

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Pole Camera's-Surveillance Equipment and Supplies**

Contract Period: May 17, 2023 through May 16, 2024 w/ (2) 1-year options

Original Date of Issue: May 19, 2023

Date of Revision:

BID No: **RFB-RC-2023-035**

Catalog: **Law Enforcement**

Authorized Users: County Agencies, All Political Subdivisions

Address Inquiries To:

Name: Richard Ryan
Title: Purchaser II
Phone: 845-364-3817
Fax: 845-364-3809
E-mail: ryanri@co.rockland.ny.us

Description

This contract is for Surveillance Equipment and Supplies for Pole Camera's.

Contract #	Vendor Number	Contractor & Address	Telephone No.
BID 23-035	0000026907	Cowboy Concealments LLC 15702 Singapore Lane Houston, TX 77040 Contact: Dale Crawford dale@cowboyconcealments.com	832-347-0078

POLE CAMERA'S -SURVEILLANCE EQUIPMENT AND SUPPLIES

COUNTY OF ROCKLAND DGS – PURCHASING DEPARTMENT BLDG. A, 6TH FLOOR, 50 SANATORIUM ROAD POMONA, NY 10970 TELEPHONE NO.: 845-364-3820 FAX NO.: 845-364-3809							
						VENDOR: Cowboy Concealments LLC	
LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME AND PRODUCT CODE
Surveillance Equipment							
1	Overt Concealment Box Package 12x8x7 Including: Compression molded fiberglass housing with quick release latches powder coated, One (1) (Sierra Wireless RV55)modems, One (1) (Panasonic WV-6533-LN) Camera with One (1) hofman Small Brain Box and mounting bracket turch 12V Power supply 2 paddle antennaes,wiring harness power block ,relay board fan,ventilation and standard mounting bracket Cowboy Concealments or Approved Equal	68087000012	3	EACH	\$6,035.00	\$18,105.00	CAMERA: PANASONIC WV-X6533-LN MODEM: SIERRA WIRELESS RV55
2	3 Window Hoffman Medium Concealment Package 12x8x7 Including: Compression molded fiberglass housing with quick release latches and three acrylic tinted windows, blackout paint inside concealment powder coated , One (1) Sierra Vista Wireless RV55 Modems, One (1) (Canon VB-H47) Camera, and mounting bracket turch 12V Power supply 2 paddle antennas,wiring harness power block, relay board fan,ventilation and standard mounting bracket and swivel bracket. Cowboy Concealments or Approved Equal	68087000013	2	EACH	\$5,795.00	\$11,590.00	CAMERA: CANON VB-H47 MODEM: SIERRA WIRELESS RV55
3	Pedestal Housing Concealment Including: Pedestal Housing Dark Green with mounting bracket Locking Device, Internal brackets, Wiring Harness, One (1)Canon VB-47H) Camera, One (1) Sierra Vista Wireless RV55 Modem, Antenna, Fan/Cooling Device, Power Supply and Relay switch, Battery (20 AMP hrs.) Battery backup (20 AMP hrs.) Battery Charger, camouflage one way panel foam insulated tote Cowboy Concealments or Approved Equal	68087000014	1	EACH	\$6,550.00	\$6,550.00	CAMERA: CANON VB-H47 MODEM: SIERRA WIRELESS RV55

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 POMONA, NY 10970
 TELEPHONE NO.: 845-364-3820
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VENDOR: Cowboy Concealments LLC

LINE NO.	DESCRIPTION	ITEM NUMBER	EST. QTY.	UNIT	UNIT PRICE	EXTENDED PRICE	BRAND NAME AND PRODUCT CODE
4	Percent Discount From Manufacturers List Price For Additional Items In Catalog Percent Discount shall be entered as a whole number EX: 10% = 0.10	68087000007	20000	Percent Discount	20%	\$16,000.00	ALL PRODUCTS LISTED ABOVE INCLUDE A 20% DISCOUNT. 2023 PRODUCT PRICING FOR COWBOY CONCEALMENTS IS INCLUDED IN BID PACKET
Total Extended Price Written Out For Lines 1 through 5						\$52,245.00	
Days to Complete Delivery After Receipt of Purchase Order		68087		30-45 DAYS			
<p>Upon receipt of all required approvals a Contract shall be deemed executed and created with the successful Bidder(s) upon the Commissioner's mailing or electronic communication to the address on the bid of:</p> <p>i) a Letter of Acceptance; or ii) a fully executed contract; or iii) a Purchase Order authorized by the Commissioner</p>							
<p>Print Name: _____ Name of person responsible for this solicitation</p>							
<p>By signing this solicitation, I acknowledge that I have downloaded, read, and accept</p>							

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Appendix A (Revised 08/2010) - General Terms and Conditions for this solicitation

Signature: _____

Email Address: _____

Direct Phone Number: _____

Fax Number: _____

I acknowledge the receipt of _____ addendums

Date: _____

COUNTY OF ROCKLAND - DGS-PURCHASING
 BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
 TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: POLE CAMERAS-SURVEILLANCE
 EQUIPMENT AND SUPPLIES**

RFB -RC-2023-035

SPECIFICATIONS

1. SCOPE

- 1.1. The scope of this bid is to provide Overt Concealment Boxes, Pedestal Housing Concealment and Three Window Medium Concealment packages inclusive of modems, cameras and all accessories for the surveillance of County roadways as specified. (See pages 14 & 15 for all specifications). Pricing on proposal pages is grouped by individual package inclusive of cameras, modems and accessories.

2. REQUIREMENTS

- 2.1. All items must be as specified or approved equal or equivalent.
- 2.2. Bids containing restrictions will not be acceptable unless the County of Rockland Purchasing Division deems the restrictions conform to County of Rockland requirements.
- 2.3. Equipment being submitted **MUST** work with existing surveillance and transmitting systems, and wireless remote Interface equipment.
- 2.4. All prices bid, are to include freight and delivery.

3. QUANTITIES

- 3.1 Quantities provided are for evaluation purposes. The County reserves the right to order quantities above or below those stated on the proposal pages.
- 3.2 Vendor is to offer a percent discount from manufacturers suggested price list. All discounts must be firm and fixed for the first year of the contract. If uploaded on the Bonfire portal, the Percent Discount is to be entered as a whole number **EX:10%= 0.10** on the proposal pages.

4. NONRESTRICTIVE USE OF BRAND NAME OR EQUAL SPECIFICATIONS

- 4.1. The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition.

5. APPROVED EQUAL OR EQUIVALENT ITEMS

- 5.1. Bidder must submit specification, cut sheets, and brochure data with the bid submission if bidding on an equal or equivalent item. Bidders must also include a company name, address, contact and contact telephone number of where the product is currently being utilized.
- 5.2. If the bidder is bidding an approved equal, he must provide references showing locations the County of Rockland can visit of the exact make and model intended to be supplied. If bidding an alternate or

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approved equal, two copies of brochures, specifications, and any other pertinent information must be sent with bid.

- 5.3. In the event that an alternate is bid, the County of Rockland reserves the right to request a demonstration of the specific model bid. Failure to furnish the demonstration will render the bid, for that item, as non-responsive.
- 5.4. Any units not conforming to these specifications may be rejected, and it will be the responsibility of the manufacturer to conform to the requirements unless exceptions have been specifically cited by the bidder and acceptance made on the basis of the exceptions. Each bidder is required to respond to every requirement in this specification with the appropriate explanation of equipment when specified and supply all requested information with bids.
- 5.5. The County of Rockland will make the final determination on whether the equipment is considered an approved equal.

6. PROPOSAL PAGE

- 6.1. The Proposal Pages shall be completed accurately. An extended price shall be entered in the column indicating "Extended Price".
- 6.2. Bidder shall submit the actual manufacturer's brand name and part numbers for equipment being bid. (This includes bids submitted for equivalent or as specified equipment) in the space provided on the Proposal Pages. In addition, Bidder must indicate vendor stock numbers.

7. EQUIPMENT REQUIREMENTS

- 7.1. Cameras are to be configured with Verizon SIM cards supplied by the County of Rockland.
- 7.2. Equipment must be able to be deployed upon receipt.
- 7.3. Equipment must be new, unused in original packaging.
- 7.4. Equipment shall have standard manufacturer's warranty. Standard manufacturer's equipment warranty is to be included in bid response.
- 7.5. Training and technical support on equipment is to be provided on an ongoing basis at no additional cost.

8. AWARD

- 8.1. Bid will be awarded in its entirety to the lowest responsive responsible Bidder based on overall bid price indicated on proposal pages and who meets all the stated requirements.

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9 PRICE ADJUSTMENTS

9.1 The County recognizes this product or service has a price component that may have a commodity with changing costs. The Contractor/Supplier may request a Price Adjustment no more frequently than once each quarter (3 -month period).

9.2 A Price Adjustment request must be made in writing and include the reason for the request, documentation supporting the request (i.e., commodity increases), the current pricing, and the requested revised pricing. The County will review the Price Adjustment request. If the Price Adjustment is deemed reasonable the Price Adjustment request will be accepted by written acknowledgement. If the request is not accepted the County may entirely reject the request or may counter with revised pricing. In either case the County will provide a written explanation in support of the decision.

9.3 The Director of Purchasing may use available indexes (e.g., CPI or PPI) to determine if the requested Price Adjustment is reasonable. Typically, a Price Adjustment that exceeds 5% will not be approved unless very unusual and significant changes have occurred in the industry. In the event industry costs decline, the County shall have the right to receive, from the Contractor, a reasonable reduction in prices/pricing that reflect such cost changes in the industry. The County will make a written request to the Contractor for a Price Adjustment in writing with supporting documentation.

10 PRICELISTS

10.1 A copy of the current Manufacturers' Price list and/or Nationally Offered Vendor Catalog and Price List or approved equal items shall be included with the bid response. Once awarded a contract, the percentage discount offered to authorized users may, at the contractor's option, be increased based on individual orders. Discounts may be greater, but in no instance shall they be lower than the awarded discount. If contractor is offering a single discount structure, the same discount is applied to all purchases made from the contractor's pricelist.

11 PRICELIST UPDATES

11.1 Upon approval of the contract by the Purchasing Director, contractors may update their contract product line to reflect manufacturer's addition of new products as established by the manufacturer in their normal course of business and new product pricing. Contractors will be allowed to update their product line annually. All product list updates must first be approved in writing by the Purchasing Director before they become effective. All percentage discounts bid will remain firm (unchanged) for the duration of the resulting contract. Contractor is to provide requesting authorized users with copies of approved pricelist(s) upon request.

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MINIMUM SPECIFICATIONS

**BIDDER TO NOTE COMPLY OR LIST ALTERNATE
SPECIFICATIONS**

COMPONENT: OR APPROVED EQUAL

Overt Concealment Box Package 12x8x7
Including: Compression molded fiberglass housing with quick release latches powder coated modem (One (1) Sierra Wireless RV55), Camera (One (1) Panasonic WV-6533-LN) with mounting bracket turch, 12V Power supply 2 paddle antennas, Hoffman Small Brain Box, wiring harness power block, relay board fan, ventilation and standard mounting bracket
Cowboy Concealments or Approved Equal

3 Window Hoffman Medium Concealment Package 12x8x7
Including: Compression molded fiberglass housing with quick release latches and three acrylic tinted windows, blackout paint inside concealment powder coated modem camera One (1) Canon VB-H47) and One (1) Sierra wireless RV55 Modems with mounting bracket, turch 12V Power supply, 2 paddle antennas, wiring harness power block, relay board fan, ventilation and standard mounting bracket with swivel bracket.
Cowboy Concealments or Approved Equal

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MINIMUM SPECIFICATIONS

BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS

Pedestal Housing Concealment
Including: Pedestal Housing Dark Green with mounting bracket Locking Device, Internal brackets, Wiring Harness, One (1) Camera (Canon VB-47H) and One Sierra Vista Wireless RV55 Modem Antenna, Fan/Cooling Device, Power Supply and Relay switch, Battery (20 AMP hrs.) Battery backup (20 AMP hrs.) Battery Charger, camouflage one way panel foam insulated tote Cowboy Concealments or Approved Equal

MINIMUM SPECIFICATIONS

BIDDER TO NOTE COMPLY OR LIST ALTERNATE SPECIFICATIONS

**Percent Discount from Manufacturers List Price for Additional Items in Catalog
Percent Discount shall be entered as a whole number EX:
10% = 0.10**

Days to Complete Delivery After Receipt of Purchase Order

DEPARTMENT OF GENERAL SERVICES, PURCHASING DIVISION

Dr. Robert L. Yeager Health Center
50 Sanatorium Rd, Building A
Pomona, New York 10970
Phone : (845) 364-3820 Fax : (845) 364-3809
Email : purchasing@co.rockland.ny.us

Paul Brennan, FNIGP, NIGP-CPP, CPPO
Director of Purchasing

ADDENDUM # 1

RFB-RC-2023-035:

Pole Cameras Surveillance Equipment and Supplies

Three questions were received regarding the above referenced bid:

1) Are there any systems already installed in Rockland County that can be visited?

ANS: Yes, but due to the nature of surveillance their location can not be disclosed. They are available to see at the Rockland County Sheriff's office.

2) Should the proposal be for a quantity of One(1) for each model?

ANS: Yes.

3) Is the pedestal mount vertical pole extension from a traffic signal arm?

ANS: No, the pedestal is a concealment camera that looks like a stand alone electrical box. Not related to traffic arm signal.

The information in this addendum supersedes any contradictory information set forth in the contract documents. Acknowledge receipt of this addendum in the space provided on the signature page of the bid proposal. Failure to do so, may subject the bidder to disqualification. This addendum forms a part of the contract documents.

SIGNED:

Paul J. Brennan

PAUL J. BRENNAN, FNIGP, NIGP-CPP, CPPO
DIRECTOR OF PURCHASING

ADDENDUM

4/10/23