

COUNTY OF ROCKLAND  
Department of General Services  
**Purchasing Division**

# Contract Award Notification

Title: **Satellite Equipment Upgrade-RC FTC**

Contract Period: December 17, 2021 through December 16, 2022 with one-year option

Original Date of Issue: December 16, 2021

Date of Revision:

**BID No: RFB-RC-2021-094**

**Ordering Method: Special Request**

Authorized Users: FTC, All Political subdivisions

Address Inquiries To:

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**Description**

This is for various satellite equipment for Fire Training Center

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 21-094	0000026970	Symbrant Technologies Inc. 16 Commerce Drive Farmingdale, NY 11735 Contact: Bryan Pevsner <a href="mailto:bpevsner@symbrant.com">bpevsner@symbrant.com</a>	631-414-7077  Fax #: 866-887-8547

<p><b>COUNTY OF ROCKLAND</b>  <b>DGS – PURCHASING DEPARTMENT</b>  <b>BLDG. A, 6th FLOOR, 50 SANATORIUM ROAD</b>  <b>POMONA, NY 10970</b>  <b>TELEPHONE NO.: 845-364-3820 / FAX NO.: 845-364-3809</b></p>							
VENDOR: Symbrant Technologies							
LINE NO.	DESCRIPTION SECTION 1	ITEM NUMBER	EST QTY	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE
0-1	LAN SWITCH, 48 Port 10/100/1000 mb with PoE, 10.01"; AC Power Suppl AC input: 100-240v ~, 5.5 A max., 50/60 Hz, Power Consumption Min 35w – 485W Max, No. of Fans – 3, , CPU Memory: ARM A9, 1 GHz, 512 MB DRAM, 128 MB Flash, Extreme Networks #220-48P-10GE4 or approved equal	<b>880</b>	1	EACH	\$2,698.80	\$2,698.80	Extreme Networks 220-48P-10GE4
0-2	PATCH PANEL, Cat6 Feed-Through Unshielded with Back Bar, Loaded with Keystones Jacks, Support POE/POE+ (IEEE 802.3af/at) 24 Port, 1 RU UTP/Cat6, FS.COM 69180 C6P-U24FT1U or approved equal	<b>880</b>	2	EACH	\$28.80	\$57.60	FS.COM C6P-U24FT1U
1-3	Headphone Amplifier, Max. RCA Analog Input Level (High Gain): 2.10 VRMS (+ 8.6 dBu); Max. RCA Analog Input Level (Low Gain): 8.65 VRMS (+20.1 dBu) JDS Labs Atom AMP+ or approved equal	<b>880</b>	1	EACH	\$118.80	\$118.80	JDS Lab Atom AMP+

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LINE NO.	DESCRIPTION SECTION 1	ITEM NUMBER	EST QTY	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE
0-4	IP Set Top Box, IP and Broadcast Streaming content decoder H.264; IP decoder supporting H.264 UDP and RTP steams via 100Mb/copper with HDMI output. RF tuner for decoding QAM signals over coax. Supports PoE. STBi3 auto-discovers the ZyPerMX, ZyPerMX2/4, HDBridge and ZvPro iSeries streams, which are sold separately. Includes IR remote and batteries, universal power supply, and HDMI cable. ZeeVee STBi3-NA or approved equal	<b>880</b>	17	EACH	\$295.20	\$5,018.40	ZeeVee STBi3-NA
0-5	Encoder, ZyPerMX2 2 Channel H.264 AV content over IP network to desktops, set-top-boxes, tablets, and smartphones, ZyPerMX2-4 is a dual HDMI 1.4 Encoder with UDP/RTP (multicast)and HLS / HLS Secure or RTMP (unicast) IP stream output via Gbit/copper. Includes up to four (4) HLS streams per HDMI Input. Multi bit rate (MBR) encoding capable on each of the HDMI inputs. This includes a low bit rate of 1-6 Mbps and a high bit rate of 1-10 Mbps. PoE. Includes power supply. Not compatible with ZyPerMP. ZeeVee ZMXENC2-4 P/N ZMXENC2 or approved equal	<b>880</b>	2	EACH	\$1,689.59	\$3,379.18	ZeeVee ZMXENC2

VENDOR:Symbrant Technologies

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LINE NO.	DESCRIPTION SECTION 1	ITEM NUMBER	EST QTY	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE
0-6	Encoder, ZyPerMX4 4 Channel H.264 ZyPerMX4-4 is a quad HDMI 1.4 Encoder with UDP or RTP IP stream output via Gbit/copper. Includes up to four (4) HLS streams per HDMI Input. POE. Configurable Data Rate from 2 Mbps - 10 Mbps. Includes power supply and wall mount brackets. Not compatible with ZyPerMP. Cables not included, 3 year warranty ZeeVee ZMXENC4-4 P/N ZMXENC4 or approved equal	<b>880</b>	3	EACH	\$2,400.00	\$2,400.00	ZeeVee ZMXENC4
0-7	Dual Band Wireless Gigabit Router, Wall Plugged, Range Extender, QCOM, 1300Mbps at 5Ghz + 450Mbps at 2.4Ghz; Type: Network repeater. Cabling technology: 10/100/1000Base-T(X), Networking standards: IEEE 802.11ac,IEEE 802.11b,IEEE 802.11g,IEEE 802.11n, Wi-Fi standards: 802.11ac,802.11b,802.11g,802.11n. Colour of product: White, Certification: CE, FCC, RoHS. Power consumption (max): 9 W. Width: 163 mm, Depth: 76.4 mm, Height: 66.5 mm TP-Link AC1750 or Approved equal	<b>880</b>	1	EACH	Not awarded		

VENDOR:Symbrant Technologies

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LINE NO.	DESCRIPTION SECTION 1	ITEM NUMBER	EST QTY	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE	
0-8	Monitor; LED, 24" Full HD, 1080p, Glossy-Finish Display , 1920 x 1080 resolution 2ms ultra-fast response, ultra-high 20M:1 MEGA dynamic contract Ratio, dual built-in 2-Watt stereo speakers, VESA, 3 year limited warranty, 1-HDMI in, 1 3.5mm audio in, 1 3.5mm audio out, 1 VGA and 1 DVI-D, ECO Mode 16W, Energy Star Standards, In Box: display, power cable, VGA cable, DVI cable, Audio Cable, Quick Start Guide, Wizard CD, ViewSonic VX2452MH or approved equal	<b>880</b>	1	EACH	Not awarded			
0-9	Cable, DVI-D to DVI-D, 6 ft ViewSonic CB-00008187 or approved equal (as needed)	<b>880</b>	1	EACH	Not awarded			
0-10	Cable, HDMI to DVI, 6 ft ViewSonic CB-00008948 or approved equal (as needed)	<b>880</b>	1	EACH	Not awarded			
	<b>SECTION 2</b>							
1-1	Percent Discount from Manufacturer's List price for additional items needed yet to be determined *(example: Mounts, cable, accessories to items listed).	<b>880</b>	\$3,000.00	Percent Discount	<b>0</b> _____% Indicate % Discount Offered	\$ _____ (\$3,000.00 MULTIPLIED BY DISCOUNT AND ADDED BACK INTO \$3,000.00 FOR EXTENDED TOTAL)		

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LINE NO.	DESCRIPTION SECTION 1	ITEM NUMBER	EST QTY	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE	
	<b>If delivery delays are anticipated – Response shall indicate estimated delivery times.</b>						60 days if not sooner	

**COUNTY OF ROCKLAND - DGS-PURCHASING**

BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970

TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: SATELLITE EQUIPMENT UPGRADE – RC FIRE  
TRAINING CENTER, AS SPECIFIED****RFB #: RFB-RC-2021-094****PURCHASES BY OTHER****LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES**

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: **[www.rcpurchasing.com](http://www.rcpurchasing.com)**
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at [www.rcpurchasing.com](http://www.rcpurchasing.com). The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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**TITLE: SATELLITE EQUIPMENT UPGRADE – RC FIRE  
TRAINING CENTER, AS SPECIFIED**

**RFB #: RFB-RC-2021-094**

**SPECIFICATIONS****1. SCOPE**

- 1.1. The County of Rockland Sheriff Department Fire Training Center is upgrading/ replacing portions of its Satellite RF Distribution system with IP encoders / steamers as specified. Since this requirement is only to replace certain equipment all equipment offered as a response to this solicitation shall need to interface with the current County of Rockland Sheriff equipment as intended. Modifications of or additions to basic standard model(s) indicated or less size or capability to meet these requirements will not be acceptable. Equipment furnished shall meet or exceed specifications. This bid is for the purchase of equipment only as the items shall be installed by an authorized County representative.
- 1.2. This bid is comprised of two sections. Section 1 will be to furnish, deliver new equipment as listed as specified along with a Section 2 for a Percent Discount line for items that may arise after award. If not offering a discount, zero percent must be entered.

**2. REQUIREMENTS**

- 2.1. All line items in each section shall be bid on to be considered for award.
- 2.2. Bidder must be an Authorized Dealer/Reseller for the brand(s) they are bidding and provide documentation at time of bid.
- 2.3. Equipment shall be New Unused and in its original packaging.
- 2.4. All items must be as specified or approved equal.
- 2.5. Bidders must respond to both Sections 1 and 2 of this bid and all lines must be completed and responded to.
- 2.6. Bids received without all lines completed shall be determined to be non-responsive and shall be rejected.
- 2.7. Bids containing restrictions will not be acceptable unless the Rockland County Purchasing Department deems the restrictions conform to the County of Rockland requirements.

**3. QUANTITIES**

- 3.1. The Sections 1 and 2 quantities provided are for evaluation purposes. The County reserves the right to order quantities above or below those specified at the prices bid.
- 3.2. The Percent Discount lines within Section 2 on the Bid Cost Pages shall be used for items not individually listed on the Bid Cost Pages that may arise.



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 TRAINING CENTER, AS SPECIFIED**

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**4. BRAND NAME**

- 4.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and are not intended to limit or restrict competition.

**5. APPROVED EQUALS**

- 5.1. If the bidder is bidding an approved equal, he must first provide references showing locations the County of Rockland can visit of the exact make and model intended to be supplied. If bidding an alternate or approved equal, copies of brochures, specifications, and any other pertinent information must be sent with bid.
- 5.2. In the event that an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration will render the bid, for that item, as non-responsive.
- 5.3. Any units not conforming to these specifications may be rejected, and it will be the responsibility of the manufacturer to conform to the requirements unless exceptions have been specifically cited by the bidder and acceptance made on the basis of the exceptions. Each bidder is required to respond to every requirement in this specification with the appropriate explanation of equipment when specified and supply all requested information with bids.
- 5.4. The County of Rockland will make the final determination on whether the equipment is considered an approved equal.

**6. CONTRACT PRICE ADJUSTMENTS UPON RENEWAL**

- 6.1. The bid rates shall remain firm through the first contract period with no adjustments allowed. If the County exercises any of the option years of the award, Contractor may submit a request for adjustment on the yearly anniversary date of the contract. Any request for price adjustment(s) shall be submitted thirty (30) days in advance in writing to the Director of Purchasing. Any and all price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding 12 months. The County reserves the right to reject any request for price increase deemed excessive.
- 6.2. CPI-Index - Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted.
- 6.3. Vendors shall submit a letter to the Director of Purchasing, during the term of this bid, addressing any **unscheduled price increases** from the manufacturers. This letter must include on the manufacturer's letterhead all information to support any unscheduled increase. Any increase authorized is at the sole discretion of the Director of Purchasing and shall be in writing.

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TRAINING CENTER, AS SPECIFIED****RFB #: RFB-RC-2021-094****7. PRICELISTS/DISCOUNTS**

7.1. A copy of the current Manufacturers' Price list or approved equal items shall be provided within five business days of request. Manufacturer's electronic pricing link can be provided. Once awarded a contract, the percentage discount offered to authorized users may, at the contractor's option, be increased based on individual orders. Discounts may be greater, but in no instance, shall they be lower than the awarded discount. If contractor is offering a single discount structure, the same discount is applied to all purchases made from the contractor's pricelist. If bidding "0" percent discount, please indicate on cost pages.

**8. PRICELIST UPDATES**

8.1. Upon approval of the contract by the Purchasing Director, contractors may update their contract product line to reflect manufacturer's addition of new products as established by the manufacturer in their normal course of business and new product pricing. Contractors will be allowed to update their product line semi-annually. All product list updates must first be approved in writing by the Purchasing Director before they become effective. All percentage discounts bid shall remain firm (unchanged) for the duration of the resulting contract. Contractor shall provide requesting authorized users with copies of approved pricelist(s) upon request

**9. REFERENCES**

9.1. All bidders must submit a list of at least five accounts with contact persons where similar system has been supplied in the last year. The Certificate of Experience must be completed and is included with the proposal form.

**10. PROPOSAL PAGE**

10.1. For each item being bid, all columns of the item line must be filled in with the appropriate information. Unit price columns must have the cost per unit filled in.

**11. AWARD**

11.1. The bid will be awarded to the overall total for both sections as indicated in lines to the lowest responsive, responsible bidder.

11.2. Note: The electronic responses will have the percent discount offered multiplied by the Section 2 dollar amounts indicated in line 1-1 which will then be subtracted from the dollar amount for an extended total. The extended total will then be added to the total of Section 1 and in turn for an overall bid total for Sections One and Two. This will enable both the electronic bid responses and any hard copy bid responses to be analyzed the same.

11.3. The County of Rockland reserves the right to bid out separately any future projects instead of ordering under the Percent Discount lines 1-1.

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- 12.1. Ownership passes to the County when the carrier delivers the product to the delivery point specified by the Purchase Order. (Vendor owns product in transit) The County is not billed. Vendor pays freight charges.

**13.EQUIPMENT REQUIRED**

Item #	County of Rockland FTC upgrade Product Matrix (Pages 9-11)	BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS (MUST BE RETURNED WITH BID RESPONSE)
<b>SECTION 1</b>		
1	LAN SWITCH, 48 Port 10/100/1000 mb with PoE, 10.01"; AC Power Suppl AC input: 100-240v ~, 5.5 A max., 50/60 Hz, Power Consumption Min 35w – 485W Max, No. of Fans – 3, , CPU Memory: ARM A9, 1 GHz, 512 MB DRAM, 128 MB Flash, Extreme Networks #220-48P-10GE4 or approved equal	
2	PATCH PANEL,Cat6 Feed-Through Unshielded with Back Bar, Loaded with Keystones Jacks, Support POE/POE+ (IEEE 802.3af/at) 24 Port, 1 RU UTP/Cat6,FS.COM 69180 C6P-U24FT1U or approved equal	
3	Headphone Amplifier,Max. RCA Analog Input Level (High Gain): 2.10 VRMS (+ 8.6 dBu); Max. RCA Analog Input Level (Low Gain): 8.65 VRMS (+20.1 dBu) JDS Labs Atom AMP+ or approved equal	
4	IP Set Top Box, IP and Broadcast Streaming content decoder H.264 STBi3 is an IP decoder supporting H.264 UDP and RTP steams via 100Mb/copper with HDMI output. RF tuner for decoding QAM signals over coax. Supports PoE. STBi3 auto-discovers the ZyPerMX, ZyPerMX2/4, HDBridge and ZvPro iSeries streams, which are sold separately. Includes IR remote and batteries, universal power supply, and HDMI cable. ZeeVee STBi3-NA or approved equal	
5	Encoder, ZyPerMX2 2 Channel H.264 AV content over IP network to desktops, set-top-boxes, tablets, and smartphones, ZyPerMX2-4 is a dual HDMI 1.4 Encoder with UDP/RTP (multicast)and HLS / HLS Secure or RTMP	

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**TITLE: SATELLITE EQUIPMENT UPGRADE – RC FIRE TRAINING CENTER, AS SPECIFIED****RFB #: RFB-RC-2021-094**

<b>Item #</b>	<b>County of Rockland FTC upgrade Product Matrix (Pages 9-11)</b>	<b>BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS (MUST BE RETURNED WITH BID RESPONSE)</b>
	(unicast) IP stream output via Gbit/copper. Includes up to four (4) HLS streams per HDMI Input. Multi bit rate (MBR) encoding capable on each of the HDMI inputs. This includes a low bit rate of 1-6 Mbps and a high bit rate of 1-10 Mbps. PoE. Includes power supply. Not compatible with ZyPerMP. ZeeVee ZMXENC2-4 P/N ZMXENC2 or approved equal	
6	Encoder, ZyPerMX4 4 Channel H.264 ZyPerMX4-4 is a quad HDMI 1.4 Encoder with UDP or RTP IP stream output via Gbit/copper. Includes up to four (4) HLS streams per HDMI Input. POE. Configurable Data Rate from 2 Mbps - 10 Mbps. Includes power supply and wall mount brackets. Not compatible with ZyPerMP. Cables not included, 3 year warranty ZeeVee ZMXENC4-4 P/N ZMXENC4 or approved equal	
7	Dual Band Wireless Gigabit Router, Wall Plugged, Range Extender, QCOM, 1300Mbps at 5Ghz + 450Mbps at 2.4Ghz; Type: Network repeater. Cabling technology: 10/100/1000Base-T(X), Networking standards: IEEE 802.11ac, IEEE 802.11b, IEEE 802.11g, IEEE 802.11n, Wi-Fi standards: 802.11ac, 802.11b, 802.11g, 802.11n. Colour of product: White, Certification: CE, FCC, RoHS. Power consumption (max): 9 W. Width: 163 mm, Depth: 76.4 mm, Height: 66.5 mm TP-Link AC1750 or Approved equal	
8	Monitor; LED, 24" Full HD, 1080p, Glossy-Finish Display , 1920 x 1080 resolution 2ms ultra-fast response, ultra-high 20M:1 MEGA dynamic contract Ratio, dual built-in 2-Watt stereo speakers, VESA, 3 year limited warranty, 1-HDMI in, 1 3.5mm audio in, 1 3.5mm audio out, 1 VGA and 1 DVI-D, ECO Mode 16W, Energy Star Standards, In Box: display, power cable, VGA cable, DVI cable, Audio Cable, Quick Start Guide, Wizard CD, ViewSonic VX2452MH or approved equal	
9	Cable, DVI-D to DVI-D, 6 ft ViewSonic CB-00008187 or approved equal (as needed)	

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10	Cable, HDMI to DVI, 6 ft ViewSonic CB-00008948 or approved equal (as needed)	