

COUNTY OF ROCKLAND  
Department of General Services  
Purchasing Division

# Contract Award Notification

Title: **Groundskeeping-Repair Parts and Supplies for Commercial Groundskeeping Equipment**

Contract Period: September 28, 2020 through September 27, 2021 W/3-1 year options  
Extended through 9/27/22 w/2-1 year options, Extended through 9/27/23 w/  
1-year option, **Extended through 9/27/24**

Original Date of Issue: September 22, 2020

Date of Revision: 8/3/2023

**BID No:** **RFB-RC-2020-078**

**Catalog:** **Facilities Maintenance**

Authorized Users: County Agencies, All Political Subdivisions

Address Inquires To:

Name: Richard Ryan  
Title: Purchaser II  
Phone: 845-364-3817  
Fax: 845-364-3809  
E-mail: ryanri@co.rockland.ny.us

**Description**

**This contract is a percent discount off of groundskeeping repair parts and supplies for commercial groundskeeping equipment**

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 20-078	0000005644	Precision Mower and Power Equipment 3 West Orchard St. Nanuet, NY 10954 Contact: Nick Presser precisionmower@optonline.net	845-624-2159  <b>FAX:</b> 845-624-2701

On your requisition, remember to add which manufacturer you are using.

COUNTY OF ROCKLAND  
 DGS – PURCHASING DEPARTMENT  
 BLDG. A, 6th FLOOR, 50 SANATORIUM ROAD  
 POMONA, NY 10970  
 TELEPHONE NO.: 845-364-3820  
 FAX NO.: 845-364-3809

LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED DOLLARS EXPENDED	PERCENT DISCOUNT FROM MANUFACTURER'S LIST	DISCOUNT PRICE	SUPPLIER
<b>SECTION I - DELIVERED</b>						
1	ARIENS	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
2	BILLY GOAT	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
3	BOB CAT	5151500003	\$1,000.00	20%	\$ 800.00	Precision Mower and Power Equipment
4	BRIGGS & STRATTON	5151500003	\$500.00	20%	\$ 400.00	Precision Mower and Power Equipment
5	ECHO	5151500003	\$500.00	20%	\$ 400.00	Precision Mower and Power Equipment
6	EXMARK	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
7	FERRIS	5151500003	\$1,500.00	20%	\$ 1,200.00	Precision Mower and Power Equipment
8	GIANT VAC	5151500003	\$500.00	20%	\$ 400.00	Precision Mower and Power Equipment
9	GREAT DANE	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
10	HOMELITE	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
11	HONDA	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
12	HUSQVARNA	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
13	KAWASAKI	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
14	KOHLER	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
15	KUBOTA	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
16	LITTLE WONDER	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
17	RANSOMES	5151500003	\$1,000.00	20%	\$ 800.00	Precision Mower and Power Equipment
18	REDMAX / KOMATSU	5151500003	\$1,000.00	20%	\$ 800.00	Precision Mower and Power Equipment
19	SHINDAIWA	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
20	SNAPPER	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
21	STIHL	5151500003	\$1,000.00	20%	\$ 800.00	Precision Mower and Power Equipment
22	TECHNIC TOOL CORP.	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
23	TORO	5151500003	\$2,000.00	20%	\$ 1,600.00	Precision Mower and Power Equipment
24	TROY BILT	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment

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LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED DOLLARS EXPENDED	PERCENT DISCOUNT FROM MANUFACTURER'S LIST	DISCOUNT PRICE	SUPPLIER
25	WALKER	5151500003	\$1,000.00	20%	\$ 800.00	Precision Mower and Power Equipment
26	WISCONSIN	5151500003	\$100.00	20%	\$ 80.00	Precision Mower and Power Equipment
	<b>Total Lines 1-26</b>				<b>\$ 9,280.00</b>	Precision Mower and Power Equipment

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LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED DOLLARS EXPENDED	PERCENT DISCOUNT FROM MANUFACTURER'S LIST	DISCOUNT PRICE	SUPPLIER
<b>SECTION II - PICKED UP</b>						
27	ARIENS	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
28	BILLY GOAT	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
29	BOB CAT	5151500002	\$1,000.00	20%	\$800.00	Precision Mower and Power Equipment
30	BRIGGS & STRATTON	5151500002	\$500.00	20%	\$400.00	Precision Mower and Power Equipment
31	ECHO	5151500002	\$500.00	20%	\$400.00	Precision Mower and Power Equipment
32	EXMARK	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
33	FERRIS	5151500002	\$1,500.00	20%	\$1,200.00	Precision Mower and Power Equipment
34	GIANT VAC	5151500002	\$500.00	20%	\$400.00	Precision Mower and Power Equipment
35	GREAT DANE	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
36	HOMELITE	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
37	HONDA	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
38	HUSQVARNA	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
39	KAWASAKI	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
40	KOHLER	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
41	KUBOTA	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
42	LITTLE WONDER	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
43	RANSOMES	5151500002	\$1,000.00	20%	\$800.00	Precision Mower and Power Equipment
44	REDMAX / KOMATSU	5151500002	\$1,000.00	20%	\$800.00	Precision Mower and Power Equipment
45	SHINDAIWA	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
46	SNAPPER	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
47	STIHL	5151500002	\$1,000.00	20%	\$800.00	Precision Mower and Power Equipment
48	TECHNIC TOOL CORP.	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
49	TORO	5151500002	\$2,000.00	20%	\$1,600.00	Precision Mower and Power Equipment
50	TROY BILT	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
51	WALKER	5151500002	\$1,000.00	20%	\$800.00	Precision Mower and Power Equipment

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LINE NO.	DESCRIPTION	ITEM NUMBER	ESTIMATED DOLLARS EXPENDED	PERCENT DISCOUNT FROM MANUFACTURER'S LIST	DISCOUNT PRICE	SUPPLIER
52	WISCONSIN	5151500002	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
					\$9,280.00	Precision Mower and Power Equipment

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52	WISCONSIN	5151500003	\$100.00	20%	\$80.00	Precision Mower and Power Equipment
					\$9,280.00	Precision Mower and Power Equipment

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**TITLE: Groundskeeping -Repairs Parts Supplies for  
 Commercial Groundskeeping Equipment**

**BID NUMBER: RFB-RC-2020-078**

## PURCHASES BY OTHER

### LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: [www.rcpurchasing.com](http://www.rcpurchasing.com)
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at [www.rcpurchasing.com](http://www.rcpurchasing.com). The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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**BID NUMBER: RFB-RC-2020-078**

## SPECIFICATIONS

### 1. SCOPE

- 1.1. The County of Rockland is looking for one or more vendors to supply repair parts and supplies for commercial grounds keeping equipment for in-house repairs performed by Rockland County facilities. New grounds keeping equipment costing \$750 or less may also be purchased at the manufacturer discounts offered in response to this solicitation.

### 2. PRICING

- 2.1. The price quoted shall be in the form of a percent discount from manufacturer's suggested retail/list price. List/Retail price shall be defined as that published in the manufacturer's latest standard printed price list, and so recognized by the trade. Bidders shall enter, in the space provided, the applicable discount which shall remain firm for the life of the contract. Bidders shall submit a current price list and/or catalog with their bid. If price list shows more than one (1) column of prices, **bidders are to clearly mark which price column is applicable**. Industry wide increases, as reflected in newly published manufacturer's price listings will be honored:
- 2.1.1. In as much as the price list in the possession of the Department of Purchasing shall be the governing copy, it shall be the responsibility of the successful bidder to ensure that the current price sheets are forwarded to the Department of Purchasing.
- 2.1.2. Under the authority of any resultant award hereto, the County of Rockland specifically reserves the right to award any such additional items as may be required for its operations.
- 2.1.3. Successful bidders shall be required to send additional copies of catalogs and/or price sheets as required within one week of notice of award.
- 2.1.4. Price increases will not be allowed, unless the Department of Purchasing is in possession of the current price sheets.

### 3. AWARDS

- 3.1. Two awards will be made under this bid.
- 3.1.1. Section One award will be for discounts on merchandise delivered FOB to County of Rockland locations.
- 3.1.2. Section Two award will be for the lowest total cost for items that are picked up.

### 4. BASIS OF AWARD – EVALUATION CRITERIA

- 4.1. Merchandise delivered: Bid will be awarded by manufacturer to the supplier offering the highest discount off the manufacturer's list price. Items are to be FOB destination. Stocked items must be delivered within 2 days ARO and non-stocked items must be delivered within 10 days ARO.
- 4.2. Merchandise picked up: Bid will be awarded as a group based on discounts from the manufacturer's list price, distance of supplier's location from the ordering center (Appendix B) and the time it takes to get to and from the supplier's location from the ordering center as follows:
- 4.2.1. Discounts: The bid award will be based on the discount off the manufacturer's list price multiplied by the Annual Estimated Dollars Expended for Picked Up Items..



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- 4.2.2. The dollars expended are estimates that reflect total dollars expended on items picked up. The dollar amounts will be used for bid evaluation purposes only. Actual dollars spent under this contract may be more or less than the amounts shown.
- 4.2.3. There are three major Rockland County Facilities which for the purposes of this bid will be identified by the following location numbers:
- 4.2.3.1. Dr. Yeager Health Center, Pomona, NY
- 4.2.3.2. New City Government Buildings, New City, NY
- 4.2.3.3. Rockland County Sewer District # 1, Orangeburg, NY
- 4.2.4. The Total Bid Price will be based on the value of discounted purchases as detailed in 4.2.1 plus the travel costs (mileage and time) to and from the three identified sites and the bidder's location (Appendix B).
- 4.2.5. The County will complete Appendix B for each bidder using Google Maps.

## 5. EQUIPMENT

- 5.1. Contractor guarantees to sell new genuine OEM parts, specially designed and manufactured for use with original equipment listed in bid proposal pages.

## 6. BRANDS/MANUFACTURERS

- 6.1. The brands / manufacturers listed below are examples, but not limited to, some of the Brands/Manufacturers currently owned by the County of Rockland.
- 6.1.1. Billy Goat, Echo, Toro, John Deere, Bobcat, Giant, Stihl, Ferris, Kubota, Briggs and Stratton, Homelite, Kawasaki, Technic Tool Corporation, RedMax, Great Dane.
- 6.1.2. The brands shown on the attached proposal pages represent a quality level known to meet the County of Rockland's requirements. Bidders shall submit offers against the identified brands.

## 7. WARRANTY

- 7.1. Contractor shall guarantee all parts to be free from defects in materials and workmanship in accordance with the manufacturer's standard warranty. Any faulty part shall be immediately replaced by the contractor without cost to the County of Rockland.

## 8. INVOICING

- 8.1. Suppliers who are awarded this bid must use current manufacturer price list less discount and date of purchase order when determining actual price of merchandise.
- 8.1.1. All invoices are to contain:
- 8.1.1.1. Purchase Order Number
- 8.1.1.2. Item description, Number and Manufacturer
- 8.1.1.3. Manufacturer's List Price
- 8.1.1.4. Discount
- 8.1.1.5. Net Price

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**9. CATALOGS/PRICE SHEETS**

- 9.1. Bidder receiving award shall supply, as requested, the following for each manufacturer awarded:
  - 9.1.1. 5 current price sheets and/or catalogs (within two weeks of request).
  - 9.1.2. 5 copies of manufacturer revised or new price sheets and/or catalog (within two weeks of receipt).

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**APPENDIX B**

**MILEAGE**

Est. Amt. of Trips	x	Miles from location	x	2 x .51/Mile	=	Mileage Cost
1.	25	x	Miles from Pomona	x	2 x .51/Mile	= _____
2.	25	x	Miles from New City	x	2 x .51/Mile	= _____
3.	10	x	Miles from Orangeburg	x	2 x .51/Mile	= _____
<b>Total Mileage Costs</b>						_____

**TIME**

Est. Amt. of Trips	x	Time from location	x 1	x	Mechanics Wage/Hour	=	Time Cost
1.	25	x	Time from New City	x 1	x \$25/hour	=	_____
2.	25	x	Time from New City	x 1	x \$25/hour	=	_____
3.	10	x	Time from Orangeburg	x 1	x \$25/hour	=	_____
<b>Total Time Costs</b>							_____

**TOTAL MILEAGE & TIME COSTS** \_\_\_\_\_