

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Wide-Area UHF Digital Trunking Service**

Contract Period: April 27, 2020 through April 26, 2022 w/1 year option
Extended through 4/26/23

Original Date of Issue: May 21, 2020

Date of Revision: 3/18/22

BID No: **RFB-RC-2020-039**

Catalog: **Communications**

Authorized Users: County Agencies, All Political Subdivisions

Address Inquires To:

Name: Kathy McSharar
Title: Purchaser II
Phone: 845-364-3821
Fax: 845-363-3809
E-mail: mcsharak@co.rockland.ny.us

Description

**This contract is for the provision of a Wide-area UHF digital trunking service
with full coverage within Rockland County, NY.**

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 20-039	0000005745	Goosetown Communications 58 North Harrison Avenue Congers, NY 10920 Contact: David Gottlieb davidg@goosetown.com	845-268-2662 FAX: 845-268-5345

COUNTY OF ROCKLAND
DGS – PURCHASING DEPARTMENT
BLDG. A, 3RD FLOOR, 50 SANATORIUM ROAD
POMONA, NY 10970
TELEPHONE NO.: 845-364-3820 / FAX NO.: 845-364-3809

BIDDER : Goosetown Communications

LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED # OF RADIOS PER MONTH	UNIT	12 MONTHS	UNIT PRICE	EXTENDED PRICE
This pricing is for Digital Trunked Radio Repeater Service shall be on a per unit, per month, per agency basis as listed below for enhanced Digital Connect Plus trunking service:							
1	1-50 UNITS	9055900007	100	MONTH	12	\$27.50	\$2,750.00
2	51-100 UNITS	9055900009	1	MONTH	12	\$26.00	\$26.00
3	101-150 UNITS	9055900014	1	MONTH	12	\$25.00	\$25.00
4	151+ UNITS	9055900015	1	MONTH	12	\$24.00	\$24.00
5	Additional fees charged for additional groups, per group, in excess of six	9055900016	1	MONTH	12	\$2.50	\$2.50
6	Additional fees charged for AVL per unit	9055900017	75	MONTH	12	\$5.00	\$375.00
8	Additional fees for maintenance Level 1 Provides standard repair of radios due to normal wear and tear. This will include replacement antennas, fuses and depot repair for radios not covered under warranty. Specifically excluded are repairs due to physical, liquid, intentional misuse, and acts of God. Loaner radios for units requiring depot/bench repair are not included. Coverage will be Monday through Friday 8am to 5pm. All repair requests must be handled within 24 hours of notification	9055900018	1	MONTH	12	\$7.50	\$7.50

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BIDDER : Goosetown Communications

LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED # OF RADIOS PER MONTH	UNIT	12 MONTHS	UNIT PRICE	EXTENDED PRICE
9	Additional fees for maintenance Level 2 Provides all of level 1 service plus removal and installation of covered radios. Loaner radios for units requiring depot/bench repair are not included.	90559000019	1	MONTH	12	\$15.00	\$15.00
10	Total						\$3,225.00

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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SPECIFICATIONS

1. SCOPE

- 1.1. The intent of this Request for Bid is to establish a contract for the provision of a Wide-area UHF digital trunking service to various Rockland County Departments, currently four, with full coverage within Rockland County, NY. The County's objectives are to expand the coverage area and to solve current coverage issues in Tappan, Grandview, and parts of North Rockland.
- 1.2. Additional county departments to be added as needed.

2. TECHNICAL SPECIFICATIONS

- 2.1. The Contractor shall provide a Wide-area UHF digital trunking service that is compatible with Connect-Plus Mobile Radios and Portable Radios.
- 2.2. The Contractor shall provide a Wide-area UHF digital trunking service that has sufficient spectrum holdings to support approximately two hundred (200) units.
- 2.3. The Contractor shall provide a Wide-area UHF digital trunking service that can provide up to 6 talk groups within each county department. The County currently has four (4) Departmental groups.
- 2.4. The Contractor shall provide a Wide-area UHF digital trunking service that supports a one-to-many trunked digital SMR environment utilizing a central control channel architecture and automatic free repeater assignment and RSSI based roaming between neighbor sites.
- 2.5. The Contractor shall provide a Wide-area UHF digital trunking service that guarantees that all users, that are within range of system, shall receive messages from their associated mobile units. (Cellular-like architecture that cannot guarantee receipt of group calls are unacceptable).
- 2.6. AVL solution including web enabled tracking software to be hosted by the winning bidder. Solution shall have all the features of NeoTerra neoConnex software and be capable of providing up to 15-minute update rates. All unit ID maintenance and management of fleet IDs will be done by the successful bidder.
- 2.7. The Contractor shall provide a Wide-area UHF digital trunking service that has sufficient backup equipment available to restore a system outage in two (2) hours.

3. REQUIREMENTS AT TIME OF BID RESPONSE

- 3.1. The Bidder shall provide a detailed system description of the proposed solution;
- 3.2. The Bidder shall provide detailed coverage maps of the proposed system;
- 3.3. The Bidder shall provide a detailed system hierarchy;
- 3.4. The Bidder shall provide a detailed service restoration plan in the event of an outage;
- 3.5. The Bidder shall provide detailed information on emergency power systems backup equipment;
- 3.6. The Bidder shall provide a proposed Contract and/or Service Level Agreement, if any;

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3.7. The Bidder shall provide pricing on a per-unit basis for Digital Radio Network-Trunked Repeater Service, per-unit pricing for hosted AVL services and pricing for each additional talk group in excess of six. Include the additional fee that will be charged for additional groups, in excess of six.

4. MAINTENANCE

4.1. Maintenance Level 1 provides standard repair of radios due to normal wear and tear. This will include replacement antennas, fuses and depot repair for radios not covered under warranty. Specifically excluded are repairs due to physical, liquid, intentional misuse, and acts of God. Loaner radios for units requiring depot/bench repair are not included. Coverage will be Monday through Friday 8am to 5pm. All repair requests must be handled within 24 hours of notification.

4.2. Maintenance Level 2 provides all of level 1 service plus removal and installation of covered radios. Loaner radios for units requiring depot/bench repair are not included.

5. AWARD

5.1. The bid will be awarded in its entirety to the lowest responsive, responsible bidder.