

COUNTY OF ROCKLAND  
Department of General Services  
Purchasing Division

# Contract Award Notification

Title: Construction and Hydraulic Equipment (OEM) Parts and Labor (Trius)

Contract Period: August 5, 2020 through August 4, 2021 w/3 1-year options  
Ext thru 8/4/22 w/2-1 yr options, **Ext thru 8/4/23 w/ 1-year option**

Original Date of Issue: July 29, 2020

Date of Revision: 6/14/22

**BID No:** RFB-RC-2020-070

**Catalog:** Automobiles and Vehicles

Authorized Users: County Agencies, All Political Subdivisions

Address Inquiries To:

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Title: Purchaser II  
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Description

**This contract is to provide OEM parts and labor on hydraulic and construction equipment.**

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 20-070	0000009667	Trius, Inc. Box 158 Bohemia, NY 11716-0158 Contact: Gary Cervelli gcervelli@triusonline.com	631 244-8600 Ext . 1240 <b>FAX:</b> 631 244-8660

COUNTY OF ROCKLAND  
 DGS – PURCHASING DEPARTMENT  
 BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD  
 POMONA, NY 10970  
 TELEPHONE NO.: 845-364-3820  
 FAX NO.: 845-364-3809

VENDOR: TRIUS

LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT	EST. QTY.	UNIT PRICE	TOTAL PRICE
<b>SECTION ONE</b>						
1	PARTS – FERGUSON EQUIPMENT <b>Multiply % discount by estimated quantity to get extended price</b>	76050000008	PERCENT DISCOUNT OFF MANUFACTUERER'S LIST PRICE	2000	<u>+5%</u> % DISCOUNT	\$2,100.00
2	LABOR RATES – FERGUSON EQUIPMENT AUTHORIZED SERVICE	76050000009	PRICE PER HOUR	40	\$130.00	\$5,200.00
3	TRAVEL TIME FOR ON-SITE WORK		PRICE PER HOUR	25	\$130.00	\$3,250.00
4	MILEAGE CHARGE FOR ON-SITE WORK		PRICE PER MILE	100	\$2.50	\$250.00
5	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		5 days	
6	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES x / NO (CIRCLE ONE)	YES	
7	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00	
8	TOTAL OF ITEMS 1 - 4					\$10,800.00

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<b>SECTION TWO</b>							
9	PARTS – WAUSAU SNOW PLOW EQUIPMENT <b>Multiply % discount by estimated quantity to get extended price</b>	76561000001	PERCENT DISCOUNT OFF MANUFACTUERER'S LIST PRICE	14000	-1% % DISCOUNT	\$13,860.00	
10	LABOR RATES – WAUSAU SNOW PLOW EQUIPMENT AUTHORIZED SERVICE	76561000002	PRICE PER HOUR	20	\$130.00	\$2,600.00	
11	TRAVEL TIME FOR ON-SITE WORK		PRICE PER HOUR	25	\$130.00	\$3,250.00	
12	MILEAGE CHARGE FOR ON-SITE WORK		PRICE PER MILE	100	\$2.50	\$250.00	
13	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		5 days		
14	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES x / NO (CIRCLE ONE)	YES		
15	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00		
16	TOTAL OF ITEMS 9 - 12						\$19,960.00

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LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT	EST. QTY.	UNIT PRICE	TOTAL PRICE
<b>SECTION THREE</b>						
17	PARTS – VIKING/CIVES SNOW PLOW EQUIPMENT <b>Multiply % discount by estimated quantity to get extended price</b>	76561000004	PERCENT DISCOUNT OFF MANUFACTUERER'S LIST PRICE	5000	NO AWARD	
18	LABOR RATES – VIKING/CIVES EQUIPMENT AUTHORIZED SERVICE	76561000005	PRICE PER HOUR	40	NO AWARD	
19	TRAVEL TIME FOR ON-SITE WORK		PRICE PER HOUR	25	NO AWARD	
20	MILEAGE CHARGE FOR ON-SITE WORK		PRICE PER MILE	100	NO AWARD	
21	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS			
22	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)		
23	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT			
24	TOTAL OF ITEMS 17 - 20					

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LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT	EST. QTY.	UNIT PRICE	TOTAL PRICE
<b>SECTION FOUR</b>						
25	BOSCH PARTS – HYDRAULICS EQUIPMENT <b>Multiply % discount by estimated quantity to get extended price</b>	06061000001	PERCENT DISCOUNT OFF MANUFACTUERER'S LIST PRICE	2000	-1% % DISCOUNT	\$1,980.00
26	LABOR RATES – BASIC HYDRAULICS EQUIPMENT AUTHORIZED SERVICE	06061000002	PRICE PER HOUR	20	\$130.00	\$ 2,600.00
27	TRAVEL TIME FOR ON-SITE WORK		PRICE PER HOUR	25	\$130.00	\$3,250.00
28	MILEAGE CHARGE FOR ON-SITE WORK		PRICE PER MILE	100	\$2.50	\$250.00
29	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		5 days	
30	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES x / NO (CIRCLE ONE)	YES	
31	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00	
32	TOTAL OF ITEMS 25 - 28					\$8,080.00

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<b>SECTION FIVE</b>						
33	PARTS – VERMEER CHIPPERS <b>Multiply % discount by estimated quantity to get extended price</b>	02004000001	PERCENT DISCOUNT OFF MANUFACTUERER'S LIST PRICE	2000	<u>                    </u> % DISCOUNT	NO BID
34	LABOR RATES – VERMEER CHIPPERS AUTHORIZED SERVICE	02004000002	PRICE PER HOUR	20		NO BID
35	TRAVEL TIME FOR ON-SITE WORK	02004	PRICE PER HOUR	25		NO BID
36	MILEAGE CHARGE FOR ON-SITE WORK	02004	PRICE PER MILE	100		NO BID
37	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS			
38	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES / NO (CIRCLE ONE)		
39	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINUMUM ORDER AMOUNT			
40	TOTAL OF ITEMS 33 - 36					NO BID

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<b>SECTION SIX</b>						
41	PARTS – TYMCO SWEEPER EQUIPMENT <b>Multiply % discount by estimated quantity to get extended price</b>	76577000004	PERCENT DISCOUNT OFF MANUFACTUERER'S LIST PRICE	35000	<u>LIST PRICE</u> 0% DISCOUNT	\$35,000.00
42	LABOR RATES – TYMCO SWEEPER EQUIPMENT AUTHORIZED SERVICE	76577000005	PRICE PER HOUR	60	\$130.00	\$7,800.00
43	TRAVEL TIME FOR ON-SITE WORK		PRICE PER HOUR	25	\$130.00	\$3,250.00
44	MILEAGE CHARGE FOR ON-SITE WORK		PRICE PER MILE	100	\$2.50	\$250.00
45	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		5 days	
46	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES X / NO (CIRCLE ONE)	YES	
47	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS	MINIMUM ORDER AMOUNT		\$50.00		
48	TOTAL OF ITEMS 41 - 44					\$46,300.00

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<b>SECTION SEVEN</b>							
49	PARTS – TIGER MOWER <b>Multiply % discount by estimated quantity to get extended price</b>	76050000010	PERCENT DISCOUNT OFF MANUFACTUERER'S LIST PRICE	5000	$\frac{-1\%}{\% \text{ DISCOUNT}}$	\$4,950.00	
50	LABOR RATES – TIGER MOWER AUTHORIZED SERVICE	76050000011	PRICE PER HOUR	40	\$130.00	\$5,200.00	
51	TRAVEL TIME FOR ON-SITE WORK		PRICE PER HOUR	25	\$130.00	\$3,250.00	
52	MILEAGE CHARGE FOR ON-SITE WORK		PRICE PER MILE	100	\$2.50	\$250.00	
53	DAYS TO DELIVER PARTS AFTER RECEIPT OF PURCHASE ORDER		DAYS		5 days		
54	WILL VENDOR DELIVER PARTS AT NO CHARGE			YES X / NO (CIRCLE ONE)	YES		
55	MINIMUM ORDER AMOUNT FOR FREE DELIVERY OF PARTS		MINIMUM ORDER AMOUNT		\$50.00		
56	TOTAL OF ITEMS 49-52						\$13,650.00



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**TITLE:**

CONSTRUCTION AND HYDRAULIC  
 EQUIPMENT -OEM PARTS & LABOR

**BID NUMBER:** RFB-RC-2020-070

## PURCHASES BY OTHER

### LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: [www.rcpurchasing.com](http://www.rcpurchasing.com)
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at [www.rcpurchasing.com](http://www.rcpurchasing.com). The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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## SPECIFICATIONS

### 1. SCOPE

1.1. The County of Rockland wishes to establish annual contracts to furnish OEM parts and labor rates on construction and hydraulic equipment, as detailed in the specifications.

### 2. REQUIREMENTS

2.1. Dealers shall quote a percentage discount from Current Manufacturer's Retail Price Lists for all parts ordered by the County of Rockland. Dealers shall quote on only those brands for which they are an authorized dealer or distributor.

2.2. Dealers shall send one copy of manufacturer's price list with bid. Upon award, dealers shall also be required to send one copy, each, to the following facilities:

2.2.1. Highway Garage                      23 New Hempstead Road, New City, NY 10956

2.2.2. Sewer District                      4 Route 340, Orangeburg, NY 10962

2.3. Dealers shall quote hourly labor rates for repairs performed in their shop. The County of Rockland will be responsible for transporting vehicles to the repair shop.

2.3.1. In a case where vehicles cannot be transported and requires repairs on site, charges shall be in accordance with the bid proposal pages.

2.4. Returns of unused parts will be accepted and full credit issued to the County of Rockland on any items normally stocked by the dealer. The dealer shall notify the ordering department at the time the order is placed, if it is considered a special order.

2.5. Successful bidders shall be required to submit a complete itemized invoice on all parts furnished or service which they may perform. Invoices for parts shall show both retail price and discounted price. Invoices for labor shall show total number of hours worked.

2.6. Successful bidders will be required to notify the Division of Purchasing of any revisions to price lists and to supply updated lists.

2.7. Parts and labor shall be awarded as a group.

2.8. Only exact manufacturer's OEM parts will be accepted.

2.9. Bids containing restrictions will not be acceptable unless the Rockland County Purchasing Department deems the restrictions conform to the County of Rockland Requirements.

2.10. All Discounts shall be firm and fixed for the specified contract period.

2.11. Discounts offered must be expressed as a single percent (%) figure for each line. Offers containing chain or multiple discounts may be considered non-responsive. 0% shall be placed in the parts discount section, of the proposal pages, if there is not a discount offered.

2.12. In additional years of the contract, the contractor **may** receive an increase not to exceed the prevailing CPI-but must be requested in writing at least 30 days prior to the contract expiring to be considered.

2.12.1. The CPI-U means the consumer Price Index for U.S. City Average-Consumer Price Index for all Urban Consumers as published by the Bureau of Labor and Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted.

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### 3. DELIVERY

3.1. The County of Rockland shall pay freight charges on stock and special -order parts only when the determination has been made that the County of Rockland cannot pick up the parts.

3.1.1. Contractors shall not incur freight charges for the County of Rockland without prior approval of authorized personnel from the ordering department. Departments/Agencies using this bid will provide a list of authorized personnel.

### 4. GUARANTEE/WARRANTY

4.1. Warranty parts and service shall be a minimum of six months. A one- year warranty shall be provided on all major components (engine, transmission, differential) when new or remanufactured items are replaced by contractor's technicians.

### 5. AWARD

5.1. Award will be made by section to the responsive, responsible bidder whose offer results in the lowest net cost to the County of Rockland while meeting the specifications. The decision to extend or not extend the contract shall be mutually agreed upon by the County of Rockland and vendor after year one of contract.