

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Telephone Communications Equipment, Analog & Digital Centrex & ISDN, New & Refurbished**

Contract Period: December 31, 2020 through December 30, 2021 w/1 year option

Original Date of Issue: December 31, 2020

Date of Revision:

BID No: **RFB-RC-2020-116**

Catalog: Communications

Authorized Users: COUNTY AGENCIES, ALL POLITICAL SUBDIVISIONS

Address Inquiries To:

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Description

This contract is for new and refurbished telephone communications equipment, analog & Digital Centrex & ISDN.

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 20-116	0000016146	Synergy Telecom Inc. 8222 Indy Lane Indianapolis, IN 46214 Contact: Lisa Gemmer Email: lisa.gemmer@synergy-tel.com	800-201-7590 FAX: 317-714-1658
BID 20-116-A	0000026693	Danforth Communications LLC 10563 Greensprings Drive Tampa, FL 33626 Contact: Patricia Wilkins patti@danforthcom.com	813-412-5600 FAX : 813-441-7331

<p style="text-align: center;">COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 / FAX NO.: 845-364-3809</p>							
LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT	EST. QTY. (EACH)	UNIT PRICE NEW EQUIPMENT	PRODUCTCODE	VENDOR
	SECTION I -NEW EQUIPMENT						
1-1	CORDED SINGLE LINE PHONE CV SET Premier, ITT, 2500-44-VBA-20M or approved equal	72553700001	EACH	55	\$ 29.42	ITT-250044VBA20M	Synergy Telcom
1-2	CORDED SINGLE LINE WALL PHONE Model 2554-44VBA-20M ITT Premier or approved equal	72553700002	EACH	1	\$ 26.87	itt-255444VBA20M	Synergy Telcom
1-3	WALL PHONE, VALUELINE, ASH, CORTELCO 25544-VBA-20MD-007 OR APPROVED EQUAL	72556330009	EACH	2	\$ 26.87	ITT-255444VBA20MD	Synergy Telcom
1-4	ENCLOSURE, WEATHERPROOF, RUGGED, GRAY, GAITRONICS 255-003-017 OR APPROVED EQUAL	72556330010	EACH	2	\$ 150.89	GAITRONICS 255-003-017	Synergy Telcom
1-5	CORDED TWO-LINE SPEAKERPHONE With Caller ID AT&T Model 993, AT&T ML17929-007 or approved equal	72556330034	EACH	9	\$ 56.23	AT&T Model 993	Danforth Comm.
1-6	CORDED FOUR-LINE SPEAKERPHONE Caller ID with Message Waiting AT&T Model ATT1070 or approved equal	72556330035	EACH	7	\$ 114.82	ATT 1070	Synergy Telcom
1-7	HEADSET-NOISE CANCELING Plantronics Supraplus Noise Canceling P/N HW251N, Plantronics #64338-31 Wide Band Monaural	72555550006	EACH	5	\$ 60.92	HW251N DISCONTINUED... REPLACEMENT POLY/PLANTRONICS PART #89433-01 HW510	Synergy Telcom
1-8	BATTERIES for Plantronics Headsets #CA12CD #80322-01-018	72555550007	EACH	1	\$ 28.70	POLY/PLANTRONICS PART # 80322-01-018	Synergy Telcom
1-9	AMPLIFIER, Plantronics Vista M22 P/N 75100-06	7255550008	EACH	5	\$ 64.65	POLY/PLANTRONICS PART # 43596-64	Synergy Telcom
1-10	ADAPTER, AC for Plantronics Vista M12 & M22 P/N 45671-01	72555550009	EACH	2	\$ 5.99	POLY/PLANTRONICS PART #45671-01	Synergy Telcom

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LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT	EST. QTY. (EACH)	UNIT PRICE NEW EQUIPMENT	PRODUCTCODE	VENDOR
1-11	SINGLE UNIT BASE UNITS For Nortel Phones (Holds 1 Add-On & Phone) Colors: Ash, Gray or Black Nortel Base or approved equal	72556330026	EACH	2	\$ 26.44	P07801	synergy Telcom
1-12	DOUBLE UNIT BASE UNITS For Nortel Phones (Holds 2 Add-On & Phone) Colors: Ash, Gray or Black Nortel Base P07802 or approved equal	72556330027	EACH	2	\$ 32.33	P078012	Synergy Telcom
1-13	WALL PHONE WITH ARMORED CORD, Black, No Dial, Armored Cord, Plastic Cradle, CORTELCO 255400-ARCNDL OR Approved Equal	72556330037	EACH	2	\$ 94.70	CORTELCO 255400-ARCNDL	Synergy Telcom
1-14	HEADSET, WIRELESS WITH LIFTER, Converible, Dect 6.0 (169.60) With HL10 LIFTER and Accessories (42.40) With One Year Warranty, PLANTRONICS CS-540 or Approved Equal	7255550011	EACH	8	\$ 203.95	POLY/PLANTRONICS PART # 84693-11	Synergy Telcom
1-15	HEADSET, WIRELESS BINAURAL With HL10 Lifter, PLANTRONICS CS520 P/N PLT-84692-11-001 or Approved Equal	72555550012	EACH	2	\$ 218.60	POLY/PLANTRONICS PART #84692-11... CS520'S going EOL soon... need to order while supplies available.	Synergy Telcom
1-16	Headset, Computer, USB With Enhanced Digital Audio And In-Line Controls, Ordered In Quantities 1-10, 2 Year Limited Hardware Warranty, Win/Mac, Chrome, Logitech H390 P/N 981-000014 Or Approved Equal	72555550013	EACH	10	\$ 37.14	LOGITECH PART # 981-000014	Synergy Telcom

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LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT	EST. QTY. (EACH)	UNIT PRICE NEW EQUIPMENT	PRODUCTCODE	VENDOR
1-17	Headset, Computer, USB With Enhanced Digital Audio And In-Line Controls, Ordered In Quantities 11 plus, 2 Year Limited Hardware Warranty, Win/Mac, Chrome, Logitech H390 P/N 981-000014 Or Approved Equal	72555550014	EACH	11	\$ 37.14	LOGITECH PART # 981-000014	synergy Telecom
1-18	Cordless PTT Adapter, For Public Safety And Dispatch, Plantronics CA12CD-S PTT Or Approved Equal	72555550015	EACH	2	\$ 357.84	POLY/PLANTRONICS PART # 207799-01	Synergy Telcom
1-19	TELEPHONE, Single Line Speaker Phone, New, Call ID, ATTCL2940 Or Approved Equal	72556330038	EACH	13	\$ 32.27	ATTCL2940	Synergy Telcom

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LINE NO.	DESCRIPTION	ITEM NUMBER	UNIT	EST. QTY.	UNIT PRICE REFURBISHED EQUIPMENT	PRODUCT CODE	VENDOR
	SECTION 2-REFURBISHED EQUIPMENT MUST BID ON ALL ITEMS (SHALL BE AWARDED AS A GROUP)						
2-1	NORTEL, REFURBISHED, BASIC BUSINESS SET (DISPLAY) Colors; Black, Ash or Gray Model M5208 or approved equal	72595100001	EACH	5	\$47.37	NORTEL NT4X41-R	Synergy Telcom
2-2	NORTEL, REFURBISHED, SPEAKER PHONE BUSINESS SET Two-way Speaker Phone with Display Colors; Black, Ash or Gray Model M5316, NT4X42-R or approved equal	72595100002	EACH	15	\$ 58.00	NORTEL NT4X42	Synergy Telcom
2-3	NORTEL-22, REFURBISHED, BUTTON ADD-ON MODULE Colors; Black, Ash or Gray Model M522 or approved equal	72595100019	EACH	5	\$59.00	NORTEL NT4X43AA-R	Synergy Telcom
2-4	TELEPHONE, REFURBISHED, NORTEL BASIC BUSINESS SET, Colors: Black, ASH or Gray, Model M5008 or Approved Equal	72595100014	EACH	5	\$36.95	NORTEL NT4X40-R	Synergy Telcom
2-5	TELEPHONE, Refurbished, Nortel Single Line Speaker Phone, ATT CL2903 Or Approved Equal	72595100023	EACH	2	\$32.27	ATT CL2940 W CALLER ID,CW	Synergy Telcom

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 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: TELEPHONE COMMUNICATIONS EQUIPMENT, ANALOG &
 DIGITAL CENTREX AND ISDN, NEW (SECTION 1) AND REFURBISHED
 (SECTION 2)**

RFB #: RFB-RC-2020-116

PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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TITLE: TELEPHONE COMMUNICATIONS EQUIPMENT, ANALOG & DIGITAL CENTREX AND ISDN, NEW (SECTION 1) AND REFURBISHED (SECTION 2)

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SPECIFICATIONS

1. SCOPE

- 1.1. The County of Rockland is seeking bids for both “New” (Section 1) and “Refurbished” (Section 2) Analog & Digital Centrex and ISDN telephone communications equipment. The County will be rolling out a new county agency wide VOIP telephone system but current style replacement phones will still be needed until the new system is installed and we go live.

2. EQUIPMENT

- 2.1. All equipment is for Intellipath II Centrex System use with a Verizon/Northern Telecom DMS-100 or AT&T 5ESS switch.
- 2.2. All Power supply units shall to be included with the telephones and shipped at the same time.
- 2.3. Equipment is to be available in black, gray and ash (or any other color available by the manufacturer. Color selection to be made at time of order (based on manufacturer’s color selection) by the authorized County of Rockland representative.
- 2.4. The County of Rockland requires that equipment to be delivered must be evaluated in an operational situation prior to acceptance of any Bid.
- 2.5. Vendor may be required to provide a sample of equipment if needed for bid analysis.

3. REQUIREMENTS

- 3.1. Vendors may submit their bids for either the New Equipment (Section I) and/or Refurbished Equipment (Section 2). The Bidder is not required to submit a proposal for the entire Bid.
- 3.2. Bidders shall indicate unit pricing, multiply extended price and clearly identify product being bid in the appropriate columns.
- 3.3. If bidding “As Specified” - then the product column shall indicate “As Specified”.
- 3.4. All quantities shown are estimates based on previous usage and could have been on multiple purchase orders. The successful Bidder will be required to furnish quantities even if different from those used whether it be more or less during the term of contract.
- 3.5. All prices shall include performance, verification, and warranty.

4. BRAND NAME

- 4.1. The use of a brand name is for the purpose of describing the standards of quality, performance and characteristics desired and is not intended to limit or restrict competition.

5. APPROVED EQUAL

- 5.1. If the bidder is bidding an approved equal or an alternate or approved equal, bid shall include a copy of literature /brochure, specifications, and any other pertinent information with the bid.

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- 5.2. In the event that an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration will render the bid, for that item, as non-responsive.
- 5.3. Any units not conforming to these specifications may be rejected, and it will be the responsibility of the manufacturer to conform to the requirements unless exceptions have been specifically cited by the bidder and acceptance made on the basis of the exceptions. Each bidder is required to respond to every requirement in this specification with the appropriate explanation of equipment when specified and supply all requested information with bids.
- 5.4. The County of Rockland will make the final determination on whether the equipment is considered an approved equal.
- 5.5. Once award has been determined for a specific product (brand and model) there shall be no product changes unless received in writing to the Purchasing Division and awarded vendor receives written approval authorizing change from the Purchasing Division.

6. WARRANTY

- 6.1. All equipment to be warranted for parts and labor for a period of one (1) year from date of receipt.

7. DELIVERY

- 7.1. Equipment must be delivered within ten (10) business days from receipt of Purchase Order FOB Destination, inside delivery.

8. PRICE ESCALATION

- 8.1. If the County exercises any of the option years of the award, Contractors may submit a request for adjustment on the yearly anniversary date of the contract. Any request for price adjustment(s) shall be submitted thirty (30) days in advance in writing to the Director of Purchasing. Any and all price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding 12 months. The County reserves the right to reject any request for price increase deemed excessive.
- 8.2. CPI-Index - Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted.
- 8.3. Vendors shall submit a letter to the Director of Purchasing, during the term of this bid, addressing any unscheduled price increases from the manufacturers. This letter must include on the manufacturer's letterhead all information to support any unscheduled increase. Any increase authorized is at the sole discretion of the Director of Purchasing and shall be in writing.

9. AWARD

- 9.1. Bid will be awarded as follows:
 - 9.1.1. Section 1 - On a line by line basis to the lowest responsible Bidder(s) who meet the stated requirements.
 - 9.1.2. Section 2 – Shall be awarded as a group to the lowest total responsible Bidder and who meet the stated requirements. All lines in Section 2 must be complete and responded to.