

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: Construction and Hydraulic Equipment (OEM) Parts and Labor

Contract Period: August 5, 2024, through August 4, 2025, w/ (3) 1-year options
Extended through August 4, 2026, w/ (2) 1-year options

Original Date of Issue: July 29, 2024

Date of Revision: June 18, 2025

BID No: RFB-RC-2024-071

Catalog: Automobiles and Vehicles

Authorized Users: County Agencies, All Political Subdivisions

Address Inquiries To:

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Title: Purchaser II
Phone: (845) 364-3817
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Description

This contract is to provide OEM parts and labor on hydraulic and construction equipment.

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 24-071	0000009667	Trius, Inc. Box 158 Bohemia, NY 11716-0158 Contact: Gary Cervelli gcervelli@triusonline.com	631 244-8600 Ext . 1240 FAX: 631 244-8660

COUNTY OF ROCKLAND
DGS – PURCHASING DEPARTMENT
BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD
POMONA, NY 10970
TELEPHONE NO.: 845-364-3820
FAX NO.: 845-364-3809

VENDOR: **Trius Inc.**

LINE NO.	DESCRIPTION	ITEM NUMBER	EST QTY	UNIT	UNIT PRICE	TOTAL PRICE
SECTION ONE- FERGUSON						
1-1	PARTS – FERGUSON EQUIPMENT Multiply % Mark-up by estimated quantity to get extended price Percent Discount shall be entered as a whole number EX: 20% = 0.20	76050000008	2000	PERCENT MARK-UP OFF MANUFACTURER'S LIST PRICE	5%	\$2,100.00
1-2	LABOR RATES – FERGUSON EQUIPMENT AUTHORIZED SERVICE	76050000009	40	PRICE PER HOUR	160	\$6,400.00
1-3	TRAVEL TIME FOR ON-SITE WORK	76050	25	PRICE PER HOUR	\$0.00	\$0.00
1-4	MILEAGE CHARGE FOR ON-SITE WORK	76050	100	PRICE PER MILE	\$0.00	\$0.00
	TOTAL OF ITEMS 1-1 TO 1-4					\$8,500.00
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		7	
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)	Yes	
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00	

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SECTION TWO- WARSAU						
2-1	PARTS – WAUSAU SNOW PLOW EQUIPMENT Multiply % discount by estimated quantity to get extended price Percent Discount shall be entered as a whole number EX: 20% = 0.20	76561000001	14000	PERCENT DISCOUNT OFF MANUFACTURER'S LIST PRICE	1%	\$13,860.00
2-2	LABOR RATES – WAUSAU SNOW PLOW EQUIPMENT AUTHORIZED SERVICE	76561000002	20	PRICE PER HOUR	\$160.00	\$3,200.00
2-3	TRAVEL TIME FOR ON-SITE WORK	76561	25	PRICE PER HOUR	\$0.00	\$0.00
2-4	MILEAGE CHARGE FOR ON-SITE WORK	76561	100	PRICE PER MILE	\$0.00	\$0.00
	TOTAL OF ITEMS 2-1 TO -2-4					\$17,060.00
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		7	
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)	Yes	
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00	

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SECTION THREE- VIKING/CIVES						
3-1	PARTS – VIKING/CIVES SNOW PLOW EQUIPMENT Multiply % discount by estimated quantity to get extended price Percent Discount shall be entered as a whole number EX: 20% = 0.20	76561000004	5000	PERCENT DISCOUNT OFF MANUFACTURER'S LIST PRICE	NO AWARD	NO AWARD
3-2	LABOR RATES – VIKING/CIVES EQUIPMENT AUTHORIZED SERVICE	76561000005	40	PRICE PER HOUR	NO AWARD	NO AWARD
3-3	TRAVEL TIME FOR ON-SITE WORK	76561	25	PRICE PER HOUR	NO AWARD	NO AWARD
3-4	MILEAGE CHARGE FOR ON-SITE WORK	76561	100	PRICE PER MILE	NO AWARD	NO AWARD
	TOTAL OF ITEMS 3-1 TO 3-4					
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS			
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)		
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT			

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SECTION FOUR- BOSCH						
4-1	BOSCH PARTS – HYDRAULICS EQUIPMENT Multiply % discount by estimated quantity to get extended price Percent Discount shall be entered as a whole number EX: 20% = 0.20	06061000001	2000	PERCENT DISCOUNT OFF MANUFACTURER'S LIST PRICE	1%	\$1,980.00
4-2	LABOR RATES – BASIC HYDRAULICS EQUIPMENT AUTHORIZED SERVICE	06061000002	20	PRICE PER HOUR	\$160.00	\$ 3,200.00
4-3	TRAVEL TIME FOR ON-SITE WORK	06061	25	PRICE PER HOUR	\$0.00	\$0.00
4-4	MILEAGE CHARGE FOR ON-SITE WORK	06061	100	PRICE PER MILE	\$0.00	\$0.00
	TOTAL OF ITEMS 4-1 TO 4-4					\$5,180.00
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		7	
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)	Yes	
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00	

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SECTION FIVE-VERMEER						
5-1	PARTS – VERMEER CHIPPERS Multiply % discount by estimated quantity to get extended price Percent Discount shall be entered as a whole number EX: 20% = 0.20	02004000001	2000	PERCENT DISCOUNT OFF MANUFACTURER'S LIST PRICE	NO AWARD	NO AWARD
5-2	LABOR RATES – VERMEER CHIPPERS AUTHORIZED SERVICE	02004000002	20	PRICE PER HOUR	NO AWARD	NO AWARD
5-3	TRAVEL TIME FOR ON-SITE WORK	02004	25	PRICE PER HOUR	NO AWARD	NO AWARD
5-4	MILEAGE CHARGE FOR ON-SITE WORK	02004	100	PRICE PER MILE	NO AWARD	NO AWARD
	TOTAL OF ITEMS 5-1 TO 5-4					
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS			
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)		
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT			

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SECTION SIX-TYMCO SWEEPER						
6-1	PARTS – TYMCO SWEEPER EQUIPMENT Multiply % discount by estimated quantity to get extended price Percent Discount shall be entered as a whole number EX: 20% = 0.20	76577000004	35000	PERCENT DISCOUNT OFF MANUFACTURER'S LIST PRICE	0% List Price	\$35,000.00
6-2	LABOR RATES – TYMCO SWEEPER EQUIPMENT AUTHORIZED SERVICE	76577000005	60	PRICE PER HOUR	\$160.00	\$9,600.00
6-3	TRAVEL TIME FOR ON-SITE WORK	76577	25	PRICE PER HOUR	\$0.00	\$0.00
6-4	MILEAGE CHARGE FOR ON-SITE WORK	76577	100	PRICE PER MILE	\$0.00	\$0.00
	TOTAL OF ITEMS 6-1 TO 6-4					\$44,600.00
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		7	
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)	YES	
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00	

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SECTION SEVEN- JOHN DEERE						
7-1	PARTS – JOHN DEERE EQUIPMENT Multiply % discount by estimated quantity to get extended price Percent Discount shall be entered as a whole number EX: 20% = 0.20	76050450001	9000	PERCENT DISCOUNT OFF MANUFACTURER'S LIST PRICE	NO AWARD	NO AWARD
7-2	LABOR RATES IN SHOP – JOHN DEERE EQUIPMENT AUTHORIZED SERVICE	76050450002	60	PRICE PER HOUR	NO AWARD	NO AWARD
7-3	TRAVEL TIME FOR ON-SITE WORK	76050450003	25	PRICE PER HOUR	NO AWARD	NO AWARD
7-4	MILEAGE CHARGE FOR ON-SITE WORK	76050450004	100	PRICE PER MILE	NO AWARD	NO AWARD
	TOTAL OF ITEMS 7-1 TO 7-4					
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS			
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)		
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT			

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SECTION EIGHT-TIGER MOWER						
8-1	PARTS – TIGER MOWER Multiply % discount by estimated quantity to get extended price. Percent Discount shall be entered as a whole number EX: 20% = 0.20	76050000010	5000	PERCENT DISCOUNT OFF MANUFACTURER'S LIST PRICE	1%	\$4,950.00
8-2	LABOR RATES – TIGER MOWER AUTHORIZED SERVICE	76050000011	40	PRICE PER HOUR	\$160.00	\$6,400.00
8-3	TRAVEL TIME FOR ON-SITE WORK	76050	25	PRICE PER HOUR	\$0.00	\$0.00
8-4	MILEAGE CHARGE FOR ON-SITE WORK	76050	100	PRICE PER MILE	\$0.00	\$0.00
	TOTAL OF ITEMS 58-61					\$11,350.00
	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		7	
	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)	YES	
	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00	

Upon receipt of all required approvals a Contract shall be deemed executed and created with the successful Bidder(s) upon the Commissioner's mailing or electronic communication to the address on the bid of: i) a Letter of Acceptance; or ii) a fully executed contract; or iii) a Purchase Order authorized by the Commissioner

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**TITLE: CONSTRUCTION AND HYDRAULIC
EQUIPMENT -OEM PARTS & LABOR**

RFB-RC-2024-071

PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non-Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and nonprofit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County nonprofit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County nonprofit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County nonprofit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County nonprofit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County nonprofit agencies.

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SPECIFICATIONS

1. SCOPE

- 1.1. The County of Rockland wishes to establish annual contracts to furnish OEM parts and labor rates on construction and hydraulic equipment, as detailed in the specifications.

2. REQUIREMENTS

- 2.1. Dealers shall quote a percentage discount from Current Manufacturer's Retail Price Lists for all parts ordered by the County of Rockland. Dealers shall quote on only those brands for which they are an authorized dealer or distributor. Percent Discount is to be entered as a whole number **EX: 20% = 0.20** on the proposal pages.
- 2.2. Discounts offered must be expressed as a single percent (%) **figure for each line and entered as a whole number EX: 20% = 0.20**. Offers containing chain or multiple discounts may be considered non-responsive. 0% discount may also be considered as non-responsive
- 2.3. All Discounts shall be firm and fixed for the specified contract period. Price lists to be updated annually.
- 2.4. Dealers shall send one copy of manufacturer's price list with bid. Upon award, dealers shall also be required to send one copy, each, to the following facilities:
- 2.4.1. Highway Garage 23 New Hempstead Road, New City, NY 10956
- 2.4.2. Sewer District 4 Route 340, Orangeburg, NY 10962
- 2.5. Dealers shall quote hourly labor rates for repairs performed in their shop. The County of Rockland will be responsible for transporting vehicles to the repair shop.
- 2.5.1. In a case where vehicles cannot be transported and requires repairs on site, charges shall be in accordance with the bid proposal pages.
- 2.6. Returns of unused parts will be accepted and full credit issued to the County of Rockland on any items normally stocked by the dealer. The dealer shall notify the ordering department at the time the order is placed if it is considered a special order.
- 2.7. Successful bidders shall be required to submit a complete itemized invoice on all parts furnished or service which they may perform. Invoices for parts shall show both retail price and discounted price. Invoices for labor shall show total number of hours worked.
- 2.8. Successful bidders will be required to notify the Division of Purchasing of any revisions to price lists and to supply updated lists.
- 2.9. Parts and labor shall be awarded as a group.
- 2.10. Only exact manufacturer's OEM parts will be accepted.
- 2.11. Bids containing restrictions will not be acceptable unless the Rockland County Purchasing Department deems the restrictions conform to the County of Rockland Requirements.

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3. DELIVERY

- 3.1. The County of Rockland shall pay freight charges on stock and special -order parts only when the determination has been made that the County of Rockland cannot pick up the parts.
- 3.1.1. Contractors shall not incur freight charges for the County of Rockland without prior approval of authorized personnel from the ordering department. Departments/Agencies using this bid will provide a list of authorized personnel.

4. GUARANTEE/WARRANTY

- 4.1. Warranty parts and service shall be a minimum of six months. A one- year warranty shall be provided on all major components (engine, transmission, differential) when new or remanufactured items are replaced by contractor's technicians.

5. AWARD

- 5.1. Award will be made by section to the responsive, responsible bidder whose offer results in the lowest net cost to the County of Rockland while meeting the specifications. The decision to extend or not extend the contract shall be mutually agreed upon by the County of Rockland and vendor after year one of contract.

6. PRICE ADJUSTMENT

- 6.1. Pricing must remain firm through the first contract period with no adjustments allowed. If the County of Rockland exercises any option year of the contract, contractors may submit a request for adjustment on the anniversary date of the contract. Any request for price adjustment(s) must be submitted thirty (30) days in advance in writing to the Director of Purchasing. All price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding 12 months. The County reserves the right to reject any request for price increase deemed excessive.
- 6.2. Any increase authorized is at the sole discretion of the Director of Purchasing and is to be made be in writing.
- 6.3. CPI-U means the Consumer Price Index for U.S. City Average - Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted. The Final and Binding decision to extend or not extend this agreement rests with the County of Rockland.
- 6.4. Vendors must submit a letter to the Director of Purchasing addressing any unscheduled price increases from the manufacturers. This letter must include the manufacturer's letterhead all information to support any unscheduled price increases.