

COUNTY OF ROCKLAND  
Department of General Services  
**Purchasing Division**

# Contract Award Notification

**Title:** **Pole Camera's-Surveillance Equipment and Supplies**

**Contract Period:** May 17, 2023 through May 16, 2024 w/ (2) 1-year options  
Extended through May 16, 2025, w/ 1-year option  
**Extended through May 16, 2026**

**Original Date of Issue:** May 19, 2023

**Date of Revision:** April 18, 2025

**BID No:** **RFB-RC-2023-035**

**Catalog:** **Law Enforcement**

**Authorized Users:** County Agencies, All Political Subdivisions

**Address Inquiries To:**

**Name:** Richard Ryan  
**Title:** Purchaser II  
**Phone:** 845-364-3817  
**Fax:** 845-364-3809  
**E-mail:** [ryanri@co.rockland.ny.us](mailto:ryanri@co.rockland.ny.us)

**Description**

This contract is for Surveillance Equipment and Supplies for Pole Camera's.

| Contract # | Vendor Number | Contractor & Address   | Telephone No. |
|------------|---------------|--|---------------|
| BID 23-035 | 0000026907    | Cowboy Concealments LLC<br>15702 Singapore Lane<br>Houston, TX 77040<br>Contact: Dale Crawford<br><a href="mailto:dale@cowboyconcealments.com">dale@cowboyconcealments.com</a> | 832-347-0078  |

## POLE CAMERA'S -SURVEILLANCE EQUIPMENT AND SUPPLIES

| COUNTY OF ROCKLAND<br>DGS – PURCHASING DEPARTMENT<br>BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD<br>POMONA, NY 10970<br>TELEPHONE NO.: 845-364-3820<br>FAX NO.: 845-364-3809 |   |                                    |           |                                 |            |                |  |
|---|---|------------------------------------|-----------|---------------------------------|------------|----------------|--|
|   |   |                                    |           | VENDOR: Cowboy Concealments LLC |            |                |  |
| LINE NO.  | DESCRIPTION   | ITEM NUMBER                        | EST. QTY. | UNIT                            | UNIT PRICE | EXTENDED PRICE | BRAND NAME AND PRODUCT CODE  |
| Surveillance Equipment  |   |                                    |           |                                 |            |                |  |
| 1   | Overt Concealment Box Package 12x8x7<br><b>Including:</b> Compression molded fiberglass housing with quick release latches powder coated, One (1) (Sierra Wireless RV55)modems, One (1) (Panasonic WV-6533-LN) Camera with One (1) hofman Small Brain Box and mounting bracket turch 12V Power supply 2 paddle antennaes,wiring harness power block ,relay board fan,ventilation and standard mounting bracket Cowboy Concealments or Approved Equal  | 68087000012<br><b>DISCONTINUED</b> | 3         | EACH                            | \$6,035.00 | \$18,105.00    | <b>CAMERA:</b><br>PANASONIC WV-X6533-LN<br><b>MODEM:</b> SIERRA WIRELESS RV55<br><b>DISCONTINUED</b> |
| 2   | 3 Window Hoffman Medium Concealment Package 12x8x7<br><b>Including:</b> Compression molded fiberglass housing with quick release latches and three acrylic tinted windows, blackout paint inside concealment powder coated , One (1) Sierra Vista Wireless RV55 Modems, One (1) ( Canon VB-H47) Camera, and mounting bracket turch 12V Power supply 2 paddle antennas,wiring harness power block, relay board fan,ventilation and standard mounting bracket and swivel bracket. Cowboy Concealments or Approved Equal | 68087000013<br><b>DISCONTINUED</b> | 2         | EACH                            | \$5,795.00 | \$11,590.00    | <b>CAMERA:</b> CANON VB-H47<br><b>MODEM:</b> SIERRA WIRELESS RV55<br><b>DISCONTINUED</b>             |
| 3   | Pedestal Housing Concealment<br><b>Including:</b> Pedestal Housing Dark Green with mounting bracket Locking Device, Internal brackets, Wiring Harness, One (1)Canon VB-47H) Camera, One (1) Sierra Vista Wireless RV55 Modem, Antenna, Fan/Cooling Device, Power Supply and Relay switch, Battery (20 AMP hrs.) Battery backup (20 AMP hrs.) Battery Charger, camouflage one way panel foam insulated tote Cowboy Concealments or Approved Equal  | 68087000014                        | 1         | EACH                            | \$6,550.00 | \$6,550.00     | <b>CAMERA:</b> CANON VB-H47<br><b>MODEM:</b> SIERRA WIRELESS RV55                                    |

## POLE CAMERA'S -SURVEILLANCE EQUIPMENT AND SUPPLIES

| COUNTY OF ROCKLAND<br>DGS – PURCHASING DEPARTMENT<br>BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD<br>POMONA, NY 10970<br>TELEPHONE NO.: 845-364-3820<br>FAX NO.: 845-364-3809 |  |             |           |                  |            |                |  |
|---|--|-------------|-----------|------------------|------------|----------------|--|
|   |  |             |           |                  |            |                | VENDOR: Cowboy Concealments LLC  |
| LINE NO.  | DESCRIPTION  | ITEM NUMBER | EST. QTY. | UNIT             | UNIT PRICE | EXTENDED PRICE | BRAND NAME AND PRODUCT CODE  |
| 4   | <b>Percent Discount From Manufacturers List Price For Additional Items In Catalog</b><br><b>Percent Discount shall be entered as a whole number EX: 10% = 0.10</b>   | 68087000007 | 20000     | Percent Discount | 20%        | \$16,000.00    | ALL PRODUCTS LISTED ABOVE INCLUDE A 20% DISCOUNT. 2023 PRODUCT PRICING FOR COWBOY CONCEALMENTS IS INCLUDED IN BID PACKET |
|   | <b>Total Extended Price Written Out For Lines 1 through 5</b>  |             |           |                  |            |                | \$52,245.00  |
|   | <b>Days to Complete Delivery After Receipt of Purchase Order</b>   | 68087       |           | 30-45 DAYS       |            |                |  |
|   | <b>Upon receipt of all required approvals a Contract shall be deemed executed and created with the successful Bidder(s) upon the Commissioner's mailing or electronic communication to the address on the bid of:</b><br><b>i) a Letter of Acceptance; or ii) a fully executed contract; or iii) a Purchase Order authorized by the Commissioner</b> |             |           |                  |            |                |  |
|   | Print Name: _____<br>Name of person responsible for this solicitation  |             |           |                  |            |                |  |
|   | <b>By signing this solicitation, I acknowledge that I have downloaded, read, and accept</b>  |             |           |                  |            |                |  |

**COUNTY OF ROCKLAND - DGS-PURCHASING**  
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970  
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: POLE CAMERAS-SURVEILLANCE  
 EQUIPMENT AND SUPPLIES**

**RFB -RC-2023-035**

## PURCHASES BY OTHER

### LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: [www.rcpurchasing.com](http://www.rcpurchasing.com)
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at [www.rcpurchasing.com](http://www.rcpurchasing.com). The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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**RFB -RC-2023-035**

## **SPECIFICATIONS**

### **1. SCOPE**

- 1.1. The scope of this bid is to provide Overt Concealment Boxes, Pedestal Housing Concealment and Three Window Medium Concealment packages inclusive of modems, cameras and all accessories for the surveillance of County roadways as specified. (See pages 14 & 15 for all specifications). Pricing on proposal pages is grouped by individual package inclusive of cameras, modems and accessories.

### **2. REQUIREMENTS**

- 2.1. All items must be as specified or approved equal or equivalent.
- 2.2. Bids containing restrictions will not be acceptable unless the County of Rockland Purchasing Division deems the restrictions conform to County of Rockland requirements.
- 2.3. Equipment being submitted **MUST** work with existing surveillance and transmitting systems, and wireless remote Interface equipment.
- 2.4. All prices bid, are to include freight and delivery.

### **3. QUANTITIES**

- 3.1 Quantities provided are for evaluation purposes. The County reserves the right to order quantities above or below those stated on the proposal pages.
- 3.2 Vendor is to offer a percent discount from manufacturers suggested price list. All discounts must be firm and fixed for the first year of the contract. If uploaded on the Bonfire portal, the Percent Discount is to be entered as a whole number **EX:10%= 0.10** on the proposal pages.

### **4. NONRESTRICTIVE USE OF BRAND NAME OR EQUAL SPECIFICATIONS**

- 4.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition.

### **5. APPROVED EQUAL OR EQUIVALENT ITEMS**

- 5.1. Bidder must submit specification, cut sheets, and brochure data with the bid submission if bidding on an equal or equivalent item. Bidders must also include a company name, address, contact and contact telephone number of where the product is currently being utilized.
- 5.2. If the bidder is bidding an approved equal, he must provide references showing locations the County of Rockland can visit of the exact make and model intended to be supplied. If bidding an alternate or

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**RFB -RC-2023-035**

approved equal, two copies of brochures, specifications, and any other pertinent information must be sent with bid.

- 5.3. In the event that an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration will render the bid, for that item, as non-responsive.
- 5.4. Any units not conforming to these specifications may be rejected, and it will be the responsibility of the manufacturer to conform to the requirements unless exceptions have been specifically cited by the bidder and acceptance made on the basis of the exceptions. Each bidder is required to respond to every requirement in this specification with the appropriate explanation of equipment when specified and supply all requested information with bids.
- 5.5. The County of Rockland will make the final determination on whether the equipment is considered an approved equal.

## **6. PROPOSAL PAGE**

- 6.1. The Proposal Pages shall be completed accurately. An extended price shall be entered in the column indicating "Extended Price".
- 6.2. Bidder shall submit the actual manufacturer's brand name and part numbers for equipment being bid. (This includes bids submitted for equivalent or as specified equipment) in the space provided on the Proposal Pages. In addition, Bidder must indicate vendor stock numbers.

## **7. EQUIPMENT REQUIREMENTS**

- 7.1. Cameras are to be configured with Verizon SIM cards supplied by the County of Rockland.
- 7.2. Equipment must be able to be deployed upon receipt.
- 7.3. Equipment must be new, unused in original packaging.
- 7.4. Equipment shall have standard manufacturer's warranty. Standard manufacturer's equipment warranty is to be included in bid response.
- 7.5. Training and technical support on equipment is to be provided on an ongoing basis at no additional cost.

## **8. AWARD**

- 8.1. Bid will be awarded in its entirety to the lowest responsive responsible Bidder based on overall bid price indicated on proposal pages and who meets all the stated requirements.

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## **9 PRICE ADJUSTMENTS**

- 9.1 The County recognizes this product or service has a price component that may have a commodity with changing costs. The Contractor/Supplier may request a Price Adjustment no more frequently than once each quarter (3 -month period).
- 9.2 A Price Adjustment request must be made in writing and include the reason for the request, documentation supporting the request (i.e., commodity increases), the current pricing, and the requested revised pricing. The County will review the Price Adjustment request. If the Price Adjustment is deemed reasonable the Price Adjustment request will be accepted by written acknowledgement. If the request is not accepted the County may entirely reject the request or may counter with revised pricing. In either case the County will provide a written explanation in support of the decision.
- 9.3 The Director of Purchasing may use available indexes (e.g., CPI or PPI) to determine if the requested Price Adjustment is reasonable. Typically, a Price Adjustment that exceeds 5% will not be approved unless very unusual and significant changes have occurred in the industry. In the event industry costs decline, the County shall have the right to receive, from the Contractor, a reasonable reduction in prices/pricing that reflect such cost changes in the industry. The County will make a written request to the Contractor for a Price Adjustment in writing with supporting documentation.

## **10 PRICELISTS**

- 10.1 A copy of the current Manufacturers' Price list and/or Nationally Offered Vendor Catalog and Price List or approved equal items shall be included with the bid response. Once awarded a contract, the percentage discount offered to authorized users may, at the contractor's option, be increased based on individual orders. Discounts may be greater, but in no instance shall they be lower than the awarded discount. If contractor is offering a single discount structure, the same discount is applied to all purchases made from the contractor's pricelist.

## **11 PRICELIST UPDATES**

- 11.1 Upon approval of the contract by the Purchasing Director, contractors may update their contract product line to reflect manufacturer's addition of new products as established by the manufacturer in their normal course of business and new product pricing. Contractors will be allowed to update their product line annually. All product list updates must first be approved in writing by the Purchasing Director before they become effective. All percentage discounts bid will remain firm (unchanged) for the duration of the resulting contract. Contractor is to provide requesting authorized users with copies of approved pricelist(s) upon request.

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**MINIMUM SPECIFICATIONS**

**BIDDER TO NOTE COMPLY OR LIST ALTERNATE  
SPECIFICATIONS**

**COMPONENT: OR APPROVED EQUAL**

Overt Concealment Box Package 12x8x7  
**Including:** Compression molded fiberglass housing with quick release latches powder coated modem (One (1) Sierra Wireless RV55), Camera (One (1) Panasonic WV-6533-LN) with mounting bracket turch, 12V Power supply 2 paddle antennas, Hoffman Small Brain Box, wiring harness power block, relay board fan, ventilation and standard mounting bracket  
 Cowboy Concealments or Approved Equal

3 Window Hoffman Medium Concealment Package 12x8x7  
**Including:** Compression molded fiberglass housing with quick release latches and three acrylic tinted windows, blackout paint inside concealment powder coated modem camera One (1) Canon VB-H47) and One (1) Sierra wireless RV55 Modems with mounting bracket, turch 12V Power supply, 2 paddle antennas, wiring harness power block, relay board fan, ventilation and standard mounting bracket with swivel bracket.  
 Cowboy Concealments or Approved Equal

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|  |   |
|--|---|
|  |   |
| <b>MINIMUM SPECIFICATIONS</b>  | <b>BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS</b> |
| Pedestal Housing Concealment<br><b>Including:</b> Pedestal Housing Dark Green with mounting bracket Locking Device, Internal brackets, Wiring Harness, One (1) Camera (Canon VB-47H) and One Sierra Vista Wireless RV55 Modem Antenna, Fan/Cooling Device, Power Supply and Relay switch, Battery (20 AMP hrs.) Battery backup (20 AMP hrs.) Battery Charger, camouflage one way panel foam insulated tote Cowboy Concealments or Approved Equal |   |
|  |   |
| <b>MINIMUM SPECIFICATIONS</b>  | <b>BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS</b> |
| Percent Discount from Manufacturers List Price for Additional Items in Catalog<br>Percent Discount shall be entered as a whole number EX:<br>10% = 0.10  |   |
| <b>Days to Complete Delivery After Receipt of Purchase Order</b>   |   |

# USE PRICE LIST AS 20% ALREADY TAKEN

| PACKAGE                               | DESCRIPTION                              | 2025 PRICING | DISCOUNT | 20% DISCOUNT PRICING |
|---------------------------------------|--|--------------|----------|----------------------|
| <b>STREETLIGHTS</b>                   |  |              |          |                      |
| <b>CREE TM LED STREETLIGHT</b>        |  |              |          |                      |
| CREE TM LED STREETLIGHT PACKAGE A     | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 6,062.50  | 20%      | \$ 4,850.00          |
| CREE TM LED STREETLIGHT PACKAGE B     | PANASONIC WV-S61301-Z2 + SW RV50 MODEM   | \$ 6,156.25  | 20%      | \$ 4,925.00          |
| CREE TM LED STREETLIGHT PACKAGE C     | PANASONIC WV-S61301-Z2 + SW RV55 MODEM   | \$ 6,281.25  | 20%      | \$ 5,025.00          |
| CREE TM LED STREETLIGHT PACKAGE D     | CANON VB-H47 + MICROHARD MODEM           | \$ 7,756.25  | 20%      | \$ 6,205.00          |
| CREE TM LED STREETLIGHT PACKAGE E     | CANON VB-H47 + SW RV50 MODEM             | \$ 7,850.00  | 20%      | \$ 6,280.00          |
| CREE TM LED STREETLIGHT PACKAGE F     | CANON VB-H47 + SW RV55 MODEM             | \$ 7,975.00  | 20%      | \$ 6,380.00          |
| <b>CREE BM LED STREETLIGHT</b>        |  |              |          |                      |
| CREE BM LED STREETLIGHT STANDALONE    | Does not include Camera/Modem            | \$ 3,500.00  | 20%      | \$ 2,800.00          |
| CREE BM LED STREETLIGHT PACKAGE A     | CANON VB-S32D + MICROHARD MODEM          | \$ 4,993.75  | 20%      | \$ 3,995.00          |
| CREE BM LED STREETLIGHT PACKAGE B     | CANON VB-S32D + SW RV50 MODEM            | \$ 5,087.50  | 20%      | \$ 4,070.00          |
| CREE BM LED STREETLIGHT PACKAGE C     | CANON VB-S32D + SW RV55 MODEM            | \$ 5,212.50  | 20%      | \$ 4,170.00          |
| CREE BM LED STREETLIGHT PACKAGE D     | AXIS M5074 + MICROHARD MODEM             | \$ 4,993.75  | 20%      | \$ 3,995.00          |
| CREE BM LED STREETLIGHT PACKAGE E     | AXIS M5074 + SW RV50 MODEM               | \$ 5,087.50  | 20%      | \$ 4,070.00          |
| CREE BM LED STREETLIGHT PACKAGE F     | AXIS M5074 + SW RV55 MODEM               | \$ 5,212.50  | 20%      | \$ 4,170.00          |
| <b>AMERICAN ELECTRIC BM 101</b>       |  |              |          |                      |
| AMERICAN ELECTRIC BM 101 A            | CANON VB-S32D + MICROHARD MODEM          | \$ 4,993.75  | 20%      | \$ 3,995.00          |
| AMERICAN ELECTRIC BM 101 B            | AXIS M5074 + MICROHARD MODEM             | \$ 4,993.75  | 20%      | \$ 3,995.00          |
| <b>AMERICAN ELECTRIC BM 202</b>       |  |              |          |                      |
| AMERICAN ELECTRIC BM 202 A            | CANON VB-S32D + MICROHARD MODEM          | \$ 4,993.75  | 20%      | \$ 3,995.00          |
| AMERICAN ELECTRIC BM 202 B            | AXIS M5074 + MICROHARD MODEM             | \$ 4,993.75  | 20%      | \$ 3,995.00          |
| <b>COLONIAL STREETLIGHT</b>           |  |              |          |                      |
| COLONIAL LIGHT PACKAGE A (WITH GLASS) | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 7,312.50  | 20%      | \$ 5,850.00          |
| COLONIAL LIGHT PACKAGE B (WITH GLASS) | CANON VB-H47 + MICROHARD MODEM           | \$ 9,006.25  | 20%      | \$ 7,205.00          |

# USE PRICE LIST AS 20% ALREADY TAKEN

| BOXES                                       |  |             |     |             |
|---|--|-------------|-----|-------------|
| BATTERY BOX FOR TIMED STREETLIGHTS          |  |             |     |             |
| BATTERY BOX FOR TIMED STREETLIGHT PACKAGE A | MICROHARD MODEM                          | \$ 4,937.50 | 20% | \$ 3,950.00 |
| BATTERY BOX FOR TIMED STREETLIGHT PACKAGE B | SIERRA WIRELESS RV50 MODEM               | \$ 5,031.25 | 20% | \$ 4,025.00 |
| BATTERY BOX FOR TIMED STREETLIGHT PACKAGE C | SIERRA WIRELESS RV55 MODEM               | \$ 5,156.25 | 20% | \$ 4,125.00 |
| HOFFMAN 1 WINDOW SMALL BOX                  |  |             |     |             |
| HOFFMAN 1 WINDOW SMALL BOX STANDALONE UNIT  | NO CAMERA NO MODEM                       | \$ 4,000.00 | 20% | \$ 3,200.00 |
| HOFFMAN 1 WINDOW SMALL BOX A                | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 5,937.50 | 20% | \$ 4,750.00 |
| HOFFMAN 1 WINDOW SMALL BOX B                | PANASONIC WV-S61301-Z2 + SW RV50 MODEM   | \$ 6,031.25 | 20% | \$ 4,825.00 |
| HOFFMAN 1 WINDOW SMALL BOX C                | PANASONIC WV-S61301-Z2 + SW RV55 MODEM   | \$ 6,156.25 | 20% | \$ 4,925.00 |
| HOFFMAN 1 WINDOW MEDIUM BOX                 |  |             |     |             |
| HOFFMAN 1 WINDOW MEDIUM BOX STANDALONE UNIT | NO CAMERA NO MODEM                       | \$ 4,000.00 | 20% | \$ 3,200.00 |
| HOFFMAN 1 WINDOW MEDIUM BOX A               | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 5,937.50 | 20% | \$ 4,750.00 |
| HOFFMAN 1 WINDOW MEDIUM BOX B               | PANASONIC WV-S61301-Z2 + SW RV50 MODEM   | \$ 6,031.25 | 20% | \$ 4,825.00 |
| HOFFMAN 1 WINDOW MEDIUM BOX C               | PANASONIC WV-S61301-Z2 + SW RV55 MODEM   | \$ 6,156.25 | 20% | \$ 4,925.00 |
| HOFFMAN 1 WINDOW MEDIUM BOX D               | CANON VB-H47 + MICROHARD MODEM           | \$ 7,631.25 | 20% | \$ 6,105.00 |
| HOFFMAN 1 WINDOW MEDIUM BOX E               | CANON VB-H47 + SW RV50 MODEM             | \$ 7,725.00 | 20% | \$ 6,180.00 |
| HOFFMAN 1 WINDOW MEDIUM BOX F               | CANON VB-H47 + SW RV55 MODEM             | \$ 7,850.00 | 20% | \$ 6,280.00 |
| STAHLIN 3 WINDOW LARGE BOX                  |  |             |     |             |
| STAHLIN 3 WINDOW LARGE BOX STANDALONE UNIT  | NO CAMERA NO MODEM                       | \$ 4,375.00 | 20% | \$ 3,500.00 |
| STAHLIN 3 WINDOW LARGE BOX A                | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 6,181.25 | 20% | \$ 4,945.00 |
| STAHLIN 3 WINDOW LARGE BOX B                | PANASONIC WV-S61301-Z2 + SW RV50 MODEM   | \$ 6,281.25 | 20% | \$ 5,025.00 |
| STAHLIN 3 WINDOW LARGE BOX C                | PANASONIC WV-S61301-Z2 + SW RV55 MODEM   | \$ 6,406.25 | 20% | \$ 5,125.00 |
| STAHLIN 3 WINDOW LARGE BOX D                | CANON VB-H47 + MICROHARD MODEM           | \$ 7,881.25 | 20% | \$ 6,305.00 |
| STAHLIN 3 WINDOW LARGE BOX E                | CANON VB-H47 + SW RV50 MODEM             | \$ 7,975.00 | 20% | \$ 6,380.00 |
| STAHLIN 3 WINDOW LARGE BOX F                | CANON VB-H47 + SW RV55 MODEM             | \$ 8,100.00 | 20% | \$ 6,480.00 |
| FIBER OPTIC BOX                             |  |             |     |             |
| FIBER OPTIC BOX STANDALONE UNIT             | NO CAMERA NO MODEM                       | \$ 4,750.00 | 20% | \$ 3,800.00 |
| FIBER OPTIC BOX A                           | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 6,156.25 | 20% | \$ 4,925.00 |
| FIBER OPTIC BOX B                           | PANASONIC WV-S61301-Z2 + SW RV50 MODEM   | \$ 6,187.50 | 20% | \$ 4,950.00 |
| FIBER OPTIC BOX C                           | PANASONIC WV-S61301-Z2 + SW RV55 MODEM   | \$ 6,218.75 | 20% | \$ 4,975.00 |
| WIFI BOX                                    |  |             |     |             |
| WIFI BOX STANDALONE UNIT                    | Does NOT include Camera or Modem         | \$ 4,750.00 | 20% | \$ 3,800.00 |
| WIFI BOX A                                  | CANON VB-S32D + MICROHARD MODEM          | \$ 6,156.25 | 20% | \$ 4,925.00 |
| WIFI BOX B                                  | CANON VB-S32D + SW RV50 MODEM            | \$ 6,187.50 | 20% | \$ 4,950.00 |
| WIFI BOX C                                  | CANON VB-S32D + SW RV55 MODEM            | \$ 6,218.75 | 20% | \$ 4,975.00 |
| 40X OUTLAW                                  |  |             |     |             |
| 40X OUTLAW BOX A                            | PANASONIC WV-S61302-Z4 + MICROHARD MODEM | \$ 7,312.50 | 20% | \$ 5,850.00 |
| COWBOY 1 WINDOW MEDIUM BOX                  |  |             |     |             |
| COWBOY 1 WINDOW MEDIUM BOX STANDALONE UNIT  | NO CAMERA NO MODEM                       | \$ 4,000.00 | 20% | \$ 3,200.00 |
| COWBOY 1 WINDOW MEDIUM BOX A                | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 6,156.25 | 20% | \$ 4,925.00 |
| COWBOY 1 WINDOW MEDIUM BOX B                | PANASONIC WV-S61301-Z2 + SW RV50 MODEM   | \$ 6,187.50 | 20% | \$ 4,950.00 |
| COWBOY 1 WINDOW MEDIUM BOX C                | PANASONIC WV-S61301-Z2 + SW RV55 MODEM   | \$ 6,218.75 | 20% | \$ 4,975.00 |
| COWBOY 1 WINDOW MEDIUM BOX D                | CANON VB-H47 + MICROHARD MODEM           | \$ 7,943.75 | 20% | \$ 6,355.00 |
| COWBOY 1 WINDOW MEDIUM BOX E                | CANON VB-H47 + SW RV50 MODEM             | \$ 8,037.50 | 20% | \$ 6,430.00 |
| COWBOY 1 WINDOW MEDIUM BOX F                | CANON VB-H47 + SW RV55 MODEM             | \$ 8,162.50 | 20% | \$ 6,530.00 |
| COWBOY 1 WINDOW MEDIUM BOX G                | AXIS V5925 + MICROHARD MODEM             | \$ 7,468.75 | 20% | \$ 5,975.00 |
| COWBOY 1 WINDOW MEDIUM BOX H                | AXIS V5925 + SW RV50 MODEM               | \$ 7,562.50 | 20% | \$ 6,050.00 |
| COWBOY 1 WINDOW MEDIUM BOX I                | AXIS V5925 + SW RV55 MODEM               | \$ 7,656.25 | 20% | \$ 6,125.00 |
| COWBOY 3 WINDOW MEDIUM BOX                  |  |             |     |             |
| COWBOY 3 WINDOW MEDIUM BOX STANDALONE UNIT  | NO CAMERA NO MODEM                       | \$ 4,375.00 | 20% | \$ 3,500.00 |
| COWBOY 3 WINDOW MEDIUM BOX A                | PANASONIC WV-S61301-Z2 + MICROHARD MODEM | \$ 6,562.50 | 20% | \$ 5,250.00 |
| COWBOY 3 WINDOW MEDIUM BOX B                | PANASONIC WV-S61301-Z2 + SW RV50 MODEM   | \$ 6,656.25 | 20% | \$ 5,325.00 |
| COWBOY 3 WINDOW MEDIUM BOX C                | PANASONIC WV-S61301-Z2 + SW RV55 MODEM   | \$ 6,781.25 | 20% | \$ 5,425.00 |
| COWBOY 3 WINDOW MEDIUM BOX D                | CANON VB-H47 + MICROHARD MODEM           | \$ 8,256.25 | 20% | \$ 6,605.00 |
| COWBOY 3 WINDOW MEDIUM BOX E                | CANON VB-H47 + SW RV50 MODEM             | \$ 8,350.00 | 20% | \$ 6,680.00 |
| COWBOY 3 WINDOW MEDIUM BOX F                | CANON VB-H47 + SW RV55 MODEM             | \$ 8,475.00 | 20% | \$ 6,780.00 |
| COWBOY 3 WINDOW MEDIUM BOX G                | AXIS V5925 + MICROHARD MODEM             | \$ 7,812.50 | 20% | \$ 6,250.00 |
| COWBOY 3 WINDOW MEDIUM BOX H                | AXIS V5925 + SW RV50 MODEM               | \$ 7,906.25 | 20% | \$ 6,325.00 |
| COWBOY 3 WINDOW MEDIUM BOX I                | AXIS V5925 + SW RV55 MODEM               | \$ 8,062.50 | 20% | \$ 6,450.00 |

# USE PRICE LIST AS 20% ALREADY TAKEN

| PROPS  |   |              |     |              |
|--|---|--------------|-----|--------------|
| PEDESTAL CONCEALMENT                           |   |              |     |              |
| PEDESTAL STANDALONE UNIT                       | Pedestal Concealment + Lithium Battery<br>Does NOT include Camera or Modem        | \$ 4,812.50  | 20% | \$ 3,850.00  |
| PEDESTAL CONCEALMENT PACKAGE A                 | PANASONIC WV-S61301-Z2 + MICROHARD MODEM  | \$ 6,156.25  | 20% | \$ 4,925.00  |
| PEDESTAL CONCEALMENT PACKAGE B                 | PANASONIC WV-S61301-Z2 + SW RV50 MODEM  | \$ 6,187.50  | 20% | \$ 4,950.00  |
| PEDESTAL CONCEALMENT PACKAGE C                 | PANASONIC WV-S61301-Z2 + SW RV55 MODEM  | \$ 6,218.75  | 20% | \$ 4,975.00  |
| PEDESTAL CONCEALMENT PACKAGE D                 | CANON VB-H47 + MICROHARD MODEM  | \$ 7,943.75  | 20% | \$ 6,355.00  |
| PEDESTAL CONCEALMENT PACKAGE E                 | CANON VB-H47 + SW RV50 MODEM  | \$ 8,037.50  | 20% | \$ 6,430.00  |
| PEDESTAL CONCEALMENT PACKAGE F                 | CANON VB-H47 + SW RV55 MODEM  | \$ 8,187.50  | 20% | \$ 6,550.00  |
| 5 GALLON BUCKET                                |   |              |     |              |
| 5 GALLON BUCKET STANDALONE UNIT                | 5 Gallon Bucket Concealment + Lithium Battery<br>Does NOT include Camera or Modem | \$ 4,812.50  | 20% | \$ 3,850.00  |
| 5 GALLON BUCKET PACKAGE A                      | PANASONIC WV-S61301-Z2 + MICROHARD MODEM  | \$ 6,156.25  | 20% | \$ 4,925.00  |
| 5 GALLON BUCKET PACKAGE B                      | PANASONIC WV-S61301-Z2 + SW RV50 MODEM  | \$ 6,187.50  | 20% | \$ 4,950.00  |
| 5 GALLON BUCKET PACKAGE C                      | PANASONIC WV-S61301-Z2 + SW RV55 MODEM  | \$ 6,218.75  | 20% | \$ 4,975.00  |
| 5 GALLON BUCKET PACKAGE D                      | CANON VB-H47 + MICROHARD MODEM  | \$ 7,943.75  | 20% | \$ 6,355.00  |
| 5 GALLON BUCKET PACKAGE E                      | CANON VB-H47 + SW RV50 MODEM  | \$ 8,037.50  | 20% | \$ 6,430.00  |
| 5 GALLON BUCKET PACKAGE F                      | CANON VB-H47 + SW RV55 MODEM  | \$ 8,162.50  | 20% | \$ 6,530.00  |
| OVERT  |   |              |     |              |
| WV-X66300-Z4S OVERT CAMERA                     | **HEAVY SALT RESISTANCE**   |              |     |              |
| PANASONIC WV-X66300-Z4S OVERT CAMERA PACKAGE A | PANASONIC WV-X66300-Z4S (40X ZOOM) + MICROHARD MODEM                              | \$ 8,781.25  | 20% | \$ 7,025.00  |
| PANASONIC WV-X66300-Z4S OVERT CAMERA PACKAGE B | PANASONIC WV-X66300-Z4S (40X ZOOM) + SW RV50 MODEM                                | \$ 8,843.75  | 20% | \$ 7,075.00  |
| PANASONIC WV-X66300-Z4S OVERT CAMERA PACKAGE C | PANASONIC WV-X66300-Z4S (40X ZOOM) + SW RV55 MODEM                                | \$ 8,968.75  | 20% | \$ 7,175.00  |
| WV-S66300-Z4N OVERT CAMERA                     |   |              |     |              |
| PANASONIC WV-S66300-Z4N OVERT CAMERA PACKAGE A | PANASONIC WV-S66300-Z4N (40X ZOOM) + MICROHARD MODEM                              | \$ 7,293.75  | 20% | \$ 5,835.00  |
| PANASONIC WV-S66300-Z4N OVERT CAMERA PACKAGE B | PANASONIC WV-S66300-Z4N (40X ZOOM) + SW RV50 MODEM                                | \$ 7,418.75  | 20% | \$ 5,935.00  |
| PANASONIC WV-S66300-Z4N OVERT CAMERA PACKAGE C | PANASONIC WV-S66300-Z4N (40X ZOOM) + SW RV55 MODEM                                | \$ 7,543.75  | 20% | \$ 6,035.00  |
| WV-S1536LA OVERT CAMERA                        |   |              |     |              |
| PANASONIC WV-S1536LA OVERT CAMERA PACKAGE A    | PANASONIC WV-S1536LA + MICROHARD MODEM  | \$ 5,931.25  | 20% | \$ 4,745.00  |
| ONE EYE STREETWATCH                            |   |              |     |              |
| ONE EYE STREETWATCH PACKAGE A                  | PANASONIC WV-S66300-Z4N (40X ZOOM) + MICROHARD MODEM                              | \$ 7,218.75  | 20% | \$ 5,775.00  |
| ONE EYE STREETWATCH PACKAGE B                  | PANASONIC WV-S66300-Z4N (40X ZOOM) + MICROHARD MODEM + NVR                        | \$ 10,343.75 | 20% | \$ 8,275.00  |
| DUAL EYE STREETWATCH                           |   |              |     |              |
| DUAL EYE STREET WATCH PACKAGE A                | PANASONIC WV-S65302-Z2G (21X ZOOM) + AIRLINK MP70                                 | \$ 8,625.00  | 20% | \$ 6,900.00  |
| DUAL EYE STREET WATCH PACKAGE B                | PANASONIC WV-S65302-Z2G (21X ZOOM) + AIRLINK MP70 + NVR                           | \$ 11,968.75 | 20% | \$ 9,575.00  |
| DUAL EYE STREETWATCH PACKAGE C                 | PANASONIC WV-S66300-Z4N (40X ZOOM) + AIRLINK MP70                                 | \$ 9,687.50  | 20% | \$ 7,750.00  |
| DUAL EYE STREETWATCH PACKAGE D                 | PANASONIC WV-S66300-Z4N (40X ZOOM) + AIRLINK MP70 + NVR                           | \$ 12,937.50 | 20% | \$ 10,350.00 |
| PARTS  |   |              |     |              |
| SWIVEL BRACKET                                 |   |              |     |              |
| SWIVEL BRACKET UPGRADE                         |   | \$ 375.00    | 20% | \$ 300.00    |
| PROWLER TRACKER                                |   | \$ 312.50    | 20% | \$ 250.00    |
| PROWLER MAX TRACKER                            |   | \$ 312.50    | 20% | \$ 250.00    |
| PROWLER MINI TRACKER                           |   | \$ 187.50    | 20% | \$ 150.00    |
| PROWLER MINI PLUS TRACKER                      |   | \$ 187.50    | 20% | \$ 150.00    |
| TRACKING PLATFORM/CELLULAR SERVICE *ANNUAL*    | PER DEVICE PER YEAR   | \$ 612.50    | 20% | \$ 490.00    |
| COWBOY VMS CLOUD *ANNUAL*                      | PER DEVICE PER YEAR   | \$ 1,343.75  | 20% | \$ 1,075.00  |

**DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION**

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**Paul Brennan, FNIGP, NIGP-CPP, CPPO**  
*Director of Purchasing*

**ADDENDUM # 1**

**RFB-RC-2023-035:**

**Pole Cameras Surveillance Equipment and Supplies**

**Three questions were received regarding the above referenced bid:**

1) Are there any systems already installed in Rockland County that can be visited?

**ANS:** Yes, but due to the nature of surveillance their location can not be disclosed. They are available to see at the Rockland County Sheriff's office.

2) Should the proposal be for a quantity of One(1) for each model?

**ANS:** Yes.

3) Is the pedestal mount vertical pole extension from a traffic signal arm?

**ANS:** No, the pedestal is a concealment camera that looks like a stand alone electrical box. Not related to traffic arm signal.

The information in this addendum supersedes any contradictory information set forth in the contract documents. Acknowledge receipt of this addendum in the space provided on the signature page of the bid proposal. Failure to do so, may subject the bidder to disqualification. This addendum forms a part of the contract documents.

**SIGNED:**

*Paul J. Brennan*

**PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO**  
**DIRECTOR OF PURCHASING**

ADDENDUM

4/10/23