

COUNTY OF ROCKLAND  
Department of General Services  
Purchasing Division

## Contract Award Notification

Title: **Electrical Supplies**

Contract Period: 3/13/2020 through 3/12/2021 with 3 one-year options  
Extended through 3/12/2022 with 2 one-year options  
**Extended through 3/12/2023 with one-year option**

Original Date of Issue: 3/13/2020

Date of Revision: 3/28/2022

**BID No: RFB-RC-2020-005**

**Catalog: Facilities Maintenance**

Authorized Users: Various Locations, All Political Subdivisions

Address Inquires To:

Name: Robert Poole  
Title: Purchaser I  
Phone: (845) 364-3808  
Fax: (845) 364-3809  
E-mail: pooler@co.rockland.ny.us

**Description**

**This contract is to provide electrical supplies.**

Contract #	Vendor #	Contractor & Address	Telephone No.
BID 20-005	0000007429	Swift Electrical Supply Box 2368 South Hackensack, NJ 07606 Contact: August Sodora, Jr. asodora@swiftelectrical.com	(201) 462-0900 Ext. 133  <b>FAX: (201) 727-8930</b>

**How to use:**

**Under comments on the requisition, please enter the manufacturers, the list price, and the percent discount off. Please do not forget to click send to vendor. Also, if it's a blanket don't forget to put the dates.**

**Tra-ser SX by Trade Services shall be used for price verification. Users shall go to the County Purchasing web site (<http://purchasing.rocklandgov.com/>) and click on the Tra-ser SX web site and then enter the user ID & password which will be provided by the Purchasing Department.**

**ELECTRICAL SUPPLIES**

COUNTY OF ROCKLAND  
 DGS – PURCHASING DEPARTMENT  
 BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD  
 POMONA, NY 10970  
 TELEPHONE NO.: 845-364-3820

VENDOR:  
 Swift Electrical Supply

LINE NO.	DESCRIPTION	COMMODITY CODE	ESTIMATED ANNUAL USEAGE	PERCENT (%) DISCOUNT FROM CURRENT TRA-SER SX	TOTAL OF ANNUAL USEAGE LESS PERCENT DISCOUNT
<b>BIDDERS ARE ADVISED THAT TO BE RESPONSIVE TO THIS SOLICITATION AND CONSIDERED FOR THE AWARD(S), BIDDERS MUST OFFER DISCOUNTS FROM COLUMN THREE (3) PRICES, (ALSO CALLED END COLUMN PRICES) AS LISTED IN THE MOST CURRENT VERSION OF TRA-SER SX ELECTRICAL WEB-BASED SOFTWARE SYSTEM FROM TRADE SERVICE COMPANY.</b>					
<b>SECTION 1 WIRES CORDS &amp; CABLES</b>		<b>00000</b>			
1	BUILDING WIRE & CABLE	01000	\$1,500.00	50%	\$750.00
2	PORTABLE CORDS & CABLE	02000	\$100.00	50%	\$50.00
3	BARE & WEATHERPROOF WIRE	03000	\$100.00	50%	\$50.00
4	DIRECT BURIAL WIRE	04000	\$100.00	50%	\$50.00
5	SERVICE DROP CABLE	05000	\$100.00	30%	\$70.00
6	HIGH VOLTAGE POWER CABLE	06000	\$100.00	35%	\$65.00
7	MISCELLANEOUS SMALL WIRES	07000	\$1,000.00	50%	\$500.00
8	WIRE, CORDS, & CABLES-COICE, DATA, VIDEO WIRE & CABLE	08000	\$1,000.00	55%	\$450.00
<b>SECTION 2 CONDUIT &amp; RACEWAYS</b>		<b>10000</b>			
9	INTERMEDIATE METAL CONDUIT (IMC)	10500	\$500.00	60%	\$200.00
10	HEAVY WALL CONDUIT	11000	\$500.00	60%	\$200.00
11	ELECTRICAL METALLIC CONDUIT (EMC)	12000	\$100.00	60%	\$40.00
12	FLEXIBLE CONDUIT	13000	\$500.00	50%	\$250.00
13	PVC CONDUIT, FITTINGS & BOXES	15000	\$500.00	50%	\$250.00
14	FIBERGLASS CONDUIT & FITTINGS	16000	\$100.00	25%	\$75.00
15	DISTRIBUTION EQUIPMENT- CABLE TRAYS	17000	\$100.00	40%	\$60.00
16	ENT CONDUIT, FITTINGS & ACCESSORIES	18000	\$500.00	50%	\$250.00
17	WIRE/PLUG STRIPS, SURF RACEWAYS & POWER POLE	19000	\$1,000.00	15%	\$850.00

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<b>SECTION 3 CONDUIT FITTINGS, BODIES, OUTLET BOXES &amp; ACCESSORIES</b>		<b>20000</b>			
18	ELBOWS, COUPLINGS, NIPPLES, RUNNING THREAD	21000	\$500.00	60%	\$200.00
19	RIGID CONDUIT FITTINGS	22000	\$100.00	50%	\$50.00
20	EMT FITTINGS	23000	\$500.00	50%	\$250.00
21	CONDUBX, NON-METALLIC CABLE, S.E. CABLE, FLEX	24000	\$100.00	50%	\$50.00
22	BODIES (CONDULETS-UNILETS, ETC.)	25000	\$100.00	50%	\$50.00
23	CAST BOXES	26000	\$100.00	35%	\$65.00
24	OUTLET BOXES, COVERS & BAR HANGERS	27000	\$1,000.00	62%	\$380.00
25	CHANNEL, STRUT, & FITTINGS	28000	\$500.00	70%	\$150.00
<b>DISTRIBUTION EQUIPMENT</b>		<b>30000</b>			
26	SAFETY SWITCHES	31000	\$500.00	65%	\$175.00
27	CIRCUIT BREAKERS	32000	\$500.00	60%	\$200.00
28	LOAD CENTERS & S.E. EQUIPMENT	33000	\$100.00	50%	\$50.00
29	PANEL BOARDS & SWITCHBOARDS	34000	\$100.00	50%	\$50.00
30	METER SOCKETS & MOUNTING ASSEMBLIES	35000	\$100.00	50%	\$50.00
31	ENCLOSURES, GUTTERS & TROUGHES	36000	\$100.00	30%	\$70.00
32	BUS, TROLLEY & UNDER FLOOR DUCT	37000	\$100.00	55%	\$45.00
33	POWER TRANSFORMERS & CONDITIONERS	39000	\$500.00	50%	\$250.00
<b>SECTION 4 CONTROLS</b>		<b>40000</b>			
34	MOTOR CONTROL STARTERS, CONTACTORS & RENEWAL PTS	41000	\$500.00	25%	\$375.00
35	RELAYS, PUSH BUTTON, PILOT LIGHTS, SELECTOR SWITCHES	42000	\$100.00	25%	\$75.00
36	TEMPERATURE CONTROLS	43000	\$500.00	25%	\$375.00

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37	TIME CONTROLS	44000	\$100.00	35%	\$65.00
38	PRESSURE CONTROLS	45000	\$100.00	25%	\$75.00
39	LIMIT SWITCHES & PROXIMITY SENSORS	46000	\$200.00	25%	\$150.00
40	DIMMERS & SPEED CONTROLS	47000	\$200.00	25%	\$150.00
41	PHOTO CELLS	48000	\$100.00	20%	\$80.00
42	PROGRAMMABLE CONTROLLERS & ACCESSORIES	49000	\$100.00	20%	\$80.00
<b>SECTION 5 WIRING DEVICES &amp; DATA/TELECOM EQUIPMENT</b>		50000			
43	GENERAL PURPOSE WIRING DEVICES	51000	\$1,000.00	40%	\$600.00
44	CONSUMER PACKAGED WIRING DEVICES	52000	\$100.00	30%	\$70.00
45	HARSH ENVIRONMENT WIRING DEVICES	53000	\$100.00	40%	\$60.00
46	LOW VOLTAGE WIRING DEVICES	54000	\$100.00	25%	\$75.00
47	MINIATURE/APPLIANCE WIRING DEVICES	55000	\$500.00	30%	\$350.00
48	CENTRAL CONTROL DEV. &SYS	56000	\$100.00	30%	\$70.00
49	VOICE, DATA & VIDEO EQUIPMENT	57000	\$1,500.00	30%	\$1,050.00
<b>SECTION 6 MISCELLANEOUS (FUSES, BATTERIES, SIGNALING ETC.)</b>		60000			
50	FUSES & FUSE ACCESSORIES	61000	\$500.00	60%	\$200.00
51	FLASHLIGHTS & BATTERIES	62000	\$100.00	30%	\$70.00
52	SIGNALING & SECURITY EQUIPMENT	63000	\$100.00	40%	\$60.00
53	CONNECTING MATERIALS	64000	\$500.00	50%	\$250.00
54	FASTENING HARDWARE - ANCHOR & FASTENERS	65000	\$1,500.00	50%	\$750.00
55	TOOLS	66000	\$500.00	25%	\$375.00

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56	FANS	67000	\$200.00	25%	\$150.00
57	MOTORS	68000	\$1,500.00	30%	\$1,050.00
<b>SECTION 7 LIGHTING</b>		70000			
58	LAMPS	71000	\$5,000.00	40%	\$3,000.00
59	INCANDESCENT LIGHTING-FIXTURES	72100	\$5,000.00	30%	\$3,500.00
60	HALOGEN & QUARTZ LIGHTING-FIXTURES	72200	\$500.00	25%	\$375.00
61	INCANDESCENT FIXTURES-RECESSED	72210	\$500.00	25%	\$375.00
62	INCANDESCENT FIXTURES-REFLECTOR	72220	\$500.00	25%	\$375.00
63	INCANDESCENT FIXTURES-VAPORPROOF	72230	\$100.00	25%	\$75.00
64	INCANDESCENT FIXTURES-TRACK LIGHTING	72240	\$100.00	25%	\$75.00
65	FLUORESCENT LIGHTING FIXTURES	72300	\$5,000.00	25%	\$3,750.00
66	HIGH INTENSITY DISTRIBUTION LIGHTING	72400	\$100.00	25%	\$75.00
67	LED LIGHTING	72500	\$100.00	10%	\$90.00
68	SPECIALTY LIGHTING	72600	\$100.00	10%	\$90.00
69	LIGHTING, POLES	72700	\$100.00	25%	\$75.00
70	LIGHTING LAMPHOLDERS	72800	\$100.00	20%	\$80.00
71	LIGHTING PARTS & ACCESSORIES	72900	\$100.00	20%	\$80.00
72	<b>SECTION 8 BALLASTS</b>	73000			
73	BALLASTS, FLUORESCENT	73100	\$100.00	70%	\$30.00
74	BALLASTS, HIGH INTENSITY DISCHARGE	73200	\$100.00	60%	\$40.00
75	BALLASTS, SIGN	73300	\$100.00	25%	\$75.00
76	BALLASTS, EMERGENCY	73400	\$100.00	25%	\$75.00

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77	TOTAL PRICE OF ITEMS 1-75 (DELIVERED PRICE)				\$25,085.00
78	TOTAL MILEAGE & TIME COST FROM PAGE 6 OF BID				N/A
79	TOTAL DISCOUNTED PRICE FROM PARTS EVALUATION SHEET ON PAGE 7 OF THE BID				N/A
80	TOTAL PRICE OF ITEMS 76 & 77 (PICKED UP PRICE)				N/A

DOES BIDDER OFFER FREE DELIVERY SERVICE      YES \_\_\_\_\_ X \_\_\_\_\_ NO \_\_\_\_\_

FULL ADDRESS OF PICK-UP LOCATION 709 Executive Blvd. Valley Cottage NY 10954

COUNTY OF ROCKLAND - DGS-PURCHASING  
BLDG. A., 6th FLOOR, 50 SANATORIUM RD, POMONA, NY 10970  
TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE:  
**Electrical Supplies**

BID NUMBER:  
**RFB-RC-2020-005**

## PURCHASES BY OTHER

### LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: [www.repurchasing.com](http://www.repurchasing.com)
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at [www.repurchasing.com](http://www.repurchasing.com). The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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**TITLE:**  
**Electrical Supplies**

**BID NUMBER:**  
**RFB-RC-2020-005**

## SPECIFICATIONS

### 1. GENERAL SCOPE

- 1.1. The purpose of this bid is to obtain discounts off the Column 3 - End Column price for all electrical component commodities as listed in the most current version of TRA-SER SX electrical web-based software system by Trade Service Corp. and indicated on the enclosed bid submission forms.

### 2. REQUIREMENTS

- 2.1. Suppliers shall offer discounts off the Column 3- End Column price as listed by Trade Service software (in effect on date of order) for each commodity listed. Discounts shall remain in effect through the period of the bid and shall be applied to manufacturer's current listed pricing.
- 2.2. The awarded vendor shall be required to purchase/provide as many as 3 subscription licenses for Tra-ser SX Electrical by Trade Service Company to Rockland County at no charge to Rockland County within 14 days of contract award.

#### 2.2.1. TRADE SERVICE COMPANY

13280 EVENING CREEK DRIVE SOUTH  
 SUITE 200  
 SAN DIEGO, CA. 92128  
 JOSH CARDENAS, GOVERNMENT SALES MANAGER  
 800-710-9152  
 E-MAIL: [JOSH\\_CARDENAS@TRADESERVICE.COM](mailto:JOSH_CARDENAS@TRADESERVICE.COM)

- 2.3. The awardee shall also maintain their own subscription to Tra-ser SX in their own offices that will service the contract throughout its terms.
- 2.4. Bidders shall be aware that discounts offered are not subject to change during the term of the contract.
- 2.5. Awarded vendor(s) shall be required to furnish a custom price column exported from their Tra-ser SX. This custom price column shall have the contract award discounts for each category that will exactly match the award(s). Rockland County will import the vendor custom price columns into the Rockland County Tra-ser SX and will use it for searching products.
- 2.6. Vendors bidding on the pick-up portion of the bid shall be required to provide the full address of their pick-up location.

### 3. AWARDS

- 3.1. Awards shall be made for items picked up and for items delivered.
- 3.1.1. Bid shall be awarded to the lowest total cost for items.
- 3.1.2. The County of Rockland reserves the right to award this bid to single or multiple vendors, in whole or in part, by item, by class, by category or to establish primary/secondary contracts, whichever the county deems to be in the best interest of the county. In the event of multiple awards, the requirement of purchase of Tra-ser SX licenses may be dependent on a percentage of items awarded.

### 4. BASIS OF AWARD - EVALUATION CRITERIA

- 4.1. Merchandise Delivered: Bid shall be awarded based on the lowest total cost of all commodities listed on the proposal pages.

Any alterations to this document made by the Offeror may be grounds for rejection of the proposal, cancellation of any subsequent award, or any legal remedies available to the County of Rockland.



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- 4.2. Merchandise Picked Up: Bid shall be awarded based on the lowest total cost of all commodities listed on the proposal pages **plus** the total cost of mileage and time for the three locations listed in paragraph 4.4.
- 4.3. The amounts on page 7 shall be used for bid evaluation purposes only. Actual dollars spent under this contract may be more, or less, than the amounts shown. Purchases for 2017 thru 2020 have averaged \$78,000.00 per year.
- 4.4. There are three major Rockland County Facilities which for the purposes of this bid shall be identified by the following location numbers:

1. Dr. Yeager Health Center, 50 Sanatorium Rd, Pomona, NY 10970
2. New City Government Buildings, 11 New Hempstead Rd, New City, NY 10956
3. Rockland County Sewer District # 1, 4 Route 340, Orangeburg, NY 10962

The County will complete a mileage and time sheet for each bidder for the locations listed above to be used in the overall evaluation.

**MILEAGE**

Est. Amt. of Trips	x	Miles from location	x	2 x .50/Mile	=	Mileage Cost
1. 20	x	Miles from Pomona <i>8.8</i>	x	2 x .50/Mile	=	<i>176.<sup>00</sup></i>
2. 20	x	Miles from New City <i>5.1</i>	x	2 x .50/Mile	=	<i>102.<sup>00</sup></i>
3. 20	x	Miles from Orangeburg <i>6.3</i>	x	2 x .50/Mile	=	<i>126.<sup>00</sup></i>
<b>Total Mileage Costs</b>						<i>404.<sup>00</sup></i>

**TIME**

Est. Amt. of Trips	x	Time from location	x 2	x	Mechanics Wage/Hour	=	Time Cost
1. 20	x	Time from Pomona <i>21</i>	x 2	x	\$30/hour	=	<i>420.<sup>00</sup></i>
2. 20	x	Time from New City <i>11</i>	x 2	x	\$30/hour	=	<i>220.<sup>00</sup></i>
3. 20	x	Time from Orangeburg <i>13</i>	x 2	x	\$30/hour	=	<i>260.<sup>00</sup></i>
<b>Total Time Costs</b>						<i>900.<sup>00</sup></i>	
<b>TOTAL MILEAGE &amp; TIME COSTS</b>						<i>\$1304.<sup>00</sup></i>	

**5. INVOICING**

- 5.1. Suppliers who are awarded this bid shall use the date of Purchase Order for delivered items and the date of invoice for picked-up items when determining actual price of merchandise.

5.1.1. All invoices shall contain:

- 5.1.1.1. Purchase Order Number, Blanket or Individual PO Number
- 5.1.1.2. Item description, Number and Manufacturer as Listed in Trade Service
- 5.1.1.3. Column 3- End Column price as listed in Trade Service software (copy must be submitted with bid)
- 5.1.1.4. Discount
- 5.1.1.5. Net Price

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**PARTS EVALUATION SHEET FOR BOTH DELIVERED AND PICKED-UP PARTS**

**Example**

Column Three Price X Percent Discount X Qty. = Extended Price

THIS FORM IS FOR EVALUATION PURPOSES ONLY. PLEASE FILL OUT THE SAME DISCOUNT THAT IS INDICATED ON THE PROPOSAL PAGES					
ITEM/PART NUMBER	QTY.	COLUMN 3 PRICE	% DISCOUNT FROM PROPOSAL PAGE	UNIT PRICE	EXTENDED PRICE
RAC5320-0	5	1764.81	62	670.628	33.53
RABSTL110	2	78.00	25	58.50	117.00
WIRV500	100	1.16	15	.986	98.60
WIRV5785	10	3.61	15	3.086	30.68
MC123	250	1462.08	50	731.04	182.76
23/4PR CAT6 CMP PLEN	1000	1016.57	55	457.46	457.46
CON3/4EMT	100	148.83	60	59.53	59.53
LEV2420	5	36.32	40	21.792	108.96
GRE1955-SS	2	22.05	30	15.435	30.87
3MCT11BK50C	100	.0493	50	.024	2.40
BPT920S	500	34.01	40	20.406	102.03
GELU1000/U	12	405.24	75	101.31	1215.72
ADVICN2S40N35I	10	91.52	70	27.456	274.56
FERTRS10R	10	22.72	60	9.088	90.88
GETHQL1120	10	25.07	60	10.03	100.30
QMAMUH154	2	1393.23	30	975.261	1950.52
QMAMTI	2	84.53	30	59.17	118.34
RAC3403	20	1781.29	50	890.645	178.13
RAC3423	5	2940.62	50	1470.31	73.52
RAC600	25	3642.11	62		346.00
<b>TOTAL DISCOUNT PRICE</b>					5571.79
					Total Discount Price