

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: Ceiling Tiles-Armstrong

Contract Period: March 1, 2025, through August 31, 2025, w/ (2) 6-month options
Extended through February 28, 2026 w/6 mo option

Original Date of Issue: March 5, 2025

Date of Revision: 07/30/25

BID No: RFB-RC-2025-023

Catalog: Facilities

Authorized Users: United States Agencies, Other States & Political Subdivisions Therein,
Local Governments, School Districts & Non-Profit Agencies

Address Inquiries To:

Name: Robert Poole
Title: Purchaser I
Phone: 845-364-3808
Fax: 845-364-3809
E-mail: pooler@co.rockland.ny.us

Description

This contract is for various Armstrong Ceiling Tiles.

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB 25-023	0000009436	Continental Flooring 9319 N. 94 th Way, Suite 1000 Scottsdale, AZ 85258 Contact: Amber Gallagher agallagher@continentalflooring.com	800-825-1221 Fax: 866-553-8892

CEILING TILES-ARMSTRONG

COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809								
LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME AND PRODUCT CODE NUMBER	VENDOR
1	Armstrong Ultima High NRC .80 Humiguard Plus Tile Model# 1942A Beveled Tegular 9/16" grid Ceiling Tiles cases shall consist of 40 Sq Ft of Tiles per carton (10pcs) Size : 24" x 24" x 7/8" Color : White Armstrong or approved equal	01005000001	250	CTN	\$114.72	\$28,680.00	Armstrong 1942A	Continental Flooring Company
2	Armstrong Ceilings Hemmed Angle 12' - 9/16" Flange Part# 7804 Cases shall consist of 360 Lf Ft per carton (30pcs) Size : 144" x 9/16" x 7/8" Color : White Armstrong or approved equal	01008000008	37	CTN	\$176.73	\$6,539.01	Armstrong 7804	Continental Flooring Company
3	Armstrong Ceilings ID Main Beam 12' Routs 6"OC Part# 7500 Cases shall consist of 240 Lf Ft per carton (20pcs) Size : 144" x 9/16" x 1- 11/16" Color : White Armstrong or approved equal	01008000009	50	CTN	\$214.73	\$10,736.50	Armstrong 7500	Continental Flooring Company
4	Armstrong Ceilings Cross Tee 2' Part# XL7520 Cases shall consist of 120 Lf Ft per carton (60pcs) Size : 24" x 9/16" x 1- 11/16" Color : White Armstrong or approved equal	01008000003	50	CTN	\$107.53	\$5,376.50	Armstrong XL7520	Continental Flooring Company
5	Armstrong Ceilings Cross Tee 4' Part# XL7540 Cases shall consist of 240 Lf Ft per carton (60pcs) Size : 48" x 9/16" x 1- 11/16" Color : White Armstrong or approved equal	01008000004	50	CTN	\$214.73	\$10,736.50	Armstrong XL7540	Continental Flooring Company
6	Armstrong Ceilings Hanger Wire 12 Gauge Part# 7891 Cases shall consist of 1680 Lf Ft per carton (140pcs) Size : 144"	01008000006	10	CTN	\$126.81	\$1,268.10	Armstrong 7891	Continental Flooring Company
7	TOTAL LINE 1 THROUGH 6					\$63,336.61		
8	Delivery			14 DAYS ARO				

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TITLE: CEILING TILES - ARMSTRONG

BID NUMBER: RFB-RC-2025-023

**PURCHASES BY UNITED STATES AGENCIES, OTHER STATES AND POLITICAL
SUBDIVISIONS THEREIN, LOCAL GOVERNMENTS, SCHOOL DISTRICTS,
AND NON-PROFIT AGENCIES**

As per the New York State General Municipal Law, § 103(3) all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy § 140-13, the United States of America or any agency thereof, any state, or any other political subdivision or district therein and certain Non-Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non-profit agencies through the **Empire Procure Connect Marketplace**.
2. Any other political subdivision or Rockland County non-profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non-profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non-profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non-profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non-profit agencies.

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TITLE: CEILING TILES - ARMSTRONG**BID NUMBER: RFB-RC-2025-023****SPECIFICATIONS****1. SCOPE**

- 1.1. The scope of this bid is to supply Armstrong Ultima ceiling tiles and associated parts as listed on the proposal pages, or approved equals.

2. REQUIREMENTS

- 2.1. Refer to instructions to bidders and/or requirements for further information.
- 2.2. All of the material furnished under this bid shall conform to industry standards. Any product of a sub-standard quality will be rejected and shall be replaced by the vendor at no additional cost to the County of Rockland
- 2.3. Include all shipping charges in your unit pricing. Inside delivery is required unless specified. Liftgate delivery may be required as there is no loading dock at some locations.
- 2.4. Any exceptions taken to any part of these specifications must be fully explained in writing and returned with the bid. Failure to do so may be cause for disqualification.
- 2.5. Bids submitted which include conditions, exceptions or qualifications shall be deemed non-responsive and may be removed from the bid award process.

3. MANUFACTURES

- 3.1. The items requested on this bid are manufactured by:
 - 3.1.1. Armstrong Ceiling Tiles

4. NON-RESTRICTIVE USE OF BRAND NAME OR EQUAL SPECIFICATIONS

- 4.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition. Vendors bidding alternates to the model specified must provide complete specifications with their bid.

5. MANUFACTURER BRAND AND PART NUMBER

- 5.1. Actual manufacturer brand name and part numbers being bid are to be indicated in the part number column. Vendors are to indicate actual manufacturer's part number in this column even if bidding as specified. If the actual manufacturers brand name and product code on any item line being bid is left blank, bid may be rejected.

6. APPROVED EQUAL OR EQUIVALENT ITEMS

- 6.1. **Bidder must submit specifications, cut sheets, and brochure data with his/her bid if bidding on an equal or equivalent item. If bidders do not include required information on alternate items, bid will be rejected.**
- 6.2. Bidders must send samples if requested, marked with Company Name, Bid No. and Item No. on bid when bidding on or equal items.
- 6.3. ***Determination of whether an item is an approved equal is the sole determination of the County of Rockland. Determination on an approved equal will be made during the evaluation process.***

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TITLE: CEILING TILES - ARMSTRONG**BID NUMBER: RFB-RC-2025-023****7. QUANTITIES**

- 7.1. All quantities shown are for immediate purchase.
- 7.2. The County of Rockland reserves the right to purchase additional quantities.

8. DELIVERY

- 8.1. Product to be delivered within 14 days ARO.

9. PRICING

- 9.1. Pricing contract is for six-months after award, with options for (2) additional six-month terms.
- 9.2. Prices are to be quoted F.O.B. Destination.

10. CONTRACT PRICE ADJUSTMENTS UPON RENEWAL

- 10.1. The County recognizes this product has a price component that may have a commodity with changing costs. The Contractor/Supplier may request a Price Adjustment no more frequently than once each quarter (3-month period).
- 10.2. A Price Adjustment request must be made in writing and include the reason for the request, documentation supporting the request (i.e., commodity increases), the current pricing, and the requested revised pricing.
- 10.3. The County will review the Price Adjustment request. If the Price Adjustment is deemed reasonable the Price Adjustment request will be accepted by written acknowledgement. If the request is not accepted the County may entirely reject the request or may counter with revised pricing. In either case the County will provide a written explanation in support of the decision.
- 10.4. The Director of Purchasing may use available indexes (e.g., CPI or PPI) to determine if the requested Price Adjustment is reasonable. Typically, a Price Adjustment that exceeds 5% will not be approved unless very unusual and significant changes have occurred in the industry.
- 10.5. In the event industry costs decline, the County shall have the right to receive, from the Contractor, a reasonable reduction in prices/pricing that reflect such cost changes in the industry. The County will make a written request to the Contractor for a Price Adjustment in writing with supporting documentation

11. AWARD

- 11.1. Awards shall be made to the lowest responsible bidders meeting the stated requirements.
- 11.2. County reserves the right to award future contracts/purchase orders to the next low bidder in the event of default or cancellation of a previously awarded contract/purchase order.