

COUNTY OF ROCKLAND  
Department of General Services  
**Purchasing Division**

# Contract Award Notification

**Title:** Fuel, Diesel ULSD Off-Road

**Contract Period:** July 29, 2019 through July 28, 2020 with 3 one-year options  
Extended through July 28, 2021 with 2 one-year options  
Extended through July 28, 2022 w/ one-year option  
**Extended through July 28, 2023**

**Original Date of Issue:** July 29, 2019

**Date of Revision:** May 5, 2022

**BID No:** RFB-RC-2019-017

**Catalog:** Facilities Maintenance

**PRC#** 2019900826 (Article 9)

**Authorized Users:** County of Rockland Departments

Address Inquires To:

**Name:** Robert Poole  
**Title:** Purchaser I  
**Phone:** 845-364-3808  
**Fax:** 845-364-3809  
**E-mail:** [pooler@co.rockland.ny.us](mailto:pooler@co.rockland.ny.us)

**Description**

This contract is to provide off road diesel fuel.

Contract #	Vendor Number	Contractor & Address	Telephone No.
Bid 19-017	0000005283	Panco Equipment Company 23 Grassy Point Road Stony Point, NY 10980 Contact: John Panebianco john@panco.com	845-429-9120  <b>FAX:</b> 845-429-0934

This is a contract for off-road diesel fuel to be used in generators. It is not to be used for vehicles. Prices are determined by the Newburgh Terminal Daily Average with the differential added per gallon for the amount delivered to each delivery location. Users are to call for the base price when placing orders. See attached sheet for the firm differential.

Attached is a current listing of delivery sites with the tank sizes and department. This list is subject to revisions at any time.

**FUEL, DIESEL ULSD OFF ROAD**

COUNTY OF ROCKLAND  
DGS – PURCHASING DEPARTMENT  
BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD  
POMONA, NY 10970  
TELEPHONE NO.: 845-364-3820  
FAX NO.: 845-364-3809

VENDOR:  
PANCO EQUIPMENT CORP.

LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT PRICE	0-149 GALLONS	150-499 GALLONS	500-999 GALLONS	1000-1999 GALLONS	2000-4999 GALLONS	OVER 5000 GALLONS
1	<b>DIESEL FUEL-ULSD OFF-ROAD DYED #2</b> Base Price June 7, 2019 Oil Price Daily Newburgh, NY Terminal Daily Average	40509000005	\$1.8660						
2	<b>FIRM DIFFERENTIAL ADDER FOR OFF-ROAD ULSD DYED #2</b>	To be added to Item #1 ULSD Base price above		\$0.90	\$0.80	\$0.60	\$0.50	\$0.40	\$0.35
3	<b>KEROSENE #1</b> Base Price June 7, 2019 Oil Price Daily Newburgh, NY Terminal Daily Average	40509000006	\$2.0610						
4	<b>FIRM DIFFERENTIAL ADDER FOR KEROSENE #1</b>	To be added to Item #3 Kerosene Base price above		\$1.00	\$0.90	\$0.90	\$0.90	\$0.90	\$0.90
5	<b>WINTER ADDITIVE</b> Enter price per gallon. Carry to four places	40509000007	\$0.0200						

**COUNTY OF ROCKLAND - DGS-PURCHASING**  
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970  
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE:**  
**FUEL, DIESEL ULSD OFF-ROAD**

**BID NUMBER:**  
**RFB-RC-2019-017**

## **SPECIFICATIONS**

### **1. SCOPE**

- 1.1. The County of Rockland is requesting prices to furnish and deliver red dyed Ultra Low Sulfur Diesel (ULSD) Fuel and Kerosene for Off Road generator use. Current requirements are for approximately 45 to 50 County delivery sites located within the County of Rockland, utilizing approximately 15,000 to 20,000 gallons annually. Exact locations and tank sizes will be supplied upon award.

### **2. GENERAL REQUIREMENTS**

- 2.1. Prices quoted shall be net prices on delivered product-ULSD red dyed for off road use, kerosene and winter additive. There will be no extra charges for delivery or any fees or surcharges, unless mandated by law.
- 2.2. Contract period shall be for Twelve (12) months commencing on the date of award with the option to extend the agreement for up to three (3) one-year options at the same contract pricing (or lower), terms and conditions, as set forth in the original bid and resulting award, upon mutual consent, in writing.

### **3. METHOD OF BIDDING**

- 3.1. Within this document the bidding structure requests delivered prices for different volume deliveries. Bidders will provide a constant price differential for each delivery range.
- 3.2. Bidders must quote a constant differential to be applied to the price for ULS Diesel Dyed and Kerosene based on the Newburgh New York Terminal Oil Price Daily, simple average of high and low, carry four places, where applicable, do not round off.
- 3.3. See Friday, June 7, 2019 Oil Price Daily page included in this bid. This is 184.00-189.20 for the Newburgh, NY ULS Diesel Dyed listing. The simple average is 186.60 converted to 1.8660. Your quoted differential will be added or subtracted from this figure.
- 3.4. Future increases and/or decreases of unit price bid during this contract will be governed by changes in the base price as described in §3.2 above on a weekly basis in the following manor.
- 3.5. Throughout the term of the contract, the County of Rockland Purchaser, or his designee at the County of Rockland, Department of Purchasing, shall be notified by e-mail or fax, of the weekly price as it appears on each and every Friday. Price will hold for one week (Monday through Sunday) until the following Friday change. If there is no Friday posting, the next day specified prices are published will be utilized. If no posting is available for Friday due to a holiday or any other reason, the closest previous day's posting will be utilized until the following week's normal Friday change.
- 3.6. In the event that the category chosen (Newburgh, NY ULSD Dyed and Kerosene) is not posted for a week or longer, the awarded supplier and County of Rockland may choose to agree to another category for the period of time the Newburgh, NY posting is not published.
- 3.7. The County reserves the right to calculate price changes on a daily basis if the market becomes so volatile that it is deemed in the best interest of both parties to do.
- 3.8. Federally tax-exempt fuel may be dyed red using solvent red dye 164. This bid is for ULSD fuel with red dye. This must be included in bidder's price.

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**4. DELIVERY REQUIREMENTS**

- 4.1. Upon award, vendor must be able to set up accounts and begin servicing the County’s requirements within one week, orders will be placed thereafter as necessary.
- 4.2. County personnel will be required to call for deliveries.
- 4.3. Deliveries shall be made within 48 hours of request, during normal business hours, Monday through Friday, between 8 AM and 4 PM, excluding NYS and Federal holidays. In extenuating circumstances and only upon mutual consent, deliveries may be made outside these parameters.
- 4.4. The County reserves the right to add or delete delivery sites/ locations on an as-needed basis throughout the term of the contract. The County makes no assurances of quantities that will be ordered during the contract period.
- 4.5. Indicate delivery dispatch contact: \_\_\_\_\_
- 4.6. Phone Number: \_\_\_\_\_
- 4.7. E-mail address: \_\_\_\_\_
- 4.8. Dispatch contact name and phone number in the event of an emergency, or other hours outside the normal delivery requirements: \_\_\_\_\_

**5. BIDDER REQUIREMENTS**

- 5.1. Bidder must be a business where the primary function is to provide fuel.
- 5.2. Bidder will provide segregated storage and delivery transports for delivery of the product.
- 5.3. Bidder will provide adequate spare delivery equipment to ensure delivery of product.
- 5.4. Bidders delivery trucks will be equipped with meters to accurately measure quantities delivered. Metered deliveries must be accompanied by a delivery ticket showing brand or grade and number of gallons delivered.
- 5.5. Bidder will store a minimum of thirty days of inventory to ensure sufficient product availability, especially in the event of natural disasters, or other emergencies where fuel supplies become scarce.
- 5.6. Bidder will have a primary storage terminal within 50 miles radius of the delivery locations to insure timely deliveries in inclement weather and during emergencies.
- 5.7. Bidder will provide a copy of it’s Quality Control Program to insure product integrity and immediately provide upon request, test results for lubricity and other product specifications.

**6. PRODUCT REQUIREMENTS**

- 6.1. Fuel Products offered under this bid shall conform to industry standards as specified in the current NYS contract and ASTM standards for the appropriate product.

**7. GUARANTEE**

- 7.1. The bidder guarantees to furnish adequate protection from damage to agency’s buildings, grounds and or equipment occurring on account of or in connection with, or occasioned by, or resulting from the furnishing and delivering of diesel engine fuel under the contract and shall be liable for any damages for which he/she or his/her employees are responsible.

Any alterations to this document made by the Offeror may be grounds for rejection of the proposal, cancellation of any subsequent award, or any other legal remedies available to the County of Rockland.

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- 7.2. This liability includes but is not limited to oil spills occurring during delivery. The contractor shall provide constant surveillance during delivery by having a person in attendance at all times at point of transfer. Oil spills shall be immediately reported to the agency business office to effect contact with a representative of the NYS Department of Environmental Conservation.
- 7.3. A call can be placed twenty-four hours a day at the New York State Oil Spill Hotline **1-800-457-7362**.

## **8. WINTER MIX BLENDED DIESEL FUEL**

- 8.1. To aid in preventing any problems in performance of fuel delivered during the winter months, the awarded vendor will be required to deliver fuel mixed, prior to delivery.
- 8.2. It shall be the contractor's responsibility to satisfy the end users requirements by furnishing blended product when called for. When billing for blended products, invoices will include current contract adder for each grade, type of mixture furnished and computation of total price.
- 8.3. All fuel delivered which contains combinations of 1D/2D or winterizing additives shall be blended at the bulk plant, or via a dual/multiple manifold on the truck which mixes them for simultaneous delivery. Deliveries via a non-manifold type truck should not be accepted.

## **9. SAFETY DATA SHEETS**

- 9.1. Bidders must submit Safety Data Sheets (SDS) on all applicable products upon request.

## **10. PREVAILING WAGE**

- 10.1. Fuel Delivery service is subject to Article 9 Prevailing Wage Rates.
- 10.2. The PRC number for this project is 2019900826.
- 10.3. For applicable Article 9 Prevailing Wage Rates contact the New York State Department of Labor @ [www.labor.state.ny.us](http://www.labor.state.ny.us).

## **11. AWARD**

- 11.1. This contract shall be awarded to one vendor based on the lowest responsible bidder whose prices result in the lowest cost to the County of Rockland based on the proposal page columns for 150-499 and 500-999 gallons. However, unbalanced price quotes may be cause for bid rejection.
- 11.2. The County reserves the right to reject any and all bids that deviate from the specified format.

# County of Rockland CONTRACT

## Dept. of General Services

Purchasing Division  
50 Sanatorium Rd  
Bldg A, 6th Fl  
POMONA NY 10970  
www.rcpurchasing.com

Dispatch via Print

<b>Contract ID</b> BID 19-017		Page 1 of 1
<b>Contract Dates</b> 07/29/2019 to 07/28/2020		<b>Currency</b> USD
Fuel, Diesel ULSD Off Road		<b>Contract Maximum</b> 90,000.00
<b>Freight Terms</b> FOB Destination	<b>Buyer Email</b> pooler@co.rockland.ny.us	
<b>Buyer</b> Poole, Robert	<b>Phone</b> 845/364-3808	<b>Fax</b> 845/364-3809

**Supplier** 0000005283  
Panco Equipment Corp.  
PO Box 659  
Stony Point NY 10980

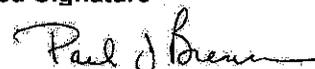
Phone 845/429-9120  
Fax 845/429-0934

Tax Exempt? Y Tax Exempt ID: 13-6007344

Line #	Supplier Item	Item Desc	Item ID	Price	UOM
1		Diesel Fuel-ULSD Offroad Dyed #2	40509000005	1.00000	Dollar
2		Kerosense for Offroad Winter Mix	40509000006	1.00000	Dollar
3		Winter Additive for Fuel, Diesel ULSD Off Road	40509000007	1.00000	Dollar

TERMS AND CONDITIONS OF RFB-RC-2019-017 INCORPORATED HEREIN BY REFERENCE.

Authorized Signature



COUNTY OF ROCKLAND

RFB-RC-2019-017

Off-Road Diesel Tank sizes and locations

<u>Department</u>	<u>Address</u>	<u>City</u>	<u>Zip</u>	<u>Tank Capacity</u>	<u>Above or Under Grnd</u>	<u>Gen</u>	<u>Future</u>
Facilities	50 Sanatorium Rd Bldg A	Pomona	10970	4,000	Above	X	
Facilities	50 Sanatorium Rd Bldg A	Pomona	10970	3,000	Belly	X	
Facilities	50 Sanatorium Rd Bldg E	Pomona	10970	20,000	Above	X	
Facilities	50 Sanatorium Rd Bldg L	Pomona	10970	589	Belly	X	
Facilities	35 Firemans Memorial Dr	Pomona	10970	3,000	Above	X	
Facilities	35 Firemans Memorial Dr	Pomona	10970	800	Belly	X	
Facilities	2 South Main St	New City	10956	400	Under	X	
Facilities	11 New Hempstead Rd	New City	10956	150	Above	X	
Facilities	49 New Hempstead Rd	New City	10956	800	Belly	X	
Facilities	53 New Hempstead Rd	New City	10956	8,000	Above	X	
Facilities	60 Hession Dr	Bear Mountain	10911	300	Above	X	
Facilities	2 East Court	Pomona	10970	500	Above	X	
Facilities	601 Kanawauke Rd	Stony Point	10980	300	Above	X	
Facilities	55 New Hempstead	New City	10956	300	Above	X	
Facilities	150 Sister Servants Ln	Sloatsburg	10974	300	Above	X	
Facilities	200 Geiger Rd	Mahwah, NJ	07430	300	Above	X	
Facilities	10 Nike Ln	Orangeburg	10962	300	Above	X	
Sewer Dist	4 Route 340	Orangeburg	10962	3000	Above	X	
Sewer Dist	4 Route 340	Orangeburg	10962	1200	Above	X	
Sewer Dist	2A Cherry Lane	Tailman	10982	800	Above	X	
Sewer Dist	100A Waters Edge	Congers	10920	1000	Above	X	700
Sewer Dist	96A Conklin Rd	Pomona	10970	550	Under	X	500
Sewer Dist	1011 NY Route 45	Pomona	10970	140	Above	X	
Sewer Dist	6A Fourth St	Hillburn	10931	200	Above	X	
Sewer Dist	258 Grandview Ave	Suffern	10901	2000	Under	X	1600
Sewer Dist	212 Sickletown Rd	Orangeburg	10962	4000	Under	X	2-2600
Sewer Dist	92 Limekiln Rd	Suffern	10901	550	Above	X	300
Sewer Dist	81 Lincoln St	Sloatsburg	10974	200	Above	X	
Sewer Dist	2A Lake Rd	Suffern	10901	2000	Under	X	1600
Sewer Dist	35A Mayer Rd	Suffern	10901	550	Under	X	400
Sewer Dist	1585 Route 202	Pomona	10970	500	Above	X	
Sewer Dist	198 Old Route 304	New City	10956	1500	Above	X	2100
Sewer Dist	169 Convent Rd	Nanuet	10954	500	Above	X	
Sewer Dist	5 Sandra Ct	Monsey	10952	550	Above	X	1200
Sewer Dist	2 Camp Hill Rd	Pomona	10970	1000	Under	X	800
Sewer Dist	5B Ethan Allen Dr	Pomona	10970	550	Under	X	300
Sewer Dist	1299 Haverstraw Rd	Suffern	10901	550	Above	X	
Sewer Dist	754 Saddle River Rd	Monsey	10952	2000	Above	X	
Sewer Dist	160 NY Route 17	Sloatsburg	10974	1200	Above	X	
Sewer Dist	79 Pascack Rd	Pearl River	10965	2000	Above	X	2100
Sewer Dist	421 Spook Rock Rd	Tailman	10982	550	Above	X	1600
Sewer Dist	170 Torne Valley Rd	Hillburn	10931	200	Above	X	
Sewer Dist	55 South Monsey Rd	Monsey	10952	2500	Under	X	2200
Sewer Dist	30 Hemion Rd	Suffern	10901	1000	Above	X	1800
Sewer Dist	24 Palisades Dr	West Nyack	10994	500	Above	X	1000
Sewer Dist	1099 Haverstraw Rd	Suffern	10901	500	Above	X	700