

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Liquid Magnesium Chloride**

Contract Period: October 9, 2020 through September 30, 2022

Original Date of Issue: October 9, 2020

Date of Revision:

S/C No: **S/C PC69211**

Catalog: **Highway**

Authorized Users: County Agencies

Address Inquiries To:

Name: Robert Poole
Title: Purchaser I
Phone: (845) 364-3808
Fax: (845) 364-3809
E-mail: Pooler@co.rockland.ny.us

Description

This contract is for Liquid Magnesium Chloride.

Contract #	Vendor Number	Contractor & Address	Telephone No.
S/C PC69211	0000021630	Innovative Municipal Products d/b/a Innovative Surface Solutions 454 River Road Glenmont, NY 12077 Contact: Kaitlyn Steinhorst orders@innovativecompany.com	800-257-5808 Emergency contact: 518-491-6621

County of Rockland CONTRACT

Dept. of General Services

Purchasing Division
50 Sanatorium Rd
Bldg A, 6th Fl
POMONA NY 10970
www.rcpurchasing.com

Dispatch via Print

Contract ID S/C PC69211		Page 1 of 1
Contract Dates 10/09/2020 to 09/30/2022		Currency USD
LIQUID MAGNESIUM CHLORIDE		Contract Maximum 99,000.00
Freight Terms FOB Destination	Buyer Email pooler@co.rockland.ny.us	
Buyer Poole,Robert	Phone 845/364-3808	Fax 845/364-3809

Supplier 0000021630
Innovative Municipal Products Inc
454 River Road
Glenmont NY 12077

Phone 518/729-5181
Fax 518/729-5181
orders@innovativecompany.com

Tax Exempt? Y Tax Exempt ID: 13-6007344

Line #	Supplier Item	Item Desc	Item ID	Price	UOM
1		Liquid Magnesium Chloride with Corrosion Inhibitor. 4000 gallon . Product Meltdown 26% with AP	19246000001	0.91000	Gallon
2		SPLIT SHIPMENT CHARGE	19246000002	100.00000	Each
3		FUEL SURCHARGE	19246000003	1.00000	Dollar

PRICES, TERMS AND CONDITIONS ARE IN ACCORDANCE WITH STATE CONTRACT PC69211 GROUP 32100 AWARD 23214

Authorized Signature

Paul J. Brennan



Contract Award Notification

Title	: Group 32100 – Snow & Ice Control Agents (Statewide) Classification Code(s): 12
Award Number	: <u>23214</u> (Replaces Award #23131)
Contract Period	: October 9, 2020 to September 30, 2022
Bid Opening Date	: August 27, 2020
Date of Issue	: October 13, 2020
Specification Reference	: As Incorporated In The Invitation for Bids
Contractor Information	: Appears starting on Page 4 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Brandy Alden Title : Contract Management Specialist 2 Phone : 518-408-1140 E-mail : Brandy.Alden@ogs.ny.gov	Procurement Services Customer Services Phone : 518-474-6717 E-mail : customer.services@ogs.ny.gov

**Procurement Services values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

<p>Snow & Ice Control Agents to be provided to various locations throughout the State for all Authorized Users eligible to purchase through this statewide contract includes the following:</p> <ul style="list-style-type: none"> • Liquid Calcium Chloride corrosion inhibited • Liquid Calcium Chloride with Organic Based Performance Enhancer (OBPE) • Liquid Magnesium Chloride corrosion inhibited • Liquid Magnesium Chloride with OBPE • Treated Salt in bulk (Types 1 & 2) • Calcium Chloride (to be offered in 50 lb. bags of flake or pellet form) <ul style="list-style-type: none"> ▪ Flake Type S Grade 1 Class A ▪ Flake Type S Class A ▪ Pellet Type S Grade 2 Class B • Solar Salt for brine making (in bulk or totes) <p>This contract contains MWBE participation goals of 5% MBE and 5% WBE for all Lots, and contains SDVOB participation goals of 0%.</p>

Contract #	Contractor Name & Address	Contract Admin	Fed ID#/ NYS Vendor ID#
PC69211	Innovative Municipal Products (US), Inc D/B/A Innovative Surface Solutions 454 River Road Glenmont, NY 12077	Phone #: 800-387-5777 Ext 110 Contact: Syed Ali Title: Bid Manager/Sr. Analyst E-mail: bids@innovativecompany.com	51-0375765 1000009401
<i>Contractor <u>does not</u> accept NYS Procurement Card</i>			
Hours (M-F): 7:00AM-5:00PM EST - Winter: 4:00AM-6:00PM EST Saturday: 6:00AM-12:00PM EST			
<u>Contact for NYS Contract Orders:</u>		<u>Contact for Emergency (after hours/weekend/holidays):</u>	
Toll-Free #: 800-257-5808 Phone #: 518-729-4319 Contact: Kaitlyn Steinhorst Title: Customer Service Representative E-mail: orders@innovativecompany.com	Toll-Free #: 800-257-5808 Phone #: 518-491-6621 Contact: Donald Cornell Title: Logistics Manager E-mail: dcornell@innovativecompany.com		

Contract #	Contractor Name & Address	Contract Admin	Fed ID#/ NYS Vendor ID#
PC69212	Morton Salt, Inc 444 West Lake Street, Suite 3000 Chicago, IL 60606	Phone #: 312-807-2384 Contact: Na-Tia Douglas Title: Senior Bid Analyst E-mail: ndouglas@mortonsalt.com	27-3146174 1100010394
<i>Contractor accepts NYS Procurement Card for orders up to \$50,000</i>			
Hours (M-F): 7:00AM-4:00PM CST			
<u>Contact for NYS Contract Orders:</u>		<u>Contact for Emergency (after hours/weekend/holidays):</u>	
Toll-Free #: 855-665-4540 Contact: Customer Service Title: Customer Service E-mail: buyroadsalt@mortonsalt.com	Toll-Free #: 855-665-4540 Phone #: 630-861-2722 / 630-805-3169 Contact: Michelle Staunton Title: Customer Supply Manger-Bulk Deicing E-mail: mstaunton@mortonsalt.com		

SECTION 2: CONTRACT ADMINISTRATION

The Contractor shall provide a sufficient number of Customer Service employees who are knowledgeable and responsive to Authorized User needs and who can effectively service the Contract. Contractor shall also provide an Emergency Contact in the event of an emergency occurring after business hours or on weekend/holidays.

Contractor shall provide a dedicated Contract Administrator to support the updating and management of the Contract on a timely basis. **Contractor must notify OGS within five Business Days if it’s Contract Administrator, Emergency Contact, or Customer Service employees change, and provide an interim contact person until the position is filled.** Changes shall be submitted electronically via e-mail to the OGS Contract Management Specialist.

SECTION 3: SPECIFICATIONS

See Attachment - *Snow & Ice Control Agents Specifications* for general and detailed specifications and Lot structuring for the following products included in this award:

- Liquid Calcium Chloride corrosion inhibited
- Liquid Calcium Chloride with Organic Based Performance Enhancer (OBPE)
- Liquid Magnesium Chloride corrosion inhibited
- Liquid Magnesium Chloride with OBPE
- Treated Salt in bulk (Types 1 & 2)
- Calcium Chloride (to be offered in 50 lb. bags in flake or pellet form) as:
 - Flake Type S Grade 1 Class A
 - Flake Type S Class A
 - Pellet Type S Grade 2 Class B
- Solar Salt for brine making (bulk or 1-ton totes)

3.1 Region Chart

Regions for Lots I – IV, VII – IX are grouped by Counties as indicated below:

Region 1	Region 2	Region 3	Region 4	Region 5	Region 6
Albany Essex Greene Rensselaer Saratoga Schenectady Warren Washington	Fulton Hamilton Herkimer Madison Montgomery Oneida	Cayuga Cortland Onondaga Oswego Seneca Tompkins	Genesee Livingston Monroe Ontario Orleans Wayne Wyoming	Cattaraugus Chautauqua Erie Niagara	Allegany Chemung Schuyler Steuben Yates

Region 7	Region 8	Region 9	Region 10	Region 11
Clinton Franklin Jefferson Lewis St. Lawrence	Columbia Dutchess Orange Putnam Rockland Ulster Westchester	Broome Chenango Delaware Otsego Schoharie Sullivan Tioga	Nassau Suffolk	Bronx Kings Queens New York Richmond