

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Lab Testing-Pap Smear & HPV DNA Testing Services**

Contract Period: April 1, 2023 through March 31, 2024 w/4-1 year options

Original Date of Issue: 04/13/23

Date of Revision:

BID No: RFB-RC-2023-002

Catalog: Health & Hospitals

Authorized Users: County Agencies, All Political Subdivisions

Address Inquiries To:

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Description

This contract is to provide Pap Smear & HPV DNA Testing Services

Contract #	Vendor Number	Contractor & Address	Telephone No.
Bid 23-002	0000028021	Centers Lab NJ LLC 85 Horsehill Road Cedar Knolls, NJ 07927 Contact: Yaakov Kaluszyner ykaluszyner@centersbusiness.org	718-931-9700 Ext. 393

RFB-RC-2023-002-Laboratory Testing- PapSmear and HPV DNA Testing Services

#	Items	CategoryCode	Estimated Quantity	Unit of Measure	UnitPrice	CPTCode	Testing Method	TotalCost	AWARD
#0-1	PAP SMEAR TEST, GYNECOLOGIC, LIQUID BASED PREPARATION, THIN PREP, INCLUDING ALL COST ASSOCIATED WITH SAMPLE SUPPLIES, SAMPLE PICK UP, AND DELIVERY OF RESULTS. CPT CODE 88142	94855000011	500	Each	\$ 19	88175	Thin Prep	\$ 9,500.0	Centers Lab NJ LLC
#0-2	HPV DNA TESTING, PCR METHOD, INCLUDING ALL COST ASSOCIATED WITH SAMPLE SUPPLIES, SAMPLE PICK UP, AND DELIVERY OF RESULTS CPT Code 87624, 87625	94855000012	400	Each	\$ 35	87624; 87625	NAAT	\$ 14,000.0	Centers Lab NJ LLC
#0-3	PATHOLOGY REVIEW FOR ABNORMAL RESULTS OF PAP SMEAR TEST IN LINE #1 CPT CODE: 88141	94855000025	50	Each	\$ 5	88141	Physician Read	\$ 250	Centers Lab NJ LLC

COUNTY OF ROCKLAND - DGS-PURCHASING
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: Lab Testing- Pap Smear and HPV DNA
 Testing**

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PURCHASES BY OTHER

LOCAL GOVERNMENTS, SCHOOL DISTRICTS, AND NON PROFIT AGENCIES

As per the New York State General Municipal Law, all political subdivisions of New York State are allowed to make purchases through the resulting contract(s). As per Rockland County Procurement Policy, Non Profit Agencies approved to participate in New York State's Contract Extension Program are authorized to make purchases through the resulting contract(s).

1. The County of Rockland shall make all contract award information available to other political subdivisions and non profit agencies through our website: www.rcpurchasing.com
2. Any other political subdivision or Rockland County non profit agency will issue purchase orders directly to vendors within the specified contract period referencing the County's contract and shall be liable for any payments due on such purchase orders; and shall accept sole responsibility for any payment due.
3. All purchases shall be subject to audit and inspection by the other political subdivisions and Rockland County non profit agencies for which the purchase was made.
4. No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
5. All Bidders shall be on notice that as a condition of the award of a County contract, the successful bidder shall accept the award of a similar contract with any other political subdivision in New York State and Rockland County non profit agencies authorized to use New York State's contracts, if called upon to do so. A listing of approved Rockland County non profit agencies is available on the Purchasing Division's website at www.rcpurchasing.com. The County, however, will not be responsible for any debts incurred by the participants pursuant to this or any other agreement.
6. Necessary deviations from the County's specifications in the award of a participant contract, whether such deviations relate to quantities, or delivery points shall be resolved between the successful bidder and the other political subdivisions and Rockland County non profit agencies.

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SPECIFICATIONS

1. SCOPE

1.1. This Bid is the purpose of providing Pap Smear and HPV DNA 16/18 / High risk Testing Services to the County of Rockland various departments.

2. REQUIREMENTS

- 2.1. Bidders are required to provide Pap Smear and HPV DNA 16/18 High Risk Testing Services as required by the County of Rockland.
- 2.2. The bidder must perform all work in conformance with Federal, State, and Local laws and regulations.
- 2.3. The bidder is required to be compliant with all HIPPA regulations.
- 2.4. The bidder is required to provide all collection kits, lab slips, and any gathering supplies necessary to collect pap smear and HPV DNA 16/18/High Risk testing.
- 2.5. This price is to be included in the unit cost of the test as noted on the cost proposal.
- 2.6. The lab slip must contain the following:
 - 2.6.1. Name of test being performed
 - 2.6.2. Patient's name, date of birth, collection date and clinic code number
- 2.7. The bidder will be required to provide packaging materials for sample shipment and UPS or FedEx Labels for all samples.
 - 2.7.1. The price for shipping materials and shipping labels must be included in the unit price on the bid pricing template.
- 2.8. Results must be provided via a secured HIPPA compliant internet-based service within seven days of Receipt of sample.
- 2.9. Contact for all results:
- 2.10. Julie Krauchuck, Rockland County Health Department, Family Planning, 50 Sanatorium Road, Building D, Pomona, NY 10970. Contact telephone number 845-364-2538.
- 2.11. The awarded vendor will be subject to a three-month evaluation period on both performance and medical results.
- 2.12. The County may request a tour of the laboratory facility where tests are performed by an authorized Rockland County Representative if deemed necessary.
- 2.13. The tour will be scheduled within five working days of request and will be conducted during peak working hours.

3. TESTING

- 3.1. Pap Smear Test: Thin Prep Pap Test method (a liquid based semi-automated)
- 3.2. HPV DNA 16/18/High Risk
- 3.3. The bidder must provide samples of collection supplies for evaluation purposes, within five (5) business days upon request.
- 3.4. Testing methods must be provided on the bid proposal template.
 - 3.4.1. If the method differs from the test method listed the County of Rockland Department of Health reserves the right to review and approve alternate testing methods.

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4. eClinical Works REQUIREMENTS

- 4.1. The bidder must be able to provide an interface to eClinicalWorks.
- 4.2. The bidder must be able to support a bi-directional HL7 interface to eClinicalWorks. Receiving orders in HL7 format and sending results to eClinicalWorks in the HL7 format. (See attachment A for HL7 interface requirements which include HL7 Rad Orders Specifications and HL7 Rad Results Specifications provided by eClinicalWorks) Note: some fields identified in the documents are “required field”, “optional fields”, and “not supported fields”
- 4.3. The bidder must be able to support communication via a Virtual Private Network (VPN).
- 4.4. The awarded vendor must work with the County of Rockland Information Technology Services (ITS) Department with the implementation of the interface.

5. QUALIFICATIONS

- 5.1. The bidder must be licensed by the New York State Department of Health and must provide a current copy of the license with their bid submission.
- 5.2. A list of five references providing similar services, preferably services provided to Government Health Departments must be provided with the bid submission.
- 5.3. The bidder must have a minimum of five (5) years of experience providing similar services.

6. PRICING

- 6.1. All pricing is to include the cost of collection supplies, shipping materials and labels, testing, and results interface.
- 6.2. The County recognizes these products or services may have a price component that may have a commodity with changing costs. The Contractor/Supplier may request a Price Adjustment no more frequently than once each year (12 month period).

A Price Adjustment request must be made in writing and include the reason for the request, documentation supporting the request (i.e., commodity increases), the current pricing, and the requested revised pricing.

The County will review the Price Adjustment request. If the Price Adjustment is deemed reasonable the Price Adjustment request will be accepted by written acknowledgement. If the request is not accepted the County may entirely reject the request or may counter with revised pricing. In either case the County will provide a written explanation in support of the decision.

The Director of Purchasing may use available indexes (e.g. CPI or PPI) to determine if the requested Price Adjustment is reasonable. Typically, a Price Adjustment that exceeds 5% will not be approved unless very unusual and significant changes have occurred in the industry.

In the event industry costs decline, the County shall have the right to receive, from the Contractor, a reasonable reduction in prices/pricing that reflect such cost changes in the industry. The County will make a written request to the Contractor for a Price Adjustment in writing with supporting documentation.

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7. AWARD

- 7.1. The bid will be awarded in its entirety to the lowest responsible bidder meeting all specification requirements
- 7.2. Quantities listed on this bid are estimates. Actual quantities may be greater or less than estimated amounts.