

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: Lease, 60 Month of Radio Communication System for Rockland County Correctional Center

Contract Period: September 3, 2024, through September 2, 2029

Original Date of Issue: September 13, 2024

Date of Revision:

BID No: RFB-RC-2024-078

PRC #: 2024007292

Catalog: Communications

Authorized Users: Sheriff's Department

Address Inquires To:

Name: Richard Ryan
Title: Purchaser II
Phone: 845-364-3817
Fax: 845-363-3809
E-mail: ryanri@co.rockland.ny.us

Description
Lease of Radio Equipment

| Contract # | Vendor Number | Contractor & Address | Telephone No. |
|------------|---------------|---|--|
| BID 24-078 | 0000005745 | Goosetown Enterprises d/b/a Goosetown Communications 58 North Harrison Avenue Congers, NY 10920 Contact: David Gottlieb davidg@goosetown.com | 845-268-7500 Ext. 112 FAX: 845-268-5345 |

LEASE OF RADIO EQUIPMENT

| COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809 | | | | | | | |
|---|--|-------------|-----------|---------------------------------|----------------------|--|-------------------------------|
| VENDOR: Goosetown Communications | | | | | | | |
| LINE NO. | DESCRIPTION (Lease Pricing offered shall be for a complete radio communications solution, supply, installation, programming and all maintenance.) | ITEM # | EST. QTY. | UNIT | UNIT PRICE PER MONTH | TOTAL PRICE OF LEASE PER MONTH X EST. QTY. X 60 MONTHS | MANUFACTURER AND MODEL NUMBER |
| ALL ITEMS ARE OR AN APPROVED EQUAL | | | | | | | |
| 1 | CONTROL STATION MOTOROLA XPR-5550E INTERFACED TO EXISTING ALARM SYSTEM, AS SPECIFIED OR APPROVED EQUAL | 98569000001 | 1 | Monthly Lease (60 months) | \$50.00 | \$ 3,000.00 | MOTOROLA XPR-5550E |
| 2 | PORTABLE RADIO UNITS MOTOROLA R-7 , AS SPECIFIED OR APPROVED EQUAL, FOR CORRECTIONS OFFICER | 98569000005 | 82 | Monthly Lease (60 months) | \$50.00 | \$ 246,000.00 | MOTOROLA R-7 |
| 3 | Motorola Hard Leather Swivel Radio Cases Black Motorola PMLN8299A or Approved Equal | 98569000006 | 200 | Monthly Lease (60 months) | included | \$0.00 | Motorola PMLN8299A |
| 4 | REPEATER STATION MOTOROLA SLR-8000 AS SPECIFIED OR APPROVED EQUAL | 98569000004 | 1 | Monthly Lease (60 months) | \$295.00 | \$ 17,700.00 | MOTOROLA SLR-8000 |
| | TOTAL LEASE PER MONTH OF ALL EQUIPMENT AND SERVICES | | | | | | |
| | TOTAL LEASE OVER 60 MONTH TERM OF LEASE | | | | | \$ 266,700.00 | |
| | | | | | | | |

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non-profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non-profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non-profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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A Virtual Pre-Bid via Microsoft Teams will be hosted on August 8, 2024, at 11:00 A.M. - To Participate select the link below.

Microsoft Teams Meeting Link: [CLICK HERE TO JOIN MEETING](#)

Meeting ID: 280 925 104
 902
 Passcode: ssY9EF

SPECIFICATIONS

1. SCOPE

- 1.1. It is the intent and purpose of this solicitation to establish a 60 month close end lease (True Lease) to provide for the lease of a Land Mobile Radio (LMR) system (Radio's {82} and Infrastructure) for special use by Rockland County Sheriff Corrections Facility to provide radio coverage for at least 90% of the corrections facility. System and infrastructure shall be new unused equipment since current equipment shall be returned to current awardee.
- 1.2. This lease shall be for a complete radio communications solution, supply, installation, programming and all maintenance.
- 1.3. System Specifications:
 - 1.3.1. The vendor shall provide a minimum of 1 digital talk path for operations as well as a 2nd digital talk path for supervisors. There may also be a 3rd path for additional administration.
 - 1.3.2. This bid is for full replacement of the existing radio system. The vendor must provide a proposed cut over schedule that allows for no down time of the system. This shall be a "hot cut over". The awarded firm shall co-ordinate with current firm in the removal of the current system.
 - 1.3.3. Provide Unit ID and Man Down alarming capabilities for all subscribers. The existing Man Down alarming system must be interfaced with the new radio system.
 - 1.3.4. Awarded firm shall be responsible for a fully Managed Service program. Awarded firm shall have ample spares to provide immediate replacement / swap of inoperable radios. Bid response shall indicate how firm shall handle inoperable radio's (provide extra on-site, etc.). Awarded firm shall respond to any on-site Control / Repeater System Infrastructure repairs within four (4) hours of request.

2. PRICE

- 2.1. The monthly price is based on a firm fixed sixty (60) month lease, F.O.B. any point in Rockland County, NY. Price includes all duties, taxes, charges, installation, inspection, servicing / maintaining of equipment/system, etc.
- 2.2. Continuation of the lease for each additional year after the first shall be subject to the availability of funds. Non-continuation of funding will not be considered as early termination of lease.
- 2.3. Vendor shall submit proposed contract with their bid submission.

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3. EARLY TERMINATION OF LEASE

- 3.1. In the event of early termination of the lease, the lessee may be responsible for the payment of additional fees in accordance with contractor's standard fee schedule subject to the approval of the Director of Purchasing. Vendor will be given (90) days' notice prior of early cancelation.

4. DELIVERY

- 4.1. Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.
- 4.2. The Radio System is required for delivery as detailed below:

| TYPE EQUIPMENT (or approved equal) | ESTIMATED QUANTITY |
|--|--------------------|
| Control Station, Motorola XPR-XPR5550e-UHF or approved equal | 1 |
| Portable Radio Unit Motorola R-7 Portable for Corrections with Hard Leather swivel Cases Officer or approved equal | 82 |
| UHF Repeater Motorola SLR8000, or approved equal | 1 |
| Speaker Mic, Motorola XPR-Speaker | 84 |
| Full Infrastructure | 1 LOT |

- 4.3. Delivery shall be made in accordance with instructions on Purchase Order. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the Director of Purchasing.
- 4.4. **Delivery Condition** - Equipment must be delivered strictly in accordance with specifications and shall be "Ready for Use", and/or as requested by the purchaser. If equipment is delivered with deviations or improper servicing, the contractor must arrange to have the necessary work done within five (5) days (exclusive of Saturdays, Sundays, and holidays) after receipt of written notification from the agency and/or the Director of Purchasing. Otherwise, the purchasing agency may have the corrections made at contractor's expense.
- 4.5. **Delivery Certification** - Contractor shall secure a signed receipt from agency certifying to delivery of equipment. In the event deficiencies are later noted and a properly signed receipt is not available, contractor will be responsible.
- 4.6. Each lease shall be for the term of sixty (60) months from the time that the equipment is delivered and accepted.
- 4.7. Vendor shall provide early termination requirements in writing. (See para. 3.1)
- 4.8. Equipment types shall be as specified or an approved equal

5. EQUIPMENT LEASE BILLING AND PAYMENTS

- 5.1. Upon the submission of invoices or vouchers, the entity shall pay for each item at the rate(s) contracted

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for as a result of this bid solicitation. Invoice shall be mailed by the Contractor to the individual entity indicated on each delivery order.

- 5.2. Payment shall accrue from the date each item is delivered to and accepted by the entity and shall continue until the expiration of the contract term or the termination of this contract. However, payment shall accrue only for the period that the equipment is in the possession of the entity.
- 5.3. Payment shall not accrue for any equipment that the entity determines does not comply with the terms and conditions of the contract, until such time as the requirement of this solicitation are met, or the equipment is replaced or the defect is corrected.
- 5.4. Payment stated in monthly terms shall be prorated on the basis of 1/30th of the monthly rate for each day the equipment is in the entity's possession.
- 5.5. The charges against the contract will be paid by the requiring facility on a monthly basis upon the receipt of a monthly invoice showing (1) equipment number (or identification number); (2) facility delivery order number, and (3) the month for which each charge contained on the invoice is applicable. The initial invoice must contain the date of the delivery for that equipment.

6. LOSS DAMAGE

- 6.1. The entity shall be responsible for loss of or damage to equipment, except for (i) normal wear and tear and (ii) loss or damage caused by negligence of the contractor, its agents, or employees; and (iii) product defects.
- 6.2. In the event equipment becomes lost, stolen and not recovered, damaged or destroyed beyond repair, Lessee shall pay Lessor the current depreciated value of such equipment as established by Lessor provided that the depreciated value is determined by using a method at least as favorable as the double declining-balance method, plus any outstanding fees or charges including the monthly lease fee for the applicable month in which equipment is rendered unserviceable, minus any insurance proceeds Lessor receives from Lessee's insurance carrier. In no event shall the amount due exceed the sale price of the equipment.

7. RETURN OF EQUIPMENT

- 7.1. At least thirty (30) days prior to the expiration or termination of the leasing agreement entered into by pursuant to the established contract, the lessee will contact the lessor to arrange for the contractor to pick-up equipment. There shall be no expense relating to the turn-in of equipment by the County.
- 7.2. Equipment will be released to the Contractor for this inspection no later than five (5) days after termination or expiration of the lease for that equipment. The lessee will be required to surrender the equipment to the contractor either by delivering to the lessor or having the lessor pick up at the lessee's location no later than ten (10) calendar days after the termination of the lease. Failure of contractor to pick up equipment within stated days, no additional lease payments will be granted.

8. ACCIDENTS/THEFTS/VANDALISM

- 8.1. The lessee will notify the Contractor within three (3) business days of accident/theft/vandalism and will arrange for repairs of accident/vandalism damage, including damage sustained to stolen equipment during the period prior to recovery. The Contractor will not be required to provide replacement equipment during the period the equipment is out of service.

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- 8.2. If the equipment is damaged beyond repair or not recovered thirty (30) days after the date of theft, the Contractor will be reimbursed the residual value of the equipment based on the average of the wholesale and retail price at the time of the theft/accident/vandalism in full satisfaction of any and all liabilities under the contract, provided that the entity's liability to pay the monthly cost shall cease as of the time of the accident/theft/vandalism. The accrued lease cost for the month in which the accident/theft/vandalism occurs shall be determined on a pro-rata monthly basis. The Contractor shall provide the lessee documentation relating to all monies received from the salvage or other disposition of such equipment.

9. PURCHASE ORDERS AND INVOICING

- 9.1. **General** – All orders and invoices/vouchers should include the contract number and a line by line listing of separate charges.
- 9.2. **Invoices** - Contract users are instructed not to process invoices without needed information. Invoices must be detailed and include **all** of the following:
- Contract Number
 - Purchase Order Number
 - Item Number:
 - Should not be something that is “unique” to dealer or distributor.
 - Should be something that can be tracked by a third party.
 - Preferably a manufacturer’s code or identifying number.
 - Line item breakdown of all charges:
 - Monthly Lease Rate.

- 9.3. Failure to comply may result in lengthy payment delays.

10. AWARD

- 10.1. Bid shall be awarded by in total to the lowest responsive and responsible bidder meeting the stated requirements.

11. ADDITIONAL REQUIREMENT - OVERTIME

The Sheriff Department requires a Correction Officer to remain with each installer while installation is taking place. If more than one installer is onsite in the Correctional Center at any one time, they each shall require a Correctional Officer. The awarded firm shall reimburse the County for all overtime required during the installation. The overtime rate for a correction officer is \$65.10 per hour.

12. MAINTENANCE-WARRANTY -INSTALLATION

- 12.1 All equipment supplied by the vendor must be covered for the duration of the rental with every aspect of service including spare radios, removals, installations, reprogramming and lightning damage covered. The only item not covered is loss or theft of a unit or damage caused by intentional abuse or negligent conduct.

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Maintenance must include 24 hour per day, 365 days per year coverage on all fixed station equipment, and Monday through Friday 8AM – 6PM per day coverage on all mobile and portable units. Vendor shall repair 90% of all non-functional mobile and portable the same day. Defective equipment shall be fully functional no later than the next business day. All fixed-site and mobile installations must include all required equipment to provide a fully function LMR system including but not limited to, antenna system, cabling, microphones, speakers, power supplies, mounting hardware, console face plates ETC.

13. SECURITY

Due to the secure nature of the facility that the contractor will be providing service to, all prospective Contractors will be subject to the following:

A. Criminal Background Check

Prior to award of contract, the Contractor will be subject to a Criminal Background Check. Also all employees of that Contractor that will be involved in the services provided the County will also be subject to a criminal background check and are required to have passed pre-employment drug testing. No employee of the Contracting Company having a criminal record shall be involved in the delivery of equipment or services to the County. The County must complete the background investigation and approve the Contractor's employees prior to commencement of services under this contract. Staff changes made by the Contractor during the contract term must be approved by the County and a background investigation completed prior to new staff entering the facility. **No Exceptions will be made.** Failure to comply with this stipulation after the award of the contract shall be considered breach of contract.

B. All personnel entering the correctional facility are subject to security / criminal history check. To accomplish this, the Contractor must provide the County with the following information on each personnel who will provide on-site services:

Full legal name
 Social Security Number
 Date of birth
 Current home address
 Current copy of NYS Driver's License
 Signed Release Form

- C. The county requires an assignment of the Contractor's personnel to be a permanent group of employees to avoid security problems.
- D. If the County determines that for security reasons, any personnel are unacceptable, the Contractor will act immediately to provide an acceptable replacement at no additional cost to the County.
- E. The County will require all contractor employees delivering services within the facility to wear a uniform. The uniform will be immediately recognizable as a contractor's employee and must be worn at all times. All contractor employees will display an identification card at all times while in the facility.
- F. The County reserves the right to refuse access to any person wearing inappropriate attire. The Correctional Center is a professional work environment and should be treated as such.
- G. In addition, any Subcontractor and their subsequent staff must also pass a background check as described above.

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EQUIPMENT SPECIFICATIONS (or an approved equal)

System Specifications Functionality: DMR Technology

1. The system shall be a Motorola TDMA based System with individual mobile ID. Radio units on the system must have a programmable unique ID. This will be programmed by the vendor at the Sheriff Department direction.

Control Station Equipment Motorola XPR-5550e-UHF or Approved Equal

1. Motorola XPR-5550E-UHF Control Station P/N AAM27TRH9LA1
 GOB BT/GPS/Wi-Fi 450-512
 SFS Comprehensive GA00249
 Desktop Tray with Speaker GLN7326
 Desktop Microphone3 RMN5050
 Power Supply and Cable HPN4007
 CHANNELS: 1000
 POWER: 1-25/25-40w (UHF)
 Size, weight: 2.1" H X 6.9"W x 8.1"D, 3.9#
 Includes: mic, bracket, cable, replacement buttons
2. 1-40 watt control station in UHF operation.
3. The unit shall be able to be programmed for 160 conventional channels.
4. It shall include a UHF antenna system, desk mic, power supply, installation and grounding to the R56 standard.
5. Units shall be interfaced and configured to operate with Hermes Man Down option 740.160 and 740.162 software.
6. This shall include interfacing to the correctional facility existing alarming system at no additional cost to the County.
7. Unit must meet MIL810 C/D/E.

Portable Radio Unit (Officers) - Motorola R-7 or Approved Equal

1. Motorola XPR-7550 Portable Radio with Full Display and Keypad AAH06RDN9RA1AN.
 R-7: FKP GPS BT Wi-Fi GOB Enabled- with Motorola PMLN8299A hard leather case
 QTY 200
 UHF Slim Whip Antenna QA02304
 Individual charger or gang charge
 Programming Cable and/or Programming and Test/Aligning Cable
 Noise Cancelling IS Speaker Mic PMPN4284
 VHF/UHF Standard Battery Impress Smart Batteries PMPN4809 (2 each)

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SFS Comprehensive HA00022

Built in Man Down HKVN4179 Hermes 740.160 Man Down Board

Individual charger or gang charge

Programming Cable and/or Programming and Test/Aligning Cable

2. Unit must meet MIL810 C/D/E.
3. The unit shall be able to be programmed for 32 conventional channels and shall have a man down operation.
4. 4W Nominal watt power output.

UHF Repeater SLR-8000 Repeater or Approved Equal

1. Motorola SLR-8000 UHF Repeater T8319
 - Add: UHF 1 (400-470 MHz) CA02962AA
 - Add: Preselector, UHF (350-470 MHz) CA02989AA
 - Add: Wireline CA02996AA
 - Add: Duplexer UHF (435-470 Mhz)
 - Add: DC Power Cable CA02971AA
 - LDF4-50A Cable, ½" Heliax L1705 (150')
 - L4TNM-PSA Type N Male Connector DDN1088 (2)
 - L4TNF-PSA Type N Female Connector DDN1089 (2)
 - GK-SUNV Universal Grounding Kit (DSGKSUNV (1)
2. Shall replace the existing analog UHF Repeater.
3. The vendor shall be required to re-license the County's existing license for digital operation.
4. The installation shall include a new antenna system including a ½ foot cable, connectors, R-56 grounding and ANT450 UHF antenna with proper mounts.
5. Unit shall have battery revert with a minimum of 2 100 aH batteries.

INFRASTRUCTURE SHALL INCLUDE BUT NOT BE LIMITED TO THE FOLLOWING (OR APPROVED EQUAL) [FOR INFORMATIONAL PURPOSES ONLY]:

- SmartRack 18U Extra Depth Rack Enclosure Cabinet 540205 (1)
- Rack Mount Supply with Backup, 60A, 445037 (1)
- MK Battery Sealed Battery, AGM Type, 12V, 100AH, Unigy MKB-E12AVR-1003ET (2)
- Charger Desktop Multi-Unit Impress 2, 1 Display Ext PS 100-240VAC US/NA PMPN4284A (11)
- 450-470 MHz, 3.8/5dB Exposed Dipole Omni Antenna 66392 (1)
- Connector/Splice Weatherproofing Kit 488136 (1)
- Bulkhead Arrestor, N/F-N/M 388678 (1)
- #6 Str. Green Insul Wire 77168 (12)
- Ground Wire, 2/0 AWG 19-Strand (green) 442349 (33)
- BNC Male Crimp-RG8X, LMR2 22462 (1)

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N Male Crimp-RG8X, LMR240 54919 (3)
LMR-240 Flex Cable 35065 (8)
½” 50 OHM Superflex Coax Cable 430174 (20)
½” Superflex – N-Male Captivated 441175 (2)

System Specifications:

- A. The vendor will provide at a minimum 1 digital talk path for operations as well as a 2nd digital talk path for supervisors.
- B. This request is for a full replacement of the existing radio system. The vendor must provide a proposed cut over schedule that allows for no down time of the system. This will be a “hot” cut over.
- C. Unit ID and Man-Down capabilities for all subscribers. The existing Man-Down alarming must be interfaced with the new radio system.
- D. A Zoom Prebid meeting will be held on August 8, 2024, at 11: A.M. to review scope of work and bid documents
- E. To schedule a facility walk though , please contact Lt Paul Joachim at: Pjoachim@rcpin.net or call at 845-638-5620

NOTE: IT IS RECOMMENDED THAT FIRMS BIDDING REQUEST A FACILITY WALK-THROUGH TO DETERMINE INFRASTRUCURE NEEDS. FIRMS WILL BE RESPONSIBLE FOR FULLY DETERMINING THE FACILITIES NEEDS TO REPLACE THE EXISTING SYSTEM.