

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Radio's Portable, Accessories and Trunking Services -Kenwood**

Contract Period: **December 10, 2024, thru December 9, 2025, w/ (3) 1-year options**

Original Date of Issue: December 9, 2024

Date of Revision:

BID No: **RFB-RC-2024-129**

Catalog: **Communications**

Authorized Users: District Attorney, All Political Subdivisions

Address Inquires To:

Name: Richard Ryan
Title: Purchaser II
Phone: 845-364-3817
Fax: 845-364-3809
E-mail: ryanri@co.rockland.ny.us

Description

This contract is to provide Kenwood VP8000 and VP5000 multi-band UHF/VHF portable radios
accessories and trunking services

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 24-129	0000005745	Goosetown Enterprises, Inc. 58 N. Harrison Ave. Ste 15 Congers, NY 10920 Contact: David Gottlieb davidg@goosetown.com	845-268-7500

<p align="center">COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809</p>							
VENDOR: Goosetown Enterprises, Inc.							
LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED QUANTITY	UNIT of MEASURE	UNIT PRICE/DISCOUNT	EXTENDED PRICE	MANUFACTURER MODEL #
1	Kenwood /EF Johnson Viking VP8000, M2 Black-VP8000 Kenwood BKF2 OR Approved Equal	72688000000	30	Each	\$ 1,841.25	\$ 55,237.50	Kenwood VP8000BKF2
2	Kenwood /EF Johnson Viking VP 80000 7/8000MHz- Kenwood 832VP8000-7800 or Approved Equal	72688000001	30	Each	\$ 536.25	\$ 16,087.50	Kenwood 832VP8000-7800
3	Kenwood /EF Johnson Viking-VP8000 UHF 350/520MHz- Kenwood 832-VP8000-UHF or Approved Equal	72688000002	30	Each	\$ 536.25	\$ 16,087.50	Kenwood 832-VP8000-UHF
4	Kenwood /EF Johnson Viking-VP8000 VHF- Kenwood 832VP8000 VHF or Approved Equal	72688000003	30	Each	\$ 536.25	\$ 16,087.50	Kenwood 832VP8000 VHF
5	Kenwood Viking-WIDEBAND ANTENNA - Kenwood KRA-47MB or Approved Equal	72688000004	30	Each	\$ 78.75	\$ 2,362.50	Kenwood KRA-47MB
6	Kenwood Viking Li-ion 3400mAh (High capacity)- Kenwood KNB-L3M or Approved Equal	72688000005	36	Each	\$ 164.02	\$ 5,904.72	3400mAh (High capacity)- Kenwood KNB-L3M
7	Kenwood MIL-SPEC, IP54/55/67/68 SPEAKER MIC with ACTIVE NOISE REDUCTION- Note:(IP68 only available when used with NX-5000 series portable(intrinsically safe option) Kenwood -KMC-70M or Approved Equal	72688000006	36	Each	\$ 118.72	\$ 4,273.92	5000 series portable(intrinsically safe option) Kenwood -KMC-70M
8	Kenwood /EF Johnson Viking P25 CONVENTIONAL Kenwood-8322000002 or Approved Equal	72688000007	36	Each	\$ 311.25	\$ 11,205.00	25 CONVENTIONAL Kenwood
9	Kenwood /EF Johnson Viking-P25 PHASE 1 TRUNKING (REQUIRES OPTION 8322000002) Kenwood-8322000005 or Approved Equal	72688000008	36	Each	\$ 108.75	\$ 3,915.00	8322000002 Kenwood
10	Kenwood /EF Johnson Viking P25 PHASE 2 TDMA (REQUIRES OPTION832000005) Kenwood-8322000006 or Approved Equal	72688000009	30	Each	\$ 356.25	\$ 10,687.50	832000005 Kenwood
11	Kenwood /EF Johnson Viking 1024 CHANNELS/TALK GROUPS (standard) Kenwood -832600006 or Approved Equal	72688	36	Each	\$ \$0.00	\$ \$0.00	Included w/ VP8000 & VP5000

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12	Kenwood /EF Johnson Viking- ARC4 ENCRYPTION Kenwood -832300005 or Approved Equal	72688	36	Each	\$0.00	\$0.00	Included w/ VP8000 & VP5000
13	Kenwood /EF Johnson Viking-WiFi Kenwood-8326000039 or Approved Equal	72688	30	Each	\$0.00	\$0.00	Included w/ VP8000 & VP5001
14	Kenwood /EF Johnson Viking-Bluetooth Kenwood-8326000025 or Approved Equal	72688	30	Each	\$0.00	\$0.00	Included w/ VP8000 & VP5002
15	Kenwood /EF Johnson Viking-Bluetooth Low Energy Kenwood -8326000033 or Approved Equal	72688	30	Each	\$0.00	\$0.00	Included w/ VP8000 & VP5003
16	Kenwood /EF Johnson Viking-25KHz DISABLED Kenwood-8326000015 or Approved Equal	72688	36	Each	\$0.00	\$0.00	Included w/ VP8000 & VP5004
17	Kenwood /EF Johnson Viking-MDC1200 Kenwood-8326000002 or Approved Equal	72688000010	36	Each	\$ 45.00	\$ 1,620.00	1200 Kenwood
18	Kenwood RAPID rate single unit charger for KNB-L1,KNB-L2,KNB-LS5,KNB-LS7 BATTERIES FOR VP8000/VP6000/VP5000 Kenwood-KSC-52BK or Approved Equal	72688000011	30	Each	\$ 72.98	\$ 2,189.40	5000 Kenwood-KSC-52BK
19	Kenwood /EF Johnson Viking-P25 PORTABLE,UHF Hi 450-520 MHz, MODEL 2 (standard keypad) Kenwood-VP5330F2 or Approved Equal	72688000012	6	Each	\$ 1,475.38	\$ 8,852.28	Kenwood 5330F
20	Kenwood /EF Johnson Viking-UHF WHIP ANTENNA 440-490 MHz Kenwood-KRA-27M or Approved Equal	72688000013	6	Each	\$ 15.95	\$ 95.70	490 MHz Kenwood-KRA-27M
21	Kenwood -RAPID RATE SIX UNIT CHARGER FOR BATTERIES FOR KENWOD Viking or NX Series portable radios (requires addition of 6 pockets for the desired battery types Kenwood -KSC-526K or Approved Equal	72688000014	2	Each	\$ 656.98	\$ 1,313.96	6 pockets for the desired battery types Kenwood -KSC-526K

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LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED QUANTITY	UNIT of MEASURE	UNIT PRICE/DISCOUNT	EXTENDED PRICE	MANUFACTURER MODEL #
22	Kenwood /EF Johnson Viking- **MUC**KENWOOD STYLE-B POCKET INSERT FOR USE WITH KSC-526 6 BAY CHARGERS(MUST BE COMPATIBLE WITH KNB-L1,L2,L3.LS5 AND LS7 SERIES BATTERIES- KSC52PBW or Approved Equal	72688000015	6	Each	\$ 8.61	\$ 51.66	7 SERIES BATTERIES- KSC52PBW
23	Kenwood -HEAVEY DUTY LEATHER CARRYING CASE FOR NX-5000 SERIES with KNB-L1/L2/L3/LS5(BOTH KEYPAD MODELS- KLH-200K3 or Approved Equal	72688000016	6	Each	\$ 42.91	\$ 257.46	200K Kenwood
24	Kenwood – FIREMENS HEAVEY -DUTY LEATHER SHOULDER STRAP- KLH-137 ST or Approved Equal	72688000017	6	Each	\$ 35.73	\$ 214.38	KLH-137 ST Kenwood
25	ACOUSTIC TUBE-2-WIRE BRAIDED FIBER CLOTH KENWOOD NX5000 Goosetown - NSW-AT-2W-K1 or Approved Equal	72688000018	36	Each	\$ 71.24	\$ 2,564.64	2W-K Kenwood
26	Percent Discount from Kenwood's nationally recognized Price List Percent Discount shall be entered as a whole number EX: 10% = 0.10	72688000019	20000	PERCENT	25%	\$ 15,000.00	
	Total Line 1-26						

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 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Radio's Portable, Accessories and Trunking Services-Kenwood

RFB-RC-2024-129

SPECIFICATIONS

1. SCOPE

- 1.1. The successful Contractor's is to provide Kenwood VP8000 and VP5000 multi-band UHF/VHF portable radios accessories and trunking services, for the County of Rockland District Attorney's Office and other political subdivisions. Including a percent discount on all Kenwood radio equipment per proposal pages.
- 1.2. The bidder represents that all equipment offered under this specification shall be new. USED, SHOPWORN, DEMONSTRATOR, PROTOTYPE, OR DISCONTINUED MODELS ARE NOT ACCEPTABLE and meet OEM specifications.
- 1.3. Contractor must have staff certified at a minimum in IB Wave Level 1, ETA Certified and R56 Certified along with being a Certified Service Center. Copies of licenses and certifications are to be provided with bid. Upload on Bonfire or send in with physical bid. **(Failure to provide certifications will make your bid non-responsive)**
- 1.4. The Contractor and its staff must be experienced and trained in the maintenance, installation and repair of Kenwood, radios, portables, pagers, base stations and related equipment. Bidders must provide authorization that they are an authorized dealer of all manufacturer's listed. Authorization is to be uploaded in Bonfire or certificate included with your physical bid. **(Failure to provide authorizations will make your bid non-responsive)**
- 1.5. The Bidder must employ FCC and ETA certified technicians at its service center
- 1.6. The County encourages submissions by certified (MWBE) Minority and/or Women-Owned Business Enterprises
- 1.7. The unit provided must meet or exceed all Federal and State of NY laws, regulations, and standards in effect and applicable to equipment furnished at the time of manufacture.
- 1.8. The unit must be completely assembled and adjusted. All equipment including standard and supplemental equipment parts not specifically mentioned, which are necessary for the unit, to be complete and ready for operation or which are normally furnished as standard equipment is to be furnished by the vendor. All parts shall conform in strength, quality, and workmanship to the accepted standards of the industry equipment is to be installed and ready for continuous operation upon delivery.
- 1.9. Bidder is to provide all equipment programming at no additional charge. In the event the equipment requires any upgrades the bidder will provide the upgrade at no additional charge.
- 1.10. Prices are to remain constant for one year on specified equipment listed on proposal pages. Equipment purchased as a percent off may use the current Kenwood MSRP pricelist which is to be supplied to the County as it changes.
- 1.11. Percent discount on proposal pages is to be entered as a whole number **EX:20% = 0.20**

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2. WARRANTY/RESPONSE TIME

- 2.1. The successful bidder agrees to provide warranty service response within:
- 2.1.1. Four hours for the Rockland County Sheriff's Department and the Office of Emergency Services for emergency repairs. 24 hours for all other services.
 - 2.1.2. If an unit becomes unrepairable under warranty a new unit must be supplied until unit is repaired.
 - 2.1.3. Bidder must have a 24- hour, seven day-a-week service number to receive requests.

3. EQUIPMENT PURCHASES

- 3.1. Purchases made against this bid may vary in volume based on department needs and budget. All purchases must have a quote noting the Manufacturer MSRP and discounted price.
- 3.2. All purchases of equipment must have an approved quote. Attached.

4. PAYMENT

- 4.1. The successful bidder will only be paid for each piece of equipment authorized by the County of Rockland upon submission of properly executed invoices.
- 4.2. Invoices are to be submitted according to the requirements indicated below:
 - 4.2.1. Percent Discount- To be provided on all Kenwood radio's / accessories / connectors. All Radio Equipment shall be offered at a percent discount from National Manufacturers Price List. National Manufacturers Price list shall be provided either via online access, flash drive or other electronic means.
 - 4.2.2. Percent Discount – The Contractor shall offer a fixed percentage discount price not to exceed for all equipment and services. This percent discount shall correspond with the figure submitted with this Bid Proposal. Invoices must show the equipment MSRP and the percent discounted price.
 - 4.2.3. Additional Items – If the Contractor expects to incur any additional costs not specified within this Bid Proposal, he must submit a schedule of said costs with the bid. There shall be no additional charge for delivery or mileage. No other costs except those placed in the Bid Proposal at the time the bid is submitted shall be evaluated, considered or deemed acceptable charges by the County of Rockland.
 - 4.2.4. All invoices must reflect the purchase order number.

5. INVENTORY

- 5.1. The Contractor is required to maintain an adequate stock of and to keep all equipment in proper working condition. The Contractor shall at a minimum, house parts as required to test, service and maintain equipment. All warrantied equipment must be replaced until repair can be made.

6. EXPERIENCE- CERTIFICATION

- 6.1. The vendor is to submit a list of references where similar repairs and/or maintenance have been done in the past three (3) years. Certificate of Experience to be included with bid.

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- 6.2. The Contractor and its staff must be experienced and trained in the maintenance, installation and repair of, Kenwood, mobile radios, portables, pagers, base stations and related equipment. Bidders must provide authorization that they are an authorized dealer of all manufacturer's listed. Authorization is to be uploaded in Bonfire or certificate included with your physical bid. **(Failure to provide authorizations will make your bid non-responsive)**

7. TERMINATION

- 7.1. Any Contract originated from this Bid may be terminated for any reason, by either party, on 30 days written notice.

8. GENERAL CONDITIONS

- 8.1. Radio Repairs may be performed on site if authorized by the using agency (non-prevailing wage).
- 8.2. The successful Bidder must stock inventory of Kenwood manufacturer parts. Inventory stocked is to represent those parts needed most commonly utilized for normal maintenance and repairs of equipment specified.
- 8.3. Any variations in equipment or services must be approved in writing by the County Authorized Representative.
- 8.4. The Contractor is to submit a written estimate for approval to the respective Departmental Representative prior to any equipment being ordered.
- 8.5. Whenever a mobile or portable radio or charger requires repair, the Contractor must verify that the radio or charger is operating at published manufacturer's standards/specifications prior to return to the County.
- 8.6. If necessary, when equipment must be repaired and re-calibrated according to published manufacturer's standards/specification.

9. CONTRACTOR RESPONSIBILITIES:

- 9.1. If at any time the equipment must be removed from its location, the Contractor shall give the Department a signed receipt for same, indicating make, model and serial number and date when equipment will be returned. Further, any transportation costs necessitated for pickup and return of equipment shall be the responsibility of the Contractor.
- 9.2. The Contractor will be responsible for damage or loss of equipment when removed from County location.
- 9.3 Copies of equipment warranties will be made available to the County and departments utilizing said equipment.
- 9.4 Contractor must own test equipment sufficient to field test frequencies, transmitter output, receiver sensitivity and modulation.

10 ESTIMATED QUANTITIES

- 10.3 All quantities listed are estimates only and are for evaluation purposes. Actual quantities may be more or less depending on the actual needs of the county or authorized users.

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11 MANUFACTURER BRAND AND PART NUMBER

11.1 The actual manufacturer's brand name and part numbers being bid are to be indicated in the part number column. Vendors are to indicate the actual manufacturer's part number in this column even if bidding other than specified. If the actual manufacturers brand name and product code on any item line being bid is left blank, bid may be rejected.

12 APPROVED EQUAL OR EQUIVALENT ITEMS

12.1 **Bidder must submit specifications, cut sheets, and brochure data with their if bidding on an equal or equivalent item. If bidders do not include the required information on alternate items, the bid will be rejected.**

12.2 Bidders must submit an item-by-item listing and explanation of any differences between their product specifications and performance in the listed bid specifications.

12.3 Determination of whether an item is an approved equal is the sole determination of the County of Rockland. Determination on an approved equal will be made during the evaluation process.

13 NOTICE TO BIDDER

13.1 It should be noted that the use of this contract by certain political subdivisions might cause the estimated quantities to vary considerably. However, the contractor must furnish all the quantities actually ordered.

14 PRICE ADJUSTMENTS

14.1 Rates specified by the bidder must include all direct and indirect overhead costs including but not limited to transportation, general and administrative costs, etc.

14.2 Pricing is to remain firm through the first 12- month contract period with no adjustments allowed. If the County exercises any of the option years of the contract, contractors may submit a request for adjustment on the 12 -month anniversary date of the contract. Any request for price adjustment(s) shall be submitted thirty (30) days in advance in writing to the Director of Purchasing. Any and all price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding 12 months. The County reserves the right to reject any request for price increase deemed excessive.

14.3 The County of Rockland will make the final determination on whether an increase is granted.

15 AWARD

15.1 Award will be made in total to the lowest responsible bidder. The County of Rockland reserves the right to increase or decrease the quantities shown herein which are for evaluation purposes. The actual contract award will be determined by the County based upon the unit price, and percent discount provided.

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SEE EQUIPMENT SPECIFIED ON PAGES BELOW

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**DETAILED
MINIMUM SPECIFICATIONS**

**BIDDER TO LIST MODEL NUMBERS AND
NOTE COMPLY OR LIST ALTERNATIVE
SPECIFICATIONS**

Kenwood /EF Johnson Viking VP8000, M2 Black-VP8000 BKF2

- **P25 Conventional**
- **DMR***
- **Viking16 (SmartNet/SmartZone™ Compatible)**
- **FM Analog**
- **Mixed protocol zones (each channel in a zone can be from a different system)**
- **1024 channels (2048 & 4096 options)**
- **Public safety ergonomics: flare grip for control, large glove friendly knobs, large emergency button**
- **3-Watt audio maximum output for high noise environments**
- **Voice annunciation & custom announcement creation**
- **Fully ruggedized - IP67/68 & MIL-STD-810 C/D/E/F/G/H**
- **Full key models (with numeric keypad)**
- **Built-in GPS receiver/antenna for enhanced awareness**
- **MDC-1200 & GE-Star signaling**
- **P25 Authentication**
- **Bluetooth® / Bluetooth Low Energy**
- **Wi-Fi® 2.4 & 5 GHz (802.11a/b/g/n/ac)**
- **Man Down**
- **Instant Recording Replay (IRR) and Voice Recording**
- **Text Messaging**
- **Radio Cloning**
- **FIRESafe® Fire Ground Commander and First Responder**
- **Encryption:**
 - **ARC4™ software encryption; compatible with Motorola ADP™**

P25/TIA defined: AES-256

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Kenwood /EF Johnson Viking VP 80000
7/8000MHz-832VP8000-7800

Kenwood /EF Johnson Viking-VP8000 UHF
350/520MHz-832-VP8000-UHF

Kenwood /EF Johnson Viking-VP8000 VHF-
832VP8000 VHF

Kenwood Viking-WIDEBAND ANTENNA -
KRA-47MB

Kenwood Viking Li-ion 3400mAh (High capacity)-
KNB-L3M
High Capacity L3 size battery. IP67, MIL-STD

Kenwood MIL-SPEC, IP54/55/67/68 SPEAKER
MIC with ACTIVE NOISE REDUCTION-
Note:(IP68 only available when used with NX-5000
series portable)intrinsically safe option)-KMC-70M
Remote Speaker Mic for VP5000 and VP600 series
radios with PTT button, three programmable buttons,
and earphone jack (3.5mm). Ratings: IP67/IP68 1M/2
Hours, IS (CSA), MIL-std, Coiled Cable length is 26
in. (Stretched length: 78 in.) Compatible with
Kenwood Viking VPx000 series radios.

Kenwood /EF Johnson Viking P25
CONVENTIONAL-8322000002

Kenwood /EF Johnson Viking-P25 PHASE 1
TRUNKING (REQUIRES OPTION 8322000002)-
8322000005

Kenwood /EF Johnson Viking P25 PHASE 2 TDMA
(REQUIRES OPTION832000005)-8322000006

Kenwood /EF Johnson Viking 1024
CHANNELS/TALK GROUPS (standard)-
832600006

Kenwood /EF Johnson Viking- ARC4
ENCRYPTION-8323000005

Kenwood /EF Johnson Viking-WiFi -8326000039

Kenwood /EF Johnson Viking-Bluetooth-
8326000025

Compatible With:
VP6000,VP5000,VM7000,VM6000,VM5000

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Kenwood /EF Johnson Viking-Bluetooth Low Energy
-8326000033
 Bluetooth Low Energy (BLE) is an extension of the Bluetooth protocol for small data payload applications requiring limited, infrequent connections. Select this option for use with iBeacon/BlueCats Beacon or the AID vest insert available from Select Engineering. If using the Pryme, Savox, AINA, or OTTO Bluetooth speaker mics or other Bluetooth headsets and earpieces, please select the standard Bluetooth option, part number 8326000025.

Kenwood /EF Johnson Viking-25KHz
DISABLED8326000015
Compatible With: All Viking Radios
Details: 25KHz DISABLED

Kenwood /EF Johnson Viking-MDC1200-
8326000002
 MDC1200 / GE-STAR SIGNALING, VIKING

Kenwood RAPID rate single unit charger for KNB-L1,KNB-L2,KNB-LS5,KNB-LS7 BATTERIES FOR VP8000/VP6000/VP5000
 Includes 110 / 220V auto-switching wall mount AC adapter with U.S.-style line cord plug. KSC-52PBW Charging Pocket Included

ACOUSTIC TUBE-2-WIRE BRAIDED FIBER
CLOTH KENWOOD NX5000 -NSW-AT-2W-K1

Kenwood /EF Johnson Viking-P25 PORTABLE,UHF
Hi 450-520 MHz, MODEL 2 (standard keypad) -
VP5330F2

Kenwood /EF Johnson Viking-UHF WHIP
ANTENNA 440-490 MHz -KRA-27M
Compatible With: VP6000,VP5000
 This is UHF stubby short profile antenna. Works with VP5000/6000 and almost all of current Kenwood products

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Kenwood -RAPID RATE SIX UNIT CHARGER FOR BATTERIES FOR KENWOOD Viking or NX Series portable radios (requires addition of 6 pockets for the desired battery types -KSC-526K

Compatible With:

- Kenwood NX-205G two-way radios
- Kenwood NX-305G two-way radios
- Kenwood NX-5200 two-way radios
- Kenwood NX-5300 two-way radios
- Kenwood NX-5400 two-way radios

Kenwood /EF Johnson Viking-
****MUC**KENWOOD STYLE-B POCKET**
 INSERT FOR USE WITH KSC-526 6 BAY CHARGERS(MUST BE COMPATIBLE WITH KNB-L1,L2,L3.LS5 AND LS7 SERIES BATTERIES-KSC52PBW

Kenwood -HEAVEY DUTY LEATHER CARRYING CASE FOR NX-5000 SERIES with KNB-L1/L2/L3/LS5(BOTH KEYPAD MODELS-KLH-200K3

Details: Leather carrying case for Viking VP5000 Series portable radios with KNB-L2 or KNB-L3 batteries. Snap-detachable belt loop and D-rings for shoulder strap (shoulder strap not included). Also works with the KLH-6SW D-Swivel belt loop

Kenwood – FIREMENS HEAVEY -DUTY LEATHER SHOULDER STRAP-KLH-137 ST

Details: Fire service Leather shoulder strap for carrying cases, compatible with VP5000 Carrying Cases KLH-200K3 and KLH-201K3.

INSURANCE: THE BID NUMBER IS TO APPEAR ON ALL INSURANCE CERTIFICATES