

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: Electricity Supply Service Cooperative
Contract Period: November 1, 2023 through October 31, 2024
Original Date of Issue: November 22, 2023
Date of Revision:
BID No: RFB-RC-2023-059
Ordering Method: Special Request
Authorized Users: County Agencies, RCC, Solid Waste Management, Sewer District #1

Address Inquiries To:

Name: Sabrina Samuels
Title: Purchaser II
Phone: 845-364-3807
Fax: 845-364-3809
E-mail: samuels@co.rockland.ny.us

Description

This is a cooperative for Electricity Supply

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB-RC-2023-059	0000021890	Direct Energy Business LLC 910 Louisiana Street Houston, TX 77002 Contact: Israel Guzman Israel.guzman@nrg.com	315-569-9421

RFB-RC-2023-059 Electricity Supply Service- Cooperative				Direct Energy Business Marketing, LLC dba Direct Energy	
#	Items	QuantityRequired	UnitofMeasure	UnitPrice	TotalCost
3					
#3-1	FIXED ELECTRIC - with 100% GREEN - 12 MONTH TERM	1	kWh	\$ 0.09137	\$ 0.09137

DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION

Dr. Robert L. Yeager Health Center
 50 Sanatorium Rd, Building A
 Pomona, New York 10970
 Phone: (845) 364-3820 Fax: (845) 364-3809
 Email: purchasing@co.rockland.ny.us

Paul Brennan, FNIGP, NIGP-CPP, CPPO
Director of Purchasing

ADDENDUM # 1

RFB #: RFB-RC-2023-059

The information in this addendum supersedes any contradictory information set forth in the contract documents. Acknowledge receipt of this addendum in the space provided on the signature page of the bid proposal. Failure to do so, may subject the bidder to disqualification. This addendum forms a part of the contract documents.

The below table indicates the status of electricity accounts based upon a question submitted requesting if the below accounts are valid.

Customer Name	Account Number	Service Address	2022 Volume (kWh)	March 2023 Usage (kWh)	April 2023 Usage (kWh)	May 2023 Usage (kWh)	Status
County of Rockland	9486545009	27 Homestead Ln, New City, NY 10956	23,883	2,133	1,953	1,607	Active
County of Rockland	6993828001	0 Sanatorium Road, Pomona NY 10970	32,561	2,521	2,263	1,951	Active
County of Rockland	2552347003	Summit Park Rd, Pomona, NY 10970	42,540	4,049	3,265	2,876	Active
County of Rockland	5120634009	0 Kennedy Park *Lite 1, New City, NY 10956	4,553	385	341	332	Active
County of Rockland	0630852050	201 Geiger Road PH 2, Mahwah, NY 7430	50,114	3,892	3,774	3,868	Active
Rockland County Solid Waste Management Authority	6697732019	160 S. Route 303, West Nyack, NY 10994	52,200	0	0	0	Inactive Per O&R
Rockland Community College	6004741008	145 College Rd, Monsey, NY 10952	29,261	0	0	0	Inactive Per O&R
County of Rockland	0443060008	0 Route 59 *Lite, Monsey, NY 10952	0	0	0	0	Inactive Per O&R

SIGNED:

Paul J. Brennan

**PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO
DIRECTOR OF PURCHASING**

ADDENDUM

6/23/23

COUNTY OF ROCKLAND - DGS-PURCHASING
BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Electricity Supply Service Cooperative

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SPECIFICATIONS

ELECTRICITY SUPPLY SERVICE FROM RETAIL ENERGY SUPPLY COMPANIES

1. PURPOSE

The County of Rockland is seeking Bids from Pre-Qualified Retail Energy Supply Companies to provide retail electricity supply service to the **County of Rockland, Rockland County Sewer District No. 1, Rockland County Solid Waste Management Authority, and Rockland Community College.**

Each Agency shall contract separately and shall be responsible for all payments for energy purchased on its behalf.

Proposal Specifications and Account Lists may be obtained electronically via email from the Energy Consultant of Record for this Bid.

2. ENERGY CONSULTANT OF RECORD

The County has named NORESKO LLC as its exclusive Energy Consultant of Record for this cooperative energy purchase.

Contact information: NORESKO, LLC
510 Thornall St. Suite 170
Edison NJ 08837
Erik Miller
emiller@noresko.com

The awarded Retail Energy Supply Company is fully responsible for the energy consultant's fee and should contact the consultant directly for details of payment prior to the bid. Fee shall be universal and based upon the total energy loads contracted. Fee is a cost to the supplier and any price offered to the County shall be inclusive of that cost.

3. RECEIPT, OPENING, WITHDRAWAL OF BIDS, AND FAILURE TO RESPOND

Sealed Bids shall be received by the County on the date, time and locations as well as the manner listed in the advertisement. Any bid may be withdrawn prior to the time for opening of bids or the authorized postponement thereof. Any bid received after the opening of the bids will not be considered.

4. PREPARATION OF BID

The County reserves the right to reject any or all bids or to waive any informality in the bids received as permitted by law. All bids must be submitted electronically through the Bonfire Portal.

5. QUALIFICATION OF BIDDER

Any Retail Energy Supply Company must be pre-qualified by the County of Rockland. County and its Energy Consultant may make such investigations it deems necessary to determine the ability of the

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Bidder to provide proposed services. Bidder shall furnish to the County, within three (3) days of a request, all relevant information and data for this purpose as may be reasonably requested.

Conditional Bids will not be accepted.

6. PRICING REQUIREMENTS FOR ELECTRICITY SUPPLY SERVICE

6.1 This is a cooperative electricity purchase; the County is seeking **one (1) aggregate price** for all agencies, for each pricing option requested.

6.2 In addition to pricing with no additional or incremental renewable energy (“base pricing”), the County is also seeking pricing options that include 50% renewable energy and 100% renewable energy. This renewable energy shall be in the form of Green-e certified (or equivalent) Renewable Energy Certificates (RECs). Annual documentation is to be provided by the winning supplier for the retirement of these RECs on behalf of and in the name of the County of Rockland and the participating agencies included herein.

6.3 The County is seeking dual billing for this agreement.

6.4 The flow start date for all agencies shall be the first meter read dates that occur on or after November 1, 2023.

6.5 The County is seeking All-Inclusive, Fixed Electric Rates only.

6.6 The County is seeking pricing for a variety of contract terms, including twelve (12) months, twenty-four (24) months, and thirty-six (36) months. Refer to attached Pricing Form.

6.7 Pricing shall include all supply rate components that are not related to Orange and Rockland delivery costs; these components include, but may not be limited to: energy, capacity, transmission, ancillary, line losses, consultant fee, supplier margin, all State Renewable Portfolio Standard (RPS) and Clean Energy Standard (CES)-related costs (applicable RECs, ZECs, TOTs, etc.). The County is exempt of any taxes. Pricing options with additional renewable energy shall include this component as well.

6.8 Upon request and within 24 hours, suppliers may be required to confirm that any of the following components are fully fixed for the duration of the agreement: Energy, Capacity, Transmission, Ancillaries Voluntary Green Attributes, Compliance Green Attributes, and any other electricity supply costs. Aside from changes in law that can potentially impact the County’s fixed contract rate, the County is expecting an all-inclusive fixed rate with no pass-through charges or monthly true-ups.

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- 6.9 All Dual Pricing shall **exclude** GRT (Gross Receipt Tax).
- 6.10 The County prefers a product that is inclusive of +/-100% swing tolerance (usage bandwidth). At minimum, all pricing must allow a +/-25% bandwidth and material deviation, above or below the contract volumes, as applied to the cumulative usage and values of the County and participating agencies herein. Bidders should clearly state what is included in their proposals.
- 6.11 If Dual Bill is selected, the Awarded Retail Energy Supply Company shall provide Monthly Summary Billing to each of the participating agencies herein at no additional cost.
- 6.12 Payment terms are Net 30.
- 6.13 Each agency shall contract and be billed separately and directly for its respective electricity supply charges.
- 6.14 The Retail Energy Supply Company shall obtain the latest account and usage information directly from Orange & Rockland Utility to develop their bid. Should any accounts be identified that are not included in the account list, the ESCO shall identify those accounts as additional accounts in its Bid.
- 6.15 In submitting a Bid, the bidder acknowledges that it waives any and all claims and causes of action against all participating County of Rockland Agencies, the members of NORESCO or any of their officers, directors, representatives, members, employees, principals, consultants and agents, on the basis of the historical usage that the bidder may have relied upon. The Agreement will not be on a “take-or-pay” basis.

5. CONTRACT QUANTITIES

Contract Quantities shall be determined by historical consumption patterns for each account and shall be mutually agreeable to both the contracting agency and the Awarded Energy Supplier.

6. TERM OF CONTRACT

Contract Terms for all electricity accounts shall be for twelve (12) months, twenty-four (24) months or thirty-six (36) months from the service start date. **The service start date for all electricity accounts shall be the November 2023 meter reads.** All electricity contracts shall be coterminous.

Each Agency shall contract separately with the Awarded Retail Energy Supply Company and be billed separately for its electricity and/or natural gas supply.

The General Terms & Conditions in Appendix “A” are in addition to the Retail Energy Supply Company’s standard Terms & Conditions. Any contract awarded shall be executed on the Retail Energy

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Supply Company's New York State Sales Agreement, pending approval of contract language by the County Attorney, as stated in the RFB Specifications.

7. BID EVALUATION AND AWARD

Bids shall be evaluated by the County and Awards shall be made to the lowest responsible bidder(s) meeting the requirements of the Bid for the selected electricity product.

It is the intention of the County to **Award the Bid within 4 hours of the bid opening**. Any Award shall be pending approval of the applicable Retail Energy Supply Company contract terms and conditions by the County's Attorney.

The County reserves the right to reject any and all Bids, in whole or in part, submitted in response to its RFB.

Affidavit of Non-Collusion must be completed and submitted with bid documents.