

**REVISED**  
**COUNTY OF ROCKLAND**  
Department of General Services  
**Purchasing Division**

# Contract Award Notification

**Title:** Training-Health & Safety Training

**Contract Period:** September 4, 2020 through September 3, 2021 w/4-1 year options  
Extended through 9/3/22 w/ 3 1-year options  
Extended through 9/3/23 w/ 2 1-year options  
**Extended through 9/3/24 w/ 1-year option**

**Original Date of Issue:** November 13, 2020

**Date of Revision:** 2/14/2023

**RFP No:** RFP-RC-2019-028

**Catalog:** Consulting Services

**Authorized Users:** County Agencies

Address Inquires To:

**Name:** Michele Phillips  
**Title:** Purchaser I  
**Phone:** 845-364-2984  
**Fax:** 845-364-3809  
**E-mail:** phillipm@co.rockland.ny.us

**Description**

This contract is for Health and Safety Training

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFP 19-028-A	0000027602	RSC Insurance Brokerage Inc Pro Safety Services LLC 20 Cedar Street New Rochelle, NY 10801 Contact: John McCarthy jmccarthy@prosafetyllc.com	914-654-4870  FAX: 914-654-4873

# County of Rockland CONTRACT

## Dept. of General Services

Purchasing Division  
50 Sanatorium Rd  
Bldg A, 6th Fl, Room 609  
POMONA NY 10970  
www.rcpurchasing.com

**Dispatch via Print**

<b>Contract ID</b> RFP 19-028-A		Page 1 of 1
<b>Contract Dates</b> 09/04/2022 to 09/03/2024		<b>Currency</b> USD
TRAINING-HEALTH & SAFETY		<b>Contract Maximum</b> 75,000.00
<b>Freight Terms</b>	<b>Buyer Email</b> phillipm@co.rockland.ny.us	
<b>Buyer</b> PHILLIPS, MICHELE	<b>Phone</b> 845/364-2984	<b>Fax</b> 845/364-3809

**Supplier** 0000027602  
RSC Insurance Brokerage Inc.  
John McCarthy  
Pro Safety Services  
20 Cedar Street, Suite 103  
New Rochelle NY 10801

Phone 914/654-4870

jmccarthy@prosafetyllc.com

Tax Exempt? Tax Exempt ID:

Line #	Supplier Item	Item Desc	Item ID	Price	UOM
1		Training-Health & Safety-William T. Helmstadt-Program Manager Per RFP specifications	99077000001	110.00000	Hour
2		Training-Health & Safety-John J McCarthy Program Director per RFP specifications	99077000002	100.00000	Hour
3		Training-Health & Safety-Asst Program Manager-Luke Curry Per RFP Specifications	99077000003	100.00000	Hour
4		Training-Health & Safety-Jaya Bharath Madithati, Trainer Per RFP Specifications	99077000009	100.00000	Hour
5		Training-Health & Safety-Timothy McCarthy-Trainer Per RFP specifications	99077000004	95.00000	Hour
6		Training-Health & Safety-Anthony Raucci- Program Mgr Per RFP Specifications	99077000005	75.00000	Hour
7		Training-Health & Safety-Caitlin Statler-Administration Per RFP Specifications	99077000006	75.00000	Hour
8		Training-Health & Safety-Full Day Training Rate Per RFP Specifications	99077000007	800.00000	Day
9		Training-Health & Safety-Half Day Training Rate Per RFP Specifications	99077000008	400.00000	Half Day

TERMS AND CONDITIONS OF RFB-RC-19-028-A INCORPORATED HEREIN BY REFERENCE.

**Authorized Signature**

*Paul J. Brennan*

Edwin J. Day, County Executive

**TITLE: TRAINING - HEALTH AND SAFETY**

**RFP NUMBER:**  
RFP-RC-2019-028

**COST PROPOSAL**

**DETAILED COSTS**

SKILLSET / TITLE	RATE
WILLIAM HELMSTADT, CSP PROGRAM MANAGER	HOURLY RATE: <u>110</u> 1/2 DAY RATE: <u>440</u> FULL DATE RATE: <u>880</u>
JOHN MCCARTHY, CSHM PROGRAM DIRECTOR	HOURLY RATE: <u>100</u> 1/2 DAY RATE: <u>400</u> FULL DATE RATE: <u>800</u>
LUKE CURRY, CSP ASST. PROGRAM MANAGER	HOURLY RATE: <u>100</u> 1/2 DAY RATE: <u>400</u> FULL DATE RATE: <u>800</u>
Bharath Meddihetti, CSP TRAINER	HOURLY RATE: <u>100</u> 1/2 DAY RATE: <u>400</u> FULL DATE RATE: <u>800</u>
Timothy McCarthy, SSM TRAINER	HOURLY RATE: <u>95</u> 1/2 DAY RATE: <u>380</u> FULL DATE RATE: <u>760</u>
ANTHONY RAVECI, CSP PROGRAM MANAGER	HOURLY RATE: <u>75</u> 1/2 DAY RATE: <u>300</u> FULL DATE RATE: <u>600</u>
Carlin Statler ADMINISTRATION	HOURLY RATE: <u>75</u> 1/2 DAY RATE: <u>300</u> FULL DATE RATE: <u>600</u>
TRAINING	HOURLY RATE: <u>100</u> 1/2 DAY RATE: <u>400</u> FULL DATE RATE: <u>800</u>



Edwin J. Day, County Executive

**TITLE: TRAINING – HEALTH AND SAFETY**

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### STATEMENT OF OBJECTIVES

The County of Rockland has issued this Request for Proposal to establish a fixed price contract to facilitate Health and Safety training on a regular/ periodic basis to County Employees on an as needed basis.

As the needs arise for Health and Safety training, an Authorized County Representative shall solicit project specific; technical, man-hour and project cost proposal based on the rates provided in the initial proposal response and project schedule for the specialty required. A contract will be issued on the basis of the authorized County Representative's evaluation of the technical and man-hour proposal.

In general there are monthly meetings and classes are held as needed. There is no set schedule. The Chair of the Health and Safety Committee determine when a class is needed. The average class may include 15- 20 students per class.

Typical project assignments may include, but is not limited to, the following:

1. The Consultant will develop, provide / facilitate Health and Safety training on a regular/ periodic basis to County Employees, as mandated by OSHA, PESH and other State, Federal Laws and as identified by the County. The development of such training shall be based upon guidance from the Office of the County Executive, Department of Personnel, or other authorized County Representative and the Office of the County Attorney. The Consultant shall, if requested, develop an appropriate survey instrument and complete an evaluation of the effectiveness of the training. These training programs will also be developed and implemented on an as-needed basis and may include but is not limited to:
  - Right-to-Know / Hazard Communication
  - Training sessions to review DOSH standards and brief Management on new and/or developing standards.
  - Hearing Conservation
  - Lockout / Tagout
  - Respiratory Protection
  - Confined Space Entry
  - Forklift / Powered Vehicle
  - Emergency Response / Evacuation / Life Safety
  - Safe Operation of Cranes / Hoists
  - Traffic Safety / Barricading
  - Hazwoper
  - Trenching and Excavating
  - Bloodborne Pathogens for Healthcare Professionals
  - Bloodborne Pathogens for Non-Healthcare Professionals
  - At Risk Behavior
  - Electrical Safety
  - Personal Protective Equipment
  - Gas detector Training
  - Asbestos Management / Abatement
  - Defensive Driving & Professional Truck Drivers DDC



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- And others as identified
- Periodic Health & Safety Committee Meetings