

COUNTY OF ROCKLAND  
Department of General Services  
Purchasing Division

# Contract Award Notification

Title: **Transmitters and Receivers, As Spec, Just Add Power**

Contract Period: June 30, 2022 through December 29, 2022

Original Date of Issue: June 30, 2022

Date of Revision:

**BID No: RFB-RC-2022-068**

**Ordering Method: Special Req**

Authorized Users: County Agencies, Political Subdivisions

Address Inquiries To:

Name: Kathy McSharar  
Title: Purchaser II  
Phone: 845-364-3821  
Fax: 845-364-3809  
E-mail: [mcsharak@co.rockland.ny.us](mailto:mcsharak@co.rockland.ny.us)

**Description**

This contract is for Just Add Power Transmitters and Receivers

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB-RC-2022-068	0000005745	Goosetown Communications 58 No. Harrison Avenue Congers, NY 10920 Contact: David Gottlieb <a href="mailto:davidg@goosetown.com">davidg@goosetown.com</a>	845-268-7500  FAX: 845-268-5345

**COUNTY OF ROCKLAND**  
**DGS – PURCHASING DEPARTMENT**  
**BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD**  
**POMONA, NY 10970**  
**TELEPHONE NO.: 845-364-3820 / FAX NO.: 845-364-3809**

VENDOR: Goosetown Communications

LINE NO.	DESCRIPTION	ITEM CODE	EST QTY	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME & PRODUCT CODE
#0-1	<b>TRANSMITTER, 3G HIGH FIDELITY,JUST ADD POWER P/N VBS-HDIP-707PoE OR APPROVED EQUAL</b>	204	32	EACH	\$465.00	\$14,880.00	Just Add Power VBS-HDIP-707POE
#0-2	<b>RECEIVER, 3G, HIGH FIDELITY GIGABIT POE, JUST ADD POWER P/N VBS-HDIP-508PoE OR APPROVED EQUAL</b>	204	48	EACH	\$465.00	\$22,320.00	Just Add Power VBS-HDIP-508POE
#0-3	TOTAL OF LINES 1-2					\$37,200.00	
	INDICATE ESTIMATED DELIVERY FROM RECEIPT OF PURCHASE ORDER IF FIVE DAYS CANNOT BE MET: All bids will be considered		40 <hr/> DAYS ARO				

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## PURCHASES BY OTHER

### LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: **[www.rcpurchasing.com](http://www.rcpurchasing.com)**
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at [www.rcpurchasing.com](http://www.rcpurchasing.com). The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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## **SPECIFICATIONS**

### **1. SCOPE**

- 1.1. The County of Rockland is replacing portions of its existing security network that requires the listed transmitters and receivers, Just Add Power or Approved Equal. Modifications of or additions to basic standard model(s) indicated or less size or capability will not be acceptable. Equipment furnished must meet or exceed specifications. This bid is for the purchase of equipment only as the items must be installed by County personnel. This bid has a short turn around. Please complete your estimated delivery time if different than that indicated. All bids will be considered.

### **2. REQUIREMENTS**

- 2.1. Bidder must be an Authorized Dealer/Reseller for the brand they are bidding and provide documentation / authorization letter with bid response.
- 2.2. Equipment must be New Unused and in its original packaging.
- 2.3. All items must be as specified or approved equal.
- 2.4. Bids containing restrictions will not be acceptable unless the Rockland County Purchasing Department deems the restrictions conform to the County of Rockland requirements.

### **3. QUANTITIES**

- 3.1. Quantities provided are for evaluation purposes. The County reserves the right to order quantities above or below those specified at the prices bid.

### **4. BRAND NAME**

- 4.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and are not intended to limit or restrict competition.

### **5. APPROVED EQUALS**

- 5.1. If the bidder is bidding an approved equal, he must first provide references showing locations the County of Rockland can visit of the exact make and model intended to be supplied. If bidding an alternate or approved equal, two copies of brochures, specifications, and any other pertinent information must be sent with bid.
- 5.2. In the event that an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration will render the bid, for that item, as non-responsive.
- 5.3. Any units not conforming to these specifications may be rejected, and it will be the responsibility of the manufacturer to conform to the requirements unless exceptions have been specifically cited by the bidder and acceptance made on the basis of the exceptions. Each bidder is required to respond to every requirement in this specification with the appropriate explanation of equipment when specified and supply all requested information with bids.

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5.4. The County of Rockland will make the final determination on whether the equipment is considered an approved equal.

**6. CONTRACT PRICE ADJUSTMENTS UPON RENEWAL**

6.1. The bid rates shall remain firm through the first contract period with no adjustments allowed. If the County exercises any of the option terms of the award, Contractor may submit a request for adjustment on the 6 month anniversary date of the contract. Any request for price adjustment(s) shall be submitted thirty (30) days in advance in writing to the Director of Purchasing. Any and all price adjustments will be limited to the percentage increase in the CPI Index – All Urban Consumers for the preceding six months. The County reserves the right to reject any request for price increase deemed excessive.

6.2. CPI-Index - Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the United States Department of Labor or a successor or substitute index, appropriately adjusted.

6.3. Vendors shall submit a letter to the Director of Purchasing, during the term of this bid, addressing any **unscheduled price increases** from the manufacturers. This letter must include on the manufacturer's letterhead all information to support any unscheduled increase. Any increase authorized is at the sole discretion of the Director of Purchasing and shall be in writing.

**7. REFERENCES**

7.1. All bidders must submit a list of at least five government accounts with contact persons where similar equipment has been supplied in the last year. The Certificate of Experience must be completed and is included with the other required forms as specified.

**8. PROPOSAL PAGE**

8.1. For each item being bid, all columns of the item line must be filled in with the appropriate information. Unit price columns must have the cost per unit filled in.

**9. AWARD**

9.1. The bid will be awarded in its entirety to the lowest total responsive, responsible bidder as indicated on the Bid Cost Pages.

**10.F.O.B. Destination / Freight Prepaid & Allowed**

10.1. Ownership passes to the County when the carrier delivers the product to the delivery point specified by the Purchase Order. (Vendor owns product in transit) The County is not billed. Vendor pays freight charges.

**11.CONTRACT REQUIREMENT - EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN.**

In accordance with Section 312 of the Executive Law and 5 NYCRR 143, if the resulting Contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of \$25,000.00, whereby the Agency or Agencies, is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the

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foregoing, to be performed for, or rendered or furnished to the Agency or Agencies, then the following shall apply and by signing this agreement.

The Contractor certifies and affirms that it is Contractor's equal employment opportunity policy that:

- a) The Contractor will not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status, shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on Agency or Agencies' contracts and will undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgrading's, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;
- b) At the request of the Agency or Agencies, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein; and
- c) The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of this Contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status. Contractor will include the provisions of 'a', 'b', and 'c' above, in every subcontract. Section 312 does not apply to: (i) work, goods or services unrelated to this Contract; or (ii) employment outside New York State.

The Agency or Agencies shall consider compliance by a Contractor or subcontractor with the requirements of any federal law concerning equal employment opportunity which effectuates the purpose of this section. The Agency or Agencies shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such federal law and if such duplication or conflict exists, the Agency or Agencies shall waive the applicability of Section 312 to the extent of such duplication or conflict. Contractor will comply with all duly promulgated and lawful rules and regulations of the Department of Economic Development's Division of Minority and Women's Business Development pertaining hereto.

- d) If the procurement of the goods or services provided herein is subject to minority and women-owned participation requirements pursuant to Article 15-A of the Executive Law, the Contractor shall be liable to the Agency or Agencies for liquidated or other appropriate damages. Such liquidated damages shall be calculated as an amount equaling the difference

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between: (1) all sums identified for payments to MWBEs had the Contractor achieved the contractual MWBE goals; and (2) all sums actually paid to MWBEs for work performed or materials supplied under this Contract. The resulting Contract may provide for other appropriate remedies on account of such breach in the event it is found that the Contractor willfully and intentionally failed to comply with the minority and women-owned participation requirements set-forth in Article 15-A of the Executive Law.

**12.CONTRACT GOALS**

Local Assistance MWBE Subcontractor/Supplier Utilization Form submitted. Expend 15% of the identified contracted NPS contract amount as identified on the most recent approved MWBE Utilization Form with NYS Certified MBEs, as subcontractors and or suppliers.

Local Assistance MWBE Subcontractor/Supplier Utilization Form submitted. Expend 15% of the identified contracted NPS discretionary amount as identified on the most recent approved MWBE Utilization Form with NYS Certified WBEs, as subcontractors and or suppliers.

The Contractor shall utilize good faith efforts, pursuant to 5 NYCRR §142.8 of the New York State Executive Law Article 15-A, to meet the maximum feasible portion of the organization's established MWBE goals.

The Contractor shall document, retain, and provide upon request, the good faith efforts identified on the utilization plan to meet the established MWBE goals.

Prior to contract execution and solicitation award the contractor shall provide to the County the following documents.

- MWBE Equal Employment Opportunity Staffing Plan
- Workforce Development Utilization Report
- MWBE Utilization Plan

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	<b>PRODUCT NAME AND SKU</b>	<b>QTY</b>	<b>BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS (MUST BE RETURNED WITH BID RESPONSE)</b>
<b>1</b>	<p><b><u>TRANSMITTER, 3G HIGH FIDELITY,JUST ADD POWER P/N VBS-HDIP-707PoE OR APPROVED EQUAL</u></b>                      Ultra HD &amp; 4K video with HDCP 2.2, all lossless audio supported including Dolby Atmos®, control endpoints with RS232 &amp; IR, Enhanced Video Wall with rotation, Image Play – Push, Pull &amp; Pop, Integrated Scalar on Receiver,                      Compliancy: HDCP 2.2 &amp; RoHS/FCC/CE                      Operating Temp: 0-60 Deg. C / 32-140 Deg. F                      Supported Resolutions: Up to 4096x2160 (interlaced &amp; progressive)                      Dimensions &amp; Weight: 5.0" x 1.2" x 4.9", 0.6#                      Ports: Gigabit Ethernet HDMI in 3.5mm RS232 w/null modem                      Bandwidth: 180-500 Mbps                      PoE: 10 watts maximum                      Power Supply: ~4.7 – 23V, 5.5mm / 2.1mm, Positive tip (not included)</p>	<b>32</b>	
<b>1A</b>	<p><b><u>RECEIVER, 3G, HIGH FIDELITY GIGABIT POE, JUST ADD POWER P/N VBS-HDIP-508PoE OR APPROVED EQUAL</u></b>                      Ultra 3G HD over IP power over Ethernet Receiver display-side device, 4K video and HDCP 2.2                      Copy/content protection on any HDMI screen in system, Built-in video scaler, stereo or multi-channel audio, instant-seamless switching, Video Wall, 2-way RS232 control, CEC control, Image Pull up to 10 fps, Image Push, Power over Ethernet                      Integrated Endpoint Control: Control endpoints with RS232, IR and CEC                      Scalability: Fully compatible with all 3G Ultra and 2G Omega products                      Video Rotation: Rotate your video by 90 Deg. For portrait or landscape display                      Bandwidth: 180-500 Mbps                      Compliance HDCP 2.2, RoHS/FCC/CE                      Dimensions &amp; Weight: 5.0" x 1.2" x 4.9", 0.6#                      Encryption: Hardware-Based AES 256-bit Encryption of network video signal                      Operating Temp: 0-60 Deg. C / 32-140 Deg. F                      POE: 10 watts maximum</p>	<b>48</b>	



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	<b>PRODUCT NAME AND SKU</b>	<b>QTY</b>	<b>BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS (MUST BE RETURNED WITH BID RESPONSE)</b>
	Ports: Gigabit Ethernet, HDMI Out, 3.5mm RS232 w/null modem, Supported Resolutions: Up to 4096x2160 (Interlaced & Progressive) Power Supply: ~4.7 – 23V, 5.5mm / 2.1mm, Positive tip (not included)		
	<p><b><u>DELIVERY: THIRTY (30) DAYS ARO</u></b></p> <p><b><u>RESPONSE SHALL INCLUDE ESTIMATED DELIVERY FROM RECEIPT OF PURCHASE ORDER WHETHER THEY CAN MEET THE PREFERRED DELIVERY OR THEIR ETA ARO.</u></b></p>		<hr/> <p align="center">DELIVERY ARO</p>