

COUNTY OF ROCKLAND  
Department of General Services  
**Purchasing Division**

# Contract Award Notification

**Title:** **Interruptible Natural Gas**

**Contract Period:** January 1, 2026 through December 31, 2026

**Original Date of Issue:** October 8, 2025

**Date of Revision:**

**RFP No:** **RFB-RC-2025-113**

**Catalog:** **Utility Services**

**Authorized Users:** County of Rockland & Designated Entities as Specified in Bid

**Address Inquiries To:**

**Name:** Sabrina Samuels  
**Title:** Assistant Director of Purchasing  
**Phone:** 845-364-3807  
**Fax:** 845-364-3809  
**E-mail:** samuelss@co.rockland.ny.us

**Description**

This contract is to provide Interruptible Natural Gas service

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 23-060	0000009020	Colonial Energy Inc. 3975 Fair Ridge Dr. Ste T-25 South Fairfax, VA 22033 Contact: Fred Squeri <a href="mailto:fsqueri@colonialenergy.com">fsqueri@colonialenergy.com</a>	845-429-3229  FAX: 845-786-5341

This contract is only designated for County of Rockland, Rockland Community College (RCC), Rockland County Sewer District #1 and Rockland Solid Waste Management Authority.

RFB-RC-2025-113 Interruptible Natural Gas							
#	Items	CategoryCode	EstimatedQ	UnitofMeasure	UnitPrice	TotalCost	Award
#0-4	Pricing Option 4- 12 months City Gate rate (Basis plus NYMEX) per dekatherm, including any Orange & Rockland Utility line loss charges to the City Gate – and 100% Swing Tolerance	40513	1	dekatherm	\$ 5.645	\$ 5.645	Colonial Energy

**COUNTY OF ROCKLAND - DGS-PURCHASING**  
BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970  
TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: Interruptible Natural Gas**

**RFB #: RFB-RC-2025-113**

## **SPECIFICATIONS**

The County of Rockland is seeking bids from Retail Natural Gas Supply Companies to provide Interruptible Natural Gas (IT Natural Gas) Supply Service to two (2) service accounts located in Rockland County. This is a cooperative purchase that includes the County of Rockland and Rockland Community College (RCC).

Notice is hereby given that the sealed proposals will be received on Wednesday, October 8, 2025 no later than 11:30 AM EST to:

Paul J, Brennan, CPPO  
Director of Purchasing  
Department of General Services – Purchasing Division  
50 Sanatorium Rd., Bldg. A, 6<sup>th</sup>, Pomona, NY 10970  
[purchasing@co.rockland.ny.us](mailto:purchasing@co.rockland.ny.us)

Proposals must be received electronically on the Bonfire portal as noted in the submission instructions.

The County of Rockland will notify the awarded bidder by 3:30pm on October 8, 2025.

**Account List and information regarding the Energy Consultant Administrative Fee** will be provided to all qualified firms.

Energy Service Companies (ESCO's) may request a letter of authorization to provide to Orange and Rockland Utilities to obtain gas usage and account information. Please send request by **September 30, 2025** to [purchasing@co.rockland.ny.us](mailto:purchasing@co.rockland.ny.us).

**THE COUNTY IS NOT RESPONSIBLE FOR ANY BID PROPOSALS THAT ARE NOT RECEIVED IN A TIMELY MANNER.**

The proposal must be accompanied by all documents required by the conditions and specifications for submitting a proposal.

The County of Rockland reserves the right to reject any and all proposals, waive informalities, and make such awards or take action as may be in the best interest of the participating agencies.

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**TITLE: Interruptible Natural Gas****RFB #: RFB-RC-2025-113****1. PURPOSE**

The County of Rockland is seeking Bids from Retail Natural Gas Supply Company to provide Interruptible Natural Gas (IT Natural Gas) Supply Service to the County of Rockland and Rockland Community College (RCC).

Both Agencies shall contract separately and shall individually be responsible for all payments for the natural gas purchased on their behalf.

Below please find a summary of the account groups, number of accounts and entities included in this bid process as well as the account numbers and monthly volumes by account and their combined usage for the past three (3) years:

Account Group	Service Start Month	Number of Accounts	Number of Entities (Also, # of Contracts)	3 Year Average Volume
Interruptible-service accounts	January 2026	2	2 (County, RCC)	52,000 Dth

Entity	ORU Account #	Service Address
County of Rockland	42940-04000-1	50 Sanatorium Road, Pomona, NY 10970
Rockland Community College	09318-32000-0	145 College Rd, Suffern, NY 10901

	County of Rockland- (Dth Usage)			
	2022	2023	2024	3YR AVG
Jan	6,515	4,297	5,077	5,296
Feb	4,580	3,964	4,346	4,297
Mar	3,822	4,466	3,761	4,016
Apr	2,538	2,310	2,484	2,444
May	743	613	937	764
Jun	490	-	862	451
Jul	453	-	-	151
Aug	488	-	-	163
Sep	471	-	-	157
Oct	2,092	2,100	1,444	1,879
Nov	3,067	3,094	2,451	2,871
Dec	4,211	4,243	4,482	4,312
<b>TOTAL</b>	<b>29,470</b>	<b>25,086</b>	<b>25,844</b>	<b>26,800</b>

	Rockland Community College (Dth Usage)			
	2022	2023	2024	3YR AVG
Jan	4,871	4,327	5,925	5,041
Feb	4,824	4,078	4,136	4,346
Mar	3,495	4,060	3,066	3,540
Apr	2,227	1,542	1,841	1,870
May	699	514	406	540
Jun	461	166	1,062	563
Jul	830	265	1,451	849
Aug	1,063	95	1,230	796
Sep	251	289	542	361
Oct	665	670	306	547
Nov	2,346	2,356	2,919	2,540
Dec	4,500	4,169	6,078	4,916
<b>TOTAL</b>	<b>26,232</b>	<b>22,530</b>	<b>28,962</b>	<b>25,908</b>

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	Combined			
	2022	2023	2024	3YR AVG
Jan	11,386	8,624	11,002	10,337
Feb	9,404	8,042	8,482	8,643
Mar	7,317	8,526	6,827	7,557
Apr	4,765	3,852	4,325	4,314
May	1,442	1,127	1,343	1,304
Jun	951	166	1,924	1,014
Jul	1,283	265	1,451	1,000
Aug	1,551	95	1,230	959
Sep	722	289	542	518
Oct	2,757	2,770	1,750	2,426
Nov	5,413	5,449	5,370	5,411
Dec	8,711	8,411	10,560	9,227
<b>TOTAL</b>	<b>55,702</b>	<b>47,616</b>	<b>54,806</b>	<b>52,708</b>

**2. ENERGY CONSULTANT OF RECORD**

The County and participating agencies have appointed NORESKO, LLC as its exclusive Energy Consultant of Record for this cooperative natural gas purchase.

Contact information: NORESKO, LLC  
 510 Thornall St., Suite 170  
 Edison NJ 08837  
 Tofik Shiliwala  
[tofik.shiliwala@noresko.com](mailto:tofik.shiliwala@noresko.com)

**The awarded Retail Natural Gas Supply Company is fully responsible for the energy consultant's fee and should contact the consultant directly for details of payment prior to the bid.** Fee must be universal and based upon the total natural gas loads contracted. Fee is a cost to the supplier and any price offered to the participating Agencies shall be inclusive of this cost. At no time shall the ESCO pass through any additional cost to the customer for this fee.

**3. RECEIPT, OPENING, WITHDRAWAL OF BIDS, AND FAILURE TO RESPOND**

Sealed Bids shall be received by the County on the date, time and locations as well as the manner listed in the advertisement. Any bid may be withdrawn prior to the time for opening of bids or the authorized postponement thereof. Any bid received after the opening of the bids will not be considered.

**4. PREPARATION OF BID**

The County reserves the right to reject any or all bids or to waive any informality in the bids received as permitted by law. All bids must be submitted electronically through the Bonfire Portal.

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## **5. QUALIFICATION OF BIDDER**

5.1 If not already qualified by the County and the County of Rockland's Consultant the Retail Natural Gas Supply Company must provide information for the County and the County's Consultant to review to determine the qualifications to provide service(s) for the County of Rockland, and participating agencies.

5.1.1 The Retail Natural Gas Supply Company must submit information detailing their ability to serve customers with multiple accounts.

5.2 The County of Rockland has multiple accounts servicing several locations throughout the County.

5.3 Current Contracts also include a Cooperative which includes service to Rockland Community College.

5.3.1 A minimum of two (2) references providing similar services to municipalities, commercial and/or industrial load accounts.

5.4 The references must include the municipality name and complete contact information.

5.5 New York specific experience;

5.5.1 Number of years serving customers in New York

5.5.2 Description of resources available to serve customers in this region

5.5.3 Provide applicable New York energy supplier license/registration

5.6 Conditional Bids will not be accepted.

## **6. PRICING REQUIREMENTS FOR INTERRUPTIBLE (IT)-SERVICE NATURAL GAS**

6.1 This is a cooperative IT Natural Gas purchase. The County is seeking one (1) aggregate, weighted average price for both agencies, for each pricing option requested.

6.2 This is an interruptible service natural gas purchase; the flow start date for both accounts will be the meter read on or after January 1, 2026.

6.3 The County is seeking NYMEX + Basis pricing to the City Gate for the requested terms.

6.4 The County requests IT Natural Gas Bids for the following terms: Twelve (12) month, Twenty-four (24) month, Thirty-six (36) month

6.5 The County requests pricing for 100% Swing Tolerances for all requested pricing terms.

6.6 Pricing shall be stated for IT Natural Gas Supply Service only.

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- 6.7 **Pricing Option 1** must be based on a Basis only rate per dekatherm, including any Orange & Rockland Utility line loss charges to the City Gate – and 100% Swing Tolerance- 12 month term.
- 6.8 **Pricing Option 2** must be based on a Basis only rate per dekatherm, including any Orange & Rockland Utility line loss charges to the City Gate – and 100% Swing Tolerance- 24 month term.
- 6.9 **Pricing Option 3** must be based on a Basis only rate per dekatherm, including any Orange & Rockland Utility line loss charges to the City Gate – and 100% Swing Tolerance- 36 month term.
- 6.10 **Pricing Option 4** must be based on an All-In City Gate rate (Basis plus NYMEX) per dekatherm, including any Orange & Rockland Utility line loss charges to the City Gate – and 100% Swing Tolerance- 12 month term.
- 6.11 **Pricing Option 5** must be based on an All-In City Gate rate (Basis plus NYMEX) per dekatherm, including any Orange & Rockland Utility line loss charges to the City Gate – and 100% Swing Tolerance- 24 month term.
- 6.12 **Pricing Option 6** must be based on an All-In City Gate rate (Basis plus NYMEX) per dekatherm, including any Orange & Rockland Utility line loss charges to the City Gate – and 100% Swing Tolerance- 36 month term.
- 6.13 Grossing of volumes to account for any losses to the City Gate is strictly prohibited.
- 6.14 All Basis pricing must include a “trigger option” permitting the customer to lock in a fixed NYMEX natural gas rate at any time during the service term.
- 6.15 Each agency shall contract and be billed separately for its IT Natural Gas supply.
- 6.16 Billing method is Dual Bill.

**7. PAYMENT TERMS**

- 7.1 Payment terms are **Net 30**.
- 7.2 In submitting a Bid, the bidder acknowledges that it waives any and all claims and causes of action against all participating County of Rockland Agencies, the members of NORESCO LLC or any of their officers, directors, representatives, members, employees, principals, consultants and agents, on the basis of the historical usage that the bidder may have relied upon. The Agreement will not be on a “take-or-pay” basis.

**8. CONTRACT QUANTITIES**

Contract Quantities shall be determined by historical consumption patterns for each account and shall be mutually agreeable to both the contracting agency and the Awarded ESCO.

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**9. TERM OF CONTRACT**

Contract Term shall be for a period to be determined by the pricing option selected by the County and deemed by the County to be in the best interest of the County.

The service start date for all IT natural gas accounts must be the meter read on or after January 1, 2026.

Each Agency must contract with and be billed separately by the Awarded ESCO for its natural gas supply.

The General Terms & Conditions in Appendix "A" are in addition to the ESCO's standard Terms & Conditions. Any contract awarded must be executed on the ESCO's New York State Sales Agreement, pending approval of contract language by the County Attorney, as stated in the RFB Specifications.

**10. AVAILABILITY OF FUNDS**

Pursuant to New York State Law any contract(s) resulting from this Bid shall be subject to the annual availability and appropriation of sufficient funds.

**11. BID EVALUATION AND AWARD**

Bids will be evaluated by the County's Energy Consultant and Awards shall be made to the lowest responsible bidder meeting the requirements of the Bid.

It is the intention of the County to notify the winning bidder of award within 3 hours of the bid opening.

The County reserves the right to reject any and all Bids, in whole or in part, submitted in response to its RFB.



**DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION**

Dr. Robert L. Yeager Health Center  
50 Sanatorium Rd, Building A  
Pomona, New York 10970  
Phone: (845) 364-3820 Fax: (845) 364-3809  
Email: purchasing@co.rockland.ny.us

**Paul Brennan, FNIGP, NIGP-CPP, CPPO**  
*Director of Purchasing*

**ADDENDUM # 2**

**RFB-RC-2025-113**  
**Interruptible Natural Gas**

The information in this addendum supersedes any contradictory information set forth in the contract documents. Acknowledge receipt of this addendum in the space provided on the signature page of the bid proposal. Failure to do so, may subject the bidder to disqualification. This addendum forms a part of the contract documents.

**Clarification: The County's Energy Consultant fee is 0.015/ccf or 0.15/dekatherm.**

**SIGNED:**

*Paul J. Brennan*

**PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO**  
**DIRECTOR OF PURCHASING**

ADDENDUM

10/3/25

**DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION**

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**Paul Brennan, FNIGP, NIGP-CPP, CPPO**  
*Director of Purchasing*

**ADDENDUM # 1**

**RFB-RC-2025-113**  
**Interruptible Natural Gas**

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Question #1: Is NORESO's fee of 0.015 to be included in the price?

Response #1: Yes, the consultants fee must be included in pricing. As per section 2: The awarded Retail Natural Gas Supply Company is fully responsible for the energy consultants fee and should contact the consultant directly for details of payment prior to the bid.

**SIGNED:**

*Paul J. Brennan*

**PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO**  
**DIRECTOR OF PURCHASING**

ADDENDUM

10/2/25