

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Vehicle Warning Lights, Light Bars, Electronic Sirens-
Discount from Manufacturers List Price**

Contract Period: April 1, 2020 through March 31, 2021 with 2 one-year option
Ext through 3/31/2022 w/1 year option
Ext through 3/31/2023

Original Date of Issue: March 19, 2020

Date of Revision: 4/29/22

BID No: RFB-RC-2020-014

Ordering Method: Order by Special Request

Authorized Users: County Agencies, Political Subdivisions, State Agencies

Address Inquiries To:

Name: Richard Ryan
Title: Purchaser II
Phone: (845) 364-3817
Fax: (845) 364-3809
E-mail: ryanri@co.rockland.ny.us

Description

This contract is to provide a percent discount off of the manufacturers list price for vehicle warning lights, light bars, and electronic sirens.

Please Visit the Cooperative Contracts Price List Page on the Rockland County Purchasing Website to Obtain Manufacturer's Price Lists. (If price list not working yet please contact Richard Ryan at 364-3817 and he can email them to you).

<http://rocklandgov.com/departments/purchasing/county-contracts/cooperative-contract-price-lists>

Contracts Price List Page on the Rockland County Purchasing Website to obtain manufacturer's price

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 20-014-A BUSINESS CLOSED	0000019972	Comprosec Corp. 8201 Main Street, Suite 14 Buffalo, NY 14221-6046 Contact: Thomas A. Miller, Jr. customerservice@comprosec.com/ tomm@comprosec.com	(716) 634-2424 FAX: (716) 634-3850
BID 20-014-B	0000021003	East Coast Emergency Lighting 200 Meco Drive Millstone Township, NJ 08535 Contact: Dawn Bazzurro dawnb@ecelighting.com	732-940-2211 Ext. 1 FAX: 609-490-9801
BID 20-014-C	0000007660	General Sales Administration t/a Major Police Supply 47 North Dell Avenue Kenvil, NJ 07847 Contact: Denis Kuchta dkuchta@majorpolicesupply.com	862-219-0743 FAX: 973-584-5022
BID 20-014-D	0000018513	Island Tech Services LLC 980 So. 2 nd Street Ronkonkoma, NY 11779 Contact: Robert Gronenthal Robert@itsg.us.com	631-447-2442 Ext 236 FAX: 634-447-2514
BID 20-014-E	0000024307	Ultra Bright Lightz 40 Oser Avenue Hauppauge, NY 11788 Contact: Michael Bizzaro mike.b@ultrabrightlightz.com	888-562-5125 Ext. 502 FAX: 888-562-5125

COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809					
LINE NO.	DESCRIPTION	ITEM NUMBER	PERCENT DISCOUNT	CATALOG/PRICE LIST DATE	VENDOR
1	Percent Discount from Manufactures Current Published List and/or Current Year Catalog Price for Whelen Products and Parts	05557	55.8%	12/15/21-12/14/22	East Coast Emergency
2	Percent Discount from Manufactures Current Published List and/or Current Year Catalog Price for Federal Signal Corp. Products and Parts	05557	47%	3/1/2022	General Sales Admin/Major Police
3	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Code 3 Products and Parts	05557	51.2%	3/1/2022	Island Tech Services
4	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Star Headlight & Lantern Company Products and Parts	05557			BUSINESS CLOSED
5	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Grote Products and Parts	05557	NO AWARD		NO AWARD
6	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Trucklite Products and Parts	05557	NO AWARD		NO AWARD
7	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Havis Products and Parts	05557	42.9%	12/2021-12/2022	East Coast Emergency
8	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Fenix Products and Parts	05557	49%	3/2022-3/2023	Ultra Bright Lights
9	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Setina Products and Parts	05557			BUSINESS CLOSED
10	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Progard Products and Parts	05557	32.3%	Jan-22	East Coast Emergency
11	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Hint Peripherals Products and Parts	05557			did not renew
12	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Blac Rac Products and Parts	05557	NO AWARD		NO AWARD
13	Percent Discount from Manufactures Current Published List and/or current Year Catalog Price for Able-2 Products and Parts	05557	40%	Feb-22	General Sales Admin/Major Police

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**TITLE: VEHICLE WARNING LIGHTS, LIGHT BARS,
 ELECTRONIC SIRENS, CONSOLES AND
 ACCESSORIES-PERCENT DISCOUNT OFF
 MANUFACTURERS LIST PRICE**

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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SPECIFICATIONS

1. SCOPE

- 1.1. The County of Rockland Department of General Services - Purchasing Division is requesting bids from interested organizations to provide Vehicle Warning Lights, Electronic Sirens, and Light Bars to satisfactorily support the County's Law Enforcement, Emergency Services, Public Works, and Fire Departments as well as other public agencies supported under this contract. This Invitation to Bid is issued on behalf of the County of Rockland and members of the Empire State Purchasing Group.
- 1.2. To establish an annual agreement for a Percent Discount Off of the Current Published Price List and/or Catalog price for vehicle warning lights, electronic sirens, and light bars purchased by various Rockland County Departments and other Local Government Agencies throughout the Hudson Valley. Discounted pricing is being requested for the following manufacturers/brands.
 - Whelen
 - Federal Signal
 - Code 3
 - Star Headlight & Lantern Company
 - Grote
 - Trucklite
 - Havis
 - Feniex
 - Setina
 - ProGard
 - Hint Peripherals
 - Blac Rac
 - Able -2
- 1.3. The following governments are participating in this cooperative contract:
 - County of Dutchess
 - County of Orange
 - County of Putnam
 - County of Rockland
 - County of Ulster
 - County of Westchester
 - City of Yonkers
 - City of New Rochelle
 - Town of Greenburg
 - Town of Ramapo
 - Town of Scarsdale
 - Town of Walkill

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Rockland County has historically purchased approximately \$15,000 worth of products in this commodity group on an annual basis. It is anticipated that the other counties and cities participating in this solicitation would have similar purchase volumes annually. Estimated annual purchases for the participating governments noted above are in excess of \$100,000 annually.

In addition, any other government within the State of New York and United States of America may purchase through the resulting contracts at the prices provided in the contract award.

Also, the Contractor may, but is not required to, extend the prices, terms, and conditions of this contract to any state agency, political subdivision or district located in New York State or other state within the United States. Usage of this contract by any of these other entities will have to be coordinated between that entity and the Contractor. Orders placed against this contract by other entities will be contracts solely between the Contractor(s) and those entities. Rockland County will not be responsible for, nor will it have any liability or other obligation for, such contract between the Contractor(s) and any third party.

This Cooperative Bid is intended to achieve the following objectives:

1. Provide a comprehensive competitively solicited County Contract offering Products to Participating Public Agencies;
2. Establish the County Contract as a Supplier's primary offering to Participating Public Agencies in the Hudson Valley area and State of New York;
3. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids;
4. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;

1.4. **Therefore, respondents to this acquisition must give due consideration to the potential market when providing bid prices.**

1.5. Individual purchases that exceed \$10,000 or other large quantity purchases, that may bring additional discounts because of quantity or price, may be bid or quoted separately by any participating organization.

2. GENERAL CONDITIONS

- 2.1. The successful Bidders shall be required to ensure timely and complete deliveries of product. Repeated delayed or partial deliveries shall be interpreted as failure to meet contractual obligation and cause for cancellation of the contract.
- 2.2. All parts not specifically mentioned which are necessary for the unit to be complete and ready for operation or which are normally furnished as standard equipment shall be furnished by the vendor. All parts shall conform in strength, quality and workmanship to the accepted standards of the industry.

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- 2.3. The unit provided shall meet or exceed all Federal and State regulations and standards in effect which are applicable to the equipment at the time of manufacture.
- 2.4. The vendor must have experience in warranty repair work as well as be a factory authorized dealer. Vendor shall provide documentation that they are a factory authorized dealer with their Bid submission.

3. SPECIAL TERMS AND CONDITIONS

- 3.1. The successful Bidder shall be responsible for making the distribution of a new Current Published Price List and/or Catalog after award of Contract to any government agency upon request. Any additions or updates to Current Published Price List and/or Catalog shall be furnished as soon as available to the County of Rockland and all other government agencies that have been furnished a copy of the original price list.
- 3.2. Percentage discount shall remain firm throughout the Contract period.
- 3.3. Vendors shall be able to provide products within (21) days of receipt of order.

4. PRICE

- 4.1. Bid prices shall be in a form of a percent discount off prices from the manufacturers Current Published Price List and/or Catalog price. Such discounts as quoted shall apply to all unit levels such as each; case, dozen, gross, etc. as shown in the manufacturers current Published Price List and/or Catalog. Bid prices shall be provided for Inside Delivery on a F.O.B. Empire State Purchasing Group area basis; to any location within Dutchess County, Putnam County, Westchester County, Rockland County, Orange County and Ulster County, New York.
- 4.2. The Bidder shall provide the County of Rockland with one (1) copy of the Bidder's Current Published Price List and/or current year Catalog with their bid and updates as they become available. Failure to provide one (1) Current Published Price List and/or current Catalog with the Bid may deem the bid non-responsive. Price lists may be submitted in a digital format on a CD-ROM.
- 4.3. Successful bidders shall be required to notify the Rockland County Purchasing Division of any revisions to catalogs and to supply updated catalogs or price lists.
- 4.4. Price increases listed in new catalogs shall be allowed only after updated catalogs or price lists have been provided to the Rockland County Purchasing Division.
- 4.5. Bidder shall offer current promotional sales pricing, when the promotional sale pricing is lower than the percentage-off discount awarded under this contract.
- 4.6. All discounts bid must include freight/shipping. There shall be no additional allowance for freight/shipping.

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5. BILLING PROCEDURE

- 5.1. All invoices for items sold to any authorized agency as a result of this contract must provide the following information: Purchaser Order #, Quantity, Description of Item Purchased, Stock or Catalog #, Manufacturers List or Catalog Price, Discount, Net Price per item and total price per invoice. ALL INVOICES MUST CONTAIN THE PURCHASE ORDER NUMBER.

6. WARRANTY

- 6.1. All warranties from the manufacturer shall apply. Bidder shall, as part of its bid furnish its warranty/guarantee for all goods/services to be furnished hereunder. As a minimum, Bidder shall warrant all goods for a period of one year from date of acceptance. Bidder shall be obligated to repair or replace all defects in material or workmanship which are discovered or exist during said period. All labor, parts and transportation shall be at Bidder's expense.
- 6.2. The bidder shall be able to perform warranty service or have access to a manufacture warranty facility that can service all government agencies participating in this bid.
- 6.3. Bidders shall provide the name and address of the warranty facility for each manufacturer/brand that they bid on.

7. REPORT OF PURCHASES

- 7.1. The Contractor must, upon request, provide the Rockland County Purchasing Division with detailed information showing products (with pricing) delivered to any and all agencies under this contract. This includes deliveries to not only the County of Rockland but any other municipality or agency which orders from this contract.

8. AWARD OF CONTRACT

- 8.1. Bid will be awarded line by line, to the responsible/responsive Bidders who offer the highest percent discount off of each manufacturer's price list or catalog.
- 8.2. It is the intent of the County of Rockland to make multiple awards (for all brands listed) on this Bid due to requirements of various local government agencies.