

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: Crisis Response Throw Phone System

Contract Period: July 30, 2025, though January 29, 2026, w/ 6-month option
Ext through 7/29/26

Original Date of Issue: 08/01/25

Date of Revision: 12/17/25

BID No: RFB-RC-2025-072

Catalog: Law Enforcement

Authorized Users: United States Agencies, Other States & Political Subdivisions Therein,
Local Governments, School Districts & Non-Profit Agencies

Address Inquiries To:

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Title: Purchaser I
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Description

This contract is to provide a crisis throw phone system

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 25-072	0000010972	Enforcement Technology Group Inc. 400 North Broadway, Ste 400 Milwaukee, WI 53202 Contact: Kevin Otto Kevin@etgi.us	800-873-2872 Fax: 414-276-1533

COUNTY OF ROCKLAND
DGS – PURCHASING DEPARTMENT
BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD
POMONA, NY 10970
TELEPHONE NO.: 845-364-3820
FAX NO.: 845-364-3809

VENDOR: Enforcement Technology Group Inc.

LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND
CRISIS RESPONSE THROW PHONE SYSTEM							
1	ETG- Throw Phone: Direct Link Bridge Series Crisis Response system with Throw Phone /Surveillance Link- System to include the following items:Direct Link Command Console with (6) integrated communication/connectivity options. (1) Throw phone/Command Console network, Bluetooth Wireless Auxiliary Audio, External audio/Third Party Intermediary (TPI) Message Broadcast, Commercial PBX/Digital Landline Telephone System and Residential Analog Landline Telephone System with Internal Rechargeable Battery featuring dead battery Protection Built inside a Mil-Spec Pelican 1500 Case with A/C Power Adapter /Charger-Practice Throw phone for training. Rechargeable battery, powered 7.0 LCD/TV with RCA/Composite Patch cable and A/C power adapter/charger. (See specifications for complete list of included itemS and quantities)_ ETG-DBL or Approved Equal	68082000020	1	EACH	\$ 20,460.99	\$ 20,460.99	ETG-DLB
2	ETG Forward Tactical Position Junction To provide real-time audio/video to the upfront tactical team ETG-FTP	68082000021	1	EACH	\$ 1,000.00	\$ 1,000.00	ETG-FTP
3	ETG-4X All-Inclusive Tactical Monitoring Kit Includes 12” Built in monitor, video management software, smart charger, DC power supply, and cable on reel. ETG-4X or Approved Equal	68082000022	1	EACH	\$ 4,200.00	\$ 4,200.00	ETG-X4+
3	ETG-AVNET - Software which Allows Command staff Tactical Team and others to securely listen to an incident via their smart phones and computer devices includes texting capabilities. ETG-AVNET or Approved Equal	68082000023	1	EACH	\$ 4,000.00	\$ 4,000.00	ETG-AVNET
4	Allowable Discount for trade in of Direct Link DL -007 Crisis Throw Phone	68082000024	1	EACH		NONE	NONE
5	Training- 1 day training for up to three officers-	68082	1	Day		INCLUDED	INCLUDED

<p align="center"> COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809 </p> <p align="right">VENDOR: Enforcement Technology Group Inc.</p>							
6	DISCOUNT Offered from nationally recognized manufacturer price list. Enter discount percentage allowed under Rate Enter net discounted amount under Extended. (Bidder must enter 0 in appropriate column if there is no discount offered.) Percent Discount shall be entered as a whole number EX: 10% = 0.10	68082	1	0% PERCENT	0%	0%	
	TOTAL EXTENDED PRICE LINES 1 TO 6					\$ 29,660.99	
Upon receipt of all required approvals a Contract shall be deemed executed and created with the successful Bidder(s) upon the Commissioner's mailing or electronic communication to the address on the bid of: i) a Letter of Acceptance; or ii) a fully executed contract; or iii) a Purchase Order authorized by the Commissioner.							

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non- Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non- profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non- profit agency will issue purchase orders directly to vendors within the specified contract period referencing- the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non- profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non- profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non- profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non -profit agencies.

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SPECIFICATIONS

1. SCOPE

- 1.1. The scope of this bid is to provide a crisis response throw phone system. The system shall provide crisis negotiation/response teams with three different communication options including independent throw phone communications, enhanced land line communications, and cellular phone link communications.

2. REQUIREMENTS

- 2.1. All items must be as specified or approved equal or equivalent.
- 2.2. Bids containing restrictions will not be acceptable unless the County of Rockland Purchasing Division deems the restrictions conform to County of Rockland requirements.
- 2.3. The unit shall be completely assembled and adjusted, and all equipment including standard and supplemental equipment shall be installed and the unit made ready for continuous operation.
- 2.4. All parts not specifically mentioned which are necessary for the unit to be complete and ready for operation or which are normally furnished as standard equipment shall be furnished by the vendor. All parts shall conform in strength, quality and workmanship to the accepted standards of the industry.
- 2.5. All prices bid must include freight.
- 2.6. Bidder must be a Factory Authorized Dealer and Service Provider for the Products they are bidding.
- 2.7. The bidder shall be certified/trained by the manufacturer to work on the equipment being bid.
- 2.8. The vendor must provide a copy of the warranty with their bid and all discounts must be firm and fixed for the specified contract period.
- 2.9. The percentage Discount is to be entered as a whole number **EX:10%= 0.10** on the proposal pages.
- 2.10. Successful vendors will be required to notify the Division of Purchasing of any revisions to price lists and to supply updated lists. Inasmuch as the price list in the possession of the County of Rockland will be the governing copy, it shall be the responsibility of the successful vendor to ensure that the current price list is forwarded to the Purchasing Division for review and approval

3. BRAND NAME

- 3.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition.

4. EQUIVALENT OR APPROVED EQUAL

- 4.1. If the bidder is bidding an approved equal, they must provide three references showing locations using the exact make and model intended to be supplied.

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- 4.2. If submitting an alternate or approved equal machine, bidder shall submit two (2) copies of brochures, specifications and any other pertinent information, with the bid. This information should be attached directly behind the detailed specifications.
- 4.3. In the event that an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration would render the bid for that item as non-responsive.

5. FREIGHT DEFINITIONS

5.1. F.O.B. Destination / Freight Prepaid & Allowed

Ownership passes to the County when the carrier delivers the product to the delivery point specified by the Purchase Order. (Vendor owns product in transit) The County is not billed. Vendor pays freight charges.

6. CONTRACT PRICE ADJUSTMENTS UPON RENEWAL

- 6.1. The bid rates shall remain firm through the first contract period with no adjustments allowed. If the County exercises any of the option terms of the award, Contractors may submit a request for adjustment on the yearly anniversary date of the contract. Any request for price adjustment(s) shall be submitted thirty (30) days in advance in writing to the Director of Purchasing. Any and all price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding six months. The County reserves the right to reject any request for price increase deemed excessive.
- 6.2. CPI-Index - Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted.
- 6.3. Vendors shall submit a letter to the Director of Purchasing, during the term of this bid, addressing any **unscheduled price increases** from the manufacturers. This letter must include on the manufacturer's letterhead all information to support any unscheduled increase. Any increase authorized is at the sole discretion of the Director of Purchasing and shall be in writing.

7. DETAILED SPECIFICATIONS – NOTES

- 7.1. All Detailed Specifications allow submission of approved equal products. Determination of whether an item is an approved equal is the sole determination of the County of Rockland. Determination on an approved equal will be made during the evaluation process.

8. CONFIDENTIALITY AND SECURITY

- 8.1. This document or any portion thereof, may not be used for any purpose other than the submission of a bid.
- 8.2. Suppliers should be aware that pertinent facts relating to their bid, excluding trade secrets or proprietary information, could potentially be released as soon as sixty (60) days after the selection of the successful supplier.

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- 8.3. The County of Rockland is subject to New York State's Freedom of Information law (FOIL). Should your submission, to this bid, contain "trade secrets", or other information that the disclosure of which could reasonably be expected to be harmful to business interests, you must insure that such information is clearly identified and marked as such. Identification must be specific by item or paragraph.
- 8.4. Marked information will be treated as Confidential Third Party Information. Should marked information be the subject of a request under FOIL, you may be requested either to consent to the request, or make a representation explaining why the information should not be disclosed.

9. AWARD

- 9.1. Bid will be awarded to the lowest responsive and responsible Bidder whose bid complies with all of the provisions/specifications outlined in this bid document.
- 9.2. The decision to extend or not extend the contract on the contract anniversary will be mutually agreed upon by the County of Rockland and vendor

See specifications on the following pages and include them with your bid submission noting "COMPLY OR ALTERNATIVE SPECIFICATIONS"

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MINIMUM DETAILED SPECIFICATIONS

**BIDDER TO LIST MODEL NUMBERS AND
SPECIFICATIONS. BIDDER TO NOTE
“COMPLY” OR LIST ALTERNATE**

Throw Phone: ETG-DLB Direct Link Bridge Series Crisis Response system with Throw Phone /Surveillance Link- System to include the following items:

Direct Link Command Console with (6) integrated communication/connectivity options.

(1) Throw phone/Command Console network, Bluetooth Wireless Auxiliary Audio, External audio/Third Party Intermediary (TPI) Message Broadcast, Commercial PBX/Digital Landline Telephone System and Residential Analog Landline Telephone System with Internal Rechargeable Battery featuring dead battery Protection Built inside a Mil-Spec Pelican 1500 Case with A/C Power Adapter /Charger-Practice Throw phone for training. Rechargeable battery, powered 7.0 LCD/TV with RCA/Composite Patch cable and A/C power adapter/charger.

(1) Direct Link Throw Phone Extension Cable Kit
Includes: 1000 feet of Throw Phone Extension Cable Spool split into Two 500- foot reels with Mil-Spec Amphenol Connections Delivered on a heavy metal cable Transport /Storage Reel.

(1) Dual Cup Negotiators headset kit with professional grade Aviator Style Dual-Cup Noise -Canceling Headset with Boom Microphone Adjustable Listening Volume Control Dial and 8 -foot push to talk cable

(1) Single-Cup Negotiator Headset Kit with professional grade Aviator Style Dual-Cup Noise -Canceling Headset with Boom Microphone Adjustable Listening Volume Control Dial and 8 -foot push to talk cable

(1) Practice Throw Phone – Same weight as and feel as operational throw phone

(1) Multi-Port Stereo Adapter - can connect to up to four devices for monitoring and recording of audio.

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(3) Dual-Cup Monitoring Head Phone with 3.5mm to 6.35mm(1/4") adapter.	
(1) Digital Voice Recorder Kit with 4GB of integrated Flash Memory, PC USB, Transfer Cable , Audi Patch Cables/Adapters and Batteries	
(1) Portable Battery Powered Speaker kit with Adjustable Listening Volume Control, Audio Patch Cables /Adapters and Batteries	
(1) Audio/Video Capture Module to capture and store audio and video data to a PC.	
(1) Padded ETGI Nylon System Accessory Transport/Storage Tote Bag.	
Ancillary Items	
ETG-FTP Forward Tactical Position Junction To provide real-time audio/video to the upfront tactical team.	
ETG-4X All-Inclusive Tactical Monitoring Kit Includes 12" Built in monitor, video management software, smart charger, DC power supply, and cable on reel.	
ETG-AVNET - Software which Allows Command staff Tactical Team and others to securely listen to an incident via their smart phones and computer devices includes texting capabilities.	
Training 1 day for up to three officers	
Discount allowance for ETG -Direct Link DL-007 Crisis Throw phone system	