

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Law Enforcement, EMS, Fire & Emergency Services, Equipment
and Related Supplies-Percent Discount from Manufacturers Price List**

Contract Period: **March 18, 2024, through March 17, 2027**

Original Date of Issue: March 22, 2024

Date of Revision:

BID No: **RFB-RC-2024-008**

Catalog: **Law Enforcement**

Authorized Users: County Agencies, all Political Subdivisions

Address Inquires To:

Name: Richard Ryan
Title: Purchaser II
Phone: 845-364-3817
Fax: 845-364-3809
E-mail: ryanri@co.rockland.ny.us

Description

This is a percent discount contract off Law Enforcement, EMS, Fire & Emergency Services, Equipment and Related Supplies.

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 24-008	0000018653	Atlantic Tactical 763 Corporate Circle New Cumberland, PA 17070 Contact: Thomas A. Caruso Tom.Caruso@atlantictactical.com Or Chris Mesley Chris.mesley@atlantictactical.com	717-774-3339 Ext. 151142 FAX: 717-774-4463
BID 24-008-A	0000011000	State Line Fire & Safety, Inc. 50 Park Ave Park Ridge, NJ 07656 Attn: Jeanette N. Riberio info@statelinefireandsafety.com	201-391-3290
BID 24-008-B	0000007371	Sirchie Acquisition Company, LLC 100 Hunter Place Youngsville, NC 27596 Contact: Dan O'Neil bids@sirchie.com	919-554-2244 Fax: 800-899-8181
BID 24-008-C	0000028016	Dana Safety Supply, Inc. 4809 Kroger Blvd. Greensboro, NC 27407 Contact: Christopher Rocha bids@danasafetysupply.com	813-320-2406

See attached how to use this bid instructions.

HOW TO FOR: RFB-RC-2024-008 Law Enforcement, EMS, Fire and Emergency Services, Equipment and Related Supplies-Percent Off

- 1) A specific Item number has been assigned to each supplier and should be entered directly into PeopleSoft using that generic number
- 2) An official quote should be obtained from the vendor indicating the MSRP price and showing the percent discount with discounted contract price. The quote should be attached to the PO when processing.
- 3) Purchases may only be made through the vendor who was awarded that specific manufacturer.
- 4) Price sheets will be attached as one file for each manufacturer to the bid.
- 5) When utilizing the attached price sheets, the associated percent discount should be taken from the manufacturer's suggested prices on each price sheet.
- 6) If a vendor has been awarded multiple manufacturers, only one Purchase order needs to be issued with the various manufacturer items listed that are awarded to that vendor.
- 7) **EX. A Purchase order to Atlantic Tactical may have 5.11- Blauer- Boots-Bates- or any manufacturer awarded to them all on one Purchase order.**

Atlantic Tactical – Item #68000000001

State Line Fire & Safety, Inc. – Item #68000000005

Sirchie Acquisition Company, LLC - Item #68000000007

Dana Safety Supply, Inc. - Item #68000000006

COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-380						
LINE NO.	BRAND	ESTIMATED QUANTITY	ITEM NUMBER	UNIT of MEASURE	PERCENT DISCOUNT FROM MANUFACTURER'S LIST PRICE	Vendor
SECTION -1						
1-1	511	5000	68000000001	PERCENT DISCOUNT	25.00%	Atlantic Tactical
1-2	ASP	1500	68000000001	PERCENT DISCOUNT	43.00%	Atlantic Tactical
1-3	AXON/TASER	10000	68000	PERCENT DISCOUNT		No Award
1-4	BATES	6000	68000000001	PERCENT DISCOUNT	30.00%	Atlantic Tactical
1-5	BAYCO	2000	68000000005	PERCENT DISCOUNT	36%	State line Fire & Safety
1-6	BLACK HAWK	5000	68000000006	PERCENT DISCOUNT	36.20%	Dana Safety Supply
1-7	BLACKINGTON	3500	68000000006	PERCENT DISCOUNT	36.80%	Dana Safety Supply
1-8	BLAUER	15000	68000000001	PERCENT DISCOUNT	33%	Atlantic Tactical
1-9	CMC RESCUE	2000	34000	PERCENT DISCOUNT		No Award
1-10	DECATUR	2000	68000	PERCENT DISCOUNT		No Award
1-11	DESANTIS	2000	68000000001	PERCENT DISCOUNT	34%	Atlantic Tactical
1-12	DICKIES	2500	20000	PERCENT DISCOUNT		No Award
1-13	DON HUME LEATHER	1500	68000000006	PERCENT DISCOUNT	31%	Dana Safety Supply

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LINE NO.	BRAND	ESTIMATED QUANTITY	ITEM NUMBER	UNIT of MEASURE	PERCENT DISCOUNT FROM MANUFACTURER'S LIST PRICE	Vendor
1-14	ELBECO BRAND	1500	68000000001	PERCENT DISCOUNT	33.00%	Atlantic Tactical
1-15	FECHHEIMER	3000	68000000001	PERCENT DISCOUNT	33%	Atlantic Tactical
1-16	FEDERAL AMMUNITION	2000	68000	PERCENT DISCOUNT		No Award
1-17	FERNO	2000	68000	PERCENT DISCOUNT		No Award
1-18	FLYING CROSS	5000	68000000001	PERCENT DISCOUNT	33%	Atlantic Tactical
1-19	FORCE ONE	3000	68000	PERCENT DISCOUNT		No Award
1-20	GLOBAL	1500	68000	PERCENT DISCOUNT		No Award
1-21	GOULD & GOODRICH LEATHER	1500	68000000006	PERCENT DISCOUNT	41%	Dana Safety Supply
1-22	HORACE SMALL	1000	68000	PERCENT DISCOUNT		No Award
1-23	JP LEATHER	1500	68000000006	PERCENT DISCOUNT	36.20%	Dana Safety Supply
1-24	LYNN PEAVEY	1500	68000	PERCENT DISCOUNT		No Award
1-25	MOBILE FLEET	1500	68000	PERCENT DISCOUNT		No Award
1-26	OXFORD	1000	68000	PERCENT DISCOUNT		No Award

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LINE NO.	BRAND	ESTIMATED QUANTITY	ITEM NUMBER	UNIT of MEASURE	PERCENT DISCOUNT FROM MANUFACTURER'S LIST PRICE	Vendor
1-27	PACA BODY ARMOR	2500	68000	PERCENT DISCOUNT		No Award
1-28	PARATECH	1500	68000	PERCENT DISCOUNT		No Award
1-29	RAE SYSTEMS	2500	34000	PERCENT DISCOUNT		No Award
1-30	ROCKY	1500	68000000001	PERCENT DISCOUNT	10.00%	Atlantic Tactical
1-31	SABRE	2000	68000000001	PERCENT DISCOUNT	27.40%	Atlantic Tactical
1-32	SAFARILAND	3500	68000000001	PERCENT DISCOUNT	25.00%	Atlantic Tactical
1-33	SENTRY	2000	68000	PERCENT DISCOUNT		No Award
1-34	SIGNATURE BADGES	1000	68000	PERCENT DISCOUNT		No Award
1-35	SIMUNITION	6000	68000	PERCENT DISCOUNT		No Award
1-36	SIRCHIE	1500	68000000007	PERCENT DISCOUNT	10% - The item categories that are excluded for this discount are: vehicles, cameras, forensic fuming chambers, drying cabinets & RUVIS units	Sirchie
1-37	SMITH & WARREN	2500	68000000005	PERCENT DISCOUNT	38.00%	State line Fire & Safety
1-38	SPEEDWELL	2000	68000000001	PERCENT DISCOUNT	12.50%	Atlantic Tactical

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LINE NO.	BRAND	ESTIMATED QUANTITY	ITEM NUMBER	UNIT of MEASURE	PERCENT DISCOUNT FROM MANUFACTURER'S LIST PRICE	Vendor
1-39	STERLING ROPE	1000	68000	PERCENT DISCOUNT		No Award
1-40	STRATTON	2000	68000000001	PERCENT DISCOUNT	20.00%	Atlantic Tactical
1-41	STREAM LIGHT	1000	68000000005	PERCENT DISCOUNT	42%	State line Fire & Safety
1-42	SUREFIRE	1000	68000000006	PERCENT DISCOUNT	27%	Dana Safety Supply
1-43	WATCH GUARD VIDEO	1000	68000	PERCENT DISCOUNT		No Award
<p>Upon receipt of all required approvals a Contract shall be deemed executed and created with the successful Bidder(s) upon the Commissioner's mailing or electronic communication to the address on the bid of:</p> <p>i) a Letter of Acceptance; or ii) a fully executed contract; or iii) a Purchase Order authorized by the Commissioner</p>						
<p>Print Name: _____</p> <p>Name of person responsible for this solicitation</p> <p>By signing this solicitation, I acknowledge that I have downloaded, read, and accept Appendix A (Revised 08/2010) - General Terms and Conditions for this solicitation</p> <p>Signature: _____</p> <p>Email Address: _____</p> <p>Direct Phone Number: _____</p> <p>Fax Number: _____</p>						

COUNTY OF ROCKLAND - DGS-PURCHASING
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: **www.rcpurchasing.com**
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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SPECIFICATIONS

1. SCOPE

- 1.1. The scope of this bid is to establish a three-year agreement for a percent discount off the current manufacturer's price list for various Law Enforcement, EMS and Fire & Emergency Services equipment & related supplies purchased by various departments and other authorized users.

2. MANUFACTURER'S

- 2.1. The County of Rockland will only accept discounts from manufacturer's suggested retail/list pricing.
- 2.2. The County of Rockland prefers web-based manufacturers with published pricing.
- 2.3. Bidders are to be submitted as a percent discount off offers against the identified manufacturers on the proposal pages.
- 2.4. Those bidders wishing to offer discounts from other manufacturers of an equivalent quality may submit their offers on **Schedule A** to be included with your physical bid. Unless there is competition for a specific manufacturer listed on the Schedule A, no award will be made.
- 2.5. Bidders are limited to listing three (3) additional manufacturers on the Schedule A.

3. PRICING/DISCOUNTS

- 3.1. The price bid must be in the form of a percent discount from manufacturer's suggested retail list price. Suggested retail list price shall be defined as that published on the manufacturer's current web page or in their latest standard printed price list for that specific year. Bidders are to enter, in the space provided on the proposal pages, the applicable discount which will remain firm for the life of the contract.
 - 3.1.1. Bidders will submit a current manufacturer's URL or their suggested retail price list along with a catalog for each manufacturer bid.
 - 3.1.2. If price list shows more than one (1) column of prices, **bidders are to clearly mark which price column is applicable.**
 - 3.1.3. Industry wide increases, as reflected in newly published manufacturer's price listings will be honored.
 - 3.1.4. The Division of Purchasing will utilize the current price list once it is received, it is the responsibility of the successful bidder to ensure that the current years price sheets are forwarded to the Division of Purchasing as only the price list currently in the department's possession will be utilized to obtain MSRP (manufacturer's suggested retail price) and discounted price.
 - 3.1.5. Under the authority of any resultant award hereto, the County of Rockland specifically reserves the right to award any such additional items as may be required for its operations.
 - 3.1.6. Successful bidders are required to send at least three additional copies of catalogs and price sheets as required within one week of notice of award.
 - 3.1.7. Price increases will not be allowed unless the Division of Purchasing is in possession of the current price sheets.

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- 3.1.8. All discounts must be firm and fixed for the specified contract period.
- 3.1.9. Discounts offered must be represented as a percent discount for each line item. Offers containing chain or multiple discounts be expressed may be considered and evaluated based on the primary discount offered.
- 3.1.10. If there is not a percent discount offered for a particular manufacturer, indicate "No Bid".

4. RESTRICTIONS

- 4.1. Bids containing restrictions will not be acceptable unless the Rockland County Purchasing Division deems the restrictions conform to the County of Rockland requirements.

5. RESERVATIONS

- 5.1. Items of the manufacturers specified herein of unusual quantities which the County of Rockland considers other than "routine requirements" may, at the discretion of the Purchasing Officer, be re-submitted to public bid on an individual item basis whenever, in the opinion of the Purchasing Division, the best interest of the County of Rockland will be served.

6. BRAND NAME OR EQUAL SPECIFICATIONS

- 6.1. The use of brand names for this solicitation is for the purpose of describing the standard of quality, performance and characteristics described and are not intended to limit or restrict competition.

7. DELIVERY TIME

- 7.1. All deliveries shall be made between the hours of 8:00 AM – 12:00 PM and 1:00 PM – 4:00 PM, local time Monday through Friday, excluding holidays.

8. INVOICING

- 8.1. Suppliers who are awarded this bid must use current manufacturer price list less discount and date of purchase order when determining actual price of merchandise.

8.1.1. All invoices are to contain:

- 8.1.1.1. Purchase Order Number
- 8.1.1.2. Item description, Number and Manufacturer
- 8.1.1.3. Manufacturer's List Price
- 8.1.1.4. Discount

9. FREIGHT

- 9.1. All shipments must be FOB Destination

10. UNIFORM SIZING

- 10.1. Bidders submitting clothing items must provide sizing and fitting of all clothing items on-site at no additional cost.
- 10.2. End Users will ensure that they have a minimum of 5 personnel prior to requesting on-site sizing and fitting.

11. CUSTOMIZING

COUNTY OF ROCKLAND - DGS-PURCHASING
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TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

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11.1. Awarded vendors are required to provide a list and discounted pricing for all customization available on uniform items bid. EX: (Hemming, Hidden snaps, Velcro added, Patch attaching etc.)

12. AWARD

12.1. Awards will be made for each brand listed, on the proposal pages, to the bidder(s) whose offer results in the highest percent discount. to the County of Rockland.

12.2. Awards may be made for additional manufacturers listed on Schedule A which must be included with your bid. Any awards made from Schedule A will be at the sole discretion of the County of Rockland.

12.3. Where a manufacturer limits competition by only allowing a single distributor to bid, based on geographic or other criteria, the County reserves the right not to award a contract for that brand or manufacturer, as pricing competition has not been achieved.

DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION

Dr. Robert L. Yeager Health Center
50 Sanatorium Rd, Building A
Pomona, New York 10970
Phone : (845) 364-3820 Fax : (845) 364-3809
Email : purchasing@co.rockland.ny.us

Paul Brennan, FNIGP, NIGP-CPP, CPPO
Director of Purchasing

ADDENDUM # 1

RFB-RC-2024-008

Law Enforcement, EMS, Fire & Emergency Services, Equipment and Related Supplies- Percent Discount from Manufacturers Price List

How many departments/locations ?

A minimum of 5 departments located in New city and Pomona N.Y

What type of uniform items are you looking for?

Law Enforcement

How many people per department/location?

Approximately 325 in New City split between two departments and 50 in Pomona for the other three departments

How many days a week do the employees work?

Five

Will the laundering service be utilized, meaning we would need to get a circulation inventory- or will you only need enough items to supply someone for 1 work week?

There are no laundering services associated with this bid

The information in this addendum supersedes any contradictory information set forth in the contract documents. Acknowledge receipt of this addendum in the space provided on the signature page of the bid proposal. Failure to do so, may subject the bidder to disqualification. This addendum forms a part of the contract documents.

SIGNED:

Paul J. Brennan

PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO
DIRECTOR OF PURCHASING

ADDENDUM

DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION

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Paul Brennan, FNIGP, NIGP-CPP, CPPO
Director of Purchasing

ADDENDUM # 2

RFB-RC-2024-008:

**Law Enforcement, EMS, Fire & Emergency Services, Equipment and Related
Supplies- Percent Discount from Manufacturers Price List**

**The attached Schedule -A was left off original bid documents and is being
added for suppliers to add up to three manufacturers with you bid submission.**

The information in this addendum supersedes any contradictory information set forth in the contract documents. Acknowledge receipt of this addendum in the space provided on the signature page of the bid proposal. Failure to do so, may subject the bidder to disqualification. This addendum forms a part of the contract documents.

SIGNED:

Paul J. Brennan

PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO
DIRECTOR OF PURCHASING

ADDENDUM

1/8/24

**LAW ENFORCEMENT, EMS, FIRE AND EMERGENCY SERVICES,
EQUIPMENT AND RELATED SUPPLIES-PERCENT DISCOUNT**

SCHEDULE A

VENDOR:_____

**COUNTY OF ROCKLAND
DGS – PURCHASING DEPARTMENT
BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD
POMONA, NY 10970
TELEPHONE NO.: 845-364-3820
FAX NO.: 845-364-3809**

LINE NUMBER	BRAND	ITEM NUMBER	UNIT	PERCENT DISCOUNT FROM MANUFACTURER'S LIST PRICE	MANUFACTURER'S WEB ADDRESS
1		68000	percent discount		
2		68000	percent discount		
3		68000	percent discount		

