

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Salt, Treated Rock**

Contract Period: September 18, 2020 through August 31, 2021
Extended through 8/31/23

Original Date of Issue: 08/03/22

Date of Revision: 8/3/22

S/C No: **S/C PC69183**

Catalog: **Highway and road**

Authorized Users: County Agencies

Address Inquires To:

Name: Robert Poole
Title: Purchaser I
Phone: 845-364-3808
Fax: 845-364-3809
E-mail: pooler@co.rockland.ny.us

Description

This contract is for treated rock salt.

Contract #	Vendor Number	Contractor & Address	Telephone No.
S/C PC69183	0000026568	Apalachee LLC 1423 Highland Avenue Rochester, NY 14620 Contact: Ellen Pouthier Sales@apalacheesalt.com Alt Contact for weekend/holiday and emergency ordering: Jerome Kowal Cell: 585-410-2666	585-442-4131

County of Rockland CONTRACT

Dept. of General Services

Purchasing Division
50 Sanatorium Rd
Bldg A, 6th Fl, Room 609
POMONA NY 10970
www.rcpurchasing.com

Dispatch via Print

Contract ID S/C PC69183		Page 1 of 1
Contract Dates 09/18/2020 to 08/31/2023		Currency USD
SALT, TREATED ROCK		Contract Maximum 400,000.00
Freight Terms	Buyer Email pooler@co.rockland.ny.us	
Buyer Poole,Robert	Phone 845/364-3808	Fax 845/364-3809

Supplier 0000026568
APALACHEE LLC
Ellen Pouthier
1423 HIGHLAND AVENUE
ROCHESTER NY 14620

Phone 585/442-4131

SALES@APALACHEESALT.COM

Tax Exempt? Tax Exempt ID:

Line #	Supplier Item	Item Desc	Item ID	Price	UOM
1		TREATED ROCK SALT- TYPE 1,GROUP #01800 AWARD 23212 \$84.00 per ton Plus/Minus	77545000004	1.00000	Dollar
2		FUEL SURCHARGE FOR TREATED ROCK SALT	77545000005	1.00000	Dollar

PRICES, TERMS AND CONDITIONS ARE IN ACCORDANCE WITH STATE CONTRACT S/C PC69183.

Authorized Signature

Paul J. Brennan



Contract Award Notification Update

Subject: Contracts Renewed through August 31, 2022

DATE: August 19, 2021 AWARD #: 23134, 23175 & 23212 GROUP #: 01800
AWARD DESCRIPTION: Road Salt, Treated Salt (Types 1 and 2) & Emergency Standby Road Salt (Statewide)
CONTRACT PERIOD: September 1, 2018 through August 31, 2022
CONTACT: Brandy Alden | 518-408-1140 | OGS.sm.SST_roadsalt@ogs.ny.gov
CONTRACT NO.: ALL CONTRACTOR: ALL

Please be advised that the following Contracts under OGS Awards 23134, 23175, & 23212 have been renewed through August 31, 2022:

- PC68227, PC68889, PC69182 – American Rock Salt Co LLC
PC68228, PC68890, PC69183 – Apalachee LLC
PC68229, PC68891, PC69184 – Atlantic Salt Inc
PC68230, PC68892, PC69185 – Cargill, Incorporated – Salt, Road Safety
PC69187 – Compass Minerals America Inc
PC69188 – Morton Salt Inc

OGS intends to publish revised award documents on or around September 1st, 2021 that will detail the revised contract pricing for the 2021-22 contract term. See award document Pricing for specific county and salt type pricing information.

NOTE: Contracts for Putnam County (Road Salt) and Westchester County (Road Salt and Treated Salt Type 2), and Lot IV, Emergency Standby Road Salt were rebid by OGS under Invitation for Bids 23248 and are currently under evaluation. Authorized Users with 2021-22 filed requirements in these counties/salt types may experience a minor lapse in coverage pending the completion of OGS' review and necessary approvals for those contracts.

THE FOLLOWING REVISIONS HAVE BEEN MADE TO THE CONTRACT AS PART OF THE RENEWAL AGREEMENT:

A summary table (beginning on page 2) has been included for quick reference of revisions by County/Salt Type.

Authorized Users (AU's) with delivery locations for Counties/Salt Types shown in green below are required to purchase minimum requirement obligations as noted in the "Comments" field of the table.

Specific information regarding renewal terms per Contractor can be found starting on page 7 of this document in the section titled: MINIMUM/MAXIMUM OBLIGATIONS REVISION DETAILS.

Salt Type	Award #	Contract #	County	Awarded Contractor	Comments
Road Salt	23175	PC68889	ONTARIO	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	23175	PC68892	ONTARIO	Cargill, Inc.	AU's are required to purchase minimum filed requirement
TYPE 2	23175	PC68889	ONTARIO	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
Road Salt	23134	PC68230	ORANGE	Cargill, Inc.	AU's are required to purchase minimum filed requirement
TYPE 1	23134	PC68230	ORANGE	Cargill, Inc.	AU's are required to purchase minimum filed requirement
TYPE 2	23134	PC68228	ORANGE	Apalachee, LLC	AU's are relieved of obligation to purchase minimum filed requirement
Road Salt	23175	PC68889	ORLEANS	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	23134	PC68227	ORLEANS	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 2	23175	PC68889	ORLEANS	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
Road Salt	23175	PC68892	OSWEGO	Cargill, Inc.	AU's are required to purchase minimum filed requirement
TYPE 1	NO AWARD		OSWEGO		
TYPE 2	NO AWARD		OSWEGO		
Road Salt	23134	PC68230	OTSEGO	Cargill, Inc.	AU's are required to purchase minimum filed requirement
TYPE 1	23212	PC69185	OTSEGO	Cargill, Inc.	AU's are required to purchase minimum filed requirement
TYPE 2	NO AWARD		OTSEGO		
Road Salt	23212	PC69186	PUTNAM	Champion Salt LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	NO AWARD		PUTNAM		
TYPE 2	NO AWARD		PUTNAM		
Road/Solar Salt	23212	PC69184	QUEENS	Atlantic Salt, Inc.	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	23175	PC68890	QUEENS	Apalachee, LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 2	NO AWARD		QUEENS		
Road Salt	23175	PC68890	RENSELAER	Apalachee, LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	23175	PC68890	RENSELAER	Apalachee, LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 2	NO AWARD		RENSELAER		
Road/Solar Salt	23212	PC69184	RICHMOND	Atlantic Salt, Inc.	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	23134	PC68228	RICHMOND	Apalachee, LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 2	23134	PC68229	RICHMOND	Atlantic Salt, Inc.	AU's are relieved of obligation to purchase minimum filed requirement
Road/Solar Salt	23212	PC69184	ROCKLAND	Atlantic Salt, Inc.	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	23212	PC69183	ROCKLAND	Apalachee, LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 2	23134	PC68229	ROCKLAND	Atlantic Salt, Inc.	AU's are relieved of obligation to purchase minimum filed requirement
Road Salt	23212	PC69182	SARATOGA	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	NO AWARD		SARATOGA		
TYPE 2	NO AWARD		SARATOGA		
Road Salt	23175	PC68890	SCHENECTADY	Apalachee, LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 1	23175	PC68889	SCHENECTADY	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
TYPE 2	23212	PC69188	SCHENECTADY	Morton Salt Inc	AU's are relieved of obligation to purchase minimum filed requirement