

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: Insecticides and Supplies for Mosquito Control

Contract Period: April 1, 2022, through March 31, 2023, w/ 3 1-year options
Extended through March 31, 2024, w/ (2) 1-year options

Original Date of Issue: March 15, 2022

Date of Revision: **November 9, 2023**

BID No: **RFB-RC-2022-006**

Catalog: **Health**

Authorized Users: **Rockland County Health Department, All Political Subdivisions**

Address Inquiries To:

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Title: Purchaser I
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E-mail: phillipm@co.rockland.ny.us

Description

This contract is to provide insecticides and supplies for mosquito control.

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 22-006	0000026670	ES OPCO LLC d/b/a Veseris 8 Valley Place New Rochelle, NY 10801 Contact: Thomas B. Nelson tommy.nelson@veseris.com / Dawn Abbott dawn.abbot@veseris.com	914-235-6925 CELL: 516-443-2880/Tommy 317-443-3354 (Dawn) FAX: 914-235-1723
BID 22-006-A	0000009114	Adapco, LLC 100 Colonial Center Parkway Ste. 170 Lake Mary, FL 32746 Contact: Kathy Russell/ Andy Pierce bids@myadapco.com	407-328-6519 800-367-0659 Ext. 6519 FAX: 866-330-9888

BID 22-006-B	0000008369	Clarke Mosquito Control Products 675 Sidwell Court St. Charles, IL 60174 Contact: Gabriela Simone gsimone@clarke.com	630-671-3187 FAX: 630-443-3070
BID 22-006-C	0000026456	Rentokil North America d/b/a Target Specialty Products Box 14084 Reading, PA 19612-3848 Contact: JD Snell jd.snell@target-specialty.com	845-634-4125 947-250-8079

Insecticides and Supplies for Mosquito Control

COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT 50 SANATORIUM ROAD/BLDG. A POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809									
LINE NO.	DESCRIPTION	ITEM NUMBER	ANNUAL EST. QTY	UNIT	UNIT PRICE	MANUFACTURER/ BRAND NAME	PRODUCT CODE	PACKAGING	VENDOR
1	Biological Larvicide Vectobac G #VECG-40, Aqua Bac 200G, #AQB200G or approved equal, 40lb. Bags	67540000001	8000	LB.	\$ 1.77	Aquabac	#AQB200G	40lb Bag	ES OPCO USA LLC dba Vesperis
2	Biological Larvicide , Fine Granule, VectoMax FG #VMXFG-40 or approved equal	67540000006	200	LB.	\$ 9.58	Valent BioSciences - Vectomax FG	VMXFG-40	40lb Bag	ADAPCO LLC
3	Mosquito Larvicide Altosid XR, #23660A or approved equal, 150 day effectiveness, 220 briquettes/case NY LABEL REQUIRED	67540000002	100	CASE	\$ 818.40	Central Life	11010I-NY	220/Case	Clarke Mosquito Control Products, Inc.
4	Biological Larvicide , FourStar CRG, #FOURSTARCRG-35 or approved equal, 35 lb bags	67540000015	300	LB.	\$ 16.59	Fourstar Microbial Products LLC,	100514311 As specified	35 lb.	Clarke Mosquito Control Products, Inc.
5	Biological Larvicide , FourStar MBG, #FOURSTARMBG-40 or approved equal, 40 lb bags	67540000018	100	LB.	\$ 9.92	Fourstar Microbial Products LLC,	100514310 as specified	40 lb.	Clarke Mosquito Control Products, Inc.
6	Larvicide Briquet , FourStar Briquet 180, #FOURSTAR180-200 or approved equal, 200 briquettes/case	67540000021	10	CASE	\$ 782.00	Fourstar Microbial Products LLC,	100514297 as specified	200 briquettes/case	Clarke Mosquito Control Products, Inc.

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LINE NO.	DESCRIPTION	ITEM NUMBER	ANNUAL EST. QTY	UNIT	UNIT PRICE	MANUFACTURER/ BRAND NAME	PRODUCT CODE	PACKAGING	VENDOR
7	Biological Larvicide , 2 Dunks/Card, 12 Cards/Case, Summit MosquitoDunks #102-12 (MOSQ DUNK-2) or approved equal	67540000024	30	CASE	\$ 65.00	Summit BTI Dunks	EPA#6218-47	Case/Card	Target Specialty Products
8	Biological Larvicide , 6 Dunks/Card, 12 Cards/Case, Summit MosquitoDunks #110-12 (MOSQ DUNK-6) or approved equal	67540000025	50	CASE	\$ 90.00	Summit Mosquito Dunks	EPA#6218-47	Case/Card	Target Specialty Products
9	Biological Larvicide , 20 Dunks/Card, 5 Cards/Case, Summit MosquitoDunks #111-5 (MOSQ DUNK-100) or approved equal	67540000026	2	CASE	\$ 93.75	Summit	#111-5	5card/case	ES OPCO USA LLC dba Vesperis
10	Chemical Lure , Human Skin Non-Toxic Chemical Lure, Biogents Lure Dispenser Cartridge BGL-Lure, or approved equal	67540000027	4	Each	\$ 38.00	Biogents	BG10503	Each	Clarke Mosquito Control Products, Inc.
11	Mosquito Trap , CDC Minature Light Trap, John W. Hock Model 512 including Trap Assembly with Light, Motor and Fan, Lid, Collection Cup, Power Cable and Instructions or approved equal	67540000028	4	Each					NO AWARD

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LINE NO.	DESCRIPTION	ITEM NUMBER	ANNUAL EST. QTY	UNIT	UNIT PRICE	MANUFACTURER/ BRAND NAME	PRODUCT CODE	PACKAGING	VENDOR
12	Mosquito Trap , EVS-Style, CDC-style and Sentinel Style all in one product, for all habitats and mosquito species, multiple power options (battery, mains power supply, power bank), uses low power consumption for longer battery life, fan can run on 5 or 6V, automatic shutter, carry bag that is a dryice container, Biogents BG-PRO # BG50126 or approved equal	67540000029	4	Each	\$ 129.00	Biogents	BG50126	Each	Clarke Mosquito Control Products, Inc.
13	Gravid Nets , Fine Mesh, 2-Ring Collection Bag, John W. Hock Collection Bag Part Number 1.45 or approved Equal	67540000030	4	Each					NO AWARD
14	Biological Larvicide- Fine Granules, VectoPrime FG or approved Equal Packaging: 40lb/bag	67540000031	80	LB.	\$ 4.07	Valent BioSciences - Vectoprime FG	VPRFG-40	40lb Bag	ADAPCO LLC

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LINE NO.	DESCRIPTION	ITEM NUMBER	ANNUAL EST. QTY	UNIT	UNIT PRICE	MANUFACTURER/ BRAND NAME	PRODUCT CODE	PACKAGING	VENDOR
15	Biological Larvicide and Insect Growth Regulator, ZOECON Duplex-G , Dual Action extended residual Biological larvicide and insect growth regulator, or approved equal Packaging: 40lb/bag	67540000032	80	LB.	\$ 15.56	Duplex G	EPA# 89459-93	40lb Bag	Target Specialty Products
Upon receipt of all required approvals a Contract shall be deemed executed and created with the successful Bidder(s) upon the Commissioner's mailing or electronic communication to the address on the bid of: i) a Letter of Acceptance; or ii) a fully executed contract; or iii) a Purchase Order authorized by the Commissioner									

COUNTY OF ROCKLAND - DGS-PURCHASING
BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

TITLE: Insecticides and Supplies for Mosquito Control **RFB #: RFB-RC-2022-006**

PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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SPECIFICATIONS

1. SCOPE

- 1.1. Provide chemicals and supplies as specified for the County of Rockland. Chemicals and Supplies shall be the brands specified or an approved equal. These chemicals shall be used for the control and eradication of mosquitos. The mosquitos targeted shall be, but not limited to, the culex pipen mosquitos.

2. REQUIREMENTS

- 2.1. All items must be as specified or approved equal or equivalent. Bidders must submit applicable SDS sheets and specifications with their bid.
- 2.2. All products shipped shall meet all Federal, State and Local Regulations.
 - 2.2.1. Bidder must submit any permits issued by Federal, State and/or Local allowing the sale of these products.
- 2.3. Bidder must submit the exact description of the packaging of all items being bid.
- 2.4. Bids containing restrictions will not be acceptable unless the Rockland County Purchasing Department deems the restrictions conform to the County of Rockland requirements.
- 2.5. Drums and/or cylinders to remain vendor's property and shall be furnished at no charge on an even exchange basis. No deposit or demurrage. The County of Rockland will be responsible for drums while in use on County property.
- 2.6. All quantities shown are estimates. The successful bidder will be required to furnish quantities if different than those used whether it is more or less during the term of the contract.

3. APPROVED EQUAL OR EQUIVALENT ITEMS

- 3.1. Bidder must submit Product Labels, specifications, cut sheets, and brochure data with his bid.
- 3.2. Bidders must also include name, address, contact and contact telephone number for three locations where product is being utilized.
- 3.3. Rockland County's determination on whether a product is an approved equal or equivalent is final.
- 3.4. Samples – If required, Bidder shall submit samples to the Purchasing Department: 50 Sanatorium Road, Building A, 6th floor, Pomona, NY 10970, Attention: Michele Phillips, for evaluation within five business days of notification from the Rockland County Purchasing Department.
- 3.5. All sample materials must be clearly labeled with the following information:
 - 3.5.1. Bid Number
 - 3.5.2. Bid Item Number
 - 3.5.3. Bid Item Description
 - 3.5.4. Product Name
 - 3.5.5. Vendor Name
- 3.6. Samples will be used for evaluation purposes and will not be returned unless otherwise agreed upon prior to sample submission. The evaluation of these products will be made by the user department based on trials, product review or experience.
- 3.7. Line Item #12- It has been determined that BioQuip Mini CDC Trap with UV Model # 2848BQ is not an approved equal.

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4. MINIMUM SPECIFICATIONS

- 4.1. Bidder must complete the Minimum Specifications pages.
- 4.2. Incomplete information may result in Bidder being deemed non-responsive.

5. BRAND NAME

- 5.1. The use of a brand name is for the purpose of describing a standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition.

6. AWARD

- 6.1. This bid will be awarded on a line-by-line basis to the lowest responsible Bidder who meets requirements. Listed quantities are estimates. Actual amounts ordered may be greater or less than the estimated amounts.
- 6.2. The County of Rockland reserves the right to make a no award by line item.

7. PRICE ADJUSTMENT

- 7.1. The County recognizes this product or service has a price component that may have a commodity with changing costs. The Contractor/Supplier may request a Price Adjustment no more frequently than once each quarter (3-month period).

A Price Adjustment request must be made in writing and include the reason for the request, documentation supporting the request (ie, commodity increases), the current pricing, and the requested revised pricing.

The County will review the Price Adjustment request. If the Price Adjustment is deemed reasonable the Price Adjustment request will be accepted by written acknowledgement. If the request is not accepted the County may entirely reject the request or may counter with revised pricing. In either case the County will provide a written explanation in support of the decision.

The Director of Purchasing may use available indexes (e.g. CPI or PPI) to determine if the requested Price Adjustment is reasonable. Typically, a Price Adjustment that exceeds 5% will not be approved unless very unusual and significant changes have occurred in the industry.

In the event industry costs decline, the County shall have the right to receive, from the Contractor, a reasonable reduction in prices/pricing that reflect such cost changes in the industry. The County will make a written request to the Contractor for a Price Adjustment in writing with supporting documentation.