

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Wide-Area UHF Digital Trunking Service**

Contract Period: April 27, 2023, through April 26, 2025, w/ 1-year option

Original Date of Issue: April 13, 2023

Date of Revision:

BID No: **RFB-RC-2023-006**

Catalog: **Communications**

Authorized Users: County Agencies, All Political Subdivisions

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Description

This contract is for the provision of a Wide-area UHF digital trunking service with full coverage within Rockland County, NY.

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 23-006	0000005745	Goosetown Enterprises, Inc. 58 North Harrison Avenue Congers, NY 10920 Contact: David Gottlieb davidg@goosetown.com	845-268-7500 FAX: 845-268-5345

WIDE-AREA UHF DIGITAL TRUNKING SERVICE

COUNTY OF ROCKLAND
 DGS – PURCHASING DEPARTMENT
 BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD
 POMONA, NY 10970
 TELEPHONE NO.: 845-364-3820 / FAX NO.: 845-364-3809

Vendor: Goosetown Communications

LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED # OF RADIOS PER MONTH	UNIT	12 MONTHS	UNIT PRICE	EXTENDED PRICE	12 MONTHS
This pricing is for Digital Trunked Radio Repeater Service shall be on a per unit, per month, per agency basis as listed below for enhanced Digital Connect Plus trunking service:								
1	1-50 UNITS	90559000007	100	MONTH	12	\$30.00	\$3,000.00	\$36,000.00
2	51-100 UNITS	90559000009	1	MONTH	12	\$29.00	\$29.00	\$348.00
3	101-150 UNITS	90559000014	1	MONTH	12	\$28.00	\$28.00	\$336.00
4	151+ UNITS	90559000015	1	MONTH	12	\$27.00	\$27.00	\$324.00
5	Additional fees charged for additional groups, per group, in excess of six	90559000016	1	MONTH	12	\$2.50	\$2.50	\$30.00
6	Additional fees charged for AVL per unit	90559000017	75	MONTH	12	\$5.00	\$375.00	\$4,500.00
8	Additional fees for maintenance Level 1 Provides standard repair of radios due to normal wear and tear. This will include replacement antennas, fuses and depot repair for radios not covered under warranty. Specifically excluded are repairs due to physical, liquid, intentional misuse, and acts of God. Loaner radios for units requiring depot/bench repair are not included. Coverage will be Monday through Friday 8am to 5pm. All repair requests must be handled within 24 hours of notification	90559000018	1	MONTH	12	\$10.00	\$10.00	\$120.00
9	Additional fees for maintenance Level 2 Provides all of level 1 service plus removal and installation of covered radios. Loaner radios for units requiring depot/bench repair are not included.	90559000019	1	MONTH	12	\$20.00	\$20.00	\$240.00
10	Total						\$3,491.50	\$41,898.00

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TITLE: WIDE AREA UHF DIGITAL TRUNKING SERVICE

RFB #: RFB-RC-2023-006

SPECIFICATIONS

1. SCOPE

- 1.1. The intent of this Request for Bid is to establish a contract for the provision of a Wide-area UHF digital trunking service to various Rockland County Departments, currently four, with full coverage within Rockland County, NY. The County's objectives are to expand the coverage area and to solve current coverage issues in Tappan, Grandview, and parts of North Rockland.
- 1.2. Additional county departments to be added as needed.

2. TECHNICAL SPECIFICATIONS

- 2.1. The Contractor shall provide a Wide-area UHF digital trunking service that is compatible with DMR (Digital Mobile radio) Tier III-Plus Mobile Radios and Portable Radios.
- 2.2. The Contractor shall provide a Wide-area UHF digital trunking service that has sufficient spectrum holdings to support approximately two hundred (200) units.
- 2.3. The Contractor shall provide a Wide-area UHF digital trunking service that can provide up to 6 talk groups within each county department. The County currently has four (4) Departmental groups.
- 2.4. The Contractor shall provide a Wide-area UHF digital trunking service that supports a one-to-many trunked digital SMR environment utilizing a central control channel architecture and automatic free repeater assignment and RSSI based roaming between neighbor sites.
- 2.5. The Contractor shall provide a Wide-area UHF digital trunking service that guarantees that all users, that are within range of system, shall receive messages from their associated mobile units. (Cellular-like architecture that cannot guarantee receipt of group calls are unacceptable).
- 2.6. AVL solution including web enabled tracking software to be hosted by the winning bidder. Solution shall have all the features of Team Connect software and be capable of providing up to 15-minute update rates. All unit ID maintenance and management of fleet IDs will be done by the successful bidder.
- 2.7. The Contractor shall provide a Wide-area UHF digital trunking service that has sufficient backup equipment available to restore a system outage in two (2) hours.

3. REQUIREMENTS AT TIME OF BID RESPONSE

- 3.1. The Bidder shall provide a detailed system description of the proposed solution;
- 3.2. The Bidder shall provide detailed coverage maps of the proposed system;
- 3.3. The Bidder shall provide a detailed system hierarchy;
- 3.4. The Bidder shall provide a detailed service restoration plan in the event of an outage;
- 3.5. The Bidder shall provide detailed information on emergency power systems backup equipment;
- 3.6. The Bidder shall provide a proposed Contract and/or Service Level Agreement, if any;

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3.7. The Bidder shall provide pricing on a per-unit basis for Digital Radio Network-Trunked Repeater Service, per-unit pricing for hosted AVL services and pricing for each additional talk group in excess of six. Include the additional fee that will be charged for additional groups, in excess of six.

4. MAINTENANCE

4.1. Maintenance Level 1 provides standard repair of radios due to normal wear and tear. This will include replacement antennas, fuses and depot repair for radios not covered under warranty. Specifically excluded are repairs due to physical, liquid, intentional misuse, and acts of God. Loaner radios for units requiring depot/bench repair are not included. Coverage will be Monday through Friday 8am to 5pm. All repair requests must be handled within 24 hours of notification.

4.2. Maintenance Level 2 provides all of level 1 service plus removal and installation of covered radios. Loaner radios for units requiring depot/bench repair are not included.

5. AWARD

5.1. The bid will be awarded in its entirety to the lowest responsive, responsible bidder.