

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **HW-Appliance, Service and Accessories, Checkpoint or approved equal**

Contract Period: May 17, 2021 through November 16, 2021 w/2-6 month options

Original Date of Issue: May 17, 2021

Date of Revision:

BID No: RFB-RC-2021-042

Ordering Method: Special requisition

Authorized Users: County Agencies, All Political Subdivisions

Address Inquiries To:

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Title: Purchaser II
Phone: 845-364-3821
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Description

This contract is for Checkpoint appliance, service and accessories.

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB-RC-2021-042	0000006085	Lead Data Technologies Inc. 8 Thorn Lane Nanuet, NY 10954 Contact: Stacey Redmond sjanousk@leaddatatech.com	845-501-4486 FAX: 845-624-0119

COUNTY OF ROCKLAND
DGS – PURCHASING DEPARTMENT
BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD
POMONA, NY 10970
TELEPHONE NO.: 845-364-3820 / FAX NO.: 845-364-3809

VENDOR: LEAD DATA TECHNOLOGIES

LINE NO.	DESCRIPTION	ITEM CODE	EST QTY	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE
#0-1	APPLIANCE, SECURITY GATEWAY PLUS MODEL, CHECKPOINT CPAP-SG6200-PLUS-SNBT OR APPROVED EQUAL	204	2	EACH	\$5,100.00	\$10,200.00	CPAP-SG6200-PLUS-SNBT
#0-2	EXPANSION MODULE, CHECKPOINT CPAC-4-10F-C OR APPROVED EQUAL	204	2	EACH	\$3,591.00	\$7,182.00	CPAC-4-10F-C
#0-3	TRANSCEIVER FOR 10G FIBER PORTS, CHECKPOINT CPAC-TR-10SR-C OR APPROVED EQUAL	204	6	EACH	\$252.00	\$1,512.00	CPAC-TR-10SR-C
#0-4	DIRECT ATTACH CABLE – 3.3’ (1m), CHECKPOINT CPAC-DAC-10G-1M OR APPROVED EQUAL	204	2	EACH	\$252.00	\$504.00	CPAC-DAC-10G-1M
#0-5	DIRECT PREMIUM SUPPORT, 5 YEARS FOR LINE #1, CHECKPOINT CPES-SS-PREMIUM-ADD OR APPROVED EQUAL	204	2	5 YEARS EACH	\$11,711.00	\$23,422.00	CPES-SS-PREMIUM-ADD

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: **www.rcpurchasing.com**
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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SPECIFICATIONS

1. SCOPE

1.1. The County of Rockland is replacing portions of its existing network security appliances and software. Lines 1 through 5 of this solicitation is to replace current network system equipment located at the Rockland County DGS-ITS Division that has reached its end of life and will no longer be supported. Modifications of or additions to basic standard model(s) indicated or less size or capability to meet these requirements will not be acceptable. Equipment furnished must meet or exceed specifications. This bid is for the purchase of equipment only as the items must be installed by County personnel. Equipment / Brand offered must integrate with existing CheckPoint equipment already installed.

2. REQUIREMENTS

- 2.1. Bidder must be an Authorized Dealer/Reseller for the brand they are bidding and provide documentation / authorization letter with bid response.
- 2.2. Equipment must be New Unused and in its original packaging.
- 2.3. All items must be as specified or approved equal.
- 2.4. Bids containing restrictions will not be acceptable unless the Rockland County Purchasing Department deems the restrictions conform to the County of Rockland requirements.

3. QUANTITIES

3.1. Lines 1 through 5 quantities provided are for evaluation purposes. The County reserves the right to order quantities above or below those specified at the prices bid.

4. BRAND NAME

4.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and are not intended to limit or restrict competition.

5. APPROVED EQUALS

- 5.1. If the bidder is bidding an approved equal, he must first provide references showing locations the County of Rockland can visit of the exact make and model intended to be supplied. If bidding an alternate or approved equal, two copies of brochures, specifications, and any other pertinent information must be sent with bid.
- 5.2. In the event that an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration will render the bid, for that item, as non-responsive.
- 5.3. Any units not conforming to these specifications may be rejected, and it will be the responsibility of the manufacturer to conform to the requirements unless exceptions have been specifically cited by the bidder and acceptance made on the basis of the exceptions. Each bidder is required to respond to every requirement in this specification with the

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appropriate explanation of equipment when specified and supply all requested information with bids.

5.4. The County of Rockland will make the final determination on whether the equipment is considered an approved equal.

6. CONTRACT PRICE ADJUSTMENTS UPON RENEWAL

6.1. The bid rates shall remain firm through the first contract period with no adjustments allowed. If the County exercises any of the option terms of the award, Contractor may submit a request for adjustment on the 6 month anniversary date of the contract. Any request for price adjustment(s) shall be submitted thirty (30) days in advance in writing to the Director of Purchasing. Any and all price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding six months. The County reserves the right to reject any request for price increase deemed excessive.

6.2. CPI-Index - Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted.

6.3. Vendors shall submit a letter to the Director of Purchasing, during the term of this bid, addressing any **unscheduled price increases** from the manufacturers. This letter must include on the manufacturer's letterhead all information to support any unscheduled increase. Any increase authorized is at the sole discretion of the Director of Purchasing and shall be in writing.

7. REFERENCES

7.1. All bidders must submit a list of at least five government accounts with contact persons where similar equipment has been supplied in the last year. The Certificate of Experience must be completed and is included with the other required forms as specified.

8. PROPOSAL PAGE

8.1. For each item being bid, all columns of the item line must be filled in with the appropriate information. Unit price columns must have the cost per unit filled in.

9. AWARD

9.1. The bid will be awarded in its entirety to the lowest total responsive, responsible bidder as indicated on the Bid Cost Pages.

10.F.O.B. Destination / Freight Prepaid & Allowed

10.1. Ownership passes to the County when the carrier delivers the product to the delivery point specified by the Purchase Order. (Vendor owns product in transit) The County is not billed. Vendor pays freight charges.

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<p><u>APPLIANCE, SECURITY GATEWAY PLUS MODEL, CHECKPOINT CPAP-SG6200-PLUS-SNBT OR APPROVED EQUAL</u></p> <p>10 1 GbE (Copper); 4 1GbE (fiber); 16GB Memory Redundent Power, LOM; 1.8 Threat Prevention; 3.72 NGFW2; 4.65 IPS, 9 Firewall; 17.55 Firewall 1518B UDP; 2.57 VPN AES-128; 67,000 Connections/sec; 2/4/8M Concurrent connections; 1x CPU's, 2 physical cores, 4 virtual cores; 1x 240 gb ssd storage; 1ac power supply (2x in Plus); emulation os support: windows XP, 7, 8.1, 10;</p> <p>Single Power Supply Rating: 150W/300W AC Power input: 100 to 240v (47-63Hz) Power consumption avg/max 83W/153W Maximum thermal output: 522 BTU/hr Safety: US, CB, CE, TUV GS Emissions: FCC, CE, VCCI, RCM/C-Tick Environmental: RoHS, WEEE, REWACH, ISO14001</p> <p>Sync 10/100/1000 Base-T Port RJ45 Console Port 1 Network Expansion Slot 8 x 10/100/1000 Base-T Ports Management 10/100/1000 Base-T port 2x USB 3.0 Ports Lights-out Management port USB Type-C Console port Redundant Power Supplies</p>	2	
<p><u>EXPANSION MODULE, CHECKPOINT CPAC-4-10F-C OR APPROVED EQUAL</u></p> <p>10Gb Ethernet SFP+ x 4 Expanded functionality of security gateway above; plug-in; data transfer rate up to 10 GB /s through 10 Gigabit Ethernet data link protocol; 4 ports, black</p>	2	
<p><u>TRANSCEIVER FOR 10G FIBER PORTS, CHECKPOINT CPAC-TR-10SR-C OR APPROVED EQUAL</u></p>	6	

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SFP+ TRANSCEIVER SHORT RANGE (10GBASE-SR)		
<u>DIRECT ATTACH CABLE – 3.3’ (1m), CHECKPOINT CPAC-DAC-10G-1M OR APPROVED EQUAL</u> SFP+ TO SFP+ 10GbE	2	
<u>DIRECT PREMIUM SUPPORT, 5 YEARS FOR LINE #1, CHECKPOINT CPES-SS-PREMIUM-ADD OR APPROVED EQUAL</u> ENTERPRISE – EXTENDED SERVICE AGREEMENT, ENTERPRISE SOFTWARE SUBSCRIPTION WITH COMPREHENSIVE, 7X 24 UNLIMITED SUPPORT, ONLINE TOOLS, GLOBAL “FOLLOW THE SUN” SERVICE CENTERS, 30 MINUTE RESPONSE TIME, COMPLICATED NETWORK DEVICES, TECHNICAL SUPPORT: 10 CONTACTS EACH (ANNUAL), RESPONSE TIME – 4 HOURS), SEVERITY LEVEL 4, PHONE CONSULTING – 10 CONTACTS/YEAR, NEW RELEASES UPDATE – 10 CONTACTS/YEAR, EMERGENCY PHONE CONSULTING, 10 CONTACTS, SEVERITY LEVEL 1, PRODUCT INFO SUPPORT – WEB KNOWLEDGE BASE ACCESS, 10 CONTACTS/YEAR, EXTENDED SERVICE AGREEMENT – REPLACEMENT, NEXT BUSINESS DAY, EMAIL CONSULTING 10 CONTACTS/YEAR)	2 (5 YEARS EACH)	