the Purchasing Department and, where applicable, an approved floor plan. The floor plan must be approved by the authorized representative of the ordering department.
- 2.7. **INSTALLATION TIME:** Unless otherwise agreed upon, all installations for product or services ordered by the County, in result of an award of this bid, shall be performed during normal working hours. Monday - Friday from 8AM - 4PM.
- 2.8. **DELIVERY TIME:** Suppliers shall state, in their bid, on the proposal pages, the delivery time in weeks from receipt of approved floor plan / purchase order.

3. BRAND NAME

- 3.1. **The use of a brand name is for the purpose of describing a standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition.**

4. EQUIVALENT OR APPROVED EQUAL

- 4.1. If submitting an alternate or approved equal product, bidder shall submit two (2) copies of brochures, specifications and any other pertinent information, with the bid. This information should be attached directly behind the detailed specifications.
- 4.2. In the event that an alternate is bid, the County of Rockland reserves the right to request a sample for review of the specific model bid. Failure to furnish the sample would render the bid, for that item, as non-responsive.

5. WARRANTY

- 5.1. The warranty period must be in effect for a minimum of one year from the date of delivery.

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RFB-RC-2012-063

6. AMERICANS WITH DISABILITIES ACT REQUIREMENTS

- 6.1. The County of Rockland is fully committed to the American with Disabilities Act (ADA) which guarantees non-discrimination and equal access for persons with disabilities in employment, public accommodations, transportation, and all County of Rockland programs, activities, and services. County of Rockland government contractors, subcontractors, vendors, and/or suppliers are subject to this ADA policy. All individuals having any County of Rockland contractual agreement must make the same commitment.
- 6.2. The acceptance of this contract acknowledges your commitment and compliance with ADA.

7. AWARD

- 7.1. This bid, will be awarded, on a line by line basis, by manufacturer, to the bidder offering the highest discount off manufacturer's list price.
- 7.2. Please note the Rockland County Procurement Policy Article 3, Section 3-301.4 requires the following:
- 7.2.1. When the County of Rockland has a need to purchase office furniture from the percent discount off price list section of this bid, the following procedure will be followed:
- 7.2.1.1. Upon the receipt of a request from a County of Rockland department for a specific brand and item based upon the awards made from this bid, a "mini bid" system will be utilized. Vendors from the awarded vendor's list designated, by this bid, will be contacted to obtain a minimum of three additional quotations for an "equivalent" item from other manufacturers. The Purchasing Department shall review the entire mini bid quotations and select the vendor/manufacturer that meets the form, function, utility and quality of requesting Agency, and offers the lowest price.

The County of Rockland reserves the right to issue separate bids for the brands of furniture in this specification for projects in excess of \$50,000.

ADDITIONAL SPECIFICATIONS FOR PERCENT DISCOUNT OFF OF CURRENT MANUFACTURERS LIST PRICE

8. PRODUCTS

- 8.1. Each vendor is to have the ability to provide the entire product(s) line for the manufacturer he is bidding on.
- 8.2. **Vendor shall provide documentation from manufacturers certifying authorization to offer products. This documentation must be submitted with bid.**

9. PRICES AND PRICE ADJUSTMENTS

- 9.1. The price bid shall be in the form of a percent discount from manufacturer's list price. List price shall be defined as that published in the manufacturer's latest standard printed price list, and recognized by the trade. If price list shows more than one (1) column of prices, **bidders are to clearly mark which price column is applicable.** Industry wide increases, as reflected in newly published manufacturer's price listings, will be honored.
- 9.2. Upon award, vendor must supply the manufacturer's most current list price and product catalog.
- 9.2.1. When a manufacturer has its product line and current list price, available for viewing on a website, the vendor may supply the web link.
- 9.3. Prices will be discounted from the manufacturer's most current price list on file with the County of Rockland Purchasing Department.

COUNTY OF ROCKLAND - DGS-PURCHASING
BLDG. A., 2ND FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE:
FURNITURE-OFFICE FURNITURE –
PERCENT DISCOUNT MULTIPLE AWARD

BID NUMBER:
RFB-RC-2012-063

- 9.4. It is the vendor's responsibility to provide the County of Rockland Purchasing Department with an up-to-date price list for the duration of this contract.
- 9.5. Request for pricing from departments shall clearly list and provide the following:
 - 9.5.1. Mfg. Name
 - 9.5.2. Mfg. Item #
 - 9.5.2.1. Complete description including color/fabric choice/ finish etc.
 - 9.5.3. Mfg. List Price
 - 9.5.4. Net Price

10. SPACE PLANNING – see §2.6 of these Specifications

11. LITERATURE/CATALOG REQUIREMENT

- 11.1. The successful bidder will be required to furnish the following items within 15 days after notification of award:
 - 11.1.1. Price lists
 - 11.1.2. Catalogs
 - 11.1.3. Swatches
 - 11.1.4. Fabrics and finish samples
 - 11.1.5. Color charts