

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Salt, Treated Rock**

Contract Period: September 20, 2024 through August 31, 2025

Original Date of Issue: October 11, 2024

Date of Revision:

S/C No: **S/C PC70463**

Catalog: **Highway and road**

Authorized Users: County Agencies

Address Inquires To:

Name: Robert Poole
Title: Purchaser I
Phone: 845-364-3808
Fax: 845-364-3809
E-mail: pooler@co.rockland.ny.us

Description

This contract is for treated rock salt.

Contract #	Vendor Number	Contractor & Address	Telephone No.
S/C PC70463	0000008520	Cargill Inc-Salt Division P. O. Box 640283 Pittsburgh, PA 15264 Contact: Nadine Gilbert Salt_CustomerCareRoadSafety@cargill.com	800-600-7258

County of Rockland CONTRACT

Dept. of General Services

Purchasing Division
50 Sanatorium Rd
Bldg A, 6th Fl, Room 609
POMONA NY 10970
www.rcpurchasing.com

Dispatch via Print

Contract ID S/C PC70463		Page 1 of 1
Contract Dates 09/20/2024 to 08/31/2025		Currency USD
Salt, Treated Rock		Contract Maximum 449,503.55
Freight Terms	Buyer Email pooler@co.rockland.ny.us	
Buyer Poole,Robert	Phone 845/364-3808	Fax 845/364-3809

Supplier 0000008520
Cargill Inc-salt Division
Decicing Technology
24950 Country Club Blvd Suite 450
North Olmstead OH 44070

Phone 800/600-7258
Fax 440/716-0763
salt_customer@careroadsafety@cargill

Tax Exempt? Tax Exempt ID:

Line #	Supplier Item	Item Desc	Item ID	Price	UOM
1		TREATED ROCK SALT- TYPE 1 , GROUP #01800 AWARD 23358 \$103.72 per ton Plus/Minus	77545000004	1.00000	Dollar
2		FUEL SURCHARGE FOR TREATED ROCK SALT	77545000005	1.00000	Dollar

PRICES, TERMS AND CONDITIONS ARE IN ACCORDANCE WITH STATE CONTRACT S/C 70463 Group #01800 Award 23358

Authorized Signature





Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contract Award Notification

Title	:	Group 01800 – Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide) Classification Code(s): 12
Award Number	:	<u>23358</u> (Replaces Award 23315)
Contract Period	:	September 20, 2024 through August 31, 2025
Bid Opening Date	:	July 18, 2024
Date of Issue	:	September 20, 2024
Specification Reference	:	As Incorporated In The Invitation for Bids
Contractor Information	:	Appears on Pages 4 & 5 of this Award

Address Inquiries To:	
Name : Jamison Ott Title : Contract Management Specialist 1 Phone : 518-473-2663 E-mail : OGS.sm.SST_roadsalt@ogs.ny.gov	Procurement Services Customer Services Phone : 518-474-6717 E-mail : customer.services@ogs.ny.gov

**Procurement Services values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Road Salt is used for snow and ice control. Treated Salt is granular sodium chloride (Rock Salt) treated with corrosion inhibited liquid magnesium chloride – Types 1 and 2.

These are filed requirement contracts which require the Authorized User to purchase 50% of their filed requirement.

Automatic price increase becomes effective once deliveries exceed 120% of the Authorized User's filed requirement.

There are MBE and WBE participation goals totaling 30% for certain counties on this contract.
There are 0% SDVOB participation goals.

PR # 23358

(continued)

NYS Office of General Services
Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)

Treated Salt Type 1 Pricing
Contract Term: September 20, 2024 - August 31, 2025

AWARD	CONTRACT #	COUNTY	CONTRACTOR	PRICE PER TON	SALT TYPE	
23358	PC70463	ONTARIO	Cargill, Incorporated- Salt, Road Safety	\$64.88	TYPE 1	
23358	PC70463	ORANGE	Cargill, Incorporated- Salt, Road Safety	\$85.32	TYPE 1	
ORLEANS					No Award	TYPE 1
OSWEGO					No Award	TYPE 1
23358	PC70463	OTSEGO	Cargill, Incorporated- Salt, Road Safety	\$74.61	TYPE 1	
PUTNAM					No Award	TYPE 1
QUEENS					No Award	TYPE 1
23358	PC70461	RENSSELAER	Apalachee, LLC	\$80.62	TYPE 1	
RICHMOND					No Award	TYPE 1
23358	PC70463	ROCKLAND	Cargill, Incorporated- Salt, Road Safety	\$103.72	TYPE 1	
23358	PC70460	SARATOGA	American Rock Salt Company LLC	\$75.99	TYPE 1	
23358	PC70460	SCHENECTADY	American Rock Salt Company LLC	\$75.98	TYPE 1	
SCHOHARIE					No Award	TYPE 1
SCHUYLER					No Award	TYPE 1
23358	PC70460	SENECA	American Rock Salt Company LLC	\$64.87	TYPE 1	
23358	PC70463	ST. LAWRENCE	Cargill, Incorporated- Salt, Road Safety	\$84.76	TYPE 1	
STEUBEN					No Award	TYPE 1