

COUNTY OF ROCKLAND  
Department of General Services  
Purchasing Division

# Contract Award Notification

Title: **RADIO EQUIPMENT/EMERGENCY VEHICLE ACCESSORIES-  
MAINT, REPAIR & INSTALLATION**

Contract Period: January 1, 2021, through December 31, 2021, w/3-1 year options  
Extended through December 31, 2022, w/ 2-1 year options  
Extended through December 31, 2023, w/ one-year option  
**Extended through December 31, 2024**

Original Date of Issue: January 7, 2021

Date of Revision: October 25, 2023

**BID No:** RFB-RC-2020-110

**Catalog:** **Communications**

Authorized Users: various locations, all political subdivisions

Address Inquires To:

Name: Richard Ryan  
Title: Purchaser II  
Phone: (845) 364-3817  
Fax: (845) 364-3809  
E-mail: ryanri@co.rockland.ny.us

**Description**

**This contract is to provide maintenance, repairs, and installation services for radio equipment/Emergency Vehicles.**

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 20-110	0000021003	East Coast Emergency Lighting 200 Meco Drive Millstown Township, NJ 08535 Contact: Dawn Bazzurro <a href="mailto:dawnb@ecelighting.com">dawnb@ecelighting.com</a>	732-940-2211  FAX: 609-490-9801
BID 20-110-A	0000005745	Goosetown Enterprises 58 North Harrison Avenue Congers, NY 10920 Contact: David Gottlieb <a href="mailto:davidg@goosetown.com">davidg@goosetown.com</a>	(845) 268-7500 Ext. 112  FAX: (845) 268-5345

Please note: as per §3.1 of specifications there shall be no equipment purchases made against this bid.

COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809								<b>REVISED PRICING</b> <b>01/01/2023</b>	
LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	Vendor	UNIT PRICE	EXTENDED PRICE
<b>SECTION ONE-RADIO EQUIPMENT-REPAIR /INSTALL</b>									
1	Cost of Installation of Radio (Including customer supplied antenna) Dash Mount	96246120001	10	EACH	\$ 290.00	\$ 2,900.00	Goosetown	\$ 308.00	\$ 3,080.00
2	Cost of Installation of Radio (Including customer supplied antenna) Trunk Mount	96246120002	20	EACH	\$ 435.00	\$ 8,700.00	Goosetown	\$ 462.00	\$ 9,240.00
3	Cost of Installation of Console	96246120005	2	EACH	\$ 145.00	\$ 290.00	Goosetown	\$ 154.00	\$ 308.00
4	Installation of Tablet or Laptop computer with mount and external modem with customer supplied external antenna	96246120021	2	EACH	\$ 435.00	\$ 870.00	Goosetown	\$ 462.00	\$ 924.00
5	Installation of Tablet or Laptop computer with mount and internal modem	96246120022	2	EACH	\$ 290.00	\$ 580.00	Goosetown	\$ 308.00	\$ 616.00
6	Cost of Installation of Portable Radios, Charges or Hand Light Charges	96246120020	3	EACH	\$ 145.00	\$ 435.00	Goosetown	\$ 154.00	\$ 462.00
7	Cost of Removing Radio (Including Antenna) Dash Mount	96246120009	2	EACH	\$ 145.00	\$ 290.00	Goosetown	\$ 154.00	\$ 308.00
8	Cost of Removing Radio (Including Antenna) Trunk Mount	96246120010	10	EACH	\$ 217.50	\$ 2,175.00	Goosetown	\$ 231.00	\$ 2,310.00
9	Cost of Removing Console	96246120013	1	EACH	\$ 72.50	\$ 72.50	Goosetown	\$ 77.00	\$ 77.00
10	Cost of Removal of Portable Radios, Charges or Hand Held Light Charges	96246120026	2	EACH	\$ 72.50	\$ 145.00	Goosetown	\$ 77.00	\$ 154.00
11	Cost to Remove Tablet or Laptop computer with mount and external modem with customer supplied external antenna	96246120035	1	EACH	\$ 145.00	\$ 145.00	Goosetown	\$ 154.00	\$ 154.00
12	Standard Lowband Antenna Kit to include rugged base with spring, antenna cable with NMO mount and appropriate connector. Motorola RAB4014, 4013 or 4012 with Tescosco 38774 (base) and 19366 (mini-UHF) or 13837 (PL-259) and fuse tap 469004	72512200001	2	UNIT	\$ 110.00	\$ 220.00	Goosetown	\$ 117.00	\$ 234.00

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LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	Vendor	UNIT PRICE	EXTENDED PRICE
13	Standard VHF Spring loaded ¼ wave antenna including antenna cable with NMO mount and appropriate connector. Childs QS-150 with Tesco 38774 (base) and 19366 (min-UHF) or 13837 (PL-259) and fuse tap 469004	72512200002	2	UNIT	\$ 95.00	\$ 190.00	Goosetown	\$ 101.00	\$ 202.00
14	Standard UHF ¼ wave UHF antenna including antenna cable with NMO mount and appropriate connector. Maxrad 85825 with Tesco 38774 (base) and 19366 (mini-UHF) or 13837 (PL-259) and fuse tap 4690004	72512200003	15	UNIT	\$ 110.00	\$ 1,650.00	Goosetown	\$ 117.00	\$ 1,755.00
15	Standard 12 vdc power distribution kit required with each Lightbar installation including 80 or 100 amp manual reset circuit breaker with 12 vdc solenoid, power spike, fuses, fuse panels 46061 and fuse taps 4690004	72512200004	6	UNIT	\$ 135.00	\$ 810.00	Goosetown	\$ 143.40	\$ 860.40
16	Flat rate AXU4100, AXV5100, BC130, BPR40, CLP1010, CLP1040, CLP1060, CLS1110, CLS1410, CP100, CP110, MINITOR VI, MW810 KEYBOARD, RDM2020, RDM2080, RDU2020, RDU2080D, RDU4100, RDU4160D, RDV2020, RDV2080D, RDV5100, RMM2050, RMU2040, RMU2080, RMU2080D, RMV2080, RPU2160, RW10, SPIRIT PRO, SPIRIT PRO+, VL50	93657000020	1	FLAT RATE REPAIR CHARGE	\$ 130.00	\$ 130.00	Goosetown	\$ 138.00	\$ 138.00
17	Flat Rate BC120, CP185, CP200D, DTR410, DTR550, DTR610, DTR650, DTR700, DTR720, EM200, EP400, EP450, PM400, PRO2150 / SPIRIT HP, SL300	93657000021	5	FLAT RATE REPAIR CHARGE	\$ 210.00	\$ 1,050.00	Goosetown	\$ 223.00	\$ 1,115.00
18	Flat Rate CM200D, CM300D, XPR2500, XPR3300, XPR3500, XPR5350, XPR5380, XPR5550, XPR7350, XPR7550	93657000022	5	FLAT RATE REPAIR CHARGE	\$ 310.00	\$ 1,550.00	Goosetown	\$ 329.22	\$ 1,646.10

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LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	Vendor	UNIT PRICE	EXTENDED PRICE
19	Flat Rate CDM 750, CDM1250, CONTROL HEADS (O3, O5), HT1250, HT1250LS+, HT1550, HT1550XLS, HT750, PR860, PRO1550, PRO7100, SL7550	93657000023	3	FLAT RATE REPAIR CHARGE	\$ 340.00	\$ 1,020.00	Goosetown	\$ 361.00	\$ 1,083.00
20	APX1000, APX1500, APX2500, APX3000, APX4000, APX4500, VML700, VML750 HC700 (WITHOUT ABUSE), MT1500, PR1500, R765	93657000024	1	FLAT RATE REPAIR CHARGE	\$ 470.00	\$ 470.00	Goosetown	\$ 499.00	\$ 499.00
21	Flat rate CDR500, CDR700, HC700 (WITH ABUSE), CONTROL HEADS (O2, O7, O9), PM1200, PM1500*, SL3500E, XPR8380, XPR8400	93657000025	1	FLAT RATE REPAIR CHARGE	\$ 510.00	\$ 510.00	Goosetown	\$ 541.62	\$ 541.62
22	Flat Rate APX6000, APX6000XE, APX6500, APX7000, APX7000XE, APX7500, APX7500 CONSOLETTTE, APX8000, APX8500 MW810 DISPLAY	93657000026	1	FLAT RATE REPAIR CHARGE	\$ 560.00	\$ 560.00	Goosetown	\$ 594.72	\$ 594.72
23	Flat Rate XPR4300, XPR4350, XPR4380, XPR4500, XPR4550, XPR4580, XPR6100, XPR6300, XPR6350, XPR6380, XPR6500, XPR6550, XPR6580	93657000027	1	FLAT RATE REPAIR CHARGE	\$ 600.00	\$ 600.00	Goosetown	\$ 637.20	\$ 637.20
24	PREVENTATIVE MAINTENANCE - NON-RUGGEDIZED/NON FM	93657000028	1	FLAT RATE REPAIR CHARGE	\$ 70.00	\$ 70.00	Goosetown	\$ 74.34	\$ 74.34
25	PREVENTATIVE MAINTENANCE - RUGGEDIZED/ FM	93657000029	1	FLAT RATE REPAIR CHARGE	\$ 120.00	\$ 120.00	Goosetown	\$ 127.44	\$ 127.44
26	ENGRAVING 1 - 5 UNITS (Price Per Unit)	93657000030	1	FLAT RATE ENGRAVING CHARGE	\$ 45.00	\$ 45.00	Goosetown	\$ 47.79	\$ 47.79
27	ENGRAVING 6-25 UNITS (Price Per Unit)	93657000031	1	FLAT RATE ENGRAVING CHARGE	\$ 40.00	\$ 40.00	Goosetown	\$ 42.48	\$ 42.48
28	ENGRAVING 26-100 UNITS (Price Per Unit)	93657000032	1	FLAT RATE ENGRAVING CHARGE	\$ 30.00	\$ 30.00	Goosetown	\$ 31.86	\$ 31.86
29	ENGRAVING 101+ (Price Per Unit)	93657000033	1	FLAT RATE ENGRAVING CHARGE	\$ 25.00	\$ 25.00	Goosetown	\$ 26.55	\$ 26.55

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LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	Vendor	UNIT PRICE	EXTENDED PRICE
30	Flat rate Vertex Analogue (VX Series)	93657000034	1	FLAT RATE REPAIR CHARGE	\$ 110.00	\$ 110.00	Goosetown	\$ 116.82	\$ 116.82
31	Flat Rate Vertex Digital (EVX Series)	93657000035	1	FLAT RATE REPAIR CHARGE	\$ 140.00	\$ 140.00	Goosetown	\$ 148.68	\$ 148.68
32	Flat Rate Analogue Repeater (VXR Series)	93657000036	1	FLAT RATE REPAIR CHARGE	\$ 275.00	\$ 275.00	Goosetown	\$ 292.00	\$ 292.00
33	Flat Rate Digital Repeater (EVX Series)	93657000037	1	FLAT RATE REPAIR CHARGE	\$ 275.00	\$ 275.00	Goosetown	\$ 292.00	\$ 292.00
34	Flate Rate PM1500 (Part #:PHUD4025K)	93657000038	1	FLAT RATE REPAIR CHARGE	\$ 510.00	\$ 510.00	Goosetown	\$ 541.62	\$ 541.62
35	Flate Rate TK-90 Series	93657000039	1	FLAT RATE REPAIR CHARGE	\$ 560.00	\$ 560.00	Goosetown	\$ 594.72	\$ 594.72
36	Flat Rtae NX Series Mobile e	93657000040	1	FLAT RATE REPAIR CHARGE	\$ 475.00	\$ 475.00	Goosetown	\$ 504.45	\$ 504.45
37	Flat rate NX Series Portable Flat Rate	93657000041	1	FLAT RATE REPAIR CHARGE	\$ 475.00	\$ 475.00	Goosetown	\$ 504.45	\$ 504.45
38	Labor for all repairs using a licensed technician for radio equipment 8:00 AM - 4:00 PM M-F	93657000001	120	HOURS	\$ 145.00	\$ 17,400.00	Goosetown	\$ 154.00	\$ 18,480.00
39	Labor for all repairs using a licensed technician for radio equipment nights, weekends, and holidays	93657000002	10	HOURS	\$ 217.50	\$ 2,175.00	Goosetown	\$ 231.00	\$ 2,310.00
40	Labor to facilitate depot/factory out of warranty repair. Includes inbound/outbound shipping, bench check and programming	93657000004	10	HOURS	\$ 145.00	\$ 1,450.00	Goosetown	\$ 154.00	\$ 1,540.00
41	Percent Mark-Up from vendor's invoice for any parts and materials required in conjunction with repairs other than base bid. <b>NOT TO EXCEED 20%</b> Percent Mark-up shall be entered as a whole number EX: 20% =0.20	93657250001	ESTIMATED MATERIAL DOLLARS \$15,000	PERCENT MARK-UP 20% MAX	20%	\$ 18,000.00	Goosetown		\$ 18,000.00

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LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	Vendor	UNIT PRICE	EXTENDED PRICE
<b>FOR ITEMS 42 &amp; 43 THE DISCOUNTED PRICE FROM THE ESTIMATED AMOUNTS SHALL BE PLACED IN THE EXTENDED PRICE COLUMN</b>									
42	Percent Discount from Motorola's nationally recognized Price List Percent Discount shall be entered as a whole number EX: 10% = 0.10	93657250002	ESTIMATED MATERIAL DOLLARS \$2,000	PERCENT DISCOUNT	25%	\$ 1,500.00	Goosetown		\$ 1,500.00
43	Percent Discount from Kenwood's nationally recognized Price List Percent Discount shall be entered as a whole number EX: 10% = 0.10	93657250003	ESTIMATED MATERIAL DOLLARS \$1000	PERCENT DISCOUNT	25%	\$ 750.00	Goosetown		\$ 1,500.00
	TOTAL EXTENDED PRICE FOR SECTION ONE			TOTAL		\$ 69,787.50	Goosetown		\$ 73,614.24
	SECTION TWO-VEHICLE ACCESSORIES								
44	Cost of Installation of Roof Rack: (Including Light bar, siren, speaker, switch box)	96246120003	6	EACH	\$ 650.00	\$ 3,900.00	East Coast		
45	Cost of Installation of Siren and Siren Speaker	96246120004	10	EACH	\$ 220.00	\$ 2,200.00	East Coast		
46	Cost of Installation of Grill Lights (Halogen or LED)	96246120006	50	EACH	\$ 75.00	\$ 3,750.00	East Coast		
47	Cost of Installation of Wig-Wags or Halogen Inserts	96246120007	1	EACH	\$ 50.00	\$ 50.00	East Coast		
48	Cost of Installation of 4 LED Hide-Away or 4 port strobe with 4 customer supplied strobes or LED.	96246120017	25	EACH	\$ 300.00	\$ 7,500.00	East Coast		
49	Cost of Installation of shotgun/rifle mounts with momentary switch	96246120029	2	EACH	\$ 65.00	\$ 130.00	East Coast		
50	Cost of Installation of 8 LED Hide-Away or 8 port strobe with 8 customer supplied strobes or LED.	96246120018	2	EACH	\$ 330.00	\$ 660.00	East Coast		
51	Cost of Installation of Tracs ticketing equipment which includes printers and printer mounts	96246120030	2	EACH	\$ 45.00	\$ 90.00	East Coast		
52	Cost of Installation of mirror strobes or LED's	96246120019	2	EACH	\$ 150.00	\$ 300.00	East Coast		
53	Cost of Installation of cage partition - Sedan, Van or SUV	96246120031	2	EACH	\$ 275.00	\$ 550.00	East Coast		

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LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	Vendor	UNIT PRICE	EXTENDED PRICE
54	Cost of Removing Roof Rack: (Including Light bar, siren, speaker, switch box)	96246120011	2	EACH	\$ 150.00	\$ 300.00	East Coast		
55	Cost of Removing Siren and Siren Speaker	96246120012	1	EACH	\$ 75.00	\$ 75.00	East Coast		
56	Cost of Removing Grill Lights (Halogen or LED)	96246120014	2	EACH	\$ 45.00	\$ 90.00	East Coast		
57	Cost of Removing Wig-Wags or Halogen Inserts	96246120015	2	EACH	\$ 45.00	\$ 90.00	East Coast		
58	Cost of Removal of 4 LED Hide-Away or 4 port strobe.	96246120023	5	EACH	\$ 100.00	\$ 500.00	East Coast		
59	Cost of Removal of shotgun/rifle mounts with momentary switch	96246120032	2	EACH	\$ 45.00	\$ 90.00	East Coast		
60	Cost of Removal of eight 8 LED Hide-Away or 8 port strobe.	96246120024	2	EACH	\$ 90.00	\$ 180.00	East Coast		
61	Cost of Removal of Tracs ticketing equipment which includes printers and printer mounts	96246120033	1	EACH	\$ 40.00	\$ 40.00	East Coast		
62	Cost of Removal of Mirror Strobes or LED's	96246120025	2	EACH	\$ 40.00	\$ 80.00	East Coast		
63	Cost of Removal of cage partition - Sedan , Van or SUV	96246120034	1	EACH	\$ 90.00	\$ 90.00	East Coast		
64	Labor for all repairs using a licensed technician for vehicle warning lights and emergency accessories 8:00 AM - 4:00 PM M-F	93657000010	72	HOURS	\$ 70.00	\$ 5,040.00	East Coast		
65	Labor for all repairs using a licensed technician for vehicle warning lights and emergency accessories weekends, and holidays	93657000011	1	HOURS	\$ 75.00	\$ 75.00	East Coast		
	<b>TOTAL EXTENDED PRICE FOR SECTION TWO</b>			TOTAL		<b>\$ 25,780.00</b>	East Coast		
<b>SECTION THREE-VEHICLE SPECIALTY CABINETS</b>									
66	Cabinet, Vehicle, Specialty, Percent Discount from Manufacturers National Price List, Pugs or Approved Equal Percent Discount shall be entered as a whole number EX: 10% = 0.10	93657250004	ESTIMATED MATERIAL DOLLARS \$10,000	PERCENT DISCOUNT	10%	\$ 9,000.00	East Coast		

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LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	Vendor	UNIT PRICE	EXTENDED PRICE
67	Labor to install the above	93657000018	5	HOUR	\$ 80.00	\$ 400.00	East Coast		
	<b>TOTAL EXTENDED PRICE FOR SECTION THREE-VEHICLE SPECIALTY CABINETS</b>			TOTAL		<b>\$ 9,400.00</b>	East Coast		
<b>SECTION FOUR - PERCENT DISCOUNT LABOR</b>									
68	Cabinet, Vehicle, Specialty, Percent Discount from Manufacturers National Price List, Rockland Custom Cabinets or Approved Equal Percent Discount shall be entered as a whole number EX: 10% = 0.10	93657250005	ESTIMATED MATERIAL DOLLARS \$10,000	PERCENT DISCOUNT	22%	\$ 7,800.00	East Coast		
69	Labor to install the above	93657000019	5	HOUR	\$ 75.00	\$ 375.00	East Coast		
	<b>TOTAL EXTENDED PRICE FOR SECTION FOUR-VEHICLE SPECIALTY CABINETS</b>			TOTAL		<b>\$ 8,175.00</b>	East Coast		



**COUNTY OF ROCKLAND - DGS-PURCHASING**  
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970  
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: Radio Equipment/Emergency Vehicle,  
 Maintenance, Repair and Install**

**RFB -RC-2020-110**

## PURCHASES BY OTHER

### LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: [www.rcpurchasing.com](http://www.rcpurchasing.com)
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at [www.rcpurchasing.com](http://www.rcpurchasing.com). The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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**TITLE: Radio Equipment/Emergency Vehicle,  
 Maintenance, Repair and Install**

**RFB -RC-2020-110**

## **SPECIFICATIONS**

### **1. SCOPE**

- 1.1. The successful Contractor's is to provide service, repairs, removal and installation services for radio equipment/vehicle warning lights and emergency vehicle accessories owned and operated by the County of Rockland or other political subdivisions.
- 1.2. This bid is for on and off-site service, repair and installation & removal of radio and related equipment, on an as needed basis, County-owned mobile and portable communications and other related equipment to operate at optimum efficiency unless otherwise specified. It includes installation and removal of various equipment in County-owned vehicles to include but not limited to: computer equipment (to include VRM, front seat mount, and any specialized cables), mobile communications equipment, light bars, sirens exterior speakers, plastic rear seating, vehicular repeaters, security screens, shotgun racks and other associated equipment.
- 1.3. The service consists of removing the equipment from vehicles being removed from service and re-installing said equipment in new vehicles being placed into service. In addition, the Contractor may be required to install new or used equipment in additional units if and when additional units are put into service. It includes the furnishing of all labor, parts, tools, equipment, transportation and incidental services or material for onsite service. All parts used in the performance of the services shall be new genuine factory replacement parts and meet OEM specifications.
- 1.4. Vehicles must be housed in a secure garage if maintenance, repair or install will take more than one day to complete maintenance, repair or installation. **County reserves the right to inspect vendor facilities.**

### **2. RESPONSE TIME**

- 2.1. The successful bidder agrees to provide service response within:
  - 2.1.1. Four hours for the Rockland County Sheriff's Department and the Office of Emergency Services for emergency repairs. 24 hours for all other services.
  - 2.1.2. 24 hours for all other Rockland County Departments.
  - 2.1.3. Bidder must have a 24- hour, seven day-a-week service number to receive requests.

### **3. EQUIPMENT PURCHASES**

- 3.1. There is to be no equipment purchases made against this bid. Only parts and accessories needed to install or make current equipment operational is authorized for section 1.
- 3.2. Purchase of equipment for section 2 is not authorized on this bid. Only parts and accessories needed to install or make equipment operational is authorized for section 2.
- 3.3. Purchase and installation of custom cabinets for Sections 3 and 4 are authorized on this bid.

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**TITLE: Radio Equipment/Emergency Vehicle,  
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#### 4. PAYMENT

- 4.1. The successful bidder will only be paid for each job authorized by the County of Rockland upon submission of properly executed invoices.
- 4.2. Invoices are to be submitted according to the requirements indicated below:
- 4.2.1. Labor Charges – Invoices must list specifically the number of man-hours worked. Repair Invoices submitted to the County of Rockland for payment must be accompanied by a detailed Work Order signed by an authorized County of Rockland Department Representative for which the repair is being performed. The hourly labor rates must correspond to the hourly rates submitted with the Bid Proposal. The Contractor shall certify that all labor charges invoiced shall be only those, which were required to complete the maintenance/repair and or installation work.
- 4.2.2. Material Costs – Invoices must detail all parts utilized. The Contractor shall list separately and detail all parts purchased from other sources and the cost to him for each, in addition, a copy of the invoice as submitted to the Contractor for payment shall be attached to the invoice(s) submitted to the County of Rockland for payment. The Bidder agrees and hereby certifies that all parts and materials purchased shall be at the lowest price available at the time considering the prevailing conditions and circumstances for which it is required that the purchase be made. All parts must be new and of first quality.
- 4.2.3. Percent Discount- To be provided on all Motorola & Kenwood parts / accessories / connectors required to complete installation/repair. All Radio Equipment and Emergency Vehicle accessories shall be purchased from existing contracts to include the NYS contract for Radio Equipment, and the Rockland County Contract for Emergency Vehicle Accessories before being purchased from this contract. Sections 3 and 4 – shall be offered at a percent discount from National Manufacturers Price List. National Manufacturers Price list shall be provided either via online access, flash drive or other electronic means.
- 4.2.4. Percent Mark-Up – The Contractor shall add a fixed percentage mark-up price not to exceed 20% for **parts and or materials invoiced** (not equipment). This percent mark-up shall correspond with the figure submitted with this Bid Proposal. Invoices must show the part cost and the mark-up price. **All parts in excess of \$250.00 shall have the vendors parts invoice attached.**
- 4.2.5. Additional Items – If the Contractor expects to incur any additional costs not specified within this Bid Proposal, he must submit a schedule of said costs with the bid. There shall be no additional charge for delivery or mileage. No other costs except those placed in the Bid Proposal at the time the bid is submitted shall be evaluated, considered or deemed acceptable charges by the County of Rockland.
- 4.2.6. All invoices must reflect the purchase order number.
- 4.2.7. This bid does not include the purchase of equipment.

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## 5. INVENTORY OF PARTS

5.1. The Contractor is required to maintain an adequate stock of repair parts to keep all equipment in proper working condition. The Contractor shall at a minimum, house parts as required to test, service and maintain equipment. Replacement parts shall be as recommended by the manufacturer of the equipment.

## 6. EXPERIENCE- CERTIFICATION

6.1. To be eligible to respond to this bid, the bidder shall demonstrate that they, or the principles assigned to this bid, have successfully completed services, similar to those specified in the bid document and are normally and routinely engaged in performing such services. Bidder must be properly licensed (if required) to perform such work.

6.2. The vendor is to submit a list of references where similar repairs and/or maintenance have been done in the past three (3) years. Certificate of Experience to be included with bid.

6.3. The Contractor and its staff must be experienced and trained in the maintenance, installation and repair of Motorola, Harris, Kenwood, GE, and Midland mobile radios, portables, pagers, base stations and related equipment. Bidders must provide authorization that they are an authorized dealer of all manufacturer's listed. Authorization is to be uploaded in Bonfire or certificate included with your physical bid. **(Failure to provide authorizations will make your bid non-responsive)**

6.4. Contractor must have staff certified at a minimum in IB Wave Level 1, ETA Certified and R56 Certified along with being a Certified Service Center. Copies of licenses and certifications are to be provided with bid. Upload on Bonfire or send in with physical bid.  
**(Failure to provide certifications will make your bid non-responsive)**

## 7. TERMINATION

7.1. Any Contract originated from this Bid may be terminated for any reason, by either party, on 30 days written notice.

## 8. GENERAL CONDITIONS

8.1. Rockland County Emergency vehicles are not to be transported by vendor personnel to the vendor facility. The cost of two personnel both ways added as part of the evaluation process using the form on pages 14 and 15 of this document. (Forms will be Completed by Purchasing Dept.)

8.2. Radio Repairs / removals may be performed on site if authorized by the using agency (non-prevailing wage).

8.3. The successful Bidder must stock inventory of manufacturer parts. Inventory stocked is to represent those parts needed most commonly utilized for normal maintenance and repairs of equipment specified.

8.4. The Contractor must have **sufficient personnel** to be able to respond to at least **two calls** simultaneously.

8.5. The Contractor is expected to finish a complete install in three (3) business days and a complete removal of equipment in one (1) business day. Any variations must be approved in writing by the County Authorized Representative.

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- 8.6. The Contractor is to submit a written estimate for approval to the respective Departmental Representative prior to proceeding with any repairs in excess of \$250.00.
- 8.7. Whenever a mobile or portable radio or charger requires repair, the Contractor must verify that the radio or charger is operating at published manufacturer's standards/specifications prior to return to the County.
- 8.8. Contractor must provide all required hand and power tools, portable lights, extension cords, fasteners, connectors, grommets, fuses, new wire and cables required, and any or all other shelf hardware items required to complete the work specified. This does not include the equipment itself. In the event, any new wiring or cables are required, the contractor shall provide them in sufficient length so that they are interchangeable between different manufacturer's vehicles for future transfers. Contractor shall be responsible for their tools, hardware, and other items while on the County's premises. Whenever the term "parts" is used in this contract it is intended to mean new parts. Oil, water, dust, and foreign substances will be removed from any used equipment being removed and reinstalled in another vehicle.
- 8.9. If necessary, the equipment is to be repaired and re-calibrated at published manufacturer's standards/specifications by the contractor at the rate and parts prices submitted in this bid.

**9. CONTRACTOR RESPONSIBILITIES:**

- 9.1. If at any time an item of equipment must be removed from its location, the Contractor shall give the Department a signed receipt for same, indicating make, model and serial number and date when equipment will be returned. Further, any transportation costs necessitated for pickup and return of equipment shall be the responsibility of the Contractor.
- 9.2. The Contractor will be responsible for damage or loss of equipment when removed from County location for repair or maintenance.
  - 9.2.1 Equipment in need of minor repair or service in the Contractor's shop is to be repaired and returned within FIVE (5) working days.
  - 9.2.2 Equipment in need of major repair is to be repaired and returned within FIVE (5) days of receipt of those parts necessary to complete repairs.
- 9.3 Major repairs are defined as repairs needed as a result of fire, lightning, vehicular accident, vandalism or like incident. The Contractor will not repair any equipment where the cost of such repair exceeds 33 percent of the cost of replacing the equipment without prior authorization from the County.
- 9.4 If the Contractor inspects warranted equipment and determines that any necessary service is covered under the equipment warranty, the County will not be charged for any service to that equipment, including the initial inspection. Copies of equipment warranties will be made available to the successful contractor.

**10. INSTALLATION OF EQUIPMENT**

- 10.1. Mobile – All vehicle installations must meet the following minimum standards:
  - 10.1.1. Mobile equipment is to be securely mounted and easily accessible to the user.

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- 10.1.2. All wiring must be rated at 125% of the anticipated load.
- 10.1.3. Fuses or manual resetting circuit breakers are to be installed as close as practical to the power source.
- 10.1.4. All loads are to be connected directly to the battery. Contractor shall provide appropriate switching (relay/solenoid) to turn the equipment on and off with the ignition (as requested by the department).
- 10.1.5. All connections to the vehicle fuse blocks are to be made with appropriate purpose made connectors (ie. fuse taps). No "slide over" connections are permitted.
- 10.1.6. All wiring must be covered with corrugated loom tubing with the appropriate temperature rating.
- 10.1.7. Where multiple devices are to be powered from the battery, Contractor is to install an external "stud" to minimize the number of cables run to the battery. A main power feed is to be run to the passenger compartment and a fuse block is to be installed when necessary.
- 10.1.8. All exterior connections must be appropriately weatherproofed. This can include dual-wall heat shrink tubing or tape & scotchkote on wiring. All strobe and antenna connections must have dielectric grease applied.
- 10.2. Fixed – All fixed site installations are to be Motorola R-56 compliant. There are to be no cable runs provided under this solicitation / award.
- 10.3. The awarded firm is to have the requesting department coordinate and issue a separate PO to the County's then current electrical or other provider any fixed cable run requirements.

## 11. REMOVAL OF EXISTING EQUIPMENT

- 11.1. Contractor shall carefully remove equipment so as not to damage the equipment or the vehicle.
- 11.2. Wires shall be removed at their terminal end with no loose pigtailed to short out.
- 11.3. Antenna holes shall be plugged with rubber hole plugs furnished by the contractor.
- 11.4. Horn, brake lights and headlights shall be restored to their normal passenger car condition after removal of "Police Equipment".

## 12. WORK

- 12.1.1. Work to include service, troubleshoot, repair, removal and/or installation of mobile radios, portables, pagers, base stations, related equipment, and any other equipment listed in this Bid Proposal. The cost of installation or repair of any equipment not listed in this Bid Proposal must be sent to the purchasing department before such installation is completed. This is to include the cost of installation, repair and/or any parts needed for said work. There is to be no low wattage cable runs provided under this solicitation / award.
- 12.2. **Repairs –**
  - 12.2.1. All repairs to be performed by **DOCUMENTED** and certified trained technicians.

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- 12.2.2. **Cost of labor to be calculated on an hourly basis and should be based 1/4 of an hour after the first hour.**
- 12.2.3. Vendor will furnish all tools and equipment necessary to accomplish the job in satisfactory manner at no additional cost.
- 12.2.4. Replacement materials (parts) are to be charged at Contractor's percent discount as specified in the Bid.
- 12.2.5. A detailed Work Order describing all repair work including hours worked must accompany all invoices. This Work Order must be signed by an authorized County of Rockland Department Representative for which work is being performed.
- 12.2.6. All repair work must be guaranteed for 90 days.
- 12.2.7. All services and repairs must meet the approval of the County of Rockland
- 12.2.8. Contractor must own test equipment sufficient to field test frequencies, transmitter output, receiver sensitivity and modulation.

### 13. ESTIMATED QUANTITIES

- 13.1. All quantities listed are estimates only and are for evaluation purposes. Actual quantities may be more or less depending on the actual needs of the county or authorized users.

### 14. AWARD

- 14.1. Award(s) will be based on the lowest responsible bidder for each section or combination of sections or total bid, including mileage for pickup and delivery whichever is in the best interest of the County. Bidders are not required to bid all four sections but must bid all items within the section they are bidding. Bids will not be split between vendors for specific types of equipment in each section. The County of Rockland reserves the right to increase or decrease the quantities shown herein which are for evaluation purposes. The actual contract award will be determined by the County based upon the unit price and quantities provided.

### 15. NOTICE TO BIDDER

- 15.1. No work is to be done without a Purchase Order number issued by the Purchasing Department.
- 15.2. Each installation, maintenance, and/or repair service performed must have a separate Purchase Order number.
- 15.3. No travel time allowed. No minimum allowed.
- 15.4. It should be noted that the use of this contract by certain political subdivisions might cause the estimated quantities to vary considerably. However, the contractor must furnish all the quantities actually ordered.

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**16. PRICING AND PRICE ADJUSTMENTS**

- 16.1. Labor rates specified by the bidder must include all direct and indirect overhead costs including but not limited to transportation, general and administrative costs, etc.
  - 16.1.1. Pricing is to remain firm through the first 12- month contract period with no adjustments allowed. If the County exercises any of the option years of the contract, contractors may submit a request for adjustment on the 12 -month anniversary date of the contract. Any request for price adjustment(s) shall be submitted thirty (30) days in advance in writing to the Director of Purchasing. Any and all price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding 12 months. The County reserves the right to reject any request for price increase deemed excessive.
- 16.2. The County of Rockland will make the final determination on whether an increase is granted.



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MILEAGE & TIMESHEET – SECTIONS 1 AND 2

VENDOR \_\_\_\_\_

The County will complete a mileage and time sheet for each bidder for the locations listed above to be used in the overall evaluation.

MILEAGE

<u>Est. Amt. of Trips</u>	<u>x</u>	<u>Miles from location</u>	<u>x</u>	<u>2 x .50/Mile</u>	<u>=</u>	<u>Mileage Cost</u>
1.	30	x	Miles from Pomona	x	2 x .50/Mile	= _____
2.	30	x	Miles from New City	x	2 x .50/Mile	= _____
3.	30	x	Miles from Orangeburg	x	2 x .50/Mile	= _____

**Total Mileage Costs** \_\_\_\_\_

TIME

<u>Est. Amt. of Trips</u>	<u>x</u>	<u>Time from location</u>	<u>x 2</u>	<u>x</u>	<u>Mechanics Wage/Hour</u>	<u>=</u>	<u>Time Cost</u>
1.	30	x	Time from Pomona	x 2	x \$30/hour	= _____	
2.	30	x	Time from New City	x 2	x \$30/hour	= _____	
3.	30	x	Time from Orangeburg	x 2	x \$30/hour	= _____	

**Total Time Costs** \_\_\_\_\_

**TOTAL MILEAGE & TIME COSTS** \_\_\_\_\_

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MILEAGE & TIMESHEET – SECTIONS 3 AND 4

VENDOR \_\_\_\_\_

The County will complete a mileage and time sheet for each bidder for the locations listed above to be used in the overall evaluation.

MILEAGE

Est. Amt. of Trips	x	Miles from location	x	2 x .50/Mile	=	Mileage Cost
1.	5	x	Miles from Pomona	x	2 x .50/Mile	= _____
2.	5	x	Miles from New City	x	2 x .50/Mile	= _____
3.	5	x	Miles from Orangeburg	x	2 x .50/Mile	= _____

Total Mileage Costs \_\_\_\_\_

TIME

Est. Amt. of Trips	x	Time from location	x 2	x	Mechanics Wage/Hour	=	Time Cost
1.	5	x	Time from Pomona	x 2	x \$30/hour	=	_____
2.	5	x	Time from New City	x 2	x \$30/hour	=	_____
3.	5	x	Time from Orangeburg	x 2	x \$30/hour	=	_____

Total Time Costs \_\_\_\_\_

TOTAL MILEAGE & TIME COSTS \_\_\_\_\_

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