

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: Electricity Supply Service Cooperative

Contract Period: November 1, 2024 through October 31, 2025

Original Date of Issue: September 11, 2024

Date of Revision:

BID No: RFB-RC-2024-103

Ordering Method: Special Request

Authorized Users: County Agencies, RCC, Solid Waste Management, Sewer District #1

Address Inquiries To:

Name: Sabrina Samuels
Title: Purchaser II
Phone: 845-364-3807
Fax: 845-364-3809
E-mail: samuelss@co.rockland.ny.us

Description

This is a cooperative for Electricity Supply

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB-RC-2024-103	0000028121	Constellation NewEnergy, Inc. 1310 Point Street, 8 th floor Baltimore, MD 21231 Contact: Shaun Bodrog Shaun.bodrg@constellation.com	609-351-9876

RFB-RC-2024-103- Electricity Supply Cooperative				
	Item Description	UOM	Unit Price	AWARD
#2-3	FIXED ELECTRIC - with 100% GREEN-E - 36 MONTH TERM-inclusive of consultant fee	kWh	\$ 0.08149	Constellation Energy

COUNTY OF ROCKLAND - DGS-PURCHASING
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Electricity Supply Cooperative

RFB #: RFB-RC-2024-103

SPECIFICATIONS

ELECTRICITY SUPPLY SERVICE FROM RETAIL ENERGY SUPPLY COMPANIES

1. PURPOSE

The County of Rockland is seeking Bids from Pre-Qualified Retail Energy Supply Companies to provide retail electricity supply service to the **County of Rockland, Rockland County Sewer District No. 1, Rockland County Solid Waste Management Authority, and Rockland Community College.**

Each Agency shall contract separately and shall be responsible for all payments for energy purchased on its behalf.

Proposal Specifications and Account Lists may be obtained electronically via email from the Energy Consultant of Record for this Bid.

Below please find a summary of the account, number of accounts and entities included in this bid process:

Service Start Month	Number of Accounts	Number of Entities (Also, # of Contracts)	Approximate Annual Usage
Nov 2024	114	4 (County, RCC, Sewer, Waste)	38,000,000 kwh

2. ENERGY CONSULTANT OF RECORD

The County has named NORESKO LLC as its exclusive Energy Consultant of Record for this cooperative energy purchase.

Contact information: NORESKO, LLC
 510 Thornall St. Suite 170
 Edison NJ 08837
 Erik Miller
emiller@noresko.com

The awarded Retail Energy Supply Company is fully responsible for the energy consultant's fee of \$0.00049/kWh and should contact the consultant directly for details of payment prior to the bid. Fee shall be universal and based upon the total energy loads contracted. Fee is a cost to the supplier and any price offered to the County shall be inclusive of that cost.

3. RECEIPT, OPENING, WITHDRAWAL OF BIDS, AND FAILURE TO RESPOND

Sealed Bids shall be received by the County on the date, time and locations as well as the manner listed in the advertisement. Any bid may be withdrawn prior to the time for opening of bids or the authorized postponement thereof. Any bid received after the opening of the bids will not be considered.

COUNTY OF ROCKLAND - DGS-PURCHASING
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Electricity Supply Cooperative

RFB #: RFB-RC-2024-103

4. PREPARATION OF BID

The County reserves the right to reject any or all bids or to waive any informality in the bids received as permitted by law. All bids must be submitted electronically through the Bonfire Portal.

5. QUALIFICATION OF BIDDER

5.1 If not already qualified by the County and the County of Rockland's Consultant the Retail Energy Supply Company must provide information for the County and the County's Consultant to review to determine the qualifications to provide service(s) for the County of Rockland, and participating agencies.

5.1.1 The Retail Energy Supply Company must submit information detailing their ability to serve customers with multiple accounts.

5.2 The County of Rockland has multiple accounts servicing several locations throughout the County.

5.3 Current Contracts also include a Cooperative which includes service to Rockland Community College, Rockland County Solid Waste Management Authority and the Rockland County Sewer District No. 1.

5.3.1 A minimum of two (2) references providing similar services to municipalities, commercial and/or industrial load accounts.

5.4 The references must include the municipality name and complete contact information.

5.5 New York specific experience;

5.5.1.1.1 Number of years serving customers in New York

5.5.1.1.2 Description of resources available to serve customers in this region

5.5.1.1.3 Provide applicable New York energy supplier license/registration

5.6 Conditional Bids will not be accepted.

6. PRICING REQUIREMENTS FOR ELECTRICITY SUPPLY SERVICE

6.1 This is a cooperative electricity purchase; the County is seeking **one (1) aggregate price** for all agencies, for each pricing option requested.

6.2 Pricing must be inclusive of the energy consultants fee of \$0.00049/kWh. Pricing that is not including this fee will be deemed non-responsive.

6.3 The County is seeking pricing for the following options for 12, 24, 36, and 48 month terms:
 For each term (12, 24, 36, 48) –

Option 1: Base pricing (with no additional voluntary renewable energy)

Option 2: 100% Green-e

COUNTY OF ROCKLAND - DGS-PURCHASING
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Electricity Supply Cooperative

RFB #: RFB-RC-2024-103

Option 3: 50% Green-e

Option 1: Base pricing will serve as pricing with no additional or incremental voluntary renewable energy outside of the Renewable Energy Standard (RES) for New York State.

Option 2: (100% Green-e) Total annual deliveries under this contract must include the procurement and retirement of RECs that are produced from a Green-e certified renewable energy resource. These RECs must be verified, documented and retired in the name of each Participating Entity in this package, as applicable. On an annual basis, the winning energy supplier is required to provide documentation and evidence of the quantity, type and geographic source of each Renewable Energy Certificate.

Option 3: (50% Green-e) 50% of the total annual deliveries under this contract include the procurement and retirement of RECs that are produced from a Green- certified renewable energy resource. These RECs must be verified, documented and retired in the name of each Participating Entity in this package, as applicable. On an annual basis, the winning energy supplier is required to provide documentation and evidence of the quantity, type and geographic source of each Renewable Energy Certificate.

6.4 The County requires dual billing for this agreement.

6.5 The flow start date for all agencies shall be the first meter read dates that occur on or after November 1, 2024.

6.6 The County is seeking All-Inclusive, Fixed Electric Rates only.

6.7 The County is seeking pricing for a variety of contract terms, including twelve (12) months, twenty-four (24) months, thirty-six (36) months, and forty-eight (48) months. Refer to attached Pricing Form.

6.8 Pricing shall include all supply rate components that are not related to Orange and Rockland delivery costs; these components include, but may not be limited to: energy, capacity, transmission, ancillary, line losses, consultant fee, supplier margin, all State Renewable Portfolio Standard (RPS) and Clean Energy Standard (CES)-related costs (applicable RECs, ZECs, TOTs, etc.). The County is exempt of any taxes. Pricing options with additional renewable energy shall include this component as well.

6.9 Upon request and within 24 hours, suppliers may be required to confirm that any of the following components are fully fixed for the duration of the agreement: Energy, Capacity, Transmission,

Any alterations to this document made by the Offeror may be grounds for rejection of the proposal, cancellation of any subsequent award, or any legal remedies available to the County of Rockland.

COUNTY OF ROCKLAND - DGS-PURCHASING
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Electricity Supply Cooperative

RFB #: RFB-RC-2024-103

Ancillaries Voluntary Green Attributes, Compliance Green Attributes, and any other electricity supply costs. Aside from changes in law that can potentially impact the County's fixed contract rate, the County is expecting an all-inclusive fixed rate with no pass-through charges or monthly true-ups.

- 6.10 All Dual Pricing shall **exclude** GRT (Gross Receipt Tax).
- 6.11 The County requires a product that is inclusive of +/-100% swing tolerance (usage bandwidth).
- 6.12 The Awarded Retail Energy Supply Company shall provide Monthly Summary Billing to each of the participating agencies herein at no additional cost.
- 6.13 Payment terms are Net 30.
- 6.14 Each agency shall contract and be billed separately and directly for its respective electricity supply charges.
- 6.15 The Retail Energy Supply Company shall obtain the latest account and usage information directly from Orange & Rockland Utility to develop their bid. Should any accounts be identified that are not included in the account list, the ESCO shall identify those accounts as additional accounts in its Bid.
- 6.16 In submitting a Bid, the bidder acknowledges that it waives any and all claims and causes of action against all participating County of Rockland Agencies, the members of NORESCO or any of their officers, directors, representatives, members, employees, principals, consultants and agents, on the basis of the historical usage that the bidder may have relied upon. The Agreement will not be on a "take-or-pay" basis.

5. CONTRACT QUANTITIES

Contract Quantities shall be determined by historical consumption patterns for each account and shall be mutually agreeable to both the contracting agency and the Awarded Energy Supplier.

6. TERM OF CONTRACT

Contract Terms for all electricity accounts shall be for twelve (12) months, twenty-four (24) months, thirty-six (36) months, or forty-eight (48) months from the service start date. **The service start date for all electricity accounts shall be the November 2024 meter reads.** All electricity contracts shall be coterminous.

Each Agency shall contract separately with the Awarded Retail Energy Supply Company and be billed separately for its electricity supply.

COUNTY OF ROCKLAND - DGS-PURCHASING
BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Electricity Supply Cooperative

RFB #: RFB-RC-2024-103

The General Terms & Conditions in Appendix "A" are in addition to the Retail Energy Supply Company's standard Terms & Conditions. Any contract awarded shall be executed on the Retail Energy Supply Company's New York State Sales Agreement, pending approval of contract language by the County Attorney, as stated in the RFB Specifications.

7. BID EVALUATION AND AWARD

Bids shall be evaluated by the County and Awards shall be made to the lowest responsible bidder(s) meeting the requirements of the Bid for the selected electricity product.

It is the intention of the County to **Award the Bid within 4 hours of the bid opening**. Any Award shall be pending approval of the applicable Retail Energy Supply Company contract terms and conditions by the County's Attorney.

The County reserves the right to reject any and all Bids, in whole or in part, submitted in response to its RFB.

Affidavit of Non-Collusion must be completed and submitted with bid documents.