

COUNTY OF ROCKLAND
Department of General Services
Purchasing Division

Contract Award Notification

Title: **Electricity and Natural Gas Retail Energy Supply Companies-
Pre-Qualification**

Contract Period: June 7, 2023 through June 6, 2024 w/2-1-year options

Original Date of Issue: June 12, 2023

Date of Revision:

BID No: RFB-RC-2023-043

Authorized Users: County of Rockland

Address Inquiries To:

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Title: Purchaser II
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Description

This is a pre-qualification for Electricity and Natural Gas Retail Energy Supply Companies

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB-RC-2023-043	0000009020	Colonial Energy Inc. 3975 Fair Ridge Dr. Suite T10N Fairfax, VA 22033 Contact: Susan Filgueras sfilgueras@colonialenergy.com	845-429-3229
RFB-RC-2023-043	0000028121	Constellation NewEnergy, Inc. 1310 Point. St. 8 th Floor Baltimore, MD 21231 Contact: Shaun Bodrog Shaun.bodrog@constellation.com	609-351-9876
RFB-RC-2023-043	0000027148	Direct Energy Business Marketing 910 Louisiana Street Houston, TX 770002 Contact: Israel Guzman Israel.guzman@nrg.com	315-569-9421

Contract #	Vendor Number	Contractor & Address	Telephone No.
RFB-RC-2023-043	00000200003	Engie Power & Gas LLC 920 Railroad Avenue Woodmere, NY 11598 Contact: Jessica Conigliaro Jessica.conigliaro@engie.com	516-634-2653
RFB-RC-2023-043	0000028120	ENGIE Resources LLC 1360 Post Oak Blvd Ste 400 Houston, TX 77056 Contact: Kelli-Ann Wright Kelli.wright@engie.com	508-864-5243
RFB-RC-2023-043	0000021831	M&R Energy Resources Corp. PO Box 4091 New Windsor, NY 12553 Contact: Melissa A. Cobuzzi mmassimi@mandenergy.com	845-534-5462
RFB-RC-2023-043	0000028119	UGI Energy Services LLC 835 Knitting Mills Way Wyomissing, PA 19610 Contact: Wanda Miller wmiller@ugies.com	603-785-8951
RFB-RC-2023-043	0000000056	Sprague Operating Resources 185 International Drive Portsmouth, NH 03801 Contact: Zach Doughty contractadministrationgroup@spragueenergy.com	844-994-3835

COUNTY OF ROCKLAND - DGS-PURCHASING
BLDG. A., 6TH FLOOR, 50 SANATORIUM RD, POMONA, NY 10970
TELEPHONE: 845-364-3820 / TELEFAX: 845-364-3809

**TITLE: Electricity and Natural Gas Retail Energy
Supply Companies- Pre-Qualification**

RFB #: RFB-RC-2023-043

SPECIFICATIONS

1. SCOPE

- 1.1. The County of Rockland Purchasing Division is requesting pre-qualification submissions from Retail Energy Supply Companies for the provision of Electricity and Natural Gas services. This request will allow the County of Rockland along with our Energy Consultant Noresco, LLC to review the qualifications of firms prior to the issuance of a formal bid. The County of Rockland will issue a bid through an invite-only process to those firms who have pre-qualified through this process.
- 1.2. This pre-qualification process is being conducted in accordance with General Municipal Law, Section 103.15.
- 1.3. The County of Rockland has three (3) contracts in place for Firm Electricity set to expire October 31, 2023, Interruptible Natural Gas set to expire December 31, 2023, and Firm Natural Gas set to expire June 30, 2024. The Retail Energy Supply Companies must submit qualifications for the provision of electricity, natural gas or both services.
- 1.4. Due to the volatility in the market the County of Rockland and the County's Energy Consultant have determined it is in the best interest of the County to pre-qualify firms to expedite the bid award selection process.

2. ENERGY CONSULTANT OF RECORD

- 2.1. The County and participating agencies have appointed NORESKO LLC as its exclusive Energy Consultant of Record for the electricity and natural gas purchases.

Contact information: NORESKO, LLC
510 Thornall St. Suite 170
Edison NJ 08837
Erik Miller
emiller@noresko.com

3. REQUIREMENTS

- 3.1. The Retail Energy Supply Company must provide information for the County and the County's Consultant to review to determine the qualifications to provide service(s) for the County of Rockland, and participating agencies.
- 3.2. The Retail Energy Supply Company must submit a complete comprehensive summary with company information including:
 - 3.2.1. Overall company description; narrative
 - 3.2.2. Number of years in service
 - 3.2.3. Corporate/company structure
 - 3.2.4. Description of company ownership
 - 3.2.5. Headquarters location
 - 3.2.6. Number of years providing services to New York based customers.
 - 3.2.7. New York State License registered with New York Public Service Commission
 - 3.2.8. Any additional information that would distinguish your firm in its service to the participating agencies.

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- 3.2.9. Financial strength of the Retail Energy Supply Companies and their ability procure the volume of energy required to fulfill the county's needs.
- 3.2.10. Litigation history, if any, of the Retail Energy Supply Company for the past three years.
- 3.3. Provide a description of billing-related capabilities, in the availability of the following:
- 3.3.1. Consolidating billing (UCB)
- 3.3.2. Summary billing
- 3.3.3. Electronic statements
- 3.4. Provide a description and features of any online portal to which the County would have access to.
- 3.5. Describe if your company sells and provides renewable energy in the form of renewable energy certificates (RCE's) and/or carbon offsets.
- 3.6. The Retail Energy Supply Company must submit information detailing their ability to serve customers with multiple accounts.
- 3.6.1. The County of Rockland has multiple accounts servicing several locations throughout the County.
- 3.6.2. Current Contracts also include a Cooperative which includes service to Rockland Community College, Rockland County Solid Waste Management Authority and the Rockland County Sewer District No. 1.
- 3.7. A minimum of two (2) references providing similar services to municipalities, commercial and/or industrial load accounts.
- 3.7.1. The references must include the municipality name and complete contact information.
- 3.7.2. New York specific experience;
- 3.7.2.1. Number of years serving customers in New York
- 3.7.2.2. Description of resources available to serve customers in this region
- 3.8. The County and its Energy Consultant may make such investigations it deems necessary to determine the ability of the Retail Energy Supply Companies to provide services. Qualified Retail Energy Supply Companies must furnish additional information if requested to the County within five (5) days of request, all relevant information and data that may be deemed required to qualify a firm.
- 4. CONTRACT TERM**
- 4.1. Upon qualification approval the Retail Energy Supply Company will remain on the County's prequalified list for a term of one year from the date of approval.
- 4.2. The County and the Retail Energy Supply Company have ability to renew the qualification approval on mutual terms for up to two additional one-year terms with an update of information required at the time of renewal.
- 5. QUALIFICATION APPROVAL**
- 5.1. The County and its Consultant reserve the right to reject the Retail Energy Supply Company if it is deemed that the Company is not qualified to provide services to the County of Rockland and participating agencies.
- 5.2. A firm may be deemed unqualified if all above referenced requirements are not submitted for review or additional information furnish within five (5) days of request.

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5.3. If the Retail Energy Supply Company is approved, they will be invited to submit a bid for the County's energy contracts.

5.3.1. Invites will be sent to the Retail Energy Supply Companies through the Rockland County Electronic bidding platform, Bonfire.

6. INSURANCE REQUIREMENTS

6.1. This bid includes the insurance limits and requirements that will be needed at the time of award of resulting bid(s). It is not required for any insurance documents to be submitted at this time, however bidders submitting pre-qualifications must insure they can comply with the requirements set forth in this bid for future bid opportunities.

7. PRICING

7.1. Pricing is not required in response to this bid.