

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Digital Video Recording Management System, Cardinal Peak Casecracker Onyx**

Contract Period: August 6, 2021 through August 5, 2022 w/1 year option

Original Date of Issue: August 6, 2021

Date of Revision:

BID No: RFB-RC-2021-065

PW #: 2021005006

Ordering Method: Special Request

Authorized Users: County Agencies, All Political Subdivisions

Address Inquiries To:

Name: Kathy McSharar
Title: Purchaser II
Phone: 845-364-3821
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E-mail: mcsharak@co.rockland.ny.us

Description

This contract is for Cardinal Peak Casecracker Onyx Lite Digital Video Recording Management System.

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB-RC-2021-065	0000027009	Nest Wireless Global LLC 4115 Kissena Blvd. Flushing, NY 11355 Contact: Johnny Ku john@nestwirelessglobal.com	908-334-6060 FAX: 718-886-0551

**COUNTY OF ROCKLAND
DGS – PURCHASING DEPARTMENT
BLDG. A, 2ND FLOOR, 50 SANATORIUM ROAD
POMONA, NY 10970
TELEPHONE NO.: 845-364-3820
FAX NO.: 845-364-3809**

LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE	VENDOR
1	CARDINAL PEAK CASECRACKER ONYX LITE STANDARD, ONE ROOM, INTERVIEW MANAGEMENT SYSTEM #CCO-LITE-STD-1 OR APPROVED EQUAL. CCO-LITE-STD-1 System includes: Digital Video-Audio Interviewing and Recording Management Appliance Hardware & Software for Single Room Interview System as Specified Cardinal Peak CaseCracker Interview Management System includes: * (1) server complete with 2TB of storage * (1) room controller and power supply, * (1) wall or ceiling microphone, and, * (1) IP camera, Axis: PIR (1080p), Wall Plate (1080p), dome (1080p), or PTZ (720p), 3-years of software support and hardware warranty included. All Onyx Lite Add-Ons include a 3 year hardware warranty	84070	1	EACH	\$ 11,918.50	\$ 11,918.50	Case Cracker Onyx Lite Std 1 Room	Nest Wireless Global
2	Installation, Set-up and programming of System, Includes connecting all items from the peripherals package to the CaseCracker System, system test, turn on, project management, supervision, commissioning	84070	1	LOT	\$ 3,510.00	\$ 3,510.00	NWG Install	Nest Wireless Global

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LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE	VENDOR
	OPTIONS							
3	CAMERA (2 ND), CASECRACKER CCO-L-CAM OR APPROVED EQUAL Camera, Axis, PIR/WALL/DOME/PTZ	84070	1	EACH	\$ 1,457.50	\$ 1,457.50	Case Cracker Onyx Lite Std 1 Room	Nest Wireless Global
4	INTERVIEW-IN-PROGRESS KIT, CASECRACKER CCO-L-IP OR APPROVED EQUAL includes: *an illuminated “in use” sign to warn others that a live recording is in progress, *an interior room light indicating that all components are operating as expected and, *momentary wall switch to start and stop the recording.	84070	1	EACH	\$ 610.50	\$ 610.50	CC Interview in Progress Kit	Nest Wireless Global
5	FLAGGING KIT CASECRACKER CCO-L-FLAG OR APPROVED EQUAL Include: * a momentary contact switch that when pressed places an index flag in the video recording. The button is to be placed under a table and in close proximity to the interviewer.	84070	1	EACH	\$ 83.00	\$83.00	CC Flagging Kit	Nest Wireless Global
6	Cable, CAT5e, as needed	84070	1	FOOT (100')	\$ 80.00	\$ 80.00	Commscope Cat6 Cable	Nest Wireless Global
7	Training per Site Per Day, 8 hours	84070	1	DAY	\$ 880.00	\$ 880.00	NWG Training	Nest Wireless Global

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non-profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non-profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non-profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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SPECIFICATIONS

1. SCOPE

- 1.1. The scope of this bid is to provide a digital video interviewing and recording management system for law enforcement interviews as specified, Cardinal Peak CaseCracker Onyx Lite or Approved Equal.

2. REQUIREMENTS

- 2.1. All items must be as specified or approved equal or equivalent.
- 2.2. Bids containing restrictions will not be acceptable unless the County of Rockland Purchasing Division deems the restrictions conform to County of Rockland Requirements.
- 2.3. Equipment must be New, Unused and in Original Packaging.
- 2.4. Respondent must provide a letter indicating firm is a manufacturers authorized reseller and installer with bid response.
- 2.5. The lowest responsive responsible bidder shall be required to set-up location as designated by the County for the initial request and then on an as needed basis based on the pricing in their bid during the one-year term and optional term of the bid award.
- 2.6. All quantities are estimates and may be more or less depending on the requirements of the County.
- 2.7. All prices bid must include freight, installation, and delivery.

3. INSTALLATION

- 3.1. All cable, cabling and materials for installation is to be included. Installation includes one (1) room controller, one (1) power supply, one (1) microphone, two (2) cameras, one (1) flagging kit and one (1) interview in progress kit in the interview room. The controller and power supply will be located above the drop ceiling as they will be accessible, Install a CAT5E cable from the interview room to the viewing room across the hall for connection to the Oceanport supplied Windows 10 workstation (County supplied) required to view interviews and recordings. The County will supply a 120VAC 20 Dedicated Circuit receptable which is required at the room controller power supply and at the server.
- 3.2. Awarded firm must provide system test, turn on, project management, supervision, commissioning, customer training and warranty.
- 3.3. All drawings, and related documentation shall be provided to the County of Rockland, upon completion and acceptance of the system.
- 3.4. Any penetration created, modified or altered to building must be compliant with 2020 NYS building codes.
- 3.5. Any breach to building structure must be repaired / patched to match existing.

4. NONRESTRICTIVE USE OF BRAND NAME OR EQUAL SPECIFICATIONS

- 4.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition.

5. APPROVED EQUAL OR EQUIVALENT ITEMS

- 5.1. If the bidder is bidding on approved equal, they MUST include the "Bidder Matrix" whether they Comply/or Provide Equivalent Specifications" with bid response.
- 5.2. If the bidder is bidding an approved equal, they must provide five (5) references showing locations using the exact make and model intended to be supplied.

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- 5.3. Bidder must submit specification, cut sheets, and brochure data with the bid submission if bidding on an equal or equivalent item. Bidders must also include a company name, address, contact and contact telephone number of where the product is currently being utilized.
- 5.4. If an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration would render the bid for that item as non-responsive.

6. WARRANTY

- 6.1. Cardinal Peak CaseCracker Onyx Lite system and components includes a three-year software license and support and hardware warranty; this includes all Add-On options.
- 6.2. All cabling and installation components that aren't specific to the CaseCracker system specified must be warrantied for minimum of one year from defects in material and workmanship, under normal and proper use.
- 6.3. A copy of the Original Equipment Manufacturer warranty documentation shall be submitted with bid. All equipment and components must be guaranteed for the maximum number of days offered by the Original Equipment Manufacturer. Any replacement of equipment under this contract, for any and all failures within that period, will be at the expense of the contractor.

7. INCREASES

- 7.1. Pricing offered shall remain firm for the initial first year of this award.
- 7.2. In the optional year of this agreement, at the County of Rockland's option, the Contractor may receive a increase not to exceed the prevailing CPI. The decision of the County of Rockland is Final and Binding.
- 7.3. CPI-U means the Consumer Price Index for U.S. City Average - Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted. The Final and Binding decision to extend or not extend this agreement shall rest with the County of Rockland.

8. PROPOSAL PAGE

- 8.1. The Proposal Pages shall be completed accurately. An extended price shall be entered once in the column indicating "Extended Price".
- 8.2. Bidder shall submit the actual manufacturer's brand name and part numbers for equipment being bid. This includes bids submitted for equivalent or as specified equipment in the space provided on the Proposal Pages and include the Matrix. In addition, Bidder shall indicate their stock numbers. If any items are left blank, the bid may be rejected.

9. AWARD

- 9.1. The County of Rockland intends to award this bid to the lowest responsive and responsible bidder in its entirety based on the overall total indicated in line #8.

10. PAYMENT SCHEDULE

- 10.1. Bidder shall submit invoices to the County of Rockland Finance Department upon acceptance of the equipment by County of Rockland personnel.

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- 10.2. The County of Rockland shall make payments to the successful bidder within thirty (30) days after acceptance providing the system operates and performs as specified in the bid.
- 10.3. All invoices submitted for the equipment, and installation, must include the following:
- 10.3.1. Purchase Order #
 - 10.3.2. Serial # of equipment
 - 10.3.3. Pricing to be set up as shown on the bid proposal pages.

11. SPECIFICATIONS - NOTES

- 11.1. Do not make any revisions or delete any part of the specifications. If there are any revisions and/or deletions to the bid documents, the bid will be rejected as being non-responsive. If an item is not applicable to the system being offered, please indicate Not Applicable and indicate \$0.00. All questions pertaining to this solicitation **MUST** be submitted in writing.

12. FREIGHT DEFINITION - F.O.B. Destination / Freight Prepaid & Allowed

Ownership passes to the County when the carrier delivers the product to the delivery point specified by the Purchase Order. (Vendor owns product in transit) The County is not billed. Vendor pays freight charges.

13. **SHIP TO LOCATION AND BILL TO:** - The ship to address shall be as indicated on each individual purchase order issued with all deliveries to be within Rockland County, NY.

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14. DETAILED SPECIFICATIONS

MINIMUM SPECIFICATIONS	BIDDER MATRIX TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS (MUST BE COMPLETED AND RETURNED WITH BID)
<p>COMPONENT: CARDINAL PEAK CASECRACKER ONYX LITE STANDARD, ONE ROOM, INTERVIEW MANAGEMENT SYSTEM #CCO-LITE-STD-1 OR APPROVED EQUAL.</p> <p>CCO-LITE-STD-1 System includes: Digital Video-Audio Interviewing and Recording Management Appliance Hardware & Software for Single Room Interview System as Specified Cardinal Peak CaseCracker Interview Management System includes:</p> <ul style="list-style-type: none"> * (1) server complete with 2TB of storage, * (1) room controller and power supply, * (1) wall or ceiling microphone, and, * (1) IP camera, Axis: PIR (1080p), Wall Plate (1080p), dome (1080p), or PTZ (720p), <p>3-years of software support and hardware warranty included. All Onyx Lite Add-Ons include a 3 year hardware warranty.</p>	<p align="center">Comply</p>

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MINIMUM SPECIFICATIONS	BIDDER MATRIX TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS (MUST BE COMPLETED AND RETURNED WITH BID)
OPTIONS	
CAMERA (2ND), CASECRACKER CCO-L-CAM OR APPROVED EQUAL	
Camera, Axis, PIR/WALL/DOME/PTZ	COMPLY
INTERVIEW-IN-PROGRESS KIT, CASECRACKER CCO-L-IP OR APPROVED EQUAL includes: *an illuminated "in use" sign to warn others that a live recording is in progress, *an interior room light indicating that all components are operating as expected and *momentary wall switch to start and stop the recording.	COMPLY
FLAGGING KIT CASECRACKER CCO-L-FLAG OR APPROVED EQUAL Include: * a momentary contact switch that when pressed places an index flag in the video recording. The button is to be placed under a table and in close proximity to the interviewer.	COMPLY
Cable, CAT5e, as needed	COMPLY

DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION

Dr. Robert L. Yeager Health Center
50 Sanatorium Rd, Building A
Pomona, New York 10970
Phone: (845) 364-3820 Fax: (845) 364-3809
Email: purchasing@co.rockland.ny.us

Paul Brennan, FNIGP, NIGP-CPP, CPPO
Director of Purchasing

ADDENDUM # 1

REQUEST FOR BID #: RFB-RC-2021-065

**TITLE: DIGITAL VIDEO RECORDING MANAGEMENT
SYSTEMS, CARDINAL PEAK CASECRACKER ONYX LITE OR
APPROVED EQUAL**

The information in this addendum supersedes any contradictory information set forth in the contract documents. Acknowledge receipt of this addendum in the space provided on the signature page of the bid proposal. Failure to do so, may subject the bidder to disqualification. This addendum forms a part of the contract documents.

PLEASE NOTE THE FOLLOWING QUESTIONS RECEIVED AND OUR RESPONSE.

Question #1 - Please advise the distance from the interview room to the room where the recorder will be located.

Question #2 - Also what type of ceiling is in the interview room and in the path from the interview room to the recorder room. (ie. drop ceiling, sheetrock, spline, Alcan..etc).

Response for #1 and #2 - It is a 20 ft run with drop ceiling

Question #3 - Do you have a floor plan you can send us?

Question #4 - Do you have pictures of the interview room?

Response for #3 and #4 - The County of Rockland does not provide floor plans and/or pictures of its facilities except to the awarded firm.

SIGNED:

Paul J. Brennan

PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO
DIRECTOR OF PURCHASING

JUNE 14, 2021